



KingCounty

Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
SEATTLE, WA 98104

206-263-9400 Ph
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

CONTRACTOR:
TANDUS CENTIVA US LLC
311 SMITH INDUSTRIAL BLVD

DALTON, GA 30722 United States
Fax: (1706) 2592102

BILL TO:
KC DES FBOD ACCOUNTS PAYABLE
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

CONTRACT

CONTRACT NO. 6016609	REVISION 0	PAGE 1 of 1
CREATION DATE 04-MAY-2018	BUYER LONNIE PLATT	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
749858	NET30DAYS	PREPAID AND ADD	DESTINATION	Best Way	Telephone: (425) 4179886

DESCRIPTION

Term Agreement

Furnish flooring with related equipment, products, suppliers, installation, and services as requested by King County department, divisions, and agencies during the period of May 23, 2018 through February 16, 2020, in accordance with the National Joint Powers Alliance (NJPA) contract 121715-TFU and King County Supplemental Terms and Conditions, both incorporated by reference as if fully set forth herein.

Estimated Contract Value: \$200,000.00

Authorized Signature

NJPA (NATIONAL JOINT POWERS ALLIANCE)

Tandus Centiva US LLC, Servicing Partners

Effective: October 9, 2017

Tandus Contract# 11012 - NJPA Agreement 121715-TFU

STATE	COMPANY	CITY	ZIP CODE	ADDRESS	TELEPHONE	FAX NUMBER	CONTACT	EMAIL ADDRESS	MINORITY OWNED
AL	Builders Flooring Connection	Millbrook	36054	2181 Main Street	(334) 285-7118		Eric Parks	eparksbfc@hotmail.com	No
AL	C. W. Smith Decorating Company	Prattville	36067	1313 Highway 31 North	(334) 351-0561		Ben Lambert	ben@cwsmithdecorating.com	
AL	Cannon Carpet One	Opelika	36801	3500 Pepperell Parkway	(334) 749-1300		Dan Cannon	dancannon@carpetone.com	No
AL	Classic Flooring	Birmingham	35206	6512 Madrid Ave	(205) 951-7773				
AL	Commercial Floor Systems, INC	Alabaster	35007	62 Longview Industrial Court	(250) 663-7346				
AL	Covington Flooring Company	Birmingham	35203	709 1st Avenue North	(205) 490-2202				
AL	Glenn's Flooring	Irondale	35210	2411 1st Avenue South	(205) 957-0004				
AL	James Carpets	Huntsville	35811	2722 North Park Drive	(256) 755-1178		John Schleicher	jschleicher@yahoo.com	
AL	Kirkley Floor Covering	Auburn	36830	1201 Commerce Drive	(334) 821-7255		Ken Kirkley	kkirkleykirkflor@bellsouth.net	
AL	McCord Contract Floors, Inc.	Dothan	36301	3052 E. Cottonwood Road	(334) 791-4300		Gary McCord	Jake@mccordfloors.com; Gary@mccordfloors.com	
AL	Russell S. Lee Flooring America	Tuscaloosa	35401	915 31st Avenue	(205) 345-1735		Harrison Lanford	hlanford@rslee.com	
AL	Sanders Hyland	Mobile	36693	1640 Varner Drive	(251) 661-1952		Carl Waddell	carlw@sandershyland.com	
AL	Spec 9 Contract Floor	Bessemer	35022	1020 9th Avenue, SW	(205) 481-2109		Olandus Eason	o.eason@spec9contractflooring.com	
AL	The Carpet Store	Florence	35630	1508 North Pine Street	(256) 767-5195	(256) 767-9799	Joe Murphy	carpetstore@aol.com	
AL	Weiss Flooring, Inc.	Montgomery	36121-1225	584 Oliver Road	(334) 277-9927		Robert P. Weiss	robertw@weissflooring.com	No
AR	JGP Floorcovering	Little Rock	72209	6711 Young Road	(501) 562-5568	(501) 568-7680	Kevin Perry	kevin@jgpfloors.com	
AZ	Norcon Industries	Guadalupe	85283	5412 E Calle Cerrito	(480) 839-2324		Ned Norris		No
AZ	RFC Holdings (AKA Re:Source Arizona)	Phoenix	85018	4140 N. 44th Street, Ste 100	(602) 256-2862		Pete Weidner		No
CA	A & S Flooring	Chula Vista	91914-3517	2461 Fenton St	(619) 585-8057		Sal Guitierrez		Yes
CA	A&P Floor Company	Sacramento	95823	3075 52nd Avenue	(916) 422-0677	(916) 422-2718	Brian Plourde	bplourde@apfloor.com	
CA	Academy Systems	Santa Fe Springs	90670-2284	8541 Wellsford Pl Ste G	(562) 789-8219		John Matuz		No
CA	All County-Flooring	Vacaville	95688	531 Merchant Street	(707) 205-4229 ext 1104	(866) 321-2909	Marlene Silva	marlene@allcounty-flooring.com	
CA	CG Flooring	City of Industry	91744	16032 Kaplan Ave	(626) 336-6774		Chet Grisso		No
CA	Commercial Flooring Services	El Cajon	92020-8340	1736 Navaja Rd	(619) 440-4242		Tom Hart		No

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CA	Continental Flooring Inc	Rancho Cucamonga	91730	10763 Bell Court	(909) 941-8305		Brian Ruff		Yes
CA	Custom Craft	San Dimas	91773-1464	949 N Cataract #A	(909) 599-7294		Bill Stahlman		No
CA	D&D Flooring	Sacramento	95841	4801 Berksford St	(916) 834-6324		Don Roberts		No
CA	DFS Flooring	Van Nuys	91406	15651 Satcoy St.	(818) 374-5267	(818) 374-5226	Richard Friedman	rnf@aol.com	
CA	Donald M. Hoover Company	Fontana	92335	10130 Redwood Avenue	(909) 355-0125		Race Gentry		No
CA	Floor Tec	Benecia	94510	538F Stone Rd	(888) 747-0770		Steve Homan		No
CA	Floor Tech America	Pomona	91768-3211	125 Mercury Drive	(909) 598-6328	(909) 598-6125	Greg Carlton	gregfta@gmail.com	No
CA	FloorTec	West Sacramento	95691	1453 Shore St	(916) 374-1100		Zach Taylor		No
CA	French's Floor Fashions	Yuba City	95991	734 Sutter Street	(530) 673-0649	(530) 673-0110	Bud French	frenchfloor@comcast.net	
CA	GPS Carpet Installation and Cleaning	Northridge	91326	11008 Darby Avenue	(818) 831.9247		Greg Sata		Yes
CA	Innovation Commercial Flooring, Inc.	Fresno	93703	1418 N. Dearing Avenue	(559) 439-8800	(559) 439-8804	Wayne Goudreau	icflooring@ymail.com	Yes
CA	Interfinish	Garden Grove	92843	11861 Cardinal Cr Ste A	(714) 534-3825		Tom Burns		No
CA	J B Jordan Associates	Aromas	95004	240 Carr Avenue	(831) 801-5521	(831) 851-3479	David McNamara	david.mcnamara@jbordanfloors.com	
CA	JB Jordan	Eureka	95501	2510 Broadway	(707) 442-6423		Hans Jordan		
CA	JB Jordan	Gilroy	95020	655 Brem Lan Suite H	(831) 801-5521		David McNamara		
CA	JB Jordan	Petaluma	94954	2200 Pine View Way Suite H	(415) 730-0090		Bob Corridan		
CA	JB Jordan	Hayward	94545	21301 Cloud Way	(408) 656-3150		Jim Jordan		
CA	KYA Surfacing	Santa Ana	92705	1522 Brookhollow Drive, Ste 3	(714) 659-6481		Ericka Licon		No
CA	Metro Floors, Inc.	Bakersfield	93313	5620 District Blvd. #105	(661) 835-4680	(661) 835-4686	Kelly Ripley	kelly.metro@kern.com	
CA	Premier Floor Coverings	Grass Valley	95945	807 South Auburn Street	(530) 273-3711	(530) 273-2014	Dan Grattan	dgrattan@pacbell.net	
CA	Progressive Flooring	Santa Ana	92705-4422	1411 E Wilshire Ave	(714) 647-0999		John Spinella		No
CA	RJ Inc.	Modesto	95351	1016 Reno Avenue Suite C	(209) 408-0198	(209) 571-5056	Bob White	bob@rj-inc.com	
CA	Temalpakh Inc DBA The Works Floor & Wall	Cathedral City	92234	36660 Cathedral Canyon Drive	(760) 770-5778		Dennis Morasch		No
CA	The Land Solutions	Santa Ana	92705	1522 Brookhollow Drive, Ste 3	(714) 659-6481		Lynne Lees		No

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CA	Vanguard Flooring	Monarch Beach	92629-4522	24156 Vista D'Oro	(909) 257-3635	(949) 481-0959	Derrick Mandoza	dmandoza@vanguardflooring.com	No
CO	CarpeTime	Grand Junction	81504	2920 1-70 Business Loop	(970) 245-4753		Dave Blehm		
CO	Flooring Solutions	Westminster	80021	9162 W 92nd Avenue	(720) 352-3104		Tony Dahl		
CO	Gary Leimer, Inc.	Denver	80022	4900 E. Pacific Place	(303) 297-9261		Dave Ahl	dahi@garyleimer.com	No
CO	H W Commercial Interiors	Colorado Springs	80903	100 E. Saint Vrain Street, Suite 200	(719) 591-2141		Brandon Patterson		
CO	Next Generation Services LLC	Englewood	80110	3667 S. Huron St.	(303) 789-5240; (720) 641-1941	(303) 789-5313	Kevin Croshal	Kevin@nextgenerationsurfaces.com	
CO	Rampart Tile	Colorado Springs	80907	1110 Elkton Drive, Suite 1	(719) 491-5575		Nathan Young		
CO	Skip's Carpet Service	Loveland	80538	5816 Pronto Way	(970) 227-7476		Skip Eigbritt		
CT	Bartholomew Contract Interiors	Hartford	06120	3324 Main Street	(860) 522-5555	(860) 724-2887	Suzu Eckstein	bartholomew01@snet.net	SBE
CT	M Frank Higgins & Co.	Newington	06111	780 North Mountain Road	(860) 953-6826		Steve Cloud Kathy Cloud	scloud@mfhiggins.com kcloud@mfhiggins.com	WBE
CT	R D Weis Company	South Windsor	06074	52 Connecticut Avenue, Suite C	(860) 528-9637	(860) 528-0897	Val Moody	valmoody@rdweis.com	
CT	Reliable Flooring	East Hartford	06108	100 Thomas Street	(860) 289-9400		Juan Villamizar		Yes
DE	Delaware Flooring Re:Source	New Castle	19720	259 Quigley Blvd Ste 11	(302) 395-9700 or (302) 250-2848		Gary Remper		
DE	Tri-State Carpet	Wilminigton	19801	2 S. Poplar Street	(302) 654-8193		Tom Hicken	thicken@tristatecarpet.com	
FL	9680 Contract Carpet, Inc.	Jacksonville	32241	P.O. Box 24845	(904) 993-5473	(904) 260-9684	Rich Scott	rich9680@hotmail.com	
FL	Acousti	Alachua	32615	14100 NW 126 Terrace	(386) 462-9900	(386) 462-9901	Don Cornelius	doncornelius@acousti.com	
FL	Adrienne Floorcoverings	Clearwater	33762	440 118th Ave. N., Ste. 110	(727) 592-0922	(727) 571-3491	John Smith	john@adrienneflooring.com	
FL	Carpet Creations Commercial	Pensacola	32515	3305 North "S" Street	(850) 438-6393		George Taylor	george@carpetcreations.net	No
FL	Dixie Contract Carpet, Inc.	Jacksonville	32241	POB 24808	(904) 296-0023; Cell (904) 458-6281	(904) 296-9689	Anita Prewitt	aprewitt@dixiecc.com	
FL	Florida Business Interiors	Lake Mary	32746	940 Williston Park Point	(407) 708-5900	(407) 708-5888	David O'Bryan	dobyran@4fbi.com	
FL	McCann & Baird	Tampa	33605	4302 East 10th Ave., Ste. 202	(813) 622-0761	(813) 242-6881	Kevin McCann	mccannandbaird@aol.com	
FL	Moss Industries	Chipley	32428	1427 Gainer Road	(850) 638-0064		David Moss	fcichipley@bellsouth.net	
FL	Pro-Floors Plus	Lynn Haven	32444	3902 Jenkins Ave	(850) 527-3389	(850) 248-0105	Ron Perkins	Ron@profloorsplus.com	
FL	Resource 4 Floors	Ft. Lauderdale	33314	3350 Burris Road	(786) 797-2372	(954) 581-8115	Dave Vernon	dave.vernon@resource4floors.com	No

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FL	Spectra Contract Flooring	Tampa	33605	1802 Grant Street, Suite 200	(813) 254-7278		Stephen Busbee	stephen.busbee@spectracf.com	
FL	The Flooring Team	Pembroke Park	33009	1829 SW 31st Ave., Bldg. Q, Bay 6	(954) 987-5800	(954) 987-5477	Gregg Markowitz	theflooringteam@bellsouth.net	Yes
FL	Wilson Floor Covering	Pensacola	32505	3800 Liggett Street	(850) 433-3154		Bobby Wilson	bobby@wilsonfloors.net	No
GA	1Source Flooring Alliance, LLC	Alpharetta	30004	5665 Atlanta Hwy, Suite 103-134	(678) 762-0391		Dennis Hinojos	Dhinojos@1SourceFlooring.guru	
GA	Carpets of America Group	Fayetteville	30214	118 Ellis Rd	(770) 716-2793				
GA	Dalton Carpet One	Athens	30606	3690 Atlanta Hwy.	(706) 353-0547	(706) 353-2141	Ezra Peterson	epeterson@daltoncarpetone.com	
GA	Russell Ventures, Inc.	Acworth	30102-3162	322 Northpoint Pkwy SE, Ste D	(678-574-9805)	(678) 574-9808	Tammy Owen	tammy@russellventures.com	
GA	Spectra Contract Flooring Georgia	Norcross	30071	6684 Jimmy Carter Blvd, Suite 500	(770) 729-2700		Brad Roebuck	brad.roeback@spectracf.com	
GA	Synergy Consulting Group	Kennesaw	30152	1000 Cobb International Dr. NW, Suite F-1	(770) 794-8200		David Serviss	d.serviss@syngapp.com	
GA	Thomas Carpets	Atlanta	30331	1045 Research Ctr, Atlanta Drive, Ste B	(404) 699-2961	(404) 699-2965	Matt Yates	myates@thomascarpets.com	
ID	Custom Floors	Boise	83714	7461 W. Kerry Drive	(208) 573-3784		Jeff Fetty		
ID	Great Floors	Meridian	83642	2855 East Fairview	(280) 884-1994		Brad Allred	b.allred@greatfloors.com	
ID	Wall 2 Wall	Boise	83714	5200 N. Sawyer, Ste. A	(208) 232-4226		Dale Miller		
IL	Commercial Floorcovering, Inc.	Champaign	61822	3611 N. Staley Road	(217) 328-7321	(217) 337-3067	Rob Smith	rsmith@cflooring.net	
IL	Lombardi Paints & Interiors	Collinsville	62234	2000 N. Bluff Road	(618) 343-1900	(618) 343-1925	Rob Lombardi	roblombardi@nextel.blackberry.net	
IL	Precision Floor & Tile, Inc.	Champaign	61822	4705 Chestnut Grove Drive	(217) 328-3557	(217) 239-5028	Marci Smith		Minority
IL	Superior Floors, Inc.	Peoria	61603	3225 North Prospect Road	(309) 688-4461	(309) 688-4463	Lyle Almasy	supfloor@mtco.com	
IL	The Arizona Tile Company	Springfield	62711	3100 Cockrell Lane	(217) 793-6922	(217) 793-7334	Gayland Scott	gaylandscott1@gmail.com	
IL	Tile Specialist, Inc.	Champaign	61826	705 North Country Fair Drive	(217) 359-1765		Marty Smith		
IL	Vortex Commercial Flooring	Addison	60101-4532	25 W. Official Road	(630) 458-8600	(630) 458-8601	Del Church	dchurch@vortexchicago.com	
IN	Superior Carpet	Indianapolis	46202	1027 East Georgia Street	(317) 632-7441		Roger/Randy		
KS	Floor Perfect	Salina	67402	808 N. Tenth St.	(785) 825-6268	(866) 849-9265	Chris Comeau		
KS	Image Flooring	Lenexa	66215	14720 W. 105th Street	(913) 227-7766	(816) 918-5324	Lauren Fleischer	laurenf@imageflooring.com	
KS	Star Lumber	Wichita	67277	325 South West Street	(316) 946-1524		Cindy Schauf		

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KY	Butler Flooring Services	Louisville	40208	1805 S. Floyd St.	(502) 367-7755		Rob Butler		
KY	Carpet Decorators	Central City	42330	107 North 2nd Street	(270) 754-5041		Mark Young	myoung@carpetdec.com	
LA	Architectural Acoustics	Lafayette	70508	288 Mecca Street	(337) 237-3161	(337) 237-3169	Reata Lang	reata@archacoustics.net	
LA	B&J Flooring	Shreveport	71106	9258 Wallace Lake Rd.	(318) 671-1570	(318) 671-1571	Donnie Juneau	donnie@bjfloors.com	
LA	Cornerstone Commercial Flooring	Greenwell Springs	70739	6713 Frontier Dr.	(225) 270-0749	(225) 262-0944	Jim Lloyd	jm@cornerstoneflooring.net	
LA	Fibrebond	Minden	71055	1300 Davenport Drive	(318) 377-1030	(318) 377-5756	Kevin Horton	kevin.horton@fibrebond.com	
LA	LA School Equipment	Baton Rouge	70808	3607 Perkins Rd. Ste. B	(225) 343-0593	(225) 387-0556	Gary Gulotta	ggulotta@cox.net	
LA	LaCour's Carpet World	Baton Rouge	70806	7421 Tom Drive	(225) 927-4130	(225) 927-4135	David LaCour	david@lacoursbr.com	
LA	O'Brien Flooring	Slidell	70461	189 Commercial Square	(985) 726-5190	(985) 726-5191	Mike O'Brien	mikeo@bellsouth.net	
LA	RCC Flooring	Metairie	70002	2901 Ridgelake Dr. Ste. 217	(504) 833-6331	(504) 833-6354	Mark Royerre	mark@rccflooring.com	
LA	Robichaux Tile	Thibodaux	70301	106 Camellia Drive	(985) 446-6635		Brad Robichaux		
MA	Allegheny Contract	Winchester	01890	36 Holton St.	(339) 227-5550		Ryan Burke	rburke@alleghenycontract.com	
MA	Ayotte and King for Tile Inc.	Chicopee	01020	165 Trilby Avenue	(413) 532-9463	(413) 435-0149	David King	davidking@ayotteandking.com	
MA	Business Interiors	Woburn	01801	Wheeling Drive	(973) 605-8181		Bill Labo		
MA	Capitol Carpet	Woburn	01801	12 Walnut Hill Park	(781) 935-9430		Michael Da Silva	Mdasilva@capitalcarpetonline.com	
MA	Dimauro Carpet & Tile	East Longmeadow	01028	185 Shaker Road	(413) 525-1991		Vinny Dimauro		
MA	M Frank Higgins & Co.	Newington	06111	780 North Mountain Road	(860) 953-6826		Steve Cloud Kathy Cloud	scloud@mfhiggins.com kcloud@mfhiggins.com	WBE
MA	Pavilion Floors	Woburn	01801	90 Commerce Way	(781) 305-5434		Doug Mann	dmann@pavilionfloors.com	
MD	A&B Floors	Baltimore	21205	5401 Ardman Ave	(410) 485-6790, Ext 113		Rich Howe or Richard Poe		
MD	Arc Floors	Frederick	21704	7118 Geoffrey Way, Suite F	(240) 379-7800		Terry Kelly	tkelly@arcfloor.com	
MD	Corridor Flooring Associates	Baltimore	21231	832 South Bond Street	(410) 522-2244, ext 10	(410) 522-2244	Tammy Coyle	Tammy.Coyle@CorridorFlooring.com	
MD	Southern Maryland Floors	White Plains	20695	10505 Theodore Green Blvd.	(301) 392-9211		Brian Thompson	bthompson8830@comcast.net	
MD	Value Carpet One DBA S. Lee Smith, Jr., Inc.	Salisbury	21801	1530 N. Salisbury Blvd.	(443) 359-0918		Jack Burroughs or Cindy Pilchard	jackburroughsco@yahoo.com, cindypilchardco@comcast.net	
MI	Precision Industrial Services	Detroit	48207	3434 Chene (POB 07430)	(313) 259-8812		Doug Fitzgerald		Union & Minority

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MI	SCI Floorcovering	Southfield	48075	21440 Melrose Avenue	(248) 359-3500		Dave Elbersen		Non-Union
MI	Superior Flooring Systems	Byron Center	49315	761 76th Street SW	(616) 455-6665		David Beerens		
MN	Absolute Commercial Flooring, Inc.	Minneapolis	55442-3271	9850 51st Ave. N. Suite 106	(763) 746-8900	(763) 746-8902	Dan Sheehy	dks@absolutecf.com	
MN	Becker Brothers	New Brighton	55112	825 First Street NW	(651) 636-1100		Bill Becker		
MN	Hiller Stores	Rochester	55903	2909 S. Broadway	(507) 288-8877		Dave Bahr		
MN	Intersource, Inc.	Minneapolis	55405	275 Market St., Suite 190	(612) 377-0499	(612) 377-0599	Eric Flom	efflom@intersource-inc.com	Yes
MN	School Specialty, Inc.	Amboy	56010	140 Stevens St. POB 296	(507) 420-5984; (419) 589-1591	(507) 674-3583	John Burman; Lori Patrick	john.burman@schoolspecialty.com	
MN	St. Paul Linoleum & Carpet Company	Eagan	55121	2956 Center Court	(651) 686-7770	(651) 686-6660	Mike Commers	mike@stpaulinocpt.com	
MO	Allen Floors, Inc.	Jefferson city	65101-4430	2826 E. McCarty Street	(573) 635-0602		Victor Allen		WBE
MO	FDC/Resource II	Parkville	64152	6130 Bell Road	(816) 741-9612, (913) 469-1022		Rae White/Dianne Thorpe		
MO	JAMCO(John A. Marshall Co.)	N. Kansas City	64116	1433 Murray Street	(816) 741-9612		Todd Saunders		
MS	Anderson Carpet One	Hattiesburg	39401	515 East Scooba Street	(601) 545-7198	(601) 583-1133	Eddie Wirberding	ewirberding@andersondesigncenter.com	
MS	Commercial Flooring Inc.	Jackson	39209	5001 Highway 80 West	(601) 922-9164	(601) 922-9071	Sid Newell	snewell@commfloorinc.com	
MS	Craft Croswell	Ridgeland	39157	116 Ridgeland Plaza	(601) 856-8861	(601) 856-9475	Bobby Croswell	bob@craftcroswell.com	
MS	Rhodes Flooring Am.	Biloxi	39530	884 Howard Ave.	(228) 432-2501	(228) 432-8575	Charles Schaffer	cschaffer@rhodesflooringamerica.com	
MT	Contract Flooring	Great Falls	59405	1201 7th St. South	(406) 761-3223		Mike Walsh	mike@c1contract.com	No
MT	Harringtons	Butte	59701	1432 Harrison Avenue	(406) 723-6066		Gary, Chad, or TJ Harrington		No
MT	Richs Modern Flooring	Billings	59105	713 E. Main Street	(406) 248-3656		Rich Miller	rcom@bridgeband.com	No
MT	Western Flooring	Missoula	59801	1015 Mount Avenue	(406) 728-8184		Jeff Smith		No
NC	Adams Carpet One	Wilson	27896	3460 Airport Blvd	(252) 291-4900	(252) 237-7600	Mickey Adams	madams@adamscarpetone.com	
NC	All About Floors	Mayodan	27027	803 South Ayerville Rd	(336) 349-4469	(336) 453-6846	Steven Booth	steven@allaboutfloors.com	
NC	Apex	Angier	27501	251 Fish Drive	(919) 331-2047	(919) 331-2048	Rhonda Remchak	rhonda@apexcontractcarpets.com	
NC	Atlanta Flooring Design	Charlotte	28216	6901 A-1 Northpark Blvd	(704) 598-2153		Scott Palmer		
NC	Bonitz Flooring Group Inc	Raleigh	27617	10701 World Trade Blvd	(919) 361-1500 or (919) 361-1544	(919) 361-1501	Lamont Evans	lamontevans@bonitz.com	

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NC	Bonitz of Kernersville	Kernersville	27284	232 Industrial Way	(336) 996-9900	(336) 996-8767	Scott Cornatzer	scottcornatzer@bonitz.com	
NC	Brock Contract Services Inc	Raleigh	27607-5137	1400 Nowell Road	(919) 570-1300 or (919) 747-7477	(919) 382-3310	Eric Christian	echristian@brockcontract.com	
NC	Carolina Commercial	Wilmington	28405	2918 Orville Wright Way	(910) 343-3337	(910) 343-4131	Dan Brock	dan@ccfloorcovering.com	
NC	Carpet Design Center	Greenville	27834	3205 S. Memorial Drive	(252) 439-0840	(252) 439-0843	Karen Hardee	karencptdesign@hotmail.com	
NC	Carpet One (Pearlman's)	Asheville	28801	80 Charlotte Street	(828) 252-1594 or (828) 713-8536	(828) 252-5529	Randy Smith	randysmith@pearlmanscarpets.com	
NC	Carpet One Commercial Division	Fayetteville	28304	4101 Raeford Rd	(910) 433-2757	(910) 321-1062	David Ivey	divey@ncrbiz.com	
NC	EE Wilson Floor Covering, Inc.	Lexington	27292	POB 689	(336) 357-5555		Efrid E. Wilson	ewilson@eewilson.com	
NC	Flooring Solutions, Inc.	Fayetteville	28306-3103	1559 Wilmington Hwy	(910) 915-3107		Darlene Cashwell	dcashwell@flooringsolutions.com	
NC	Flooring Solutions, Inc.	Wilmington	28405-3736	6426B Windmill Way	(910) 443-0125		Brandon Burris	bburris@flooringsolutions.com	
NC	Floorscape NC, Inc	Cary	27513	160 NE Maynard Rd Ste 210	(919) 465-0070 or (919) 538-3216	(919) 465-0057	Tammy Fisher	tfisher@floorscapenc.com	
NC	Garmon & Company, Inc.	Charlotte	28205	1321 Central Avenue	(704) 331-0886	(704) 331-0775	Scott Garmon	Scott@garmonandcompany.com	Yes
NC	Modular Design	Charlotte	28208	1230 West Morehead Street, Ste. 104	(704) 332-0009		Charles Hollar		
NC	PBI	Asheville	28803	123 Sweeten Creek Road, Ste. A	(828) 277-7001		Daren Pinkerton		
NC	Pro-Com Floor Covering Inc	Greensboro	27407	3720 Alliance Drive, Ste D	(336) 299-6136	(336) 362-6118	Marcus Bizer	marcusprocom@bellsouth.net	
NC	Professional Carpet Service	Angier	27501	3870 Zacks Mill Rd	(919) 207-2353 or (919) 868-7037	(919) 894-2115	Glen Rogers		
NC	Resource Flooring Cont Inc dba Re-Source NC	Winston-Salem	27101-4746	2050 E. Fifth Street	(336) 714-5750 or (336) 714-5720	(336) 714-5751	Ken Baker	kbaker@resourcenc.com	
NC	Right Touch Interiors	Greensboro	27405-7262	807 Post Street	(336) 378-0033 or (336) 362-4257	(336) 378-0053	Tommy Adams	tommy@righttouchinteriors.com	
NC	Spectra of Clinton NC	Clinton	28328	627 W. Mt. Gilead Church Rd	(910) 305-7255		Mike Brummett	mike.brummett@spectracf.com	
NC	Storr Office Environments	Raleigh	27617	10701 World Trade Blvd	(919) 313-2736 or (919) 798-8380		Jack King	jking@storr.com	
NC	Storr Office Environments	Raleigh	27618	10800 World Trade Blvd	(919) 313-3757 or (919) 313-3781	(919) 313-3701	Bobby Gaskins or Tim Blevins	bgaskins@storr.com or tblevins@storr.com	
NC	Tay Carpet Installations	Greensboro	27435	P. O. Box 5772	(336) 549-1656		Manuel Tay, Jr.	mantay@taycarpetinstall.com	
ND	House of Color	Bismarck	58501	2100 E. Broadway	(701) 223-2381	(701) 223-7067	Brad Bosch	bradb@houseofcolorinc.com	
ND	School Specialty, Inc.		56010	140 Stevens St. POB 296, Amboy, MN	(507) 420-5984; (419) 589-1591	(507) 674-3583	John Burman; Lori Patrick	john.burman@schoolspecialty.com	
NJ	Commercial Interiors Direct	Riverdale	07457-1718	1 S. Corporate Drive, 2nd Floor	(973) 839-8394		Steve Muller	sales@cidint.com	Yes

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NJ	Independent Commercial Floors	Bergenfield	07621	161 Woodbine Street	(201) 894-0044		Jeff Spinardi		
NJ	Milherton Commercial Flooring	Fairview	07022	25 Industrial Ave, Suite 2	(201) 644-6580	(201) 642-6480	Alberto Milherton	alberto.milherton@gmail.com	Yes
NM	BDI Commercial Flooring SVCS, LLC	Albuquerque	87110-3967	2520 Jefferson St NE Ste C	(505) 884-1160		Clarence Zimmerman	clarence@bdcfs.com	No
NM	Business Environments	Albuquerque	87113-1934	5351 Wilshire Ave NE	(505) 888-4400		Daryl Burleson	dburleson@businessenvironments.com	No
NM	Casey Carpets	Las Cruces	88005-4008	1515 W. Amador Ave	(575) 523-9595		Hank schweinebraten	caseycarpet@qwestoffice.net	No
NM	Dimension Flooring	Albuquerque	87109	4860 Pan American Frwy	(505) 888-0066		Wardell Jeffreis		
NM	Dominguez Carpet & Tile Inc	Santa Fe	87505-1838	1000 Cerrillos Rd	(505) 988-3022		Pete Dominguez		No
NM	Georges Carpet & Supplies, Inc.	Roswell	88201-4608	216 W. 2nd Street	(575) 624-0901		Ken Bresson	ken@dfn.com	No
NM	Harrison Contracting Co., Inc.	Albuquerque	87107-4925	1420 Mission Ave NE	(505) 877-3970		Orlando Gonzales	orlando-harrison@lobo.net	No
NM	Southwest Carpet & Floors, Inc.	Alamogordo	88310-6001	811 1st Street	(575) 437-7976		Clay Henderson	Southwestcarpets@beyondbb.com	No
NV	Flooring Solutions of Nevada (FSI)	N. Las Vegas	89030	2829 Synergy Street	(702) 399-9003		Bryan Price		Yes
NV	SI Legacy Flooring	Sparks	89431	750 Freeport Blvd, 103	(775) 741-4273	(775) 562-2693	Jim Farley	flooring@silegacy.com	
NY	Architectural Flooring Resource	New York	10001	135 West 27th Street	(212) 290-0200	(212) 290-2855	Mercedes Montano	mercedes@afny.com	
NY	B&B Floorcovering, Inc.	Dryden	13053	2217 Dryden Rd.	(607) 844-4900	(607) 844-4982	Bruce Baker	bruce@bbfloor.com	No
NY	Baer's Rug & Linoleum	West Babylon	11704	275-A Edison Avenue	(631) 392-1073	(63) 139-1076	Lisa Esposito		
NY	Brickman & Sons	New York	10003	55 First Avenue	(212) 674-3213		Jim Doria	jdoria@hbrickman.com	
NY	Chelsea Floor Covering	New York	10011	139 West 19th Street	(212) 243-0375		Dennis Bosco, Jr.		
NY	CKS Flooring Corporation	Marcellus	13108	4643 NE Townline Road	(315) 673-0186		Steve Cangemi	cksflooringcorp@windstream.net	
NY	Corporate Floors USA	Rochester	14606	1001 Lexington Ave	(585) 719-9720	(585) 719-9697	Craig Dorman	cdorman@corpfloorsusa.com	Yes
NY	Elite Floors	Yonkers	10710	691 Saw Mill River Rd	(914) 965-2515	(914) 965-1235	Ray Colabatistto	ray@elitefloorsinc.net	
NY	Endwell Rug Company	Endwell	13760	3646 George F. Highway	(607) 748-7366	(607) 748-1111	Jim Farrell	jfarrell@endwellrug.com	No
NY	Entourage Flooring Inc.	New York	10016	Ste 1310, 303 5th Avenue	(212) 685-8800	(212) 685-4872	Jeff Urschler	jeff@entourageflooring.com	
NY	Flooring Environments	Round Lake	12151	2084 Route 9	(518) 383-5510	(518) 383 4740	Wes Moller	wmoller@flooringenv.com	Yes
NY	Floors Unlimited	New Hyde Park	11040	2260 Jericho Turnpike	(516) 741-1900		Ed Kaplan		

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NY	FM Office Environments	Bayside	11361	214-25 42nd Avenue	(917) 822-9005 or (718) 225-7100		Mark Jozefowski	markj@fm-oe.com	Yes
NY	G P Land	Brockport	14420	5905 Lake Road South	(585) 637-2828	(585) 637-4434	Linda Nauerth or George Hage	georgehage@gpcapet.com	No
NY	Gato Flooring LLC	Utica	13502	54 Franklin Square, Suite A	(315) 790-5508		Sofia Gato	sofiagato@gatoflooring.com	
NY	GD Service Group, Inc.	Brooklyn	11214	1921 64th Street	(732) 735-3540	(732) 274-1372	Frank Gramieri	fgramieri@gdsinc.net	
NY	Genesis Flooring Systems Inc.	New York	10018-6636	252 West 37th Street, 16th Floor	(212) 268-9550	(212) 268-9553	Robert Faulkner		Yes
NY	Greenfield Flooring LLC	Henrietta	14467-9369	235 Middle Road, Suite 100	(585) 444-0105	(585) 444-0131	Matt Greenfield	mgreenfield@greenfieldflooring.com	WBE
NY	H. Brickman & Sons	New York	10003	55 First Avenue	(212) 674-3213		Jim Doria	jdoria@hbrickman.com	
NY	Heritage Contract Flooring	Buffalo	14206	29 Depot Street	(716) 853-1555	(716) 853-1561	Joe Pantano	jpantano@heritagefloor.com	No
NY	Interior Solutions of WNY LLC	Buffalo	14202	472 Franklin Street	(716) 583-7637		Jan Malof	jmalof@is-wyn.com	WBE
NY	John Herbert Company	Newburgh	12550	142 Rt. 17K	(845) 564-3000	(845) 564-6824	Paul Hoffner	phoffner@jonherbertcompany.com	No
NY	Joseph Tetro Inc	New Rochelle	10804	176 Overlook Circle	(914) 235-5505		Joe Tetro		
NY	K's Carpet Inc.	Rochester	14616	190 Bennington Drive	(585) 663-4270		Matt Stepnowski	kscarpet@aol.com	
NY	Landmark Flooring Concepts, Inc	Albany	12205	5 Interstate Ave.	(518) 459-3030	(518) 459-3080	Jay Hoefs	jhoefs@landmarkflooring.com	No
NY	Lane's Floor Coverings & Interiors Inc	New York	10010	30 West 26th Street	(212) 532-5200	(212) 685-7626	Lane Brettschneider	info@lanes-carpets.com	
NY	Linmark Commercial Flooring	Nanuet	10954	206 West Route 59	(917) 716-5536	(845) 623-6908	Paul Marks		No
NY	Maya Carpet Co. Inc,	New York	10016	303 Fifth Avenue, Suite 412	(212) 759-0022		Kazuho Hojo	hojo@mayacarpets.com	
NY	Messner Flooring Resource	Rochester	14607	1344 University Avenue, Suite 120	(585) 271-5670		Matt Greenfield	mgreenfield@messnercarpet.com	
NY	Milburn Flooring Mills	Copague	11726	Sunrise Hwy & 35th Avenue	(631) 842-1600	(631) 842-1860	Scott Colletti	scott@milburnflooring.com	No
NY	Northeast Commercial Interiors	Guiderland Center	12085	Northeast Industrial Park, Bldg 3, Bay 3	(518) 861-6700		Jon Batchelder	jonb2@verizon.net	No
NY	Oliver's Flooring, Inc.	Schenectady	12306	963 Burdeck Street	(518) 356-4297		Bob Oliver	roliver18@nycap.rr.com	WBE
NY	Pro Carpet	Spencerport	14559	5580 Ridge Road West	(585) 352-5905	(585) 352-1843	Lou Mandell Jr.	lmandelljr@procarpetinc.com	Yes
NY	R & D Carpet & Tile	Farmingdale	11735	72 Rome Street	(631) 492-2020	(631) 492-2121	Alan Rosengarten	arosengarten@rdcarpet.com	No
NY	R D Weis Company	New York	10016	95 Madison Avenue	(212) 651-0100	(212) 376-5356	George Ringel	gringel@rdweis.com	No
NY	R D Weis Company	Rochester	14467	245 Summit Point Drive, Ste 3	(585) 334-8570	(585) 334-8597	Ernie Wheeler	ewheeler@rdweis.com	No

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NY	R V P Flooring	Croton Falls	10519	55 Fields Lane	(914) 276-1250	(914) 275-1249	Pam Piccini	ppiccini@rvpflooring.com	No
NY	Rayben Enterprises	Albany	12205	31 Railroad Avenue	(518) 426-7643		Raymond Walker	admin@raybenenterprises.com	
NY	RD Weis Company Inc.	Elmsford	10523	200 Clearbrook Rd, Suite 142	(212) 651-0100		George Ringel	gringel@rdweis.com	
NY	RVP Flooring	Carmel	10512	35 Commerce Drive	(845) 878 7787		Michael Aversano	maversano@rvpflooring.com	
NY	Sherland & Farrington, Inc.	New York	10001	253 West 28th Street	(212) 206-7500	(212) 206-7517	Ross Lang	Ross@sherland.com	Yes
NY	Signature Floors	Long Island City	11101	37-70 Railroad Avenue	(718) 706-1529	(718) 706-0769	Joseph Mchugh		
NY	Silvestri Carpet Treatment	Bronx	10465	3400 Randolph Place	(718) 204-7927	(718) 794-0093	Joseph Silvestri	joecarpets@aol.com	No
NY	Spasato Floor Covering Companies	Liverpool	13088	109 Seventh North Street	(315) 422-1489		Paul Krawczyk	paulinsyr@hotmail.com	
NY	Sterling Floor Designs	Commack	11725	82 Modular Avenue	(631) 993-3000	(631) 993-3060	Michael Ambury	mambury@sterlingfloordesigns.com	Yes
NY	Taubs Carpet & Tile	Franklin Square	11010	893 Hempstead Turnpike	(516) 437-5100	(516) 437-5122	Michael Giannini	taubscarpet@gmail.com	
NY	The Effect Group	Syracuse	13202	242 East Water Street	(315) 472-9055	(315) 472-9065	Michael Blowers	mbeffectgroup@twcny.rr.com	No
NY	The Rug Shop	Binghamton	13903	121 Court Street	(607) 760-4151		Rudy Paoletti	rudyrugshopjr@stny.rr.com	
OH	Continental Commercial Floors	Columbus	43211	2601 Silver Drive	(614) 262-5010	(614) 261-1231	Garry Ruick	gruick@continentaloffice.com	No
OH	D & R Carpet Services	Brooklyn Heights	44131	4800 Van epps Blvd	(216) 335-9751		Melissa Canada	Melissa@drcarpetservice.com	
OH	Levitae Plus Flooring System	Marysville	43040	13050 Watkins Rd	(937)642-4774		Marlen Roose	Mroose@levitateflooring.com	
OH	M&S Flooring	Franklin	45005	300 Shotwell Drive	(937) 743-9990	(937) 743-9970	Susan Webster, Owner or Mike Webster, President	swebster@msfloor.com or mwebster@msfloor.com	Yes
OH	Messina Floor Covering LLC	Cleveland	44134	4300 Brookpark RD	(216) 595-0100; Cell- 216-469-6627	(216) 325-0335	Mike Messina, President	mikem@messinaflooring.com	
OH	Rosemary's Queenstep Carpet, Inc.	Cincinnati	45213	6111 Ridge Avenue	(513) 631-3601		Bill Penny		Yes
OH	School Specialty Inc.	Mansfield	44903	100 A Paragon Parkway	(419) 589-1906	(419) 520-4169	Scott Kurtzman, Project Mgr	scott.kurtzman@schoolspecialty.com	
OH	Stedman Floor Company, Inc.	Groveport	43125	420 Lowery Ct.	(614) 836-3190	(614) 836-0113	Bob Stedman	bob@stedmanfloors.com	No
OH	T & I Carpet	Northfield	44067	129 West Aurora Rd	(330) 467-9197; C- (216) 401-6374	(330) 467-9240	Eva Leffler, Owner	tandicarpet129@windstream.net	
OK	All Commercial Floors	Tulsa	74145	3629 S. 73rd East Ave	918-936-4900		Kacy Pidgeon	kpidgeon@allcommercialfloors.com	
OK	Bryan's Flooring	Oklahoma City	73139	601 W I-240 Service Road	(405) 634-4136		Monty Dolph	monty@bryansflooring.com	
OK	C&C Carpet and Tile	Tulsa	74112	1319 S. Harvard	(918) 744-5511		Michelle Smith	msmith@cctileandcarpet.com	

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OK	Grigsby's Carpet & Tile	Tulsa	74145	4417 South Sheridan Ave.	(918) 627-6996		Hal Gunckel	halgunckel@yahoo.com	
OK	Scott Rice Company	Oklahoma City	73116	7501 N. Broadway Extension	(405) 848-2224	(405) 848-3999	Aaron St. Clair	aaron.stclair@scottriceok.com	
OK	Tupos Construction Services	Lawton	73501	1501 SW G Avenue	(560) 704-0369		Ken Wilkerson	Ken@tuposconstruction.com	
OK	Welch Floors	Edmond	73003	12875 W. Waterloo Rd	(405) 348-2570		Bob or Mark Welch		
OR	Cascade Flooring	Boring	97009	14480 SE Orient Dr St A	(503) 658-3828			cascadeflooring@att.net	
OR	Floor Factors	Portland	97209	1320 NW 17th Avenue	(503) 222-9393		Cam Crenshaw	camc@floorfactors.com	
OR	Floor Solutions	Portland	97209	2121 NW Front Avenue	(503) 295-2070	(503) 832-7060	Patrick Johnson	patrickj@floorsol.com	No
OR	Rubensteins	Eugene	97440	160 Cleveland Street	(541) 484-1101		Terry Green	t@rubensteins.com	
OR	The Beresford Company	Portland	97219	1320 SW Carson St	(503) 319-2208				No
PA	Dan Taylor Interiors	Bridgeville	15017	700 Bursca Drive Suite 701	(412) 221-5300		Brian Waldron		
PA	DeGol Carpet	Duncansville	16635	851 Old Rt 220 North	(814) 695-1111		David DeGol		
PA	Franklin Flooring	Pottstown	19464	211 Commerce Ct. , Ste 106	(610) 495-9200		John Collier		
PA	Franklin Interiors	Pittsburgh	15222-4720	2740 Smallman St.	(412) 855-1578		Jack Fraser	jfraser@Franklininteriors.com	
PA	Independent Contract Flooring	King of Prussia	19403	761 Fifth Avenue	(610) 768-0580		Jens Knudsen		
PA	Nittany Builders	Port Matilda	16870-1033	105 West Plank Road	(814) 692-5533		Mark Taylor		
PA	Spectra Contract Flooring	Harrisburg	17111	1351 Eisenhower Blvd. Suite 102	(717) 939-4480		Mike Condran		
PA	Steinberger Floors	Carnegie	15106	1611 E. Railroad St.	(412) 276-2076		Jay Steinberger, Owner		
PA	Top to Bottom Interiors	State College	16801	1009 E. College Avenue	(814) 234-8880 or (814) 942-3250		Brian Hims		
PA	Wright Contract Interiors	Pittsburgh	15225	4801 Grand Ave. Suite B	(412) 841-7722		Denny Capo	dcapo@continentaloffice.com	No
SC	Bonitz Flooring Group Incorporated	Greenville	29607	1200 Woodruff Road, Suite D-1	(864) 254-0145	(864) 254-0145	Phil Ashley	philashley@bonitz.com	No
SD	School Specialty Inc.	Chamberlain	53725	112 Cherry Lane	(605) 730-1413; (419) 589-1591		Chad Gullickson; Lori Patrick	chad.gullickson@schoolspecialty.com	
SD	Sioux Falls Interiors	Sioux Falls	57107	3601 W. Tickman Street	(605) 221-0771	(605) 271-1699	Paul Koupal		
TN	Bonitz Flooring Group	Knoxville	37921	5801 Middlebrook Pike	(865) 588-3630	(865) 584-1452	Mike Roberts	mikeroberts@bonitz.com	
TN	Bonitz Flooring Group - Nashville	Nashville	37211	429 Harding Industrial Drive	(615) 781-4840 or (615) 995-0528		George Martinez	Georgemartinez@bonitz.com	

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TN	J&J Interiors	Nashville	37204	2608 Grissom Drive	(615) 742-3939	(615) 742-3886	Albert Gardner	albert@jandjinteriors.com	
TN	Kenny's Floorcoverings	Memphis	38112	2665 Broad Avenue	(901) 454-0800	(901) 454-0654	Kevin Kenny	kkenny@kennyinc.com	
TN	Spec 9	Nasville	37211	2832 Logan St. #1	(615) 405-6728	(615) 832-5967	Tim Saunders	team@spec9.net	
TN	Terry Keith Company	Chattanooga	27421	6176 Airways Blvd.	(423) 894-9545	(423) 855-7491	Greg Keith	terrykeithco@comcast.net	
TX	A-1 Floor Covering, Inc.	Amarillo	79109-7463	7201 Hillside Rd Ste 200	(806) 373-9622		Mark or Ryan Chandler	Mchandler@A-1Floors.com	No
TX	ACS Flooring Group Inc	Houston	77055-7204	4444 W 12th Street	(713) 682-0202		Kye Appleby	kappleby@acsflooring.com	
TX	Aggieland Custom Carpets & Interiors	College Station	77845-8963	4093 State Highway 6 S	(979) 690-6766	(979) 690-7427	Richard Thomas	rthomas@aggielandcarpetone.com	
TX	Architectural Floors	Houston	77019-2504	1803 Allen Pkwy	(713) 203-6834		Michael Kling		
TX	Business Flooring Specialists	Houston	77055	1234 N. Post Oak Rd, Suite 190	(713) 934-9000	(713) 934-9004	Adrian DelRio	adriandelrio@bfa flooring.com	
TX	Custom Flooring of Texas	Vidor	77662	365 Old Hwy 90 West	(409) 769-0913	(409) 769-8054	Terry Herring	therring@customflooringtexas.com	
TX	Gomez Floor Covering, Inc.	Dallas	75247	1162 Security Drive	(214) 905-1901		Jeff Carter		Yes
TX	Gowdy Flooring	Amarillo	79109	6801 Bell Street, Suite 1000	(806) 353-6561		Gayle Gowdy		
TX	Intex Flooring LLC	Houston	77069-4211	5625 FM 1960 RD W Ste 408	(281) 397-7760	(281) 397-7764	Scott Beckham	scott@intexflooring.com	
TX	Kellen Commerical Interiors, Inc.	College Station	77485	5104 Spanish Bay Ct.	(979) 690-1234		Russ Kellen		
TX	L & J Designs	Midland	79701	203 West Wall, Suite 103	(432) 570-0001		Joe or Lori Dawson		Yes
TX	McCoy, Inc.	Houston	77292-4488	6869 Old Katy Rd	(713) 802-7173		Laura Ali	lali@mccoyinc.com	Texas Minority; DFW-HIF; HUB
TX	MEK Interiors & Floors, Inc.	Houston	77243-1511	5510 Brittmoore Rd POB 431511	(281) 598-6001	(281) 598-6005	Julie Dye	julie@mekfloors.com	WBE/HUB
TX	Moffatt Carpet, Inc.	Midland	79701-6764	3412 W. Wall St.	(432) 694-6644		Gene Able	moffattcarpets@quiknt.com	No
TX	Office Design Concepts, LLC	Houston	77041-3804	6750 Brittmoore Rd	(713) 484-7762		Mike Matthews	mike@odc-llc.com	HUB
TX	One Source Commercial Flooring, Inc.	Plano	75074	1111 Jupiter Rd., Ste. 116-E	(972) 422-2438		Scott Spencer		
TX	Paul Graham Company	Lubbock	79401-3911	1415 Avenue N	(806) 765-6607		Linn Parrish	pgraham@nts-online.net	No.
TX	PDL	Carrollton	75006	2545 Golden Bear Drive Suite 100	(972) 733-3006		Tom Shriber		
TX	Radan LLC	Helotes	78023	11844 Bandera Rd #237	(210) 912-3800	(800) 409-1961	Adam Rodriguez		
TX	RCS Flooring Services, Inc.	Fort Worth	76102	2225 West Peter Smith Street	(617) 882-0503		Rob Schocke		

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STATE	COMPANY	CITY	ZIP CODE	ADDRESS	TELEPHONE	FAX NUMBER	CONTACT	EMAIL ADDRESS	MINORITY OWNED
TX	Spectra Contract Flooring # 212	Houston	77040	7425 Pinemont Drive Suite 500	(713) 934-7429	(713) 934-7216	Keenan Glueck	keenan.glueck@spectracf.com	
TX	Spectra Contract Floors #245	Carrollton	75006	2080 McDaniel Drive, Suite 100	(972) 277-3200		Michelle Harpole		
TX	Spectrum Floors, Inc.	El Paso	79938-9616	13421 Montana Ave.; POB 961988	(915) 855-5110; (915) 740-3258	(915) 855-5102	Tony Khoury	spectrumfloors@hotmail.com	No
TX	Texan Floor Service LTD	Houston	77055-2644	2055 Silber Rd Ste 108	(713) 956-9966		Robert Ericson	rericon@texanfloor.com	
TX	Twin Tile Co.	San Antonio	78218-5216	6003 Rittiman Plz	(210) 822-6080	(210) 822-6006	Rudy Gutierrez	twintile@texas.net	HUB
TX	Ward Furniture Co.	Huntsville	77340-4236	180 IH 45 S	(936) 295-2514	(936) 295-4716	David Ward	wardfurniture@abcglobel.net	HUB
VA	Carpet Resources Inc	Great Falls	22066-2736	801 Wincrest Place	(703) 757-7605		Chad Parker		
VA	CB Flooring LLC VA	Chantilly	20151	411 Rober Paris Court	(703) 546-4502		Mark Johnson		
VA	Cherry Carpet	Portsmouth	23707	2915 London Blvd	(757) 397-5811	(757) 397-6307	Ross Cherry	ross@cherrycarpet.com	Y
VA	Commercial Carpets of America	Alexandria	22304	430 S. Pickett Street	(703) 212-6393		Ralph Grove, VP, CFE	rgrove@ccaafloors.com	
VA	Dominion Contract	Norfolk	23513	74000 Central Business Park Drive	(757) 855-1976	(757) 855-8409	Bo Ward	bward@dominioncontract.com	No
VA	Eagle Mat Floor Products	Sterling	20166	22710 Executive Drive	(703) 283-0102		Albert Pickeral		
VA	Floor Show	Lynchburg	24501	20695 Timberlake Road	(434) 237-6233		Wayne DeWitt		
VA	Hodgman's Inc.	Richmond	23222	4565 Carolina Ave., Building G	(804) 555-1602	(804) 550-3404			
VA	Interstate Commercial Flooring	Sterling	20164	1319 East Iberia Rd.	(571) 214-1102		Marty Schray		
VA	Loudoun Valley Floors	Purcellville	20132	129 C North Bailey Lane	(540) 338-4300		Craig T. Lee		
VA	W. C. Carpenter	Virginia Beach	23455	5890 Thurston Avenue	(757) 460-1101	(757) 363-9579	Jane Rinaca		Women Owned
VA	Whitt Carpet & Tile Service, Inc.	Salem	24153	3170 West Main Street	(540) 380-4697	(540) 380-4800	Matt Poland	matt@whittcarpet1.com	Yes
WA	Charles H Beresford Co	Seattle	98119-2947	1829 10th Ave W	(206) 718-8704		Merle Kirkley		No
WA	Great Floors	Kent	989932	9021 S. 180th St	(206) 241-0229		Jim Birney, Mgr Western Region	j.birney@greatfloors.com	
WA	Northwest Trends	Spokane	99206	11315 East Montgomery Drive	(509) 921-9677; C- (509) 879-6598	(509) 921-9857	Dave Foster	david@northwest-trends.com	Small Business
WI	Roth Floor Mart	LaCrosse	546001	2301 South Avenue	(608) 782-2175		Harvey Goeddef		
WI	Swansons Flooring	Eau Claire	54701	5840 Arndy Lane	(715) 832-7836		Dave Swanson	daves@swansonsflooring	NO
WI	Tri-State Flooring	West Salem	54669	611 West North Avenue	(608) 786-7609, ext 303				

NJPA (NATIONAL JOINT POWERS ALLIANCE)

Tandus Centiva US LLC, Servicing Partners

Effective: October 9, 2017

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STATE	COMPANY	CITY	ZIP CODE	ADDRESS	TELEPHONE	FAX NUMBER	CONTACT	EMAIL ADDRESS	MINORITY OWNED
WV	Family Carpet	Parkersburg	26102	POB 161	(304) 375-7545		Mark Porter or Jim Hughes		
WY	Carpet Designs	Sheridan	82801	643 Riverside Street	(307) 672-5136		Renee Conroy	carpet@fiberpipe.net	No
WY	Commercial Flooring DBA Carpet One	Cheyenne	82001	3418 E. Pershing Blvd.	(307) 632-6449		Doug Fynch	accounting@carpetonecheyenne.com	No
WY	Hub Floorcovering, Inc.	Casper	82601	314 N. McKinley Street	(307) 234-5992		Mark Cannon/Robert Engleman	hubfloor@hotmail.com	No
WY	Quality Floors	Jackson	83001	1260 Huff Lane, Suite B	(307) 739-9465		Richard Kussey	kussyinc@qwestoffice.net	No

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MODULAR						
Style Code	Style Description	Back Code	Backing Description	List Price	Discount Off List Price	NJPA Delivered Member Price
04987	2nd Power	EX	ER3® Modular	\$50.82	37.56%	\$31.73
04987	2nd Power	EB	ER3® Modular RS	\$52.18	36.59%	\$33.09
04987	2nd Power	GS	ethos® Modular	\$50.82	37.56%	\$31.73
04987	2nd Power	GU	ethos® Modular with Omnicoat	\$50.82	37.56%	\$31.73
04987	2nd Power	CF	Flex-Aire® Cushion Modular	\$52.18	36.59%	\$33.09
04987	2nd Power	CR	Flex-Aire® Cushion Modular RS	\$53.54	35.66%	\$34.45
02578	Abrasive Action II	EX	ER3® Modular	\$105.89	42.95%	\$60.41
02578	Abrasive Action II	GS	ethos® Modular	\$105.89	42.95%	\$60.41
02578	Abrasive Action II	GU	ethos® Modular with Omnicoat	\$105.89	42.95%	\$60.41
04255	Accentuate	EX	ER3® Modular	\$52.22	43.37%	\$29.57
04255	Accentuate	EB	ER3® Modular RS	\$53.58	42.27%	\$30.93
04255	Accentuate	GS	ethos® Modular	\$52.22	43.37%	\$29.57
04255	Accentuate	GU	ethos® Modular with Omnicoat	\$52.22	43.37%	\$29.57
04255	Accentuate	CF	Flex-Aire® Cushion Modular	\$53.58	42.27%	\$30.93
04255	Accentuate	CR	Flex-Aire® Cushion Modular RS	\$54.94	41.23%	\$32.29
03026	Aftermath II	EX	ER3® Modular	\$46.17	35.03%	\$29.99
03026	Aftermath II	EB	ER3® Modular RS	\$47.52	34.03%	\$31.35
03026	Aftermath II	GS	ethos® Modular	\$46.17	35.03%	\$29.99
03026	Aftermath II	GU	ethos® Modular with Omnicoat	\$46.17	35.03%	\$29.99
03026	Aftermath II	CF	Flex-Aire® Cushion Modular	\$47.52	34.03%	\$31.35
03026	Aftermath II	CR	Flex-Aire® Cushion Modular RS	\$48.88	33.08%	\$32.71
11016	Aggregate	EX	ER3® Modular	\$32.59	29.46%	\$22.99
11016	Aggregate	EB	ER3® Modular RS	\$33.95	28.28%	\$24.35
11016	Aggregate	GU	ethos® Modular with Omnicoat	\$32.59	29.46%	\$22.99
11016	Aggregate	CF	Flex-Aire® Cushion Modular	\$33.95	28.28%	\$24.35
11016	Aggregate	CR	Flex-Aire® Cushion Modular RS	\$35.30	27.19%	\$25.70
04163	Alcove	EX	ER3® Modular	\$67.77	42.76%	\$38.79
04163	Alcove	EB	ER3® Modular RS	\$69.13	41.92%	\$40.15
04163	Alcove	GS	ethos® Modular	\$67.77	42.76%	\$38.79
04163	Alcove	GU	ethos® Modular with Omnicoat	\$67.77	42.76%	\$38.79

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04163	Alcove	CF	Flex-Aire® Cushion Modular	\$69.13	41.92%	\$40.15
04163	Alcove	CR	Flex-Aire® Cushion Modular RS	\$70.49	41.11%	\$41.51
02931	All Star	EX	ER3® Modular	\$57.42	41.52%	\$33.58
02931	All Star	EB	ER3® Modular RS	\$58.78	40.56%	\$34.94
02931	All Star	GS	ethos® Modular	\$57.42	41.52%	\$33.58
02931	All Star	GU	ethos® Modular with Omnicoat	\$57.42	41.52%	\$33.58
02931	All Star	CF	Flex-Aire® Cushion Modular	\$58.78	40.56%	\$34.94
02931	All Star	CR	Flex-Aire® Cushion Modular RS	\$60.14	39.65%	\$36.29
G0007	Allee'	GC	ethos® Colorpoint 3-Omnicoat	\$80.26	40.10%	\$48.08
04655	Angulate	EX	ER3® Modular	\$72.92	45.51%	\$39.73
04655	Angulate	EB	ER3® Modular RS	\$74.27	44.68%	\$41.09
04655	Angulate	GS	ethos® Modular	\$72.92	45.51%	\$39.73
04655	Angulate	GU	ethos® Modular with Omnicoat	\$72.92	45.51%	\$39.73
04655	Angulate	CF	Flex-Aire® Cushion Modular	\$74.27	44.68%	\$41.09
04655	Angulate	CR	Flex-Aire® Cushion Modular RS	\$75.63	43.88%	\$42.45
04733	Aniline	EX	ER3® Modular	\$62.81	45.14%	\$34.46
04733	Aniline	EB	ER3® Modular RS	\$64.17	44.18%	\$35.82
04733	Aniline	GS	ethos® Modular	\$62.81	45.14%	\$34.46
04733	Aniline	GU	ethos® Modular with Omnicoat	\$62.81	45.14%	\$34.46
04733	Aniline	CF	Flex-Aire® Cushion Modular	\$64.17	44.18%	\$35.82
04733	Aniline	CR	Flex-Aire® Cushion Modular RS	\$65.53	43.27%	\$37.18
02803	Applause III <i>(Minimums on Select Colors)</i>	EX	ER3® Modular	\$51.19	40.37%	\$30.52
02803	Applause III <i>(Minimums on Select Colors)</i>	EB	ER3® Modular RS	\$52.55	39.33%	\$31.88
02803	Applause III <i>(Minimums on Select Colors)</i>	GS	ethos® Modular	\$51.19	40.37%	\$30.52
02803	Applause III <i>(Minimums on Select Colors)</i>	GU	ethos® Modular with Omnicoat	\$51.19	40.37%	\$30.52
02803	Applause III <i>(Minimums on Select Colors)</i>	CF	Flex-Aire® Cushion Modular	\$52.55	39.33%	\$31.88
02803	Applause III <i>(Minimums on Select Colors)</i>	CR	Flex-Aire® Cushion Modular RS	\$53.91	38.34%	\$33.24
04336	Arete	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04336	Arete	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04336	Arete	GS	ethos® Modular	\$41.09	36.15%	\$26.23

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04336	Arete	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04336	Arete	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04336	Arete	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
03579	Artisan	EX	ER3® Modular	\$100.22	43.17%	\$56.96
03579	Artisan	EB	ER3® Modular RS	\$101.58	42.59%	\$58.32
03579	Artisan	GS	ethos® Modular	\$100.22	43.17%	\$56.96
03579	Artisan	GU	ethos® Modular with Omnicoat	\$100.22	43.17%	\$56.96
03579	Artisan	CF	Flex-Aire® Cushion Modular	\$101.58	42.59%	\$58.32
03579	Artisan	CR	Flex-Aire® Cushion Modular RS	\$102.94	42.03%	\$59.68
04620	Ascend	EX	ER3® Modular	\$44.77	40.98%	\$26.42
04620	Ascend	EB	ER3® Modular RS	\$46.13	39.77%	\$27.78
04620	Ascend	GS	ethos® Modular	\$44.77	40.98%	\$26.42
04620	Ascend	GU	ethos® Modular with Omnicoat	\$44.77	40.98%	\$26.42
04620	Ascend	CF	Flex-Aire® Cushion Modular	\$46.13	39.77%	\$27.78
04620	Ascend	CR	Flex-Aire® Cushion Modular RS	\$47.48	38.63%	\$29.14
04837	Assertive Action	EX	ER3® Modular	\$81.76	42.40%	\$47.09
04837	Assertive Action	EB	ER3® Modular RS	\$83.11	41.71%	\$48.45
04837	Assertive Action	GS	ethos® Modular	\$81.76	42.40%	\$47.09
04837	Assertive Action	GU	ethos® Modular with Omnicoat	\$81.76	42.40%	\$47.09
04837	Assertive Action	CF	Flex-Aire® Cushion Modular	\$83.11	41.71%	\$48.45
04837	Assertive Action	CR	Flex-Aire® Cushion Modular RS	\$84.47	41.04%	\$49.81
04838	Assertive Rib	EX	ER3® Modular	\$82.61	46.01%	\$44.60
04838	Assertive Rib	EB	ER3® Modular RS	\$83.97	45.26%	\$45.96
04838	Assertive Rib	GS	ethos® Modular	\$82.61	46.01%	\$44.60
04838	Assertive Rib	GU	ethos® Modular with Omnicoat	\$82.61	46.01%	\$44.60
04838	Assertive Rib	CF	Flex-Aire® Cushion Modular	\$83.97	45.26%	\$45.96
04838	Assertive Rib	CR	Flex-Aire® Cushion Modular RS	\$85.33	44.54%	\$47.32
04839	Assertive Stria	EX	ER3® Modular	\$94.87	48.42%	\$48.94
04839	Assertive Stria	EB	ER3® Modular RS	\$96.23	47.74%	\$50.29
04839	Assertive Stria	GS	ethos® Modular	\$94.87	48.42%	\$48.94

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04839	Assertive Stria	GU	ethos® Modular with Omnicoat	\$94.87	48.42%	\$48.94
04839	Assertive Stria	CF	Flex-Aire® Cushion Modular	\$96.23	47.74%	\$50.29
04839	Assertive Stria	CR	Flex-Aire® Cushion Modular RS	\$97.59	47.07%	\$51.65
03666	Atmosphere	EX	ER3® Modular	\$88.08	49.75%	\$44.27
03666	Atmosphere	EB	ER3® Modular RS	\$89.44	48.99%	\$45.62
03666	Atmosphere	GS	ethos® Modular	\$88.08	49.75%	\$44.27
03666	Atmosphere	GU	ethos® Modular with Omnicoat	\$88.08	49.75%	\$44.27
03666	Atmosphere	CF	Flex-Aire® Cushion Modular	\$89.44	48.99%	\$45.62
03666	Atmosphere	CR	Flex-Aire® Cushion Modular RS	\$90.80	48.26%	\$46.98
03333	Atoll	EX	ER3® Modular	\$84.54	49.57%	\$42.64
03333	Atoll	EB	ER3® Modular RS	\$85.90	48.78%	\$43.99
03333	Atoll	GS	ethos® Modular	\$84.54	49.57%	\$42.64
03333	Atoll	GU	ethos® Modular with Omnicoat	\$84.54	49.57%	\$42.64
03333	Atoll	CF	Flex-Aire® Cushion Modular	\$85.90	48.78%	\$43.99
03333	Atoll	CR	Flex-Aire® Cushion Modular RS	\$87.26	48.02%	\$45.35
04840	Avant	EX	ER3® Modular	\$74.14	47.77%	\$38.72
04840	Avant	EB	ER3® Modular RS	\$75.50	46.91%	\$40.08
04840	Avant	GS	ethos® Modular	\$74.14	47.77%	\$38.72
04840	Avant	GU	ethos® Modular with Omnicoat	\$74.14	47.77%	\$38.72
04840	Avant	CF	Flex-Aire® Cushion Modular	\$75.50	46.91%	\$40.08
04840	Avant	CR	Flex-Aire® Cushion Modular RS	\$76.85	46.08%	\$41.44
04365	Awry	EX	ER3® Modular	\$64.85	40.83%	\$38.37
04365	Awry	EB	ER3® Modular RS	\$66.21	39.99%	\$39.73
04365	Awry	GS	ethos® Modular	\$64.85	40.83%	\$38.37
04365	Awry	GU	ethos® Modular with Omnicoat	\$64.85	40.83%	\$38.37
04365	Awry	CF	Flex-Aire® Cushion Modular	\$66.21	39.99%	\$39.73
04365	Awry	CR	Flex-Aire® Cushion Modular RS	\$67.57	39.19%	\$41.09
04559	Boheme	EX	ER3® Modular	\$77.45	47.49%	\$40.67
04559	Boheme	EB	ER3® Modular RS	\$78.81	46.68%	\$42.02
04559	Boheme	GS	ethos® Modular	\$77.45	47.49%	\$40.67

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04559	Boheme	GU	ethos® Modular with Omnicoat	\$77.45	47.49%	\$40.67
04559	Boheme	CF	Flex-Aire® Cushion Modular	\$78.81	46.68%	\$42.02
04559	Boheme	CR	Flex-Aire® Cushion Modular RS	\$80.17	45.89%	\$43.38
A0002	Cache Tweed	EX	ER3® Modular	\$62.91	40.21%	\$37.61
A0002	Cache Tweed	EB	ER3® Modular RS	\$64.27	39.36%	\$38.97
A0002	Cache Tweed	GS	ethos® Modular	\$62.91	40.21%	\$37.61
A0002	Cache Tweed	GU	ethos® Modular with Omnicoat	\$62.91	40.21%	\$37.61
A0002	Cache Tweed	CF	Flex-Aire® Cushion Modular	\$64.27	39.36%	\$38.97
A0002	Cache Tweed	CR	Flex-Aire® Cushion Modular RS	\$65.62	38.55%	\$40.33
04162	Calli	EX	ER3® Modular	\$67.50	42.73%	\$38.66
04162	Calli	EB	ER3® Modular RS	\$68.86	41.89%	\$40.01
04162	Calli	GS	ethos® Modular	\$67.50	42.73%	\$38.66
04162	Calli	GU	ethos® Modular with Omnicoat	\$67.50	42.73%	\$38.66
04162	Calli	CF	Flex-Aire® Cushion Modular	\$68.86	41.89%	\$40.01
04162	Calli	CR	Flex-Aire® Cushion Modular RS	\$70.21	41.08%	\$41.37
04287	Campaign	EX	ER3® Modular	\$60.02	41.83%	\$34.91
04287	Campaign	EB	ER3® Modular RS	\$61.37	40.91%	\$36.27
04287	Campaign	GS	ethos® Modular	\$60.02	41.83%	\$34.91
04287	Campaign	GU	ethos® Modular with Omnicoat	\$60.02	41.83%	\$34.91
04287	Campaign	CF	Flex-Aire® Cushion Modular	\$61.37	40.91%	\$36.27
04287	Campaign	CR	Flex-Aire® Cushion Modular RS	\$62.73	40.02%	\$37.63
04792	Candor	EX	ER3® Modular	\$57.76	44.78%	\$31.89
04792	Candor	EB	ER3® Modular RS	\$59.12	43.75%	\$33.25
04792	Candor	GS	ethos® Modular	\$57.76	44.78%	\$31.89
04792	Candor	GU	ethos® Modular with Omnicoat	\$57.76	44.78%	\$31.89
04792	Candor	CF	Flex-Aire® Cushion Modular	\$59.12	43.75%	\$33.25
04792	Candor	CR	Flex-Aire® Cushion Modular RS	\$60.48	42.77%	\$34.61
04089	Canopy	EX	ER3® Modular	\$69.21	42.79%	\$39.59
04089	Canopy	EB	ER3® Modular RS	\$70.57	41.97%	\$40.95
04089	Canopy	GS	ethos® Modular	\$69.21	42.79%	\$39.59

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04089	Canopy	GU	ethos® Modular with Omnicoat	\$69.21	42.79%	\$39.59
04089	Canopy	CF	Flex-Aire® Cushion Modular	\$70.57	41.97%	\$40.95
04089	Canopy	CR	Flex-Aire® Cushion Modular RS	\$71.92	41.18%	\$42.31
04843	Cartography	EX	ER3® Modular	\$65.68	45.28%	\$35.94
04843	Cartography	EB	ER3® Modular RS	\$67.04	44.36%	\$37.30
04843	Cartography	GS	ethos® Modular	\$65.68	45.28%	\$35.94
04843	Cartography	GU	ethos® Modular with Omnicoat	\$65.68	45.28%	\$35.94
04843	Cartography	CF	Flex-Aire® Cushion Modular	\$67.04	44.36%	\$37.30
04843	Cartography	CR	Flex-Aire® Cushion Modular RS	\$68.39	43.48%	\$38.66
04558	Castile	EX	ER3® Modular	\$74.48	45.53%	\$40.57
04558	Castile	EB	ER3® Modular RS	\$75.84	44.71%	\$41.93
04558	Castile	GS	ethos® Modular	\$74.48	45.53%	\$40.57
04558	Castile	GU	ethos® Modular with Omnicoat	\$74.48	45.53%	\$40.57
04558	Castile	CF	Flex-Aire® Cushion Modular	\$75.84	44.71%	\$41.93
04558	Castile	CR	Flex-Aire® Cushion Modular RS	\$77.19	43.92%	\$43.29
11183	Chain Reaction	EX	ER3® Modular	\$54.97	38.22%	\$33.96
11183	Chain Reaction	EB	ER3® Modular RS	\$56.32	37.30%	\$35.32
11183	Chain Reaction	GU	ethos® Modular with Omnicoat	\$54.97	38.22%	\$33.96
11183	Chain Reaction	CF	Flex-Aire® Cushion Modular	\$56.32	37.30%	\$35.32
11183	Chain Reaction	CR	Flex-Aire® Cushion Modular RS	\$57.68	36.42%	\$36.67
03747	Change II	EX	ER3® Modular	\$58.54	41.55%	\$34.22
03747	Change II	EB	ER3® Modular RS	\$59.89	40.60%	\$35.57
03747	Change II	GS	ethos® Modular	\$58.54	41.55%	\$34.22
03747	Change II	GU	ethos® Modular with Omnicoat	\$58.54	41.55%	\$34.22
03747	Change II	CF	Flex-Aire® Cushion Modular	\$59.89	40.60%	\$35.57
03747	Change II	CR	Flex-Aire® Cushion Modular RS	\$61.25	39.70%	\$36.93
04796	Character	EX	ER3® Modular	\$59.05	45.92%	\$31.94
04796	Character	EB	ER3® Modular RS	\$60.41	44.89%	\$33.29
04796	Character	GS	ethos® Modular	\$59.05	45.92%	\$31.94
04796	Character	GU	ethos® Modular with Omnicoat	\$59.05	45.92%	\$31.94

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Style Code	Style Description	Back Code	Backing Description	List Price	Discount Off List Price	NJPA Delivered Member Price
04796	Character	CF	Flex-Aire® Cushion Modular	\$60.41	44.89%	\$33.29
04796	Character	CR	Flex-Aire® Cushion Modular RS	\$61.77	43.90%	\$34.65
02888	Circlet	EX	ER3® Modular	\$67.06	41.87%	\$38.98
02888	Circlet	EB	ER3® Modular RS	\$68.42	41.04%	\$40.34
02888	Circlet	GS	ethos® Modular	\$67.06	41.87%	\$38.98
02888	Circlet	GU	ethos® Modular with Omnicoat	\$67.06	41.87%	\$38.98
02888	Circlet	CF	Flex-Aire® Cushion Modular	\$68.42	41.04%	\$40.34
02888	Circlet	CR	Flex-Aire® Cushion Modular RS	\$69.78	40.24%	\$41.70
03974	City Walk	EX	ER3® Modular	\$41.09	36.15%	\$26.23
03974	City Walk	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
03974	City Walk	GS	ethos® Modular	\$41.09	36.15%	\$26.23
03974	City Walk	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
03974	City Walk	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
03974	City Walk	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
04628	Code	EX	ER3® Modular	\$72.10	45.63%	\$39.20
04628	Code	EB	ER3® Modular RS	\$73.46	44.79%	\$40.56
04628	Code	GS	ethos® Modular	\$72.10	45.63%	\$39.20
04628	Code	GU	ethos® Modular with Omnicoat	\$72.10	45.63%	\$39.20
04628	Code	CF	Flex-Aire® Cushion Modular	\$73.46	44.79%	\$40.56
04628	Code	CR	Flex-Aire® Cushion Modular RS	\$74.82	43.98%	\$41.92
04629	Code Transition	EX	ER3® Modular	\$70.36	44.37%	\$39.15
04629	Code Transition	EB	ER3® Modular RS	\$71.72	43.53%	\$40.50
04629	Code Transition	GS	ethos® Modular	\$70.36	44.37%	\$39.15
04629	Code Transition	GU	ethos® Modular with Omnicoat	\$70.36	44.37%	\$39.15
04629	Code Transition	CF	Flex-Aire® Cushion Modular	\$71.72	43.53%	\$40.50
04629	Code Transition	CR	Flex-Aire® Cushion Modular RS	\$73.08	42.72%	\$41.86
03343	Color Spectrum	EX	ER3® Modular	\$58.05	41.08%	\$34.20
03343	Color Spectrum	EB	ER3® Modular RS	\$59.41	40.14%	\$35.56
03343	Color Spectrum	GS	ethos® Modular	\$58.05	41.08%	\$34.20
03343	Color Spectrum	GU	ethos® Modular with Omnicoat	\$58.05	41.08%	\$34.20

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03343	Color Spectrum	CF	Flex-Aire® Cushion Modular	\$59.41	40.14%	\$35.56
03343	Color Spectrum	CR	Flex-Aire® Cushion Modular RS	\$60.76	39.24%	\$36.92
02443	Colored Pencil	EX	ER3® Modular	\$81.95	55.91%	\$36.13
02443	Colored Pencil	EB	ER3® Modular RS	\$83.30	55.00%	\$37.49
02443	Colored Pencil	GS	ethos® Modular	\$81.95	55.91%	\$36.13
02443	Colored Pencil	GU	ethos® Modular with Omnicoat	\$81.95	55.91%	\$36.13
02443	Colored Pencil	CF	Flex-Aire® Cushion Modular	\$83.30	55.00%	\$37.49
02443	Colored Pencil	CR	Flex-Aire® Cushion Modular RS	\$84.66	54.11%	\$38.85
11128	Colorknit	EX	ER3® Modular	\$41.14	32.74%	\$27.67
11128	Colorknit	EB	ER3® Modular RS	\$42.50	31.69%	\$29.03
11128	Colorknit	GU	ethos® Modular with Omnicoat	\$41.14	32.74%	\$27.67
11128	Colorknit	CF	Flex-Aire® Cushion Modular	\$42.50	31.69%	\$29.03
11128	Colorknit	CR	Flex-Aire® Cushion Modular RS	\$43.86	30.71%	\$30.39
11130	Colormap	EX	ER3® Modular	\$64.39	41.78%	\$37.49
11130	Colormap	EB	ER3® Modular RS	\$65.75	40.91%	\$38.85
11130	Colormap	GU	ethos® Modular with Omnicoat	\$64.39	41.78%	\$37.49
11130	Colormap	CF	Flex-Aire® Cushion Modular	\$65.75	40.91%	\$38.85
11130	Colormap	CR	Flex-Aire® Cushion Modular RS	\$67.10	40.09%	\$40.21
03724	Consequence II <i>(Minimums on Select Colors)</i>	EX	ER3® Modular	\$75.01	42.42%	\$43.19
03724	Consequence II <i>(Minimums on Select Colors)</i>	EB	ER3® Modular RS	\$76.37	41.66%	\$44.55
03724	Consequence II <i>(Minimums on Select Colors)</i>	GS	ethos® Modular	\$75.01	42.42%	\$43.19
03724	Consequence II <i>(Minimums on Select Colors)</i>	GU	ethos® Modular with Omnicoat	\$75.01	42.42%	\$43.19
03724	Consequence II <i>(Minimums on Select Colors)</i>	CF	Flex-Aire® Cushion Modular	\$76.37	41.66%	\$44.55
03724	Consequence II <i>(Minimums on Select Colors)</i>	CR	Flex-Aire® Cushion Modular RS	\$77.72	40.93%	\$45.91
04224	Construct	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04224	Construct	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04224	Construct	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04224	Construct	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04224	Construct	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04224	Construct	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95

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01957	Crayon	EX	ER3® Modular	\$63.33	44.17%	\$35.36
01957	Crayon	EB	ER3® Modular RS	\$64.69	43.24%	\$36.72
01957	Crayon	GS	ethos® Modular	\$63.33	44.17%	\$35.36
01957	Crayon	GU	ethos® Modular with Omnicoat	\$63.33	44.17%	\$35.36
01957	Crayon	CF	Flex-Aire® Cushion Modular	\$64.69	43.24%	\$36.72
01957	Crayon	CR	Flex-Aire® Cushion Modular RS	\$66.05	42.35%	\$38.07
04798	Crossblend	EX	ER3® Modular	\$61.74	48.14%	\$32.02
04798	Crossblend	EB	ER3® Modular RS	\$63.10	47.11%	\$33.37
04798	Crossblend	GS	ethos® Modular	\$61.74	48.14%	\$32.02
04798	Crossblend	GU	ethos® Modular with Omnicoat	\$61.74	48.14%	\$32.02
04798	Crossblend	CF	Flex-Aire® Cushion Modular	\$63.10	47.11%	\$33.37
04798	Crossblend	CR	Flex-Aire® Cushion Modular RS	\$64.46	46.11%	\$34.73
04797	Crosswork	EX	ER3® Modular	\$59.99	45.38%	\$32.76
04797	Crosswork	EB	ER3® Modular RS	\$61.35	44.38%	\$34.12
04797	Crosswork	GS	ethos® Modular	\$59.99	45.38%	\$32.76
04797	Crosswork	GU	ethos® Modular with Omnicoat	\$59.99	45.38%	\$32.76
04797	Crosswork	CF	Flex-Aire® Cushion Modular	\$61.35	44.38%	\$34.12
04797	Crosswork	CR	Flex-Aire® Cushion Modular RS	\$62.71	43.42%	\$35.48
03500	District	EX	ER3® Modular	\$71.11	41.97%	\$41.26
03500	District	EB	ER3® Modular RS	\$72.47	41.19%	\$42.62
03500	District	GS	ethos® Modular	\$71.11	41.97%	\$41.26
03500	District	GU	ethos® Modular with Omnicoat	\$71.11	41.97%	\$41.26
03500	District	CF	Flex-Aire® Cushion Modular	\$72.47	41.19%	\$42.62
03500	District	CR	Flex-Aire® Cushion Modular RS	\$73.83	40.43%	\$43.98
03863	Divide	EX	ER3® Modular	\$69.26	41.88%	\$40.26
03863	Divide	EB	ER3® Modular RS	\$70.62	41.07%	\$41.62
03863	Divide	GS	ethos® Modular	\$69.26	41.88%	\$40.26
03863	Divide	GU	ethos® Modular with Omnicoat	\$69.26	41.88%	\$40.26
03863	Divide	CF	Flex-Aire® Cushion Modular	\$70.62	41.07%	\$41.62
03863	Divide	CR	Flex-Aire® Cushion Modular RS	\$71.98	40.30%	\$42.98

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04852	Dot Matrix	EX	ER3® Modular	\$69.93	45.40%	\$38.18
04852	Dot Matrix	EB	ER3® Modular RS	\$71.29	44.53%	\$39.54
04852	Dot Matrix	GS	ethos® Modular	\$69.93	45.40%	\$38.18
04852	Dot Matrix	GU	ethos® Modular with Omnicoat	\$69.93	45.40%	\$38.18
04852	Dot Matrix	CF	Flex-Aire® Cushion Modular	\$71.29	44.53%	\$39.54
04852	Dot Matrix	CR	Flex-Aire® Cushion Modular RS	\$72.64	43.70%	\$40.90
04075	Dv8	EX	ER3® Modular	\$61.89	41.69%	\$36.09
04075	Dv8	EB	ER3® Modular RS	\$63.25	40.79%	\$37.45
04075	Dv8	GS	ethos® Modular	\$61.89	41.69%	\$36.09
04075	Dv8	GU	ethos® Modular with Omnicoat	\$61.89	41.69%	\$36.09
04075	Dv8	CF	Flex-Aire® Cushion Modular	\$63.25	40.79%	\$37.45
04075	Dv8	CR	Flex-Aire® Cushion Modular RS	\$64.61	39.93%	\$38.81
04771	Echelon	EX	ER3® Modular	\$82.67	44.38%	\$45.98
04771	Echelon	EB	ER3® Modular RS	\$84.02	43.67%	\$47.33
04771	Echelon	GS	ethos® Modular	\$82.67	44.38%	\$45.98
04771	Echelon	GU	ethos® Modular with Omnicoat	\$82.67	44.38%	\$45.98
04771	Echelon	CF	Flex-Aire® Cushion Modular	\$84.02	43.67%	\$47.33
04771	Echelon	CR	Flex-Aire® Cushion Modular RS	\$85.38	42.97%	\$48.69
11175	Edifice	EX	ER3® Modular	\$64.90	40.96%	\$38.32
11175	Edifice	EB	ER3® Modular RS	\$66.26	40.12%	\$39.68
11175	Edifice	GU	ethos® Modular with Omnicoat	\$64.90	40.96%	\$38.32
11175	Edifice	CF	Flex-Aire® Cushion Modular	\$66.26	40.12%	\$39.68
11175	Edifice	CR	Flex-Aire® Cushion Modular RS	\$67.62	39.32%	\$41.03
03479	Effervescent	EX	ER3® Modular	\$80.66	48.37%	\$41.64
03479	Effervescent	EB	ER3® Modular RS	\$82.01	47.57%	\$43.00
03479	Effervescent	GS	ethos® Modular	\$80.66	48.37%	\$41.64
03479	Effervescent	GU	ethos® Modular with Omnicoat	\$80.66	48.37%	\$41.64
03479	Effervescent	CF	Flex-Aire® Cushion Modular	\$82.01	47.57%	\$43.00
03479	Effervescent	CR	Flex-Aire® Cushion Modular RS	\$83.37	46.79%	\$44.36
04468	Element	EX	ER3® Modular	\$62.30	44.81%	\$34.38

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04468	Element	EB	ER3® Modular RS	\$63.66	43.86%	\$35.74
04468	Element	GS	ethos® Modular	\$62.30	44.81%	\$34.38
04468	Element	GU	ethos® Modular with Omnicoat	\$62.30	44.81%	\$34.38
04468	Element	CF	Flex-Aire® Cushion Modular	\$63.66	43.86%	\$35.74
04468	Element	CR	Flex-Aire® Cushion Modular RS	\$65.01	42.94%	\$37.10
04705	Elevate	EX	ER3® Modular	\$57.08	40.01%	\$34.24
04705	Elevate	EB	ER3® Modular RS	\$58.44	39.08%	\$35.60
04705	Elevate	GS	ethos® Modular	\$57.08	40.01%	\$34.24
04705	Elevate	GU	ethos® Modular with Omnicoat	\$57.08	40.01%	\$34.24
04705	Elevate	CF	Flex-Aire® Cushion Modular	\$58.44	39.08%	\$35.60
04705	Elevate	CR	Flex-Aire® Cushion Modular RS	\$59.80	38.19%	\$36.96
04611	Elora	EX	ER3® Modular	\$70.36	46.93%	\$37.34
04611	Elora	EB	ER3® Modular RS	\$71.72	46.04%	\$38.70
04611	Elora	GS	ethos® Modular	\$70.36	46.93%	\$37.34
04611	Elora	GU	ethos® Modular with Omnicoat	\$70.36	46.93%	\$37.34
04611	Elora	CF	Flex-Aire® Cushion Modular	\$71.72	46.04%	\$38.70
04611	Elora	CR	Flex-Aire® Cushion Modular RS	\$73.08	45.19%	\$40.06
11141	Elysian	EX	ER3® Modular	\$62.41	41.84%	\$36.29
11141	Elysian	EB	ER3® Modular RS	\$63.76	40.95%	\$37.65
11141	Elysian	GU	ethos® Modular with Omnicoat	\$62.41	41.84%	\$36.29
11141	Elysian	CF	Flex-Aire® Cushion Modular	\$63.76	40.95%	\$37.65
11141	Elysian	CR	Flex-Aire® Cushion Modular RS	\$65.12	40.10%	\$39.01
03146	Embossed Flannel (Minimums on Select Colors)	EX	ER3® Modular	\$90.00	49.83%	\$45.15
03146	Embossed Flannel (Minimums on Select Colors)	EB	ER3® Modular RS	\$91.36	49.09%	\$46.51
03146	Embossed Flannel (Minimums on Select Colors)	GS	ethos® Modular	\$90.00	49.83%	\$45.15
03146	Embossed Flannel (Minimums on Select Colors)	GU	ethos® Modular with Omnicoat	\$90.00	49.83%	\$45.15
03146	Embossed Flannel (Minimums on Select Colors)	CF	Flex-Aire® Cushion Modular	\$91.36	49.09%	\$46.51
03146	Embossed Flannel (Minimums on Select Colors)	CR	Flex-Aire® Cushion Modular RS	\$92.71	48.38%	\$47.86
04252	Emphasize	EX	ER3® Modular	\$52.22	43.37%	\$29.57
04252	Emphasize	EB	ER3® Modular RS	\$53.58	42.27%	\$30.93

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04252	Emphasize	GS	ethos® Modular	\$52.22	43.37%	\$29.57
04252	Emphasize	GU	ethos® Modular with Omnicoat	\$52.22	43.37%	\$29.57
04252	Emphasize	CF	Flex-Aire® Cushion Modular	\$53.58	42.27%	\$30.93
04252	Emphasize	CR	Flex-Aire® Cushion Modular RS	\$54.94	41.23%	\$32.29
11204	Epitome	EX	ER3® Modular	\$68.46	45.40%	\$37.38
11204	Epitome	EB	ER3® Modular RS	\$69.82	44.52%	\$38.74
11204	Epitome	GU	ethos® Modular with Omnicoat	\$68.46	45.40%	\$37.38
11204	Epitome	CF	Flex-Aire® Cushion Modular	\$69.82	44.52%	\$38.74
11204	Epitome	CR	Flex-Aire® Cushion Modular RS	\$71.18	43.67%	\$40.10
04119	Esparto	EX	ER3® Modular	\$59.19	39.28%	\$35.94
04119	Esparto	EB	ER3® Modular RS	\$60.55	38.40%	\$37.30
04119	Esparto	GS	ethos® Modular	\$59.19	39.28%	\$35.94
04119	Esparto	GU	ethos® Modular with Omnicoat	\$59.19	39.28%	\$35.94
04119	Esparto	CF	Flex-Aire® Cushion Modular	\$60.55	38.40%	\$37.30
04119	Esparto	CR	Flex-Aire® Cushion Modular RS	\$61.90	37.55%	\$38.66
04617	Evanescence	EX	ER3® Modular	\$43.52	39.41%	\$26.37
04617	Evanescence	EB	ER3® Modular RS	\$44.88	38.22%	\$27.73
04617	Evanescence	GS	ethos® Modular	\$43.52	39.41%	\$26.37
04617	Evanescence	GU	ethos® Modular with Omnicoat	\$43.52	39.41%	\$26.37
04617	Evanescence	CF	Flex-Aire® Cushion Modular	\$44.88	38.22%	\$27.73
04617	Evanescence	CR	Flex-Aire® Cushion Modular RS	\$46.23	37.09%	\$29.08
A0001	Evoke	EX	ER3® Modular	\$58.22	37.52%	\$36.38
A0001	Evoke	EB	ER3® Modular RS	\$59.58	36.67%	\$37.73
A0001	Evoke	GS	ethos® Modular	\$58.22	37.52%	\$36.38
A0001	Evoke	GU	ethos® Modular with Omnicoat	\$58.22	37.52%	\$36.38
A0001	Evoke	CF	Flex-Aire® Cushion Modular	\$59.58	36.67%	\$37.73
A0001	Evoke	CR	Flex-Aire® Cushion Modular RS	\$60.94	35.85%	\$39.09
05175	Explorer	EX	ER3® Modular	\$68.06	49.42%	\$34.42
05175	Explorer	EB	ER3® Modular RS	\$69.41	48.46%	\$35.78
05175	Explorer	GS	ethos® Modular	\$68.06	49.42%	\$34.42

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05175	Explorer	GU	ethos® Modular with Omnicoat	\$68.06	49.42%	\$34.42
05175	Explorer	CF	Flex-Aire® Cushion Modular	\$69.41	48.46%	\$35.78
05175	Explorer	CR	Flex-Aire® Cushion Modular RS	\$70.77	47.53%	\$37.14
03746	Factory Floor II	EX	ER3® Modular	\$54.00	41.36%	\$31.66
03746	Factory Floor II	EB	ER3® Modular RS	\$55.36	40.35%	\$33.02
03746	Factory Floor II	GS	ethos® Modular	\$54.00	41.36%	\$31.66
03746	Factory Floor II	GU	ethos® Modular with Omnicoat	\$54.00	41.36%	\$31.66
03746	Factory Floor II	CF	Flex-Aire® Cushion Modular	\$55.36	40.35%	\$33.02
03746	Factory Floor II	CR	Flex-Aire® Cushion Modular RS	\$56.72	39.38%	\$34.38
03377	Field Day	EX	ER3® Modular	\$50.10	40.84%	\$29.64
03377	Field Day	EB	ER3® Modular RS	\$51.46	39.76%	\$31.00
03377	Field Day	GS	ethos® Modular	\$50.10	40.84%	\$29.64
03377	Field Day	GU	ethos® Modular with Omnicoat	\$50.10	40.84%	\$29.64
03377	Field Day	CF	Flex-Aire® Cushion Modular	\$51.46	39.76%	\$31.00
03377	Field Day	CR	Flex-Aire® Cushion Modular RS	\$52.82	38.74%	\$32.36
03853	Forward Motion	EX	ER3® Modular	\$50.39	41.20%	\$29.63
03853	Forward Motion	EB	ER3® Modular RS	\$51.75	40.12%	\$30.99
03853	Forward Motion	GS	ethos® Modular	\$50.39	41.20%	\$29.63
03853	Forward Motion	GU	ethos® Modular with Omnicoat	\$50.39	41.20%	\$29.63
03853	Forward Motion	CF	Flex-Aire® Cushion Modular	\$51.75	40.12%	\$30.99
03853	Forward Motion	CR	Flex-Aire® Cushion Modular RS	\$53.10	39.10%	\$32.34
11024	Freelance	EX	ER3® Modular	\$46.53	36.80%	\$29.41
11024	Freelance	EB	ER3® Modular RS	\$47.89	35.75%	\$30.77
11024	Freelance	GS	ethos® Modular	\$46.53	36.80%	\$29.41
11024	Freelance	GU	ethos® Modular with Omnicoat	\$46.53	36.80%	\$29.41
11024	Freelance	CF	Flex-Aire® Cushion Modular	\$47.89	35.75%	\$30.77
11024	Freelance	CR	Flex-Aire® Cushion Modular RS	\$49.25	34.77%	\$32.13
10887	Geoknit	EX	ER3® Modular	\$41.48	33.23%	\$27.70
10887	Geoknit	EB	ER3® Modular RS	\$42.84	32.17%	\$29.06
10887	Geoknit	GS	ethos® Modular	\$41.48	33.23%	\$27.70

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10887	Geoknit	GU	ethos® Modular with Omnicoat	\$41.48	33.23%	\$27.70
10887	Geoknit	CF	Flex-Aire® Cushion Modular	\$42.84	32.17%	\$29.06
10887	Geoknit	CR	Flex-Aire® Cushion Modular RS	\$44.20	31.18%	\$30.41
04370	Glacial Striae	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04370	Glacial Striae	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04370	Glacial Striae	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04370	Glacial Striae	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04370	Glacial Striae	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04370	Glacial Striae	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
04706	Gravity	EX	ER3® Modular	\$56.16	39.07%	\$34.22
04706	Gravity	EB	ER3® Modular RS	\$57.52	38.15%	\$35.57
04706	Gravity	GS	ethos® Modular	\$56.16	39.07%	\$34.22
04706	Gravity	GU	ethos® Modular with Omnicoat	\$56.16	39.07%	\$34.22
04706	Gravity	CF	Flex-Aire® Cushion Modular	\$57.52	38.15%	\$35.57
04706	Gravity	CR	Flex-Aire® Cushion Modular RS	\$58.88	37.27%	\$36.93
02969	Grid Overlay II	EX	ER3® Modular	\$68.01	50.39%	\$33.74
02969	Grid Overlay II	EB	ER3® Modular RS	\$69.37	49.40%	\$35.10
02969	Grid Overlay II	GS	ethos® Modular	\$68.01	50.39%	\$33.74
02969	Grid Overlay II	GU	ethos® Modular with Omnicoat	\$68.01	50.39%	\$33.74
02969	Grid Overlay II	CF	Flex-Aire® Cushion Modular	\$69.37	49.40%	\$35.10
02969	Grid Overlay II	CR	Flex-Aire® Cushion Modular RS	\$70.73	48.46%	\$36.46
04313	Halftone	EX	ER3® Modular	\$71.52	45.13%	\$39.24
04313	Halftone	EB	ER3® Modular RS	\$72.88	44.29%	\$40.60
04313	Halftone	GS	ethos® Modular	\$71.52	45.13%	\$39.24
04313	Halftone	GU	ethos® Modular with Omnicoat	\$71.52	45.13%	\$39.24
04313	Halftone	CF	Flex-Aire® Cushion Modular	\$72.88	44.29%	\$40.60
04313	Halftone	CR	Flex-Aire® Cushion Modular RS	\$74.23	43.48%	\$41.96
04659	Halftone Transition	EX	ER3® Modular	\$72.89	46.05%	\$39.32
04659	Halftone Transition	EB	ER3® Modular RS	\$74.25	45.21%	\$40.68
04659	Halftone Transition	GS	ethos® Modular	\$72.89	46.05%	\$39.32

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04659	Halftone Transition	GU	ethos® Modular with Omnicoat	\$72.89	46.05%	\$39.32
04659	Halftone Transition	CF	Flex-Aire® Cushion Modular	\$74.25	45.21%	\$40.68
04659	Halftone Transition	CR	Flex-Aire® Cushion Modular RS	\$75.60	44.40%	\$42.04
04291	Handcraft	EX	ER3® Modular	\$76.03	51.21%	\$37.10
04291	Handcraft	EB	ER3® Modular RS	\$77.38	50.31%	\$38.45
04291	Handcraft	GS	ethos® Modular	\$76.03	51.21%	\$37.10
04291	Handcraft	GU	ethos® Modular with Omnicoat	\$76.03	51.21%	\$37.10
04291	Handcraft	CF	Flex-Aire® Cushion Modular	\$77.38	50.31%	\$38.45
04291	Handcraft	CR	Flex-Aire® Cushion Modular RS	\$78.74	49.44%	\$39.81
03366	Haphazard II	EX	ER3® Modular	\$52.22	43.37%	\$29.57
03366	Haphazard II	EB	ER3® Modular RS	\$53.58	42.27%	\$30.93
03366	Haphazard II	GS	ethos® Modular	\$52.22	43.37%	\$29.57
03366	Haphazard II	GU	ethos® Modular with Omnicoat	\$52.22	43.37%	\$29.57
03366	Haphazard II	CF	Flex-Aire® Cushion Modular	\$53.58	42.27%	\$30.93
03366	Haphazard II	CR	Flex-Aire® Cushion Modular RS	\$54.94	41.23%	\$32.29
04364	Haywire	EX	ER3® Modular	\$64.85	40.83%	\$38.37
04364	Haywire	EB	ER3® Modular RS	\$66.21	39.99%	\$39.73
04364	Haywire	GS	ethos® Modular	\$64.85	40.83%	\$38.37
04364	Haywire	GU	ethos® Modular with Omnicoat	\$64.85	40.83%	\$38.37
04364	Haywire	CF	Flex-Aire® Cushion Modular	\$66.21	39.99%	\$39.73
04364	Haywire	CR	Flex-Aire® Cushion Modular RS	\$67.57	39.19%	\$41.09
04633	High Fidelity	EX	ER3® Modular	\$70.53	46.77%	\$37.54
04633	High Fidelity	EB	ER3® Modular RS	\$71.88	45.88%	\$38.90
04633	High Fidelity	GS	ethos® Modular	\$70.53	46.77%	\$37.54
04633	High Fidelity	GU	ethos® Modular with Omnicoat	\$70.53	46.77%	\$37.54
04633	High Fidelity	CF	Flex-Aire® Cushion Modular	\$71.88	45.88%	\$38.90
04633	High Fidelity	CR	Flex-Aire® Cushion Modular RS	\$73.24	45.03%	\$40.26
05849	Infinity	EX	ER3® Modular	\$68.84	41.93%	\$39.97
05849	Infinity	EB	ER3® Modular RS	\$70.20	41.12%	\$41.33
05849	Infinity	GS	ethos® Modular	\$68.84	41.93%	\$39.97

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05849	Infinity	GU	ethos® Modular with Omnicoat	\$68.84	41.93%	\$39.97
05849	Infinity	CF	Flex-Aire® Cushion Modular	\$70.20	41.12%	\$41.33
05849	Infinity	CR	Flex-Aire® Cushion Modular RS	\$71.56	40.34%	\$42.69
04122	Inline	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04122	Inline	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04122	Inline	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04122	Inline	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04122	Inline	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04122	Inline	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
11083	Input	EX	ER3® Modular	\$55.81	38.95%	\$34.07
11083	Input	EB	ER3® Modular RS	\$57.16	38.03%	\$35.43
11083	Input	GU	ethos® Modular with Omnicoat	\$55.81	38.95%	\$34.07
11083	Input	CF	Flex-Aire® Cushion Modular	\$57.16	38.03%	\$35.43
11083	Input	CR	Flex-Aire® Cushion Modular RS	\$58.52	37.15%	\$36.78
04051	Interchange	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04051	Interchange	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04051	Interchange	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04051	Interchange	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04051	Interchange	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04051	Interchange	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
04634	Interconnected	EX	ER3® Modular	\$71.90	45.10%	\$39.47
04634	Interconnected	EB	ER3® Modular RS	\$73.26	44.26%	\$40.83
04634	Interconnected	GS	ethos® Modular	\$71.90	45.10%	\$39.47
04634	Interconnected	GU	ethos® Modular with Omnicoat	\$71.90	45.10%	\$39.47
04634	Interconnected	CF	Flex-Aire® Cushion Modular	\$73.26	44.26%	\$40.83
04634	Interconnected	CR	Flex-Aire® Cushion Modular RS	\$74.61	43.46%	\$42.19
04536	Iso	EX	ER3® Modular	\$61.77	40.45%	\$36.78
04536	Iso	EB	ER3® Modular RS	\$63.13	39.58%	\$38.14
04536	Iso	GS	ethos® Modular	\$61.77	40.45%	\$36.78
04536	Iso	GU	ethos® Modular with Omnicoat	\$61.77	40.45%	\$36.78

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04536	Iso	CF	Flex-Aire® Cushion Modular	\$63.13	39.58%	\$38.14
04536	Iso	CR	Flex-Aire® Cushion Modular RS	\$64.48	38.75%	\$39.50
04334	Jackson	EX	ER3® Modular	\$69.54	45.05%	\$38.21
04334	Jackson	EB	ER3® Modular RS	\$70.89	44.19%	\$39.57
04334	Jackson	GS	ethos® Modular	\$69.54	45.05%	\$38.21
04334	Jackson	GU	ethos® Modular with Omnicoat	\$69.54	45.05%	\$38.21
04334	Jackson	CF	Flex-Aire® Cushion Modular	\$70.89	44.19%	\$39.57
04334	Jackson	CR	Flex-Aire® Cushion Modular RS	\$72.25	43.36%	\$40.92
04078	Jasper	EX	ER3® Modular	\$66.87	42.72%	\$38.30
04078	Jasper	EB	ER3® Modular RS	\$68.23	41.87%	\$39.66
04078	Jasper	GS	ethos® Modular	\$66.87	42.72%	\$38.30
04078	Jasper	GU	ethos® Modular with Omnicoat	\$66.87	42.72%	\$38.30
04078	Jasper	CF	Flex-Aire® Cushion Modular	\$68.23	41.87%	\$39.66
04078	Jasper	CR	Flex-Aire® Cushion Modular RS	\$69.59	41.05%	\$41.02
03297	Landform	EX	ER3® Modular	\$68.94	48.34%	\$35.62
03297	Landform	EB	ER3® Modular RS	\$70.30	47.40%	\$36.97
03297	Landform	GS	ethos® Modular	\$68.94	48.34%	\$35.62
03297	Landform	GU	ethos® Modular with Omnicoat	\$68.94	48.34%	\$35.62
03297	Landform	CF	Flex-Aire® Cushion Modular	\$70.30	47.40%	\$36.97
03297	Landform	CR	Flex-Aire® Cushion Modular RS	\$71.65	46.50%	\$38.33
04072	Landform Colours	EX	ER3® Modular	\$68.94	48.34%	\$35.62
04072	Landform Colours	EB	ER3® Modular RS	\$70.30	47.40%	\$36.97
04072	Landform Colours	GS	ethos® Modular	\$68.94	48.34%	\$35.62
04072	Landform Colours	GU	ethos® Modular with Omnicoat	\$68.94	48.34%	\$35.62
04072	Landform Colours	CF	Flex-Aire® Cushion Modular	\$70.30	47.40%	\$36.97
04072	Landform Colours	CR	Flex-Aire® Cushion Modular RS	\$71.65	46.50%	\$38.33
04164	Liana	EX	ER3® Modular	\$70.02	42.80%	\$40.06
04164	Liana	EB	ER3® Modular RS	\$71.38	41.98%	\$41.41
04164	Liana	GS	ethos® Modular	\$70.02	42.80%	\$40.06
04164	Liana	GU	ethos® Modular with Omnicoat	\$70.02	42.80%	\$40.06

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04164	Liana	CF	Flex-Aire® Cushion Modular	\$71.38	41.98%	\$41.41
04164	Liana	CR	Flex-Aire® Cushion Modular RS	\$72.74	41.20%	\$42.77
10945	Lightspeed	EX	ER3® Modular	\$67.85	41.87%	\$39.44
10945	Lightspeed	EB	ER3® Modular RS	\$69.21	41.04%	\$40.80
10945	Lightspeed	GS	ethos® Modular	\$67.85	41.87%	\$39.44
10945	Lightspeed	GU	ethos® Modular with Omnicoat	\$67.85	41.87%	\$39.44
10945	Lightspeed	CF	Flex-Aire® Cushion Modular	\$69.21	41.04%	\$40.80
10945	Lightspeed	CR	Flex-Aire® Cushion Modular RS	\$70.57	40.25%	\$42.16
04846	Linewave	EX	ER3® Modular	\$70.04	45.41%	\$38.24
04846	Linewave	EB	ER3® Modular RS	\$71.40	44.54%	\$39.59
04846	Linewave	GS	ethos® Modular	\$70.04	45.41%	\$38.24
04846	Linewave	GU	ethos® Modular with Omnicoat	\$70.04	45.41%	\$38.24
04846	Linewave	CF	Flex-Aire® Cushion Modular	\$71.40	44.54%	\$39.59
04846	Linewave	CR	Flex-Aire® Cushion Modular RS	\$72.75	43.71%	\$40.95
04222	Link	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04222	Link	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04222	Link	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04222	Link	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04222	Link	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04222	Link	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
02723	Linu Strata II	EX	ER3® Modular	\$91.57	38.51%	\$56.31
02723	Linu Strata II	EB	ER3® Modular RS	\$92.93	37.95%	\$57.67
02723	Linu Strata II	GS	ethos® Modular	\$91.57	38.51%	\$56.31
02723	Linu Strata II	GU	ethos® Modular with Omnicoat	\$91.57	38.51%	\$56.31
02723	Linu Strata II	CF	Flex-Aire® Cushion Modular	\$92.93	37.95%	\$57.67
02723	Linu Strata II	CR	Flex-Aire® Cushion Modular RS	\$94.29	37.40%	\$59.03
11026	Literary	EX	ER3® Modular	\$49.07	36.94%	\$30.94
11026	Literary	EB	ER3® Modular RS	\$50.43	35.95%	\$32.30
11026	Literary	GU	ethos® Modular with Omnicoat	\$49.07	36.94%	\$30.94
11026	Literary	CF	Flex-Aire® Cushion Modular	\$50.43	35.95%	\$32.30

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11026	Literary	CR	Flex-Aire® Cushion Modular RS	\$51.79	35.00%	\$33.66
04632	Live Wire	EX	ER3® Modular	\$76.99	44.60%	\$42.65
04632	Live Wire	EB	ER3® Modular RS	\$78.35	43.83%	\$44.01
04632	Live Wire	GS	ethos® Modular	\$76.99	44.60%	\$42.65
04632	Live Wire	GU	ethos® Modular with Omnicoat	\$76.99	44.60%	\$42.65
04632	Live Wire	CF	Flex-Aire® Cushion Modular	\$78.35	43.83%	\$44.01
04632	Live Wire	CR	Flex-Aire® Cushion Modular RS	\$79.71	43.08%	\$45.36
02667	Llano Firma II	EX	ER3® Modular	\$213.84	56.45%	\$93.12
02667	Llano Firma II	EB	ER3® Modular RS	\$215.19	56.10%	\$94.48
02667	Llano Firma II	GS	ethos® Modular	\$213.84	56.45%	\$93.12
02667	Llano Firma II	GU	ethos® Modular with Omnicoat	\$213.84	56.45%	\$93.12
02667	Llano Firma II	CF	Flex-Aire® Cushion Modular	\$215.19	56.10%	\$94.48
02667	Llano Firma II	CR	Flex-Aire® Cushion Modular RS	\$216.55	55.74%	\$95.84
03757	Locale II	EX	ER3® Modular	\$78.95	42.21%	\$45.62
03757	Locale II	EB	ER3® Modular RS	\$80.30	41.50%	\$46.98
03757	Locale II	GS	ethos® Modular	\$78.95	42.21%	\$45.62
03757	Locale II	GU	ethos® Modular with Omnicoat	\$78.95	42.21%	\$45.62
03757	Locale II	CF	Flex-Aire® Cushion Modular	\$80.30	41.50%	\$46.98
03757	Locale II	CR	Flex-Aire® Cushion Modular RS	\$81.66	40.81%	\$48.34
04318	Longitude	EX	ER3® Modular	\$52.22	43.37%	\$29.57
04318	Longitude	EB	ER3® Modular RS	\$53.58	42.27%	\$30.93
04318	Longitude	GS	ethos® Modular	\$52.22	43.37%	\$29.57
04318	Longitude	GU	ethos® Modular with Omnicoat	\$52.22	43.37%	\$29.57
04318	Longitude	CF	Flex-Aire® Cushion Modular	\$53.58	42.27%	\$30.93
04318	Longitude	CR	Flex-Aire® Cushion Modular RS	\$54.94	41.23%	\$32.29
A0005	Loop Stitch	EX	ER3® Modular	\$67.43	43.96%	\$37.79
A0005	Loop Stitch	EB	ER3® Modular RS	\$68.79	43.09%	\$39.15
A0005	Loop Stitch	GU	ethos® Modular with Omnicoat	\$67.43	43.96%	\$37.79
A0005	Loop Stitch	CF	Flex-Aire® Cushion Modular	\$68.79	43.09%	\$39.15
A0005	Loop Stitch	CR	Flex-Aire® Cushion Modular RS	\$70.15	42.26%	\$40.50

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04594	Macroblock	EX	ER3® Modular	\$76.77	45.60%	\$41.77
04594	Macroblock	EB	ER3® Modular RS	\$78.13	44.80%	\$43.12
04594	Macroblock	GS	ethos® Modular	\$76.77	45.60%	\$41.77
04594	Macroblock	GU	ethos® Modular with Omnicoat	\$76.77	45.60%	\$41.77
04594	Macroblock	CF	Flex-Aire® Cushion Modular	\$78.13	44.80%	\$43.12
04594	Macroblock	CR	Flex-Aire® Cushion Modular RS	\$79.49	44.04%	\$44.48
04849	Maelstrom	EX	ER3® Modular	\$47.88	35.59%	\$30.84
04849	Maelstrom	EB	ER3® Modular RS	\$49.23	34.61%	\$32.19
04849	Maelstrom	GS	ethos® Modular	\$47.88	35.59%	\$30.84
04849	Maelstrom	GU	ethos® Modular with Omnicoat	\$47.88	35.59%	\$30.84
04849	Maelstrom	CF	Flex-Aire® Cushion Modular	\$49.23	34.61%	\$32.19
04849	Maelstrom	CR	Flex-Aire® Cushion Modular RS	\$50.59	33.68%	\$33.55
11072	Marled Tweed	EX	ER3® Modular	\$49.94	36.41%	\$31.76
11072	Marled Tweed	EB	ER3® Modular RS	\$51.30	35.44%	\$33.12
11072	Marled Tweed	GU	ethos® Modular with Omnicoat	\$49.94	36.41%	\$31.76
11072	Marled Tweed	CF	Flex-Aire® Cushion Modular	\$51.30	35.44%	\$33.12
11072	Marled Tweed	CR	Flex-Aire® Cushion Modular RS	\$52.66	34.53%	\$34.47
04630	Megacode	EX	ER3® Modular	\$70.36	44.37%	\$39.15
04630	Megacode	EB	ER3® Modular RS	\$71.72	43.53%	\$40.50
04630	Megacode	GS	ethos® Modular	\$70.36	44.37%	\$39.15
04630	Megacode	GU	ethos® Modular with Omnicoat	\$70.36	44.37%	\$39.15
04630	Megacode	CF	Flex-Aire® Cushion Modular	\$71.72	43.53%	\$40.50
04630	Megacode	CR	Flex-Aire® Cushion Modular RS	\$73.08	42.72%	\$41.86
04293	Merchant	EX	ER3® Modular	\$65.35	42.39%	\$37.65
04293	Merchant	EB	ER3® Modular RS	\$66.71	41.52%	\$39.01
04293	Merchant	GS	ethos® Modular	\$65.35	42.39%	\$37.65
04293	Merchant	GU	ethos® Modular with Omnicoat	\$65.35	42.39%	\$37.65
04293	Merchant	CF	Flex-Aire® Cushion Modular	\$66.71	41.52%	\$39.01
04293	Merchant	CR	Flex-Aire® Cushion Modular RS	\$68.07	40.70%	\$40.37
03550	Merge (Minimums on Select Colors)	EX	ER3® Modular	\$48.73	40.68%	\$28.91

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03550	Merge <i>(Minimums on Select Colors)</i>	EB	ER3® Modular RS	\$50.09	39.58%	\$30.27
03550	Merge <i>(Minimums on Select Colors)</i>	GS	ethos® Modular	\$48.73	40.68%	\$28.91
03550	Merge <i>(Minimums on Select Colors)</i>	GU	ethos® Modular with Omnicoat	\$48.73	40.68%	\$28.91
03550	Merge <i>(Minimums on Select Colors)</i>	CF	Flex-Aire® Cushion Modular	\$50.09	39.58%	\$30.27
03550	Merge <i>(Minimums on Select Colors)</i>	CR	Flex-Aire® Cushion Modular RS	\$51.45	38.53%	\$31.62
04557	Meridia	EX	ER3® Modular	\$74.27	45.54%	\$40.45
04557	Meridia	EB	ER3® Modular RS	\$75.63	44.72%	\$41.81
04557	Meridia	GS	ethos® Modular	\$74.27	45.54%	\$40.45
04557	Meridia	GU	ethos® Modular with Omnicoat	\$74.27	45.54%	\$40.45
04557	Meridia	CF	Flex-Aire® Cushion Modular	\$75.63	44.72%	\$41.81
04557	Meridia	CR	Flex-Aire® Cushion Modular RS	\$76.99	43.93%	\$43.17
03310	Meristem	EX	ER3® Modular	\$87.36	50.11%	\$43.59
03310	Meristem	EB	ER3® Modular RS	\$88.72	49.34%	\$44.94
03310	Meristem	GS	ethos® Modular	\$87.36	50.11%	\$43.59
03310	Meristem	GU	ethos® Modular with Omnicoat	\$87.36	50.11%	\$43.59
03310	Meristem	CF	Flex-Aire® Cushion Modular	\$88.72	49.34%	\$44.94
03310	Meristem	CR	Flex-Aire® Cushion Modular RS	\$90.08	48.60%	\$46.30
04654	Metri	EX	ER3® Modular	\$71.42	45.15%	\$39.17
04654	Metri	EB	ER3® Modular RS	\$72.78	44.31%	\$40.53
04654	Metri	GS	ethos® Modular	\$71.42	45.15%	\$39.17
04654	Metri	GU	ethos® Modular with Omnicoat	\$71.42	45.15%	\$39.17
04654	Metri	CF	Flex-Aire® Cushion Modular	\$72.78	44.31%	\$40.53
04654	Metri	CR	Flex-Aire® Cushion Modular RS	\$74.14	43.50%	\$41.89
04675	Mixed Message	EX	ER3® Modular	\$74.34	45.55%	\$40.48
04675	Mixed Message	EB	ER3® Modular RS	\$75.70	44.74%	\$41.83
04675	Mixed Message	GS	ethos® Modular	\$74.34	45.55%	\$40.48
04675	Mixed Message	GU	ethos® Modular with Omnicoat	\$74.34	45.55%	\$40.48
04675	Mixed Message	CF	Flex-Aire® Cushion Modular	\$75.70	44.74%	\$41.83
04675	Mixed Message	CR	Flex-Aire® Cushion Modular RS	\$77.06	43.95%	\$43.19
03588	Monumento	EX	ER3® Modular	\$76.65	42.46%	\$44.10

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Contract Number: 121715-TFU

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03588	Monumento	EB	ER3® Modular RS	\$78.01	41.72%	\$45.46
03588	Monumento	GS	ethos® Modular	\$76.65	42.46%	\$44.10
03588	Monumento	GU	ethos® Modular with Omnicoat	\$76.65	42.46%	\$44.10
03588	Monumento	CF	Flex-Aire® Cushion Modular	\$78.01	41.72%	\$45.46
03588	Monumento	CR	Flex-Aire® Cushion Modular RS	\$79.37	41.01%	\$46.82
04539	Nano	EX	ER3® Modular	\$60.61	40.39%	\$36.13
04539	Nano	EB	ER3® Modular RS	\$61.97	39.51%	\$37.49
04539	Nano	GS	ethos® Modular	\$60.61	40.39%	\$36.13
04539	Nano	GU	ethos® Modular with Omnicoat	\$60.61	40.39%	\$36.13
04539	Nano	CF	Flex-Aire® Cushion Modular	\$61.97	39.51%	\$37.49
04539	Nano	CR	Flex-Aire® Cushion Modular RS	\$63.33	38.66%	\$38.85
03748	Nonconform II	EX	ER3® Modular	\$61.89	41.69%	\$36.09
03748	Nonconform II	EB	ER3® Modular RS	\$63.25	40.79%	\$37.45
03748	Nonconform II	GS	ethos® Modular	\$61.89	41.69%	\$36.09
03748	Nonconform II	GU	ethos® Modular with Omnicoat	\$61.89	41.69%	\$36.09
03748	Nonconform II	CF	Flex-Aire® Cushion Modular	\$63.25	40.79%	\$37.45
03748	Nonconform II	CR	Flex-Aire® Cushion Modular RS	\$64.61	39.93%	\$38.81
04707	Nova	EX	ER3® Modular	\$59.53	42.31%	\$34.34
04707	Nova	EB	ER3® Modular RS	\$60.89	41.37%	\$35.70
04707	Nova	GS	ethos® Modular	\$59.53	42.31%	\$34.34
04707	Nova	GU	ethos® Modular with Omnicoat	\$59.53	42.31%	\$34.34
04707	Nova	CF	Flex-Aire® Cushion Modular	\$60.89	41.37%	\$35.70
04707	Nova	CR	Flex-Aire® Cushion Modular RS	\$62.24	40.47%	\$37.05
A0007	Optic	EX	ER3® Modular	\$64.82	40.95%	\$38.28
A0007	Optic	EB	ER3® Modular RS	\$66.18	40.11%	\$39.63
A0007	Optic	GU	ethos® Modular with Omnicoat	\$64.82	40.95%	\$38.28
A0007	Optic	CF	Flex-Aire® Cushion Modular	\$66.18	40.11%	\$39.63
A0007	Optic	CR	Flex-Aire® Cushion Modular RS	\$67.54	39.31%	\$40.99
11085	Output	EX	ER3® Modular	\$54.29	38.87%	\$33.18
11085	Output	EB	ER3® Modular RS	\$55.64	37.92%	\$34.54

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11085	Output	GU	ethos® Modular with Omnicoat	\$54.29	38.87%	\$33.18
11085	Output	CF	Flex-Aire® Cushion Modular	\$55.64	37.92%	\$34.54
11085	Output	CR	Flex-Aire® Cushion Modular RS	\$57.00	37.02%	\$35.90
02977	Overlay Accent II	EX	ER3® Modular	\$68.20	50.77%	\$33.58
02977	Overlay Accent II	EB	ER3® Modular RS	\$69.56	49.78%	\$34.94
02977	Overlay Accent II	GS	ethos® Modular	\$68.20	50.77%	\$33.58
02977	Overlay Accent II	GU	ethos® Modular with Omnicoat	\$68.20	50.77%	\$33.58
02977	Overlay Accent II	CF	Flex-Aire® Cushion Modular	\$69.56	49.78%	\$34.94
02977	Overlay Accent II	CR	Flex-Aire® Cushion Modular RS	\$70.92	48.82%	\$36.29
04289	Parade	EX	ER3® Modular	\$59.85	41.79%	\$34.84
04289	Parade	EB	ER3® Modular RS	\$61.21	40.86%	\$36.20
04289	Parade	GS	ethos® Modular	\$59.85	41.79%	\$34.84
04289	Parade	GU	ethos® Modular with Omnicoat	\$59.85	41.79%	\$34.84
04289	Parade	CF	Flex-Aire® Cushion Modular	\$61.21	40.86%	\$36.20
04289	Parade	CR	Flex-Aire® Cushion Modular RS	\$62.57	39.98%	\$37.56
04316	Paradigm	EX	ER3® Modular	\$52.22	43.37%	\$29.57
04316	Paradigm	EB	ER3® Modular RS	\$53.58	42.27%	\$30.93
04316	Paradigm	GS	ethos® Modular	\$52.22	43.37%	\$29.57
04316	Paradigm	GU	ethos® Modular with Omnicoat	\$52.22	43.37%	\$29.57
04316	Paradigm	CF	Flex-Aire® Cushion Modular	\$53.58	42.27%	\$30.93
04316	Paradigm	CR	Flex-Aire® Cushion Modular RS	\$54.94	41.23%	\$32.29
03352	Passport (Minimums on Select Colors)	EX	ER3® Modular	\$52.89	40.98%	\$31.22
03352	Passport (Minimums on Select Colors)	EB	ER3® Modular RS	\$54.25	39.95%	\$32.57
03352	Passport (Minimums on Select Colors)	GS	ethos® Modular	\$52.89	40.98%	\$31.22
03352	Passport (Minimums on Select Colors)	GU	ethos® Modular with Omnicoat	\$52.89	40.98%	\$31.22
03352	Passport (Minimums on Select Colors)	CF	Flex-Aire® Cushion Modular	\$54.25	39.95%	\$32.57
03352	Passport (Minimums on Select Colors)	CR	Flex-Aire® Cushion Modular RS	\$55.60	38.98%	\$33.93
11118	Persona	EX	ER3® Modular	\$43.00	33.06%	\$28.79
11118	Persona	EB	ER3® Modular RS	\$44.36	32.05%	\$30.14
11118	Persona	GU	ethos® Modular with Omnicoat	\$43.00	33.06%	\$28.79

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11118	Persona	CF	Flex-Aire® Cushion Modular	\$44.36	32.05%	\$30.14
11118	Persona	CR	Flex-Aire® Cushion Modular RS	\$45.72	31.10%	\$31.50
11116	Persona Accents	EX	ER3® Modular	\$43.02	33.08%	\$28.79
11116	Persona Accents	EB	ER3® Modular RS	\$44.37	32.07%	\$30.14
11116	Persona Accents	GU	ethos® Modular with Omnicoat	\$43.02	33.08%	\$28.79
11116	Persona Accents	CF	Flex-Aire® Cushion Modular	\$44.37	32.07%	\$30.14
11116	Persona Accents	CR	Flex-Aire® Cushion Modular RS	\$45.73	31.12%	\$31.50
03101	Pietra	EX	ER3® Modular	\$97.20	50.41%	\$48.20
03101	Pietra	EB	ER3® Modular RS	\$98.55	49.71%	\$49.56
03101	Pietra	GS	ethos® Modular	\$97.20	50.41%	\$48.20
03101	Pietra	GU	ethos® Modular with Omnicoat	\$97.20	50.41%	\$48.20
03101	Pietra	CF	Flex-Aire® Cushion Modular	\$98.55	49.71%	\$49.56
03101	Pietra	CR	Flex-Aire® Cushion Modular RS	\$99.91	49.04%	\$50.92
02875	Plexus Colour IV	EX	ER3® Modular	\$72.39	46.43%	\$38.78
02875	Plexus Colour IV	EB	ER3® Modular RS	\$73.74	45.57%	\$40.14
02875	Plexus Colour IV	GS	ethos® Modular	\$72.39	46.43%	\$38.78
02875	Plexus Colour IV	GU	ethos® Modular with Omnicoat	\$72.39	46.43%	\$38.78
02875	Plexus Colour IV	CF	Flex-Aire® Cushion Modular	\$73.74	45.57%	\$40.14
02875	Plexus Colour IV	CR	Flex-Aire® Cushion Modular RS	\$75.10	44.75%	\$41.50
04251	Punctuate	EX	ER3® Modular	\$52.22	43.37%	\$29.57
04251	Punctuate	EB	ER3® Modular RS	\$53.58	42.27%	\$30.93
04251	Punctuate	GS	ethos® Modular	\$52.22	43.37%	\$29.57
04251	Punctuate	GU	ethos® Modular with Omnicoat	\$52.22	43.37%	\$29.57
04251	Punctuate	CF	Flex-Aire® Cushion Modular	\$53.58	42.27%	\$30.93
04251	Punctuate	CR	Flex-Aire® Cushion Modular RS	\$54.94	41.23%	\$32.29
04795	Queue	EX	ER3® Modular	\$59.01	45.88%	\$31.94
04795	Queue	EB	ER3® Modular RS	\$60.37	44.85%	\$33.29
04795	Queue	GS	ethos® Modular	\$59.01	45.88%	\$31.94
04795	Queue	GU	ethos® Modular with Omnicoat	\$59.01	45.88%	\$31.94
04795	Queue	CF	Flex-Aire® Cushion Modular	\$60.37	44.85%	\$33.29

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04795	Queue	CR	Flex-Aire® Cushion Modular RS	\$61.73	43.86%	\$34.65
03589	Ratio	EX	ER3® Modular	\$76.66	42.46%	\$44.12
03589	Ratio	EB	ER3® Modular RS	\$78.02	41.72%	\$45.47
03589	Ratio	GS	ethos® Modular	\$76.66	42.46%	\$44.12
03589	Ratio	GU	ethos® Modular with Omnicoat	\$76.66	42.46%	\$44.12
03589	Ratio	CF	Flex-Aire® Cushion Modular	\$78.02	41.72%	\$45.47
03589	Ratio	CR	Flex-Aire® Cushion Modular RS	\$79.38	41.00%	\$46.83
04560	Regalia	EX	ER3® Modular	\$73.87	45.53%	\$40.23
04560	Regalia	EB	ER3® Modular RS	\$75.22	44.71%	\$41.59
04560	Regalia	GS	ethos® Modular	\$73.87	45.53%	\$40.23
04560	Regalia	GU	ethos® Modular with Omnicoat	\$73.87	45.53%	\$40.23
04560	Regalia	CF	Flex-Aire® Cushion Modular	\$75.22	44.71%	\$41.59
04560	Regalia	CR	Flex-Aire® Cushion Modular RS	\$76.58	43.92%	\$42.95
04704	Response	EX	ER3® Modular	\$86.93	44.38%	\$48.35
04704	Response	EB	ER3® Modular RS	\$88.29	43.70%	\$49.71
04704	Response	GS	ethos® Modular	\$86.93	44.38%	\$48.35
04704	Response	GU	ethos® Modular with Omnicoat	\$86.93	44.38%	\$48.35
04704	Response	CF	Flex-Aire® Cushion Modular	\$88.29	43.70%	\$49.71
04704	Response	CR	Flex-Aire® Cushion Modular RS	\$89.65	43.03%	\$51.07
04219	Rivet	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04219	Rivet	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04219	Rivet	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04219	Rivet	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04219	Rivet	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04219	Rivet	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
04321	Rock Solid II	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04321	Rock Solid II	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04321	Rock Solid II	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04321	Rock Solid II	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04321	Rock Solid II	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59

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04321	Rock Solid II	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
04121	Rousette	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04121	Rousette	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04121	Rousette	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04121	Rousette	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04121	Rousette	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04121	Rousette	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
03164	Runaway II	EX	ER3® Modular	\$66.29	42.09%	\$38.39
03164	Runaway II	EB	ER3® Modular RS	\$67.65	41.25%	\$39.74
03164	Runaway II	GS	ethos® Modular	\$66.29	42.09%	\$38.39
03164	Runaway II	GU	ethos® Modular with Omnicoat	\$66.29	42.09%	\$38.39
03164	Runaway II	CF	Flex-Aire® Cushion Modular	\$67.65	41.25%	\$39.74
03164	Runaway II	CR	Flex-Aire® Cushion Modular RS	\$69.01	40.44%	\$41.10
11017	Sandblast	EX	ER3® Modular	\$32.91	30.08%	\$23.01
11017	Sandblast	EB	ER3® Modular RS	\$34.27	28.88%	\$24.37
11017	Sandblast	GU	ethos® Modular with Omnicoat	\$32.91	30.08%	\$23.01
11017	Sandblast	CF	Flex-Aire® Cushion Modular	\$34.27	28.88%	\$24.37
11017	Sandblast	CR	Flex-Aire® Cushion Modular RS	\$35.63	27.78%	\$25.73
04338	Screentone	EX	ER3® Modular	\$69.86	45.05%	\$38.39
04338	Screentone	EB	ER3® Modular RS	\$71.22	44.20%	\$39.74
04338	Screentone	GS	ethos® Modular	\$69.86	45.05%	\$38.39
04338	Screentone	GU	ethos® Modular with Omnicoat	\$69.86	45.05%	\$38.39
04338	Screentone	CF	Flex-Aire® Cushion Modular	\$71.22	44.20%	\$39.74
04338	Screentone	CR	Flex-Aire® Cushion Modular RS	\$72.58	43.37%	\$41.10
04337	Screentone Stripe	EX	ER3® Modular	\$72.12	45.13%	\$39.57
04337	Screentone Stripe	EB	ER3® Modular RS	\$73.47	44.30%	\$40.92
04337	Screentone Stripe	GS	ethos® Modular	\$72.12	45.13%	\$39.57
04337	Screentone Stripe	GU	ethos® Modular with Omnicoat	\$72.12	45.13%	\$39.57
04337	Screentone Stripe	CF	Flex-Aire® Cushion Modular	\$73.47	44.30%	\$40.92
04337	Screentone Stripe	CR	Flex-Aire® Cushion Modular RS	\$74.83	43.50%	\$42.28

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02409	Sentinel II	EX	ER3® Modular	\$55.44	37.30%	\$34.76
02409	Sentinel II	EB	ER3® Modular RS	\$56.80	36.41%	\$36.12
02409	Sentinel II	GS	ethos® Modular	\$55.44	37.30%	\$34.76
02409	Sentinel II	GU	ethos® Modular with Omnicoat	\$55.44	37.30%	\$34.76
02409	Sentinel II	CF	Flex-Aire® Cushion Modular	\$56.80	36.41%	\$36.12
02409	Sentinel II	CR	Flex-Aire® Cushion Modular RS	\$58.16	35.56%	\$37.48
04294	Sidewalk Art	EX	ER3® Modular	\$67.99	50.71%	\$33.51
04294	Sidewalk Art	EB	ER3® Modular RS	\$69.35	49.72%	\$34.87
04294	Sidewalk Art	GS	ethos® Modular	\$67.99	50.71%	\$33.51
04294	Sidewalk Art	GU	ethos® Modular with Omnicoat	\$67.99	50.71%	\$33.51
04294	Sidewalk Art	CF	Flex-Aire® Cushion Modular	\$69.35	49.72%	\$34.87
04294	Sidewalk Art	CR	Flex-Aire® Cushion Modular RS	\$70.70	48.76%	\$36.23
03656	Spun	EX	ER3® Modular	\$83.05	42.61%	\$47.66
03656	Spun	EB	ER3® Modular RS	\$84.40	41.92%	\$49.02
03656	Spun	GS	ethos® Modular	\$83.05	42.61%	\$47.66
03656	Spun	GU	ethos® Modular with Omnicoat	\$83.05	42.61%	\$47.66
03656	Spun	CF	Flex-Aire® Cushion Modular	\$84.40	41.92%	\$49.02
03656	Spun	CR	Flex-Aire® Cushion Modular RS	\$85.76	41.26%	\$50.38
04990	Squareup	EX	ER3® Modular	\$53.87	37.28%	\$33.78
04990	Squareup	EB	ER3® Modular RS	\$55.22	36.37%	\$35.14
04990	Squareup	GS	ethos® Modular	\$53.87	37.28%	\$33.78
04990	Squareup	GU	ethos® Modular with Omnicoat	\$53.87	37.28%	\$33.78
04990	Squareup	CF	Flex-Aire® Cushion Modular	\$55.22	36.37%	\$35.14
04990	Squareup	CR	Flex-Aire® Cushion Modular RS	\$56.58	35.49%	\$36.50
04332	Stack 9	EX	ER3® Modular	\$69.01	45.04%	\$37.92
04332	Stack 9	EB	ER3® Modular RS	\$70.36	44.17%	\$39.28
04332	Stack 9	GS	ethos® Modular	\$69.01	45.04%	\$37.92
04332	Stack 9	GU	ethos® Modular with Omnicoat	\$69.01	45.04%	\$37.92
04332	Stack 9	CF	Flex-Aire® Cushion Modular	\$70.36	44.17%	\$39.28
04332	Stack 9	CR	Flex-Aire® Cushion Modular RS	\$71.72	43.34%	\$40.64

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11018	Stamp	EX	ER3® Modular	\$32.28	28.82%	\$22.97
11018	Stamp	EB	ER3® Modular RS	\$33.63	27.66%	\$24.33
11018	Stamp	GU	ethos® Modular with Omnicoat	\$32.28	28.82%	\$22.97
11018	Stamp	CF	Flex-Aire® Cushion Modular	\$33.63	27.66%	\$24.33
11018	Stamp	CR	Flex-Aire® Cushion Modular RS	\$34.99	26.58%	\$25.69
03973	Street Life	EX	ER3® Modular	\$41.09	36.15%	\$26.23
03973	Street Life	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
03973	Street Life	GS	ethos® Modular	\$41.09	36.15%	\$26.23
03973	Street Life	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
03973	Street Life	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
03973	Street Life	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
04415	String Theory	EX	ER3® Modular	\$62.39	41.35%	\$36.59
04415	String Theory	EB	ER3® Modular RS	\$63.75	40.47%	\$37.95
04415	String Theory	GS	ethos® Modular	\$62.39	41.35%	\$36.59
04415	String Theory	GU	ethos® Modular with Omnicoat	\$62.39	41.35%	\$36.59
04415	String Theory	CF	Flex-Aire® Cushion Modular	\$63.75	40.47%	\$37.95
04415	String Theory	CR	Flex-Aire® Cushion Modular RS	\$65.11	39.63%	\$39.31
10965	Syllabus	EX	ER3® Modular	\$46.93	35.39%	\$30.32
10965	Syllabus	EB	ER3® Modular RS	\$48.28	34.39%	\$31.68
10965	Syllabus	GS	ethos® Modular	\$46.93	35.39%	\$30.32
10965	Syllabus	GU	ethos® Modular with Omnicoat	\$46.93	35.39%	\$30.32
10965	Syllabus	CF	Flex-Aire® Cushion Modular	\$48.28	34.39%	\$31.68
10965	Syllabus	CR	Flex-Aire® Cushion Modular RS	\$49.64	33.45%	\$33.04
04120	Tenera	EX	ER3® Modular	\$59.19	39.28%	\$35.94
04120	Tenera	EB	ER3® Modular RS	\$60.55	38.40%	\$37.30
04120	Tenera	GS	ethos® Modular	\$59.19	39.28%	\$35.94
04120	Tenera	GU	ethos® Modular with Omnicoat	\$59.19	39.28%	\$35.94
04120	Tenera	CF	Flex-Aire® Cushion Modular	\$60.55	38.40%	\$37.30
04120	Tenera	CR	Flex-Aire® Cushion Modular RS	\$61.90	37.55%	\$38.66
G0010	Tephra	GC	ethos® Colorpoint 4	\$75.92	36.94%	\$47.88

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MODULAR						
Style Code	Style Description	Back Code	Backing Description	List Price	Discount Off List Price	NJPA Delivered Member Price
11129	Texturemap	EX	ER3® Modular	\$64.43	41.81%	\$37.49
11129	Texturemap	EB	ER3® Modular RS	\$65.79	40.95%	\$38.85
11129	Texturemap	GU	ethos® Modular with Omnicoat	\$64.43	41.81%	\$37.49
11129	Texturemap	CF	Flex-Aire® Cushion Modular	\$65.79	40.95%	\$38.85
11129	Texturemap	CR	Flex-Aire® Cushion Modular RS	\$67.15	40.12%	\$40.21
04631	Thin Lines	EX	ER3® Modular	\$77.34	44.84%	\$42.66
04631	Thin Lines	EB	ER3® Modular RS	\$78.70	44.07%	\$44.02
04631	Thin Lines	GS	ethos® Modular	\$77.34	44.84%	\$42.66
04631	Thin Lines	GU	ethos® Modular with Omnicoat	\$77.34	44.84%	\$42.66
04631	Thin Lines	CF	Flex-Aire® Cushion Modular	\$78.70	44.07%	\$44.02
04631	Thin Lines	CR	Flex-Aire® Cushion Modular RS	\$80.06	43.32%	\$45.38
04042	Thoroughfare	EX	ER3® Modular	\$41.09	36.15%	\$26.23
04042	Thoroughfare	EB	ER3® Modular RS	\$42.45	35.00%	\$27.59
04042	Thoroughfare	GS	ethos® Modular	\$41.09	36.15%	\$26.23
04042	Thoroughfare	GU	ethos® Modular with Omnicoat	\$41.09	36.15%	\$26.23
04042	Thoroughfare	CF	Flex-Aire® Cushion Modular	\$42.45	35.00%	\$27.59
04042	Thoroughfare	CR	Flex-Aire® Cushion Modular RS	\$43.80	33.91%	\$28.95
03606	Top Shelf	EX	ER3® Modular	\$53.39	41.41%	\$31.28
03606	Top Shelf	EB	ER3® Modular RS	\$54.75	40.38%	\$32.64
03606	Top Shelf	GS	ethos® Modular	\$53.39	41.41%	\$31.28
03606	Top Shelf	GU	ethos® Modular with Omnicoat	\$53.39	41.41%	\$31.28
03606	Top Shelf	CF	Flex-Aire® Cushion Modular	\$54.75	40.38%	\$32.64
03606	Top Shelf	CR	Flex-Aire® Cushion Modular RS	\$56.11	39.40%	\$34.00
04165	Topia	EX	ER3® Modular	\$71.40	42.83%	\$40.82
04165	Topia	EB	ER3® Modular RS	\$72.75	42.03%	\$42.17
04165	Topia	GS	ethos® Modular	\$71.40	42.83%	\$40.82
04165	Topia	GU	ethos® Modular with Omnicoat	\$71.40	42.83%	\$40.82
04165	Topia	CF	Flex-Aire® Cushion Modular	\$72.75	42.03%	\$42.17
04165	Topia	CR	Flex-Aire® Cushion Modular RS	\$74.11	41.26%	\$43.53
03913	Trajectory	EX	ER3® Modular	\$61.05	37.52%	\$38.14

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03913	Trajectory	EB	ER3® Modular RS	\$62.41	36.71%	\$39.50
03913	Trajectory	GS	ethos® Modular	\$61.05	37.52%	\$38.14
03913	Trajectory	GU	ethos® Modular with Omnicoat	\$61.05	37.52%	\$38.14
03913	Trajectory	CF	Flex-Aire® Cushion Modular	\$62.41	36.71%	\$39.50
03913	Trajectory	CR	Flex-Aire® Cushion Modular RS	\$63.76	35.93%	\$40.86
04339	Transfer	EX	ER3® Modular	\$69.86	45.05%	\$38.39
04339	Transfer	EB	ER3® Modular RS	\$71.22	44.20%	\$39.74
04339	Transfer	GS	ethos® Modular	\$69.86	45.05%	\$38.39
04339	Transfer	GU	ethos® Modular with Omnicoat	\$69.86	45.05%	\$38.39
04339	Transfer	CF	Flex-Aire® Cushion Modular	\$71.22	44.20%	\$39.74
04339	Transfer	CR	Flex-Aire® Cushion Modular RS	\$72.58	43.37%	\$41.10
04331	Triptych	EX	ER3® Modular	\$66.07	44.43%	\$36.72
04331	Triptych	EB	ER3® Modular RS	\$67.43	43.54%	\$38.07
04331	Triptych	GS	ethos® Modular	\$66.07	44.43%	\$36.72
04331	Triptych	GU	ethos® Modular with Omnicoat	\$66.07	44.43%	\$36.72
04331	Triptych	CF	Flex-Aire® Cushion Modular	\$67.43	43.54%	\$38.07
04331	Triptych	CR	Flex-Aire® Cushion Modular RS	\$68.79	42.68%	\$39.43
04640	Unit 1	EX	ER3® Modular	\$72.43	45.48%	\$39.49
04640	Unit 1	EB	ER3® Modular RS	\$73.79	44.65%	\$40.84
04640	Unit 1	GS	ethos® Modular	\$72.43	45.48%	\$39.49
04640	Unit 1	GU	ethos® Modular with Omnicoat	\$72.43	45.48%	\$39.49
04640	Unit 1	CF	Flex-Aire® Cushion Modular	\$73.79	44.65%	\$40.84
04640	Unit 1	CR	Flex-Aire® Cushion Modular RS	\$75.14	43.84%	\$42.20
04641	Unit 2	EX	ER3® Modular	\$67.62	41.87%	\$39.31
04641	Unit 2	EB	ER3® Modular RS	\$68.98	41.04%	\$40.67
04641	Unit 2	GS	ethos® Modular	\$67.62	41.87%	\$39.31
04641	Unit 2	GU	ethos® Modular with Omnicoat	\$67.62	41.87%	\$39.31
04641	Unit 2	CF	Flex-Aire® Cushion Modular	\$68.98	41.04%	\$40.67
04641	Unit 2	CR	Flex-Aire® Cushion Modular RS	\$70.34	40.25%	\$42.02
04073	Uproar	EX	ER3® Modular	\$61.80	39.36%	\$37.48

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04073	Uproar	EB	ER3® Modular RS	\$63.15	38.51%	\$38.83
04073	Uproar	GS	ethos® Modular	\$61.80	39.36%	\$37.48
04073	Uproar	GU	ethos® Modular with Omnicoat	\$61.80	39.36%	\$37.48
04073	Uproar	CF	Flex-Aire® Cushion Modular	\$63.15	38.51%	\$38.83
04073	Uproar	CR	Flex-Aire® Cushion Modular RS	\$64.51	37.70%	\$40.19
04405	Urban View	EX	ER3® Modular	\$41.58	39.45%	\$25.17
04405	Urban View	EB	ER3® Modular RS	\$42.93	38.21%	\$26.53
04405	Urban View	GS	ethos® Modular	\$41.58	39.45%	\$25.17
04405	Urban View	GU	ethos® Modular with Omnicoat	\$41.58	39.45%	\$25.17
04405	Urban View	CF	Flex-Aire® Cushion Modular	\$42.93	38.21%	\$26.53
04405	Urban View	CR	Flex-Aire® Cushion Modular RS	\$44.29	37.03%	\$27.89

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10942	Velocity	EX	ER3® Modular	\$68.57	39.37%	\$41.58
10942	Velocity	EB	ER3® Modular RS	\$69.93	38.60%	\$42.93
10942	Velocity	GS	ethos® Modular	\$68.57	39.37%	\$41.58
10942	Velocity	GU	ethos® Modular with Omnicoat	\$68.57	39.37%	\$41.58
10942	Velocity	CF	Flex-Aire® Cushion Modular	\$69.93	38.60%	\$42.93
10942	Velocity	CR	Flex-Aire® Cushion Modular RS	\$71.29	37.87%	\$44.29
04607	Willow	EX	ER3® Modular	\$71.44	45.45%	\$38.97
04607	Willow	EB	ER3® Modular RS	\$72.79	44.60%	\$40.33
04607	Willow	GS	ethos® Modular	\$71.44	45.45%	\$38.97
04607	Willow	GU	ethos® Modular with Omnicoat	\$71.44	45.45%	\$38.97
04607	Willow	CF	Flex-Aire® Cushion Modular	\$72.79	44.60%	\$40.33
04607	Willow	CR	Flex-Aire® Cushion Modular RS	\$74.15	43.78%	\$41.69
04090	Winwood	EX	ER3® Modular	\$65.71	42.68%	\$37.67
04090	Winwood	EB	ER3® Modular RS	\$67.06	41.81%	\$39.02
04090	Winwood	GS	ethos® Modular	\$65.71	42.68%	\$37.67
04090	Winwood	GU	ethos® Modular with Omnicoat	\$65.71	42.68%	\$37.67
04090	Winwood	CF	Flex-Aire® Cushion Modular	\$67.06	41.81%	\$39.02
04090	Winwood	CR	Flex-Aire® Cushion Modular RS	\$68.42	40.98%	\$40.38
04609	Yara	EX	ER3® Modular	\$68.20	45.35%	\$37.27
04609	Yara	EB	ER3® Modular RS	\$69.56	44.47%	\$38.63
04609	Yara	GS	ethos® Modular	\$68.20	45.35%	\$37.27
04609	Yara	GU	ethos® Modular with Omnicoat	\$68.20	45.35%	\$37.27
04609	Yara	CF	Flex-Aire® Cushion Modular	\$69.56	44.47%	\$38.63
04609	Yara	CR	Flex-Aire® Cushion Modular RS	\$70.92	43.62%	\$39.99

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04987	2nd Power	M	Powerbond Cushion	\$45.43	37.96%	\$28.19
04987	2nd Power	MR	Powerbond Cushion RS	\$46.79	36.86%	\$29.55
04987	2nd Power	GN	Powerbond ethos® Cushion	\$47.54	36.28%	\$30.29
04987	2nd Power	GR	Powerbond ethos® Cushion RS	\$48.90	35.27%	\$31.65
04987	2nd Power	NG	Powerbond Medfloor®	\$45.43	37.96%	\$28.19
04987	2nd Power	NS	Powerbond Medfloor® RS	\$46.79	36.86%	\$29.55
02578	Abrasive Action II	M	Powerbond Cushion	\$99.22	44.11%	\$55.45
02578	Abrasive Action II	GN	Powerbond ethos® Cushion	\$101.32	43.19%	\$57.56
02578	Abrasive Action II	NG	Powerbond Medfloor®	\$99.22	44.11%	\$55.45
04255	Accentuate	M	Powerbond Cushion	\$50.82	44.56%	\$28.17
04255	Accentuate	MR	Powerbond Cushion RS	\$52.18	43.40%	\$29.53
04255	Accentuate	GN	Powerbond ethos® Cushion	\$52.93	42.79%	\$30.28
04255	Accentuate	GR	Powerbond ethos® Cushion RS	\$54.29	41.72%	\$31.64
04255	Accentuate	NG	Powerbond Medfloor®	\$50.82	44.56%	\$28.17
04255	Accentuate	NS	Powerbond Medfloor® RS	\$52.18	43.40%	\$29.53
03026	Aftermath II	M	Powerbond Cushion	\$41.93	35.82%	\$26.91
03026	Aftermath II	MR	Powerbond Cushion RS	\$43.29	34.69%	\$28.27
03026	Aftermath II	GN	Powerbond ethos® Cushion	\$44.03	34.11%	\$29.02
03026	Aftermath II	GR	Powerbond ethos® Cushion RS	\$45.39	33.09%	\$30.37
03026	Aftermath II	NG	Powerbond Medfloor®	\$41.93	35.82%	\$26.91
03026	Aftermath II	NS	Powerbond Medfloor® RS	\$43.29	34.69%	\$28.27
04163	Alcove	M	Powerbond Cushion	\$61.80	43.40%	\$34.98
04163	Alcove	MR	Powerbond Cushion RS	\$63.15	42.47%	\$36.34
04163	Alcove	GN	Powerbond ethos® Cushion	\$63.90	41.97%	\$37.08
04163	Alcove	GR	Powerbond ethos® Cushion RS	\$65.26	41.10%	\$38.44
04163	Alcove	NG	Powerbond Medfloor®	\$61.80	43.40%	\$34.98
04163	Alcove	NS	Powerbond Medfloor® RS	\$63.15	42.47%	\$36.34
02931	All Star	M	Powerbond Cushion	\$54.35	44.19%	\$30.33
02931	All Star	MR	Powerbond Cushion RS	\$55.71	43.12%	\$31.69
02931	All Star	GN	Powerbond ethos® Cushion	\$56.46	42.55%	\$32.44

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02931	All Star	GR	Powerbond ethos® Cushion RS	\$57.82	41.55%	\$33.80
02931	All Star	NG	Powerbond Medfloor®	\$54.35	44.19%	\$30.33
02931	All Star	NS	Powerbond Medfloor® RS	\$55.71	43.12%	\$31.69
04655	Angulate	M	Powerbond Cushion	\$66.24	46.04%	\$35.74
04655	Angulate	MR	Powerbond Cushion RS	\$67.59	45.12%	\$37.10
04655	Angulate	GN	Powerbond ethos® Cushion	\$68.34	44.63%	\$37.84
04655	Angulate	GR	Powerbond ethos® Cushion RS	\$69.70	43.76%	\$39.20
04655	Angulate	NG	Powerbond Medfloor®	\$66.24	46.04%	\$35.74
04655	Angulate	NS	Powerbond Medfloor® RS	\$67.59	45.12%	\$37.10
02803	Applause III <i>(Minimums on Select Colors)</i>	M	Powerbond Cushion	\$46.42	41.07%	\$27.36
02803	Applause III <i>(Minimums on Select Colors)</i>	MR	Powerbond Cushion RS	\$47.78	39.90%	\$28.72
02803	Applause III <i>(Minimums on Select Colors)</i>	GN	Powerbond ethos® Cushion	\$48.53	39.29%	\$29.46
02803	Applause III <i>(Minimums on Select Colors)</i>	GR	Powerbond ethos® Cushion RS	\$49.89	38.22%	\$30.82
02803	Applause III <i>(Minimums on Select Colors)</i>	NG	Powerbond Medfloor®	\$46.42	41.07%	\$27.36
02803	Applause III <i>(Minimums on Select Colors)</i>	NS	Powerbond Medfloor® RS	\$47.78	39.90%	\$28.72
04837	Assertive Action	M	Powerbond Cushion	\$74.44	42.65%	\$42.69
04837	Assertive Action	MR	Powerbond Cushion RS	\$75.79	41.89%	\$44.05
04837	Assertive Action	GN	Powerbond ethos® Cushion	\$76.54	41.48%	\$44.79
04837	Assertive Action	GR	Powerbond ethos® Cushion RS	\$77.90	40.75%	\$46.15
04837	Assertive Action	NG	Powerbond Medfloor®	\$74.44	42.65%	\$42.69
04837	Assertive Action	NS	Powerbond Medfloor® RS	\$75.79	41.89%	\$44.05
04839	Assertive Stria	M	Powerbond Cushion	\$86.51	48.63%	\$44.44
04839	Assertive Stria	MR	Powerbond Cushion RS	\$87.87	47.88%	\$45.80
04839	Assertive Stria	GN	Powerbond ethos® Cushion	\$88.61	47.47%	\$46.55
04839	Assertive Stria	GR	Powerbond ethos® Cushion RS	\$89.97	46.76%	\$47.90
04839	Assertive Stria	NG	Powerbond Medfloor®	\$86.51	48.63%	\$44.44
04839	Assertive Stria	NS	Powerbond Medfloor® RS	\$87.87	47.88%	\$45.80
03666	Atmosphere	M	Powerbond Cushion	\$71.73	46.77%	\$38.18
03666	Atmosphere	MR	Powerbond Cushion RS	\$73.09	45.90%	\$39.54
03666	Atmosphere	GN	Powerbond ethos® Cushion	\$73.84	45.44%	\$40.29

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03666	Atmosphere	GR	Powerbond ethos® Cushion RS	\$75.20	44.62%	\$41.64
03666	Atmosphere	NG	Powerbond Medfloor®	\$71.73	46.77%	\$38.18
03666	Atmosphere	NS	Powerbond Medfloor® RS	\$73.09	45.90%	\$39.54
03333	Atoll	M	Powerbond Cushion	\$68.94	46.76%	\$36.70
03333	Atoll	MR	Powerbond Cushion RS	\$70.30	45.86%	\$38.06
03333	Atoll	GN	Powerbond ethos® Cushion	\$71.04	45.38%	\$38.81
03333	Atoll	GR	Powerbond ethos® Cushion RS	\$72.40	44.52%	\$40.16
03333	Atoll	NG	Powerbond Medfloor®	\$68.94	46.76%	\$36.70
03333	Atoll	NS	Powerbond Medfloor® RS	\$70.30	45.86%	\$38.06
04840	Avant	M	Powerbond Cushion	\$66.15	49.53%	\$33.39
04840	Avant	MR	Powerbond Cushion RS	\$67.51	48.53%	\$34.75
04840	Avant	GN	Powerbond ethos® Cushion	\$68.26	48.00%	\$35.49
04840	Avant	GR	Powerbond ethos® Cushion RS	\$69.62	47.07%	\$36.85
04840	Avant	NG	Powerbond Medfloor®	\$66.15	49.53%	\$33.39
04840	Avant	NS	Powerbond Medfloor® RS	\$67.51	48.53%	\$34.75
04365	Awry	M	Powerbond Cushion	\$57.95	41.24%	\$34.05
04365	Awry	MR	Powerbond Cushion RS	\$59.31	40.29%	\$35.41
04365	Awry	GN	Powerbond ethos® Cushion	\$60.06	39.79%	\$36.16
04365	Awry	GR	Powerbond ethos® Cushion RS	\$61.42	38.91%	\$37.52
04365	Awry	NG	Powerbond Medfloor®	\$57.95	41.24%	\$34.05
04365	Awry	NS	Powerbond Medfloor® RS	\$59.31	40.29%	\$35.41
04559	Boheme	M	Powerbond Cushion	\$70.43	48.01%	\$36.62
04559	Boheme	MR	Powerbond Cushion RS	\$71.79	47.10%	\$37.98
04559	Boheme	GN	Powerbond ethos® Cushion	\$72.54	46.61%	\$38.72
04559	Boheme	GR	Powerbond ethos® Cushion RS	\$73.89	45.76%	\$40.08
04559	Boheme	NG	Powerbond Medfloor®	\$70.43	48.01%	\$36.62
04559	Boheme	NS	Powerbond Medfloor® RS	\$71.79	47.10%	\$37.98
A0002	Cache Tweed	M	Powerbond Cushion	\$65.19	44.78%	\$36.00
A0002	Cache Tweed	MR	Powerbond Cushion RS	\$66.55	43.87%	\$37.35
A0002	Cache Tweed	GN	Powerbond ethos® Cushion	\$67.29	43.38%	\$38.10

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A0002	Cache Tweed	GR	Powerbond ethos® Cushion RS	\$68.65	42.52%	\$39.46
A0002	Cache Tweed	NG	Powerbond Medfloor®	\$65.19	44.78%	\$36.00
A0002	Cache Tweed	NS	Powerbond Medfloor® RS	\$66.55	43.87%	\$37.35
04162	Calli	M	Powerbond Cushion	\$61.54	43.38%	\$34.84
04162	Calli	MR	Powerbond Cushion RS	\$62.90	42.44%	\$36.20
04162	Calli	GN	Powerbond ethos® Cushion	\$63.64	41.95%	\$36.95
04162	Calli	GR	Powerbond ethos® Cushion RS	\$65.00	41.07%	\$38.30
04162	Calli	NG	Powerbond Medfloor®	\$61.54	43.38%	\$34.84
04162	Calli	NS	Powerbond Medfloor® RS	\$62.90	42.44%	\$36.20
04287	Campaign	M	Powerbond Cushion	\$62.56	46.08%	\$33.73
04287	Campaign	MR	Powerbond Cushion RS	\$63.91	45.10%	\$35.09
04287	Campaign	GN	Powerbond ethos® Cushion	\$64.66	44.58%	\$35.83
04287	Campaign	GR	Powerbond ethos® Cushion RS	\$66.02	43.67%	\$37.19
04287	Campaign	NG	Powerbond Medfloor®	\$62.56	46.08%	\$33.73
04287	Campaign	NS	Powerbond Medfloor® RS	\$63.91	45.10%	\$35.09
04792	Candor	M	Powerbond Cushion	\$46.04	42.14%	\$26.64
04792	Candor	MR	Powerbond Cushion RS	\$47.40	40.94%	\$28.00
04792	Candor	GN	Powerbond ethos® Cushion	\$48.15	40.30%	\$28.74
04792	Candor	GR	Powerbond ethos® Cushion RS	\$49.51	39.19%	\$30.10
04792	Candor	NG	Powerbond Medfloor®	\$46.04	42.14%	\$26.64
04792	Candor	NS	Powerbond Medfloor® RS	\$47.40	40.94%	\$28.00
04089	Canopy	M	Powerbond Cushion	\$63.15	43.43%	\$35.72
04089	Canopy	MR	Powerbond Cushion RS	\$64.51	42.52%	\$37.08
04089	Canopy	GN	Powerbond ethos® Cushion	\$65.26	42.03%	\$37.83
04089	Canopy	GR	Powerbond ethos® Cushion RS	\$66.62	41.18%	\$39.19
04089	Canopy	NG	Powerbond Medfloor®	\$63.15	43.43%	\$35.72
04089	Canopy	NS	Powerbond Medfloor® RS	\$64.51	42.52%	\$37.08
04843	Cartography	M	Powerbond Cushion	\$59.84	45.91%	\$32.37
04843	Cartography	MR	Powerbond Cushion RS	\$61.20	44.89%	\$33.73
04843	Cartography	GN	Powerbond ethos® Cushion	\$61.94	44.35%	\$34.47

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04843	Cartography	GR	Powerbond ethos® Cushion RS	\$63.30	43.39%	\$35.83
04843	Cartography	NG	Powerbond Medfloor®	\$59.84	45.91%	\$32.37
04843	Cartography	NS	Powerbond Medfloor® RS	\$61.20	44.89%	\$33.73
04558	Castile	M	Powerbond Cushion	\$67.76	46.07%	\$36.54
04558	Castile	MR	Powerbond Cushion RS	\$69.11	45.17%	\$37.90
04558	Castile	GN	Powerbond ethos® Cushion	\$69.86	44.69%	\$38.64
04558	Castile	GR	Powerbond ethos® Cushion RS	\$71.22	43.83%	\$40.00
04558	Castile	NG	Powerbond Medfloor®	\$67.76	46.07%	\$36.54
04558	Castile	NS	Powerbond Medfloor® RS	\$69.11	45.17%	\$37.90
11183	Chain Reaction	M	Powerbond Cushion	\$49.48	39.60%	\$29.89
11183	Chain Reaction	MR	Powerbond Cushion RS	\$50.84	38.54%	\$31.24
11183	Chain Reaction	GN	Powerbond ethos® Cushion	\$51.58	37.98%	\$31.99
11183	Chain Reaction	GR	Powerbond ethos® Cushion RS	\$52.94	37.01%	\$33.35
11183	Chain Reaction	NG	Powerbond Medfloor®	\$49.48	39.60%	\$29.89
11183	Chain Reaction	NS	Powerbond Medfloor® RS	\$50.84	38.54%	\$31.24
03747	Change II	M	Powerbond Cushion	\$56.96	45.70%	\$30.93
03747	Change II	MR	Powerbond Cushion RS	\$58.32	44.63%	\$32.29
03747	Change II	GN	Powerbond ethos® Cushion	\$59.07	44.07%	\$33.04
03747	Change II	GR	Powerbond ethos® Cushion RS	\$60.42	43.08%	\$34.39
03747	Change II	NG	Powerbond Medfloor®	\$56.96	45.70%	\$30.93
03747	Change II	NS	Powerbond Medfloor® RS	\$58.32	44.63%	\$32.29
04796	Character	M	Powerbond Cushion	\$46.87	43.14%	\$26.65
04796	Character	MR	Powerbond Cushion RS	\$48.23	41.92%	\$28.01
04796	Character	GN	Powerbond ethos® Cushion	\$48.98	41.28%	\$28.76
04796	Character	GR	Powerbond ethos® Cushion RS	\$50.33	40.17%	\$30.12
04796	Character	NG	Powerbond Medfloor®	\$46.87	43.14%	\$26.65
04796	Character	NS	Powerbond Medfloor® RS	\$48.23	41.92%	\$28.01
02888	Circlet	M	Powerbond Cushion	\$65.33	47.79%	\$34.11
02888	Circlet	MR	Powerbond Cushion RS	\$66.68	46.81%	\$35.47
02888	Circlet	GN	Powerbond ethos® Cushion	\$67.43	46.30%	\$36.21

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02888	Circlet	GR	Powerbond ethos® Cushion RS	\$68.79	45.38%	\$37.57
02888	Circlet	NG	Powerbond Medfloor®	\$65.33	47.79%	\$34.11
02888	Circlet	NS	Powerbond Medfloor® RS	\$66.68	46.81%	\$35.47
03343	Color Spectrum	M	Powerbond Cushion	\$53.99	43.54%	\$30.48
03343	Color Spectrum	MR	Powerbond Cushion RS	\$55.35	42.47%	\$31.84
03343	Color Spectrum	GN	Powerbond ethos® Cushion	\$56.09	41.90%	\$32.59
03343	Color Spectrum	GR	Powerbond ethos® Cushion RS	\$57.45	40.91%	\$33.95
03343	Color Spectrum	NG	Powerbond Medfloor®	\$53.99	43.54%	\$30.48
03343	Color Spectrum	NS	Powerbond Medfloor® RS	\$55.35	42.47%	\$31.84
02443	Colored Pencil	M	Powerbond Cushion	\$58.56	42.52%	\$33.66
02443	Colored Pencil	MR	Powerbond Cushion RS	\$59.92	41.56%	\$35.02
02443	Colored Pencil	GN	Powerbond ethos® Cushion	\$60.67	41.05%	\$35.76
02443	Colored Pencil	GR	Powerbond ethos® Cushion RS	\$62.03	40.15%	\$37.12
02443	Colored Pencil	NG	Powerbond Medfloor®	\$58.56	42.52%	\$33.66
02443	Colored Pencil	NS	Powerbond Medfloor® RS	\$59.92	41.56%	\$35.02
11128	Colorknit	M	Powerbond Cushion	\$42.15	37.79%	\$26.22
11128	Colorknit	MR	Powerbond Cushion RS	\$43.50	36.61%	\$27.58
11128	Colorknit	GN	Powerbond ethos® Cushion	\$44.25	35.99%	\$28.32
11128	Colorknit	GR	Powerbond ethos® Cushion RS	\$45.61	34.92%	\$29.68
11128	Colorknit	NG	Powerbond Medfloor®	\$42.15	37.79%	\$26.22
11128	Colorknit	NS	Powerbond Medfloor® RS	\$43.50	36.61%	\$27.58
11130	Colormap	M	Powerbond Cushion	\$57.29	42.71%	\$32.82
11130	Colormap	MR	Powerbond Cushion RS	\$58.64	41.72%	\$34.18
11130	Colormap	GN	Powerbond ethos® Cushion	\$59.39	41.20%	\$34.92
11130	Colormap	GR	Powerbond ethos® Cushion RS	\$60.75	40.28%	\$36.28
11130	Colormap	NG	Powerbond Medfloor®	\$57.29	42.71%	\$32.82
11130	Colormap	NS	Powerbond Medfloor® RS	\$58.64	41.72%	\$34.18
03724	Consequence II <i>(Minimums on Select Colors)</i>	M	Powerbond Cushion	\$66.11	43.67%	\$37.24
03724	Consequence II <i>(Minimums on Select Colors)</i>	MR	Powerbond Cushion RS	\$67.47	42.79%	\$38.60
03724	Consequence II <i>(Minimums on Select Colors)</i>	GN	Powerbond ethos® Cushion	\$68.22	42.32%	\$39.35

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03724	Consequence II <i>(Minimums on Select Colors)</i>	GR	Powerbond ethos® Cushion RS	\$69.58	41.49%	\$40.71
03724	Consequence II <i>(Minimums on Select Colors)</i>	NG	Powerbond Medfloor®	\$66.11	43.67%	\$37.24
03724	Consequence II <i>(Minimums on Select Colors)</i>	NS	Powerbond Medfloor® RS	\$67.47	42.79%	\$38.60
01957	Crayon	M	Powerbond Cushion	\$55.01	43.57%	\$31.04
01957	Crayon	MR	Powerbond Cushion RS	\$56.36	42.52%	\$32.40
01957	Crayon	GN	Powerbond ethos® Cushion	\$57.11	41.97%	\$33.14
01957	Crayon	GR	Powerbond ethos® Cushion RS	\$58.47	40.99%	\$34.50
01957	Crayon	NG	Powerbond Medfloor®	\$55.01	43.57%	\$31.04
01957	Crayon	NS	Powerbond Medfloor® RS	\$56.36	42.52%	\$32.40
04798	Crossblend	M	Powerbond Cushion	\$48.76	45.17%	\$26.73
04798	Crossblend	MR	Powerbond Cushion RS	\$50.12	43.95%	\$28.09
04798	Crossblend	GN	Powerbond ethos® Cushion	\$50.86	43.30%	\$28.84
04798	Crossblend	GR	Powerbond ethos® Cushion RS	\$52.22	42.18%	\$30.20
04798	Crossblend	NG	Powerbond Medfloor®	\$48.76	45.17%	\$26.73
04798	Crossblend	NS	Powerbond Medfloor® RS	\$50.12	43.95%	\$28.09
04797	Crosswork	M	Powerbond Cushion	\$48.05	42.81%	\$27.48
04797	Crosswork	MR	Powerbond Cushion RS	\$49.41	41.63%	\$28.84
04797	Crosswork	GN	Powerbond ethos® Cushion	\$50.16	41.01%	\$29.59
04797	Crosswork	GR	Powerbond ethos® Cushion RS	\$51.52	39.93%	\$30.94
04797	Crosswork	NG	Powerbond Medfloor®	\$48.05	42.81%	\$27.48
04797	Crosswork	NS	Powerbond Medfloor® RS	\$49.41	41.63%	\$28.84
03500	District	M	Powerbond Cushion	\$62.96	43.35%	\$35.67
03500	District	MR	Powerbond Cushion RS	\$64.32	42.43%	\$37.03
03500	District	GN	Powerbond ethos® Cushion	\$65.07	41.95%	\$37.77
03500	District	GR	Powerbond ethos® Cushion RS	\$66.43	41.09%	\$39.13
03500	District	NG	Powerbond Medfloor®	\$62.96	43.35%	\$35.67
03500	District	NS	Powerbond Medfloor® RS	\$64.32	42.43%	\$37.03
03863	Divide	M	Powerbond Cushion	\$61.43	43.30%	\$34.83
03863	Divide	MR	Powerbond Cushion RS	\$62.79	42.37%	\$36.19
03863	Divide	GN	Powerbond ethos® Cushion	\$63.53	41.87%	\$36.93

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03863	Divide	GR	Powerbond ethos® Cushion RS	\$64.89	40.99%	\$38.29
03863	Divide	NG	Powerbond Medfloor®	\$61.43	43.30%	\$34.83
03863	Divide	NS	Powerbond Medfloor® RS	\$62.79	42.37%	\$36.19
04852	Dot Matrix	M	Powerbond Cushion	\$63.83	45.99%	\$34.47
04852	Dot Matrix	MR	Powerbond Cushion RS	\$65.19	45.03%	\$35.83
04852	Dot Matrix	GN	Powerbond ethos® Cushion	\$65.94	44.52%	\$36.58
04852	Dot Matrix	GR	Powerbond ethos® Cushion RS	\$67.29	43.62%	\$37.94
04852	Dot Matrix	NG	Powerbond Medfloor®	\$63.83	45.99%	\$34.47
04852	Dot Matrix	NS	Powerbond Medfloor® RS	\$65.19	45.03%	\$35.83
04075	Dv8	M	Powerbond Cushion	\$60.14	45.50%	\$32.78
04075	Dv8	MR	Powerbond Cushion RS	\$61.50	44.49%	\$34.14
04075	Dv8	GN	Powerbond ethos® Cushion	\$62.24	43.96%	\$34.88
04075	Dv8	GR	Powerbond ethos® Cushion RS	\$63.60	43.02%	\$36.24
04075	Dv8	NG	Powerbond Medfloor®	\$60.14	45.50%	\$32.78
04075	Dv8	NS	Powerbond Medfloor® RS	\$61.50	44.49%	\$34.14
11175	Edifice	M	Powerbond Cushion	\$58.09	41.96%	\$33.71
11175	Edifice	MR	Powerbond Cushion RS	\$59.45	41.00%	\$35.07
11175	Edifice	GN	Powerbond ethos® Cushion	\$60.19	40.49%	\$35.82
11175	Edifice	GR	Powerbond ethos® Cushion RS	\$61.55	39.60%	\$37.18
11175	Edifice	NG	Powerbond Medfloor®	\$58.09	41.96%	\$33.71
11175	Edifice	NS	Powerbond Medfloor® RS	\$59.45	41.00%	\$35.07
03479	Effervescent	M	Powerbond Cushion	\$66.00	45.61%	\$35.90
03479	Effervescent	MR	Powerbond Cushion RS	\$67.36	44.69%	\$37.26
03479	Effervescent	GN	Powerbond ethos® Cushion	\$68.11	44.20%	\$38.01
03479	Effervescent	GR	Powerbond ethos® Cushion RS	\$69.47	43.34%	\$39.36
03479	Effervescent	NG	Powerbond Medfloor®	\$66.00	45.61%	\$35.90
03479	Effervescent	NS	Powerbond Medfloor® RS	\$67.36	44.69%	\$37.26
04468	Element	M	Powerbond Cushion	\$55.70	45.49%	\$30.36
04468	Element	MR	Powerbond Cushion RS	\$57.06	44.41%	\$31.72
04468	Element	GN	Powerbond ethos® Cushion	\$57.80	43.83%	\$32.47

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04468	Element	GR	Powerbond ethos® Cushion RS	\$59.16	42.83%	\$33.82
04468	Element	NG	Powerbond Medfloor®	\$55.70	45.49%	\$30.36
04468	Element	NS	Powerbond Medfloor® RS	\$57.06	44.41%	\$31.72
04705	Elevate	M	Powerbond Cushion	\$48.23	40.15%	\$28.87
04705	Elevate	MR	Powerbond Cushion RS	\$49.59	39.05%	\$30.22
04705	Elevate	GN	Powerbond ethos® Cushion	\$50.33	38.47%	\$30.97
04705	Elevate	GR	Powerbond ethos® Cushion RS	\$51.69	37.46%	\$32.33
04705	Elevate	NG	Powerbond Medfloor®	\$48.23	40.15%	\$28.87
04705	Elevate	NS	Powerbond Medfloor® RS	\$49.59	39.05%	\$30.22
04611	Elora	M	Powerbond Cushion	\$63.82	47.53%	\$33.48
04611	Elora	MR	Powerbond Cushion RS	\$65.18	46.54%	\$34.84
04611	Elora	GN	Powerbond ethos® Cushion	\$65.92	46.02%	\$35.59
04611	Elora	GR	Powerbond ethos® Cushion RS	\$67.28	45.09%	\$36.95
04611	Elora	NG	Powerbond Medfloor®	\$63.82	47.53%	\$33.48
04611	Elora	NS	Powerbond Medfloor® RS	\$65.18	46.54%	\$34.84
11141	Elysian	M	Powerbond Cushion	\$55.39	42.78%	\$31.69
11141	Elysian	MR	Powerbond Cushion RS	\$56.74	41.76%	\$33.05
11141	Elysian	GN	Powerbond ethos® Cushion	\$57.49	41.22%	\$33.80
11141	Elysian	GR	Powerbond ethos® Cushion RS	\$58.85	40.26%	\$35.15
11141	Elysian	NG	Powerbond Medfloor®	\$55.39	42.78%	\$31.69
11141	Elysian	NS	Powerbond Medfloor® RS	\$56.74	41.76%	\$33.05
11204	Epitome	M	Powerbond Cushion	\$60.04	45.91%	\$32.48
11204	Epitome	MR	Powerbond Cushion RS	\$61.40	44.89%	\$33.84
11204	Epitome	GN	Powerbond ethos® Cushion	\$62.15	44.35%	\$34.58
11204	Epitome	GR	Powerbond ethos® Cushion RS	\$63.51	43.41%	\$35.94
11204	Epitome	NG	Powerbond Medfloor®	\$60.04	45.91%	\$32.48
11204	Epitome	NS	Powerbond Medfloor® RS	\$61.40	44.89%	\$33.84
04119	Esparto	M	Powerbond Cushion	\$54.64	40.38%	\$32.57
04119	Esparto	MR	Powerbond Cushion RS	\$56.00	39.40%	\$33.93
04119	Esparto	GN	Powerbond ethos® Cushion	\$56.74	38.89%	\$34.68

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04119	Esparto	GR	Powerbond ethos® Cushion RS	\$58.10	37.98%	\$36.04
04119	Esparto	NG	Powerbond Medfloor®	\$54.64	40.38%	\$32.57
04119	Esparto	NS	Powerbond Medfloor® RS	\$56.00	39.40%	\$33.93
05175	Explorer	M	Powerbond Cushion	\$56.64	47.40%	\$29.79
05175	Explorer	MR	Powerbond Cushion RS	\$57.99	46.29%	\$31.15
05175	Explorer	GN	Powerbond ethos® Cushion	\$58.74	45.70%	\$31.89
05175	Explorer	GR	Powerbond ethos® Cushion RS	\$60.10	44.67%	\$33.25
05175	Explorer	NG	Powerbond Medfloor®	\$56.64	47.40%	\$29.79
05175	Explorer	NS	Powerbond Medfloor® RS	\$57.99	46.29%	\$31.15
03377	Field Day	M	Powerbond Cushion	\$47.23	42.67%	\$27.07
03377	Field Day	MR	Powerbond Cushion RS	\$48.58	41.48%	\$28.43
03377	Field Day	GN	Powerbond ethos® Cushion	\$49.33	40.85%	\$29.18
03377	Field Day	GR	Powerbond ethos® Cushion RS	\$50.69	39.75%	\$30.54
03377	Field Day	NG	Powerbond Medfloor®	\$47.23	42.67%	\$27.07
03377	Field Day	NS	Powerbond Medfloor® RS	\$48.58	41.48%	\$28.43
03853	Forward Motion	M	Powerbond Cushion	\$46.98	42.49%	\$27.02
03853	Forward Motion	MR	Powerbond Cushion RS	\$48.34	41.29%	\$28.38
03853	Forward Motion	GN	Powerbond ethos® Cushion	\$49.09	40.67%	\$29.12
03853	Forward Motion	GR	Powerbond ethos® Cushion RS	\$50.44	39.57%	\$30.48
03853	Forward Motion	NG	Powerbond Medfloor®	\$46.98	42.49%	\$27.02
03853	Forward Motion	NS	Powerbond Medfloor® RS	\$48.34	41.29%	\$28.38
11024	Freelance	M	Powerbond Cushion	\$47.56	41.59%	\$27.78
11024	Freelance	MR	Powerbond Cushion RS	\$48.92	40.44%	\$29.14
11024	Freelance	GN	Powerbond ethos® Cushion	\$49.67	39.83%	\$29.89
11024	Freelance	GR	Powerbond ethos® Cushion RS	\$51.03	38.77%	\$31.24
11024	Freelance	NG	Powerbond Medfloor®	\$47.56	41.59%	\$27.78
11024	Freelance	NS	Powerbond Medfloor® RS	\$48.92	40.44%	\$29.14
10887	Geoknit	M	Powerbond Cushion	\$42.15	37.79%	\$26.22
10887	Geoknit	MR	Powerbond Cushion RS	\$43.50	36.61%	\$27.58
10887	Geoknit	GN	Powerbond ethos® Cushion	\$44.25	35.99%	\$28.32

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10887	Geoknit	GR	Powerbond ethos® Cushion RS	\$45.61	34.92%	\$29.68
10887	Geoknit	NG	Powerbond Medfloor®	\$42.15	37.79%	\$26.22
10887	Geoknit	NS	Powerbond Medfloor® RS	\$43.50	36.61%	\$27.58
04706	Gravity	M	Powerbond Cushion	\$45.77	37.11%	\$28.79
04706	Gravity	MR	Powerbond Cushion RS	\$47.13	36.04%	\$30.14
04706	Gravity	GN	Powerbond ethos® Cushion	\$47.88	35.48%	\$30.89
04706	Gravity	GR	Powerbond ethos® Cushion RS	\$49.23	34.50%	\$32.25
04706	Gravity	NG	Powerbond Medfloor®	\$45.77	37.11%	\$28.79
04706	Gravity	NS	Powerbond Medfloor® RS	\$47.13	36.04%	\$30.14
02969	Grid Overlay II	M	Powerbond Cushion	\$64.99	56.27%	\$28.42
02969	Grid Overlay II	MR	Powerbond Cushion RS	\$66.34	55.12%	\$29.78
02969	Grid Overlay II	GN	Powerbond ethos® Cushion	\$67.09	54.50%	\$30.52
02969	Grid Overlay II	GR	Powerbond ethos® Cushion RS	\$68.45	53.42%	\$31.88
02969	Grid Overlay II	NG	Powerbond Medfloor®	\$64.99	56.27%	\$28.42
02969	Grid Overlay II	NS	Powerbond Medfloor® RS	\$66.34	55.12%	\$29.78
04313	Halftone	M	Powerbond Cushion	\$64.50	45.69%	\$35.03
04313	Halftone	MR	Powerbond Cushion RS	\$65.86	44.74%	\$36.39
04313	Halftone	GN	Powerbond ethos® Cushion	\$66.60	44.24%	\$37.14
04313	Halftone	GR	Powerbond ethos® Cushion RS	\$67.96	43.36%	\$38.49
04313	Halftone	NG	Powerbond Medfloor®	\$64.50	45.69%	\$35.03
04313	Halftone	NS	Powerbond Medfloor® RS	\$65.86	44.74%	\$36.39
04291	Handcraft	M	Powerbond Cushion	\$65.88	46.99%	\$34.92
04291	Handcraft	MR	Powerbond Cushion RS	\$67.24	46.04%	\$36.28
04291	Handcraft	GN	Powerbond ethos® Cushion	\$67.99	45.54%	\$37.03
04291	Handcraft	GR	Powerbond ethos® Cushion RS	\$69.35	44.65%	\$38.39
04291	Handcraft	NG	Powerbond Medfloor®	\$65.88	46.99%	\$34.92
04291	Handcraft	NS	Powerbond Medfloor® RS	\$67.24	46.04%	\$36.28
03366	Haphazard II	M	Powerbond Cushion	\$50.82	44.56%	\$28.17
03366	Haphazard II	MR	Powerbond Cushion RS	\$52.18	43.40%	\$29.53
03366	Haphazard II	GN	Powerbond ethos® Cushion	\$52.93	42.79%	\$30.28

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03366	Haphazard II	GR	Powerbond ethos® Cushion RS	\$54.29	41.72%	\$31.64
03366	Haphazard II	NG	Powerbond Medfloor®	\$50.82	44.56%	\$28.17
03366	Haphazard II	NS	Powerbond Medfloor® RS	\$52.18	43.40%	\$29.53
04364	Haywire	M	Powerbond Cushion	\$57.95	41.24%	\$34.05
04364	Haywire	MR	Powerbond Cushion RS	\$59.31	40.29%	\$35.41
04364	Haywire	GN	Powerbond ethos® Cushion	\$60.06	39.79%	\$36.16
04364	Haywire	GR	Powerbond ethos® Cushion RS	\$61.42	38.91%	\$37.52
04364	Haywire	NG	Powerbond Medfloor®	\$57.95	41.24%	\$34.05
04364	Haywire	NS	Powerbond Medfloor® RS	\$59.31	40.29%	\$35.41
04633	High Fidelity	M	Powerbond Cushion	\$63.29	47.07%	\$33.50
04633	High Fidelity	MR	Powerbond Cushion RS	\$64.65	46.08%	\$34.85
04633	High Fidelity	GN	Powerbond ethos® Cushion	\$65.39	45.56%	\$35.60
04633	High Fidelity	GR	Powerbond ethos® Cushion RS	\$66.75	44.63%	\$36.96
04633	High Fidelity	NG	Powerbond Medfloor®	\$63.29	47.07%	\$33.50
04633	High Fidelity	NS	Powerbond Medfloor® RS	\$64.65	46.08%	\$34.85
05849	Infinity	M	Powerbond Cushion	\$62.35	44.62%	\$34.53
05849	Infinity	MR	Powerbond Cushion RS	\$63.71	43.67%	\$35.89
05849	Infinity	GN	Powerbond ethos® Cushion	\$64.46	43.17%	\$36.63
05849	Infinity	GR	Powerbond ethos® Cushion RS	\$65.81	42.27%	\$37.99
05849	Infinity	NG	Powerbond Medfloor®	\$62.35	44.62%	\$34.53
05849	Infinity	NS	Powerbond Medfloor® RS	\$63.71	43.67%	\$35.89
11083	Input	M	Powerbond Cushion	\$60.23	44.97%	\$33.14
11083	Input	MR	Powerbond Cushion RS	\$61.59	43.98%	\$34.50
11083	Input	GN	Powerbond ethos® Cushion	\$62.34	43.46%	\$35.25
11083	Input	GR	Powerbond ethos® Cushion RS	\$63.70	42.53%	\$36.61
11083	Input	NG	Powerbond Medfloor®	\$60.23	44.97%	\$33.14
11083	Input	NS	Powerbond Medfloor® RS	\$61.59	43.98%	\$34.50
04634	Interconnected	M	Powerbond Cushion	\$65.31	45.66%	\$35.49
04634	Interconnected	MR	Powerbond Cushion RS	\$66.67	44.73%	\$36.85
04634	Interconnected	GN	Powerbond ethos® Cushion	\$67.42	44.23%	\$37.60

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04634	Interconnected	GR	Powerbond ethos® Cushion RS	\$68.77	43.36%	\$38.96
04634	Interconnected	NG	Powerbond Medfloor®	\$65.31	45.66%	\$35.49
04634	Interconnected	NS	Powerbond Medfloor® RS	\$66.67	44.73%	\$36.85
04536	Iso	M	Powerbond Cushion	\$57.71	42.05%	\$33.44
04536	Iso	MR	Powerbond Cushion RS	\$59.07	41.08%	\$34.80
04536	Iso	GN	Powerbond ethos® Cushion	\$59.81	40.57%	\$35.55
04536	Iso	GR	Powerbond ethos® Cushion RS	\$61.17	39.67%	\$36.91
04536	Iso	NG	Powerbond Medfloor®	\$57.71	42.05%	\$33.44
04536	Iso	NS	Powerbond Medfloor® RS	\$59.07	41.08%	\$34.80
04334	Jackson	M	Powerbond Cushion	\$62.47	45.64%	\$33.96
04334	Jackson	MR	Powerbond Cushion RS	\$63.83	44.67%	\$35.32
04334	Jackson	GN	Powerbond ethos® Cushion	\$64.58	44.16%	\$36.06
04334	Jackson	GR	Powerbond ethos® Cushion RS	\$65.94	43.25%	\$37.42
04334	Jackson	NG	Powerbond Medfloor®	\$62.47	45.64%	\$33.96
04334	Jackson	NS	Powerbond Medfloor® RS	\$63.83	44.67%	\$35.32
04078	Jasper	M	Powerbond Cushion	\$60.95	43.37%	\$34.52
04078	Jasper	MR	Powerbond Cushion RS	\$62.31	42.43%	\$35.87
04078	Jasper	GN	Powerbond ethos® Cushion	\$63.06	41.93%	\$36.62
04078	Jasper	GR	Powerbond ethos® Cushion RS	\$64.42	41.04%	\$37.98
04078	Jasper	NG	Powerbond Medfloor®	\$60.95	43.37%	\$34.52
04078	Jasper	NS	Powerbond Medfloor® RS	\$62.31	42.43%	\$35.87
04164	Liana	M	Powerbond Cushion	\$63.90	43.44%	\$36.14
04164	Liana	MR	Powerbond Cushion RS	\$65.26	42.53%	\$37.50
04164	Liana	GN	Powerbond ethos® Cushion	\$66.00	42.05%	\$38.25
04164	Liana	GR	Powerbond ethos® Cushion RS	\$67.36	41.20%	\$39.61
04164	Liana	NG	Powerbond Medfloor®	\$63.90	43.44%	\$36.14
04164	Liana	NS	Powerbond Medfloor® RS	\$65.26	42.53%	\$37.50
02723	Linu Strata II	M	Powerbond Cushion	\$75.54	38.54%	\$46.42
02723	Linu Strata II	MR	Powerbond Cushion RS	\$76.89	37.86%	\$47.78
02723	Linu Strata II	GN	Powerbond ethos® Cushion	\$77.64	37.50%	\$48.53

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02723	Linu Strata II	GR	Powerbond ethos® Cushion RS	\$79.00	36.85%	\$49.89
02723	Linu Strata II	NG	Powerbond Medfloor®	\$75.54	38.54%	\$46.42
02723	Linu Strata II	NS	Powerbond Medfloor® RS	\$76.89	37.86%	\$47.78
11026	Literary	M	Powerbond Cushion	\$50.46	41.69%	\$29.42
11026	Literary	MR	Powerbond Cushion RS	\$51.81	40.59%	\$30.78
11026	Literary	GN	Powerbond ethos® Cushion	\$52.56	40.02%	\$31.53
11026	Literary	GR	Powerbond ethos® Cushion RS	\$53.92	39.01%	\$32.89
11026	Literary	NG	Powerbond Medfloor®	\$50.46	41.69%	\$29.42
11026	Literary	NS	Powerbond Medfloor® RS	\$51.81	40.59%	\$30.78
04632	Live Wire	M	Powerbond Cushion	\$70.38	45.21%	\$38.56
04632	Live Wire	MR	Powerbond Cushion RS	\$71.73	44.35%	\$39.92
04632	Live Wire	GN	Powerbond ethos® Cushion	\$72.48	43.89%	\$40.67
04632	Live Wire	GR	Powerbond ethos® Cushion RS	\$73.84	43.09%	\$42.02
04632	Live Wire	NG	Powerbond Medfloor®	\$70.38	45.21%	\$38.56
04632	Live Wire	NS	Powerbond Medfloor® RS	\$71.73	44.35%	\$39.92
03757	Locale II	M	Powerbond Cushion	\$69.78	43.49%	\$39.43
03757	Locale II	MR	Powerbond Cushion RS	\$71.14	42.66%	\$40.79
03757	Locale II	GN	Powerbond ethos® Cushion	\$71.88	42.22%	\$41.54
03757	Locale II	GR	Powerbond ethos® Cushion RS	\$73.24	41.44%	\$42.89
03757	Locale II	NG	Powerbond Medfloor®	\$69.78	43.49%	\$39.43
03757	Locale II	NS	Powerbond Medfloor® RS	\$71.14	42.66%	\$40.79
04318	Longitude	M	Powerbond Cushion	\$50.82	44.56%	\$28.17
04318	Longitude	MR	Powerbond Cushion RS	\$52.18	43.40%	\$29.53
04318	Longitude	GN	Powerbond ethos® Cushion	\$52.93	42.79%	\$30.28
04318	Longitude	GR	Powerbond ethos® Cushion RS	\$54.29	41.72%	\$31.64
04318	Longitude	NG	Powerbond Medfloor®	\$50.82	44.56%	\$28.17
04318	Longitude	NS	Powerbond Medfloor® RS	\$52.18	43.40%	\$29.53
A0005	Loop Stitch	M	Powerbond Cushion	\$71.11	49.13%	\$36.17
A0005	Loop Stitch	MR	Powerbond Cushion RS	\$72.47	48.21%	\$37.53
A0005	Loop Stitch	GN	Powerbond ethos® Cushion	\$73.21	47.72%	\$38.28

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A0005	Loop Stitch	GR	Powerbond ethos® Cushion RS	\$74.57	46.85%	\$39.63
A0005	Loop Stitch	NG	Powerbond Medfloor®	\$71.11	49.13%	\$36.17
A0005	Loop Stitch	NS	Powerbond Medfloor® RS	\$72.47	48.21%	\$37.53
04594	Macroblock	M	Powerbond Cushion	\$67.91	45.35%	\$37.11
04594	Macroblock	MR	Powerbond Cushion RS	\$69.26	44.46%	\$38.47
04594	Macroblock	GN	Powerbond ethos® Cushion	\$70.01	43.99%	\$39.21
04594	Macroblock	GR	Powerbond ethos® Cushion RS	\$71.37	43.15%	\$40.57
04594	Macroblock	NG	Powerbond Medfloor®	\$67.91	45.35%	\$37.11
04594	Macroblock	NS	Powerbond Medfloor® RS	\$69.26	44.46%	\$38.47
04849	Maelstrom	M	Powerbond Cushion	\$47.52	38.66%	\$29.15
04849	Maelstrom	MR	Powerbond Cushion RS	\$48.88	37.58%	\$30.51
04849	Maelstrom	GN	Powerbond ethos® Cushion	\$49.63	37.02%	\$31.26
04849	Maelstrom	GR	Powerbond ethos® Cushion RS	\$50.99	36.03%	\$32.61
04849	Maelstrom	NG	Powerbond Medfloor®	\$47.52	38.66%	\$29.15
04849	Maelstrom	NS	Powerbond Medfloor® RS	\$48.88	37.58%	\$30.51
11072	Marled Tweed	M	Powerbond Cushion	\$47.70	39.68%	\$28.77
11072	Marled Tweed	MR	Powerbond Cushion RS	\$49.06	38.58%	\$30.13
11072	Marled Tweed	GN	Powerbond ethos® Cushion	\$49.81	38.01%	\$30.88
11072	Marled Tweed	GR	Powerbond ethos® Cushion RS	\$51.16	37.00%	\$32.23
11072	Marled Tweed	NG	Powerbond Medfloor®	\$47.70	39.68%	\$28.77
11072	Marled Tweed	NS	Powerbond Medfloor® RS	\$49.06	38.58%	\$30.13
04293	Merchant	M	Powerbond Cushion	\$60.29	44.01%	\$33.76
04293	Merchant	MR	Powerbond Cushion RS	\$61.65	43.04%	\$35.11
04293	Merchant	GN	Powerbond ethos® Cushion	\$62.39	42.53%	\$35.86
04293	Merchant	GR	Powerbond ethos® Cushion RS	\$63.75	41.62%	\$37.22
04293	Merchant	NG	Powerbond Medfloor®	\$60.29	44.01%	\$33.76
04293	Merchant	NS	Powerbond Medfloor® RS	\$61.65	43.04%	\$35.11
04557	Meridia	M	Powerbond Cushion	\$67.57	46.08%	\$36.43
04557	Meridia	MR	Powerbond Cushion RS	\$68.92	45.17%	\$37.79
04557	Meridia	GN	Powerbond ethos® Cushion	\$69.67	44.69%	\$38.53

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04557	Meridia	GR	Powerbond ethos® Cushion RS	\$71.03	43.84%	\$39.89
04557	Meridia	NG	Powerbond Medfloor®	\$67.57	46.08%	\$36.43
04557	Meridia	NS	Powerbond Medfloor® RS	\$68.92	45.17%	\$37.79
03310	Meristem	M	Powerbond Cushion	\$71.41	47.33%	\$37.61
03310	Meristem	MR	Powerbond Cushion RS	\$72.77	46.45%	\$38.97
03310	Meristem	GN	Powerbond ethos® Cushion	\$73.51	45.97%	\$39.72
03310	Meristem	GR	Powerbond ethos® Cushion RS	\$74.87	45.14%	\$41.07
03310	Meristem	NG	Powerbond Medfloor®	\$71.41	47.33%	\$37.61
03310	Meristem	NS	Powerbond Medfloor® RS	\$72.77	46.45%	\$38.97
04654	Metri	M	Powerbond Cushion	\$65.71	46.04%	\$35.45
04654	Metri	MR	Powerbond Cushion RS	\$67.06	45.11%	\$36.81
04654	Metri	GN	Powerbond ethos® Cushion	\$67.81	44.61%	\$37.56
04654	Metri	GR	Powerbond ethos® Cushion RS	\$69.17	43.74%	\$38.92
04654	Metri	NG	Powerbond Medfloor®	\$65.71	46.04%	\$35.45
04654	Metri	NS	Powerbond Medfloor® RS	\$67.06	45.11%	\$36.81
03588	Monumento	M	Powerbond Cushion	\$66.33	43.75%	\$37.31
03588	Monumento	MR	Powerbond Cushion RS	\$67.69	42.87%	\$38.67
03588	Monumento	GN	Powerbond ethos® Cushion	\$68.44	42.40%	\$39.42
03588	Monumento	GR	Powerbond ethos® Cushion RS	\$69.79	41.58%	\$40.78
03588	Monumento	NG	Powerbond Medfloor®	\$66.33	43.75%	\$37.31
03588	Monumento	NS	Powerbond Medfloor® RS	\$67.69	42.87%	\$38.67
04539	Nano	M	Powerbond Cushion	\$56.54	42.00%	\$32.79
04539	Nano	MR	Powerbond Cushion RS	\$57.90	41.02%	\$34.15
04539	Nano	GN	Powerbond ethos® Cushion	\$58.64	40.50%	\$34.90
04539	Nano	GR	Powerbond ethos® Cushion RS	\$60.00	39.58%	\$36.25
04539	Nano	NG	Powerbond Medfloor®	\$56.54	42.00%	\$32.79
04539	Nano	NS	Powerbond Medfloor® RS	\$57.90	41.02%	\$34.15
03748	Nonconform II	M	Powerbond Cushion	\$60.14	45.50%	\$32.78
03748	Nonconform II	MR	Powerbond Cushion RS	\$61.50	44.49%	\$34.14
03748	Nonconform II	GN	Powerbond ethos® Cushion	\$62.24	43.96%	\$34.88

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03748	Nonconform II	GR	Powerbond ethos® Cushion RS	\$63.60	43.02%	\$36.24
03748	Nonconform II	NG	Powerbond Medfloor®	\$60.14	45.50%	\$32.78
03748	Nonconform II	NS	Powerbond Medfloor® RS	\$61.50	44.49%	\$34.14
04707	Nova	M	Powerbond Cushion	\$48.23	40.15%	\$28.87
04707	Nova	MR	Powerbond Cushion RS	\$49.59	39.05%	\$30.22
04707	Nova	GN	Powerbond ethos® Cushion	\$50.33	38.47%	\$30.97
04707	Nova	GR	Powerbond ethos® Cushion RS	\$51.69	37.46%	\$32.33
04707	Nova	NG	Powerbond Medfloor®	\$48.23	40.15%	\$28.87
04707	Nova	NS	Powerbond Medfloor® RS	\$49.59	39.05%	\$30.22
04289	Parade	M	Powerbond Cushion	\$62.16	45.87%	\$33.65
04289	Parade	MR	Powerbond Cushion RS	\$63.52	44.89%	\$35.00
04289	Parade	GN	Powerbond ethos® Cushion	\$64.27	44.37%	\$35.75
04289	Parade	GR	Powerbond ethos® Cushion RS	\$65.62	43.45%	\$37.11
04289	Parade	NG	Powerbond Medfloor®	\$62.16	45.87%	\$33.65
04289	Parade	NS	Powerbond Medfloor® RS	\$63.52	44.89%	\$35.00
04316	Paradigm	M	Powerbond Cushion	\$50.82	44.56%	\$28.17
04316	Paradigm	MR	Powerbond Cushion RS	\$52.18	43.40%	\$29.53
04316	Paradigm	GN	Powerbond ethos® Cushion	\$52.93	42.79%	\$30.28
04316	Paradigm	GR	Powerbond ethos® Cushion RS	\$54.29	41.72%	\$31.64
04316	Paradigm	NG	Powerbond Medfloor®	\$50.82	44.56%	\$28.17
04316	Paradigm	NS	Powerbond Medfloor® RS	\$52.18	43.40%	\$29.53
02875	Plexus Colour IV	M	Powerbond Cushion	\$70.93	49.35%	\$35.93
02875	Plexus Colour IV	MR	Powerbond Cushion RS	\$72.29	48.42%	\$37.29
02875	Plexus Colour IV	GN	Powerbond ethos® Cushion	\$73.04	47.93%	\$38.03
02875	Plexus Colour IV	GR	Powerbond ethos® Cushion RS	\$74.40	47.05%	\$39.39
02875	Plexus Colour IV	NG	Powerbond Medfloor®	\$70.93	49.35%	\$35.93
02875	Plexus Colour IV	NS	Powerbond Medfloor® RS	\$72.29	48.42%	\$37.29
04251	Punctuate	M	Powerbond Cushion	\$50.82	44.56%	\$28.17
04251	Punctuate	MR	Powerbond Cushion RS	\$52.18	43.40%	\$29.53
04251	Punctuate	GN	Powerbond ethos® Cushion	\$52.93	42.79%	\$30.28

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04251	Punctuate	GR	Powerbond ethos® Cushion RS	\$54.29	41.72%	\$31.64
04251	Punctuate	NG	Powerbond Medfloor®	\$50.82	44.56%	\$28.17
04251	Punctuate	NS	Powerbond Medfloor® RS	\$52.18	43.40%	\$29.53
04795	Queue	M	Powerbond Cushion	\$46.83	43.09%	\$26.65
04795	Queue	MR	Powerbond Cushion RS	\$48.19	41.87%	\$28.01
04795	Queue	GN	Powerbond ethos® Cushion	\$48.94	41.23%	\$28.76
04795	Queue	GR	Powerbond ethos® Cushion RS	\$50.29	40.12%	\$30.12
04795	Queue	NG	Powerbond Medfloor®	\$46.83	43.09%	\$26.65
04795	Queue	NS	Powerbond Medfloor® RS	\$48.19	41.87%	\$28.01
03589	Ratio	M	Powerbond Cushion	\$66.33	43.75%	\$37.31
03589	Ratio	MR	Powerbond Cushion RS	\$67.69	42.87%	\$38.67
03589	Ratio	GN	Powerbond ethos® Cushion	\$68.44	42.40%	\$39.42
03589	Ratio	GR	Powerbond ethos® Cushion RS	\$69.79	41.58%	\$40.78
03589	Ratio	NG	Powerbond Medfloor®	\$66.33	43.75%	\$37.31
03589	Ratio	NS	Powerbond Medfloor® RS	\$67.69	42.87%	\$38.67
04560	Regalia	M	Powerbond Cushion	\$67.09	46.04%	\$36.20
04560	Regalia	MR	Powerbond Cushion RS	\$68.45	45.13%	\$37.56
04560	Regalia	GN	Powerbond ethos® Cushion	\$69.20	44.64%	\$38.30
04560	Regalia	GR	Powerbond ethos® Cushion RS	\$70.55	43.78%	\$39.66
04560	Regalia	NG	Powerbond Medfloor®	\$67.09	46.04%	\$36.20
04560	Regalia	NS	Powerbond Medfloor® RS	\$68.45	45.13%	\$37.56
03936	River'S Edge	M	Powerbond Cushion	\$64.09	43.45%	\$36.24
03936	River'S Edge	MR	Powerbond Cushion RS	\$65.45	42.55%	\$37.60
03936	River'S Edge	GN	Powerbond ethos® Cushion	\$66.19	42.07%	\$38.34
03936	River'S Edge	GR	Powerbond ethos® Cushion RS	\$67.55	41.23%	\$39.70
03936	River'S Edge	NG	Powerbond Medfloor®	\$64.09	43.45%	\$36.24
03936	River'S Edge	NS	Powerbond Medfloor® RS	\$65.45	42.55%	\$37.60
03164	Runaway II	M	Powerbond Cushion	\$59.70	43.53%	\$33.71
03164	Runaway II	MR	Powerbond Cushion RS	\$61.06	42.56%	\$35.07
03164	Runaway II	GN	Powerbond ethos® Cushion	\$61.81	42.05%	\$35.82

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03164	Runaway II	GR	Powerbond ethos® Cushion RS	\$63.17	41.14%	\$37.18
03164	Runaway II	NG	Powerbond Medfloor®	\$59.70	43.53%	\$33.71
03164	Runaway II	NS	Powerbond Medfloor® RS	\$61.06	42.56%	\$35.07
04338	Screentone	M	Powerbond Cushion	\$62.77	45.64%	\$34.12
04338	Screentone	MR	Powerbond Cushion RS	\$64.13	44.68%	\$35.48
04338	Screentone	GN	Powerbond ethos® Cushion	\$64.88	44.16%	\$36.23
04338	Screentone	GR	Powerbond ethos® Cushion RS	\$66.24	43.26%	\$37.58
04338	Screentone	NG	Powerbond Medfloor®	\$62.77	45.64%	\$34.12
04338	Screentone	NS	Powerbond Medfloor® RS	\$64.13	44.68%	\$35.48
04337	Screentone Stripe	M	Powerbond Cushion	\$64.89	45.66%	\$35.26
04337	Screentone Stripe	MR	Powerbond Cushion RS	\$66.25	44.72%	\$36.62
04337	Screentone Stripe	GN	Powerbond ethos® Cushion	\$67.00	44.22%	\$37.37
04337	Screentone Stripe	GR	Powerbond ethos® Cushion RS	\$68.35	43.35%	\$38.72
04337	Screentone Stripe	NG	Powerbond Medfloor®	\$64.89	45.66%	\$35.26
04337	Screentone Stripe	NS	Powerbond Medfloor® RS	\$66.25	44.72%	\$36.62
02409	Sentinel II	M	Powerbond Cushion	\$58.60	42.17%	\$33.89
02409	Sentinel II	MR	Powerbond Cushion RS	\$59.96	41.21%	\$35.25
02409	Sentinel II	GN	Powerbond ethos® Cushion	\$60.71	40.71%	\$36.00
02409	Sentinel II	GR	Powerbond ethos® Cushion RS	\$62.07	39.82%	\$37.35
02409	Sentinel II	NG	Powerbond Medfloor®	\$58.60	42.17%	\$33.89
02409	Sentinel II	NS	Powerbond Medfloor® RS	\$59.96	41.21%	\$35.25
04294	Sidewalk Art	M	Powerbond Cushion	\$69.56	56.65%	\$30.16
04294	Sidewalk Art	MR	Powerbond Cushion RS	\$70.92	55.56%	\$31.51
04294	Sidewalk Art	GN	Powerbond ethos® Cushion	\$71.67	54.98%	\$32.26
04294	Sidewalk Art	GR	Powerbond ethos® Cushion RS	\$73.02	53.96%	\$33.62
04294	Sidewalk Art	NG	Powerbond Medfloor®	\$69.56	56.65%	\$30.16
04294	Sidewalk Art	NS	Powerbond Medfloor® RS	\$70.92	55.56%	\$31.51
03934	South Branch	M	Powerbond Cushion	\$71.64	43.58%	\$40.42
03934	South Branch	MR	Powerbond Cushion RS	\$73.00	42.77%	\$41.78
03934	South Branch	GN	Powerbond ethos® Cushion	\$73.74	42.33%	\$42.53

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03934	South Branch	GR	Powerbond ethos® Cushion RS	\$75.10	41.57%	\$43.88
03934	South Branch	NG	Powerbond Medfloor®	\$71.64	43.58%	\$40.42
03934	South Branch	NS	Powerbond Medfloor® RS	\$73.00	42.77%	\$41.78
03656	Spun	M	Powerbond Cushion	\$73.83	43.81%	\$41.48
03656	Spun	MR	Powerbond Cushion RS	\$75.18	43.02%	\$42.84
03656	Spun	GN	Powerbond ethos® Cushion	\$75.93	42.60%	\$43.59
03656	Spun	GR	Powerbond ethos® Cushion RS	\$77.29	41.85%	\$44.94
03656	Spun	NG	Powerbond Medfloor®	\$73.83	43.81%	\$41.48
03656	Spun	NS	Powerbond Medfloor® RS	\$75.18	43.02%	\$42.84
04990	Squareup	M	Powerbond Cushion	\$49.48	38.94%	\$30.21
04990	Squareup	MR	Powerbond Cushion RS	\$50.84	37.90%	\$31.57
04990	Squareup	GN	Powerbond ethos® Cushion	\$51.58	37.35%	\$32.32
04990	Squareup	GR	Powerbond ethos® Cushion RS	\$52.94	36.40%	\$33.67
04990	Squareup	NG	Powerbond Medfloor®	\$49.48	38.94%	\$30.21
04990	Squareup	NS	Powerbond Medfloor® RS	\$50.84	37.90%	\$31.57
04332	Stack 9	M	Powerbond Cushion	\$62.00	45.62%	\$33.71
04332	Stack 9	MR	Powerbond Cushion RS	\$63.36	44.64%	\$35.07
04332	Stack 9	GN	Powerbond ethos® Cushion	\$64.10	44.12%	\$35.82
04332	Stack 9	GR	Powerbond ethos® Cushion RS	\$65.46	43.21%	\$37.18
04332	Stack 9	NG	Powerbond Medfloor®	\$62.00	45.62%	\$33.71
04332	Stack 9	NS	Powerbond Medfloor® RS	\$63.36	44.64%	\$35.07
04415	String Theory	M	Powerbond Cushion	\$56.66	42.27%	\$32.71
04415	String Theory	MR	Powerbond Cushion RS	\$58.02	41.28%	\$34.07
04415	String Theory	GN	Powerbond ethos® Cushion	\$58.77	40.76%	\$34.81
04415	String Theory	GR	Powerbond ethos® Cushion RS	\$60.13	39.84%	\$36.17
04415	String Theory	NG	Powerbond Medfloor®	\$56.66	42.27%	\$32.71
04415	String Theory	NS	Powerbond Medfloor® RS	\$58.02	41.28%	\$34.07
10965	Syllabus	M	Powerbond Cushion	\$46.40	39.16%	\$28.23
10965	Syllabus	MR	Powerbond Cushion RS	\$47.75	38.05%	\$29.59
10965	Syllabus	GN	Powerbond ethos® Cushion	\$48.50	37.46%	\$30.33

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Style Code	Style Description	Back Code	Backing Description	List Price	Discount Off List Price	NJPA Delivered Member Price
10965	Syllabus	GR	Powerbond ethos® Cushion RS	\$49.86	36.44%	\$31.69
10965	Syllabus	NG	Powerbond Medfloor®	\$46.40	39.16%	\$28.23
10965	Syllabus	NS	Powerbond Medfloor® RS	\$47.75	38.05%	\$29.59
04555	Tapis	M	Powerbond Cushion	\$67.89	46.08%	\$36.61
04555	Tapis	MR	Powerbond Cushion RS	\$69.25	45.18%	\$37.96
04555	Tapis	GN	Powerbond ethos® Cushion	\$70.00	44.70%	\$38.71
04555	Tapis	GR	Powerbond ethos® Cushion RS	\$71.35	43.84%	\$40.07
04555	Tapis	NG	Powerbond Medfloor®	\$67.89	46.08%	\$36.61
04555	Tapis	NS	Powerbond Medfloor® RS	\$69.25	45.18%	\$37.96
04120	Tenera	M	Powerbond Cushion	\$54.64	40.38%	\$32.57
04120	Tenera	MR	Powerbond Cushion RS	\$56.00	39.40%	\$33.93
04120	Tenera	GN	Powerbond ethos® Cushion	\$56.74	38.89%	\$34.68
04120	Tenera	GR	Powerbond ethos® Cushion RS	\$58.10	37.98%	\$36.04
04120	Tenera	NG	Powerbond Medfloor®	\$54.64	40.38%	\$32.57
04120	Tenera	NS	Powerbond Medfloor® RS	\$56.00	39.40%	\$33.93
11129	Texturemap	M	Powerbond Cushion	\$57.33	42.73%	\$32.83
11129	Texturemap	MR	Powerbond Cushion RS	\$58.69	41.74%	\$34.19
11129	Texturemap	GN	Powerbond ethos® Cushion	\$59.43	41.22%	\$34.94
11129	Texturemap	GR	Powerbond ethos® Cushion RS	\$60.79	40.30%	\$36.29
11129	Texturemap	NG	Powerbond Medfloor®	\$57.33	42.73%	\$32.83
11129	Texturemap	NS	Powerbond Medfloor® RS	\$58.69	41.74%	\$34.19
04631	Thin Lines	M	Powerbond Cushion	\$70.72	45.45%	\$38.58
04631	Thin Lines	MR	Powerbond Cushion RS	\$72.07	44.59%	\$39.93
04631	Thin Lines	GN	Powerbond ethos® Cushion	\$72.82	44.14%	\$40.68
04631	Thin Lines	GR	Powerbond ethos® Cushion RS	\$74.18	43.33%	\$42.04
04631	Thin Lines	NG	Powerbond Medfloor®	\$70.72	45.45%	\$38.58
04631	Thin Lines	NS	Powerbond Medfloor® RS	\$72.07	44.59%	\$39.93
04165	Topia	M	Powerbond Cushion	\$65.22	43.47%	\$36.86
04165	Topia	MR	Powerbond Cushion RS	\$66.57	42.59%	\$38.22
04165	Topia	GN	Powerbond ethos® Cushion	\$67.32	42.11%	\$38.97

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POWERBOND						
Style Code	Style Description	Back Code	Backing Description	List Price	Discount Off List Price	NJPA Delivered Member Price
04165	Topia	GR	Powerbond ethos® Cushion RS	\$68.68	41.28%	\$40.33
04165	Topia	NG	Powerbond Medfloor®	\$65.22	43.47%	\$36.86
04165	Topia	NS	Powerbond Medfloor® RS	\$66.57	42.59%	\$38.22
03913	Trajectory	M	Powerbond Cushion	\$59.28	43.29%	\$33.62
03913	Trajectory	MR	Powerbond Cushion RS	\$60.64	42.32%	\$34.98
03913	Trajectory	GN	Powerbond ethos® Cushion	\$61.39	41.81%	\$35.72
03913	Trajectory	GR	Powerbond ethos® Cushion RS	\$62.75	40.90%	\$37.08
03913	Trajectory	NG	Powerbond Medfloor®	\$59.28	43.29%	\$33.62
03913	Trajectory	NS	Powerbond Medfloor® RS	\$60.64	42.32%	\$34.98
03937	Tributary	M	Powerbond Cushion	\$67.55	43.50%	\$38.17
03937	Tributary	MR	Powerbond Cushion RS	\$68.91	42.64%	\$39.53
03937	Tributary	GN	Powerbond ethos® Cushion	\$69.66	42.18%	\$40.27
03937	Tributary	GR	Powerbond ethos® Cushion RS	\$71.02	41.38%	\$41.63
03937	Tributary	NG	Powerbond Medfloor®	\$67.55	43.50%	\$38.17
03937	Tributary	NS	Powerbond Medfloor® RS	\$68.91	42.64%	\$39.53
04331	Triptych	M	Powerbond Cushion	\$60.10	45.39%	\$32.82
04331	Triptych	MR	Powerbond Cushion RS	\$61.46	44.39%	\$34.18
04331	Triptych	GN	Powerbond ethos® Cushion	\$62.20	43.86%	\$34.92
04331	Triptych	GR	Powerbond ethos® Cushion RS	\$63.56	42.92%	\$36.28
04331	Triptych	NG	Powerbond Medfloor®	\$60.10	45.39%	\$32.82
04331	Triptych	NS	Powerbond Medfloor® RS	\$61.46	44.39%	\$34.18
04640	Unit 1	M	Powerbond Cushion	\$65.79	46.05%	\$35.49
04640	Unit 1	MR	Powerbond Cushion RS	\$67.15	45.12%	\$36.85
04640	Unit 1	GN	Powerbond ethos® Cushion	\$67.89	44.62%	\$37.60
04640	Unit 1	GR	Powerbond ethos® Cushion RS	\$69.25	43.75%	\$38.96
04640	Unit 1	NG	Powerbond Medfloor®	\$65.79	46.05%	\$35.49
04640	Unit 1	NS	Powerbond Medfloor® RS	\$67.15	45.12%	\$36.85
04641	Unit 2	M	Powerbond Cushion	\$66.67	46.72%	\$35.52
04641	Unit 2	MR	Powerbond Cushion RS	\$68.03	45.79%	\$36.88
04641	Unit 2	GN	Powerbond ethos® Cushion	\$68.77	45.29%	\$37.63

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Style Code	Style Description	Back Code	Backing Description	List Price	Discount Off List Price	NJPA Delivered Member Price
04641	Unit 2	GR	Powerbond ethos® Cushion RS	\$70.13	44.42%	\$38.98
04641	Unit 2	NG	Powerbond Medfloor®	\$66.67	46.72%	\$35.52
04641	Unit 2	NS	Powerbond Medfloor® RS	\$68.03	45.79%	\$36.88
04073	Uproar	M	Powerbond Cushion	\$57.12	40.43%	\$34.03
04073	Uproar	MR	Powerbond Cushion RS	\$58.48	39.49%	\$35.38
04073	Uproar	GN	Powerbond ethos® Cushion	\$59.23	39.00%	\$36.13
04073	Uproar	GR	Powerbond ethos® Cushion RS	\$60.59	38.12%	\$37.49
04073	Uproar	NG	Powerbond Medfloor®	\$57.12	40.43%	\$34.03
04073	Uproar	NS	Powerbond Medfloor® RS	\$58.48	39.49%	\$35.38
03935	Wellspring	M	Powerbond Cushion	\$71.61	43.57%	\$40.41
03935	Wellspring	MR	Powerbond Cushion RS	\$72.97	42.76%	\$41.77
03935	Wellspring	GN	Powerbond ethos® Cushion	\$73.72	42.33%	\$42.51
03935	Wellspring	GR	Powerbond ethos® Cushion RS	\$75.08	41.56%	\$43.87
03935	Wellspring	NG	Powerbond Medfloor®	\$71.61	43.57%	\$40.41
03935	Wellspring	NS	Powerbond Medfloor® RS	\$72.97	42.76%	\$41.77

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POWERBOND						
Style Code	Style Description	Back Code	Backing Description	List Price	Discount Off List Price	NJPA Delivered Member Price
04607	Willow	M	Powerbond Cushion	\$64.90	46.03%	\$35.03
04607	Willow	MR	Powerbond Cushion RS	\$66.26	45.08%	\$36.39
04607	Willow	GN	Powerbond ethos® Cushion	\$67.01	44.58%	\$37.14
04607	Willow	GR	Powerbond ethos® Cushion RS	\$68.37	43.70%	\$38.49
04607	Willow	NG	Powerbond Medfloor®	\$64.90	46.03%	\$35.03
04607	Willow	NS	Powerbond Medfloor® RS	\$66.26	45.08%	\$36.39
04090	Winwood	M	Powerbond Cushion	\$59.87	43.37%	\$33.90
04090	Winwood	MR	Powerbond Cushion RS	\$61.22	42.41%	\$35.26
04090	Winwood	GN	Powerbond ethos® Cushion	\$61.97	41.89%	\$36.01
04090	Winwood	GR	Powerbond ethos® Cushion RS	\$63.33	41.00%	\$37.37
04090	Winwood	NG	Powerbond Medfloor®	\$59.87	43.37%	\$33.90
04090	Winwood	NS	Powerbond Medfloor® RS	\$61.22	42.41%	\$35.26
04609	Yara	M	Powerbond Cushion	\$61.86	45.96%	\$33.43
04609	Yara	MR	Powerbond Cushion RS	\$63.22	44.98%	\$34.79
04609	Yara	GN	Powerbond ethos® Cushion	\$63.97	44.45%	\$35.53
04609	Yara	GR	Powerbond ethos® Cushion RS	\$65.33	43.53%	\$36.89
04609	Yara	NG	Powerbond Medfloor®	\$61.86	45.96%	\$33.43
04609	Yara	NS	Powerbond Medfloor® RS	\$63.22	44.98%	\$34.79

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MODULAR & POWERBOND SELECT STANDARDS (Minimums Apply to All Colors)							
Style Code	Style Description	Back Code	Backing Description	Minimum SY	List Price	Discount Off List Price	NJPA Delivered Member Price
03899	Arboretum	EX	ER3® Modular	1,000	\$80.43	42.55%	\$46.21
03899	Arboretum	EB	ER3® Modular RS	1,000	\$81.78	41.84%	\$47.56
03899	Arboretum	GU	ethos® Modular with Omnicoat	1,000	\$80.43	42.55%	\$46.21
03899	Arboretum	CF	Flex-Aire® Cushion Modular	1,000	\$81.78	41.84%	\$47.56
03899	Arboretum	CR	Flex-Aire® Cushion Modular RS	1,000	\$83.14	41.16%	\$48.92
03899	Arboretum	M	Powerbond Cushion	1,000	\$71.12	43.80%	\$39.97
03899	Arboretum	MR	Powerbond Cushion RS	1,000	\$72.48	42.98%	\$41.33
03899	Arboretum	GN	Powerbond ethos® Cushion	1,000	\$73.23	42.54%	\$42.08
03899	Arboretum	GR	Powerbond ethos® Cushion RS	1,000	\$74.59	41.76%	\$43.44
03899	Arboretum	NG	Powerbond Medfloor®	1,000	\$71.12	43.80%	\$39.97
03899	Arboretum	NS	Powerbond Medfloor® RS	1,000	\$72.48	42.98%	\$41.33
03295	Box Study	EX	ER3® Modular	500	\$70.76	41.99%	\$41.05
03295	Box Study	EB	ER3® Modular RS	500	\$72.12	41.20%	\$42.40
03295	Box Study	GU	ethos® Modular with Omnicoat	500	\$70.76	41.99%	\$41.05
03295	Box Study	CF	Flex-Aire® Cushion Modular	500	\$72.12	41.20%	\$42.40
03295	Box Study	CR	Flex-Aire® Cushion Modular RS	500	\$73.47	40.44%	\$43.76
03295	Box Study	M	Powerbond Cushion	500	\$61.69	43.32%	\$34.96
03295	Box Study	MR	Powerbond Cushion RS	500	\$63.04	42.39%	\$36.32
03295	Box Study	GN	Powerbond ethos® Cushion	500	\$63.79	41.89%	\$37.07
03295	Box Study	GR	Powerbond ethos® Cushion RS	500	\$65.15	41.02%	\$38.43
03295	Box Study	NG	Powerbond Medfloor®	500	\$61.69	43.32%	\$34.96
03295	Box Study	NS	Powerbond Medfloor® RS	500	\$63.04	42.39%	\$36.32
03988	Cerise (Minimums on Select Colors)	EX	ER3® Modular	750	\$73.39	44.79%	\$40.52
03988	Cerise (Minimums on Select Colors)	EB	ER3® Modular RS	750	\$74.67	44.02%	\$41.80
03988	Cerise (Minimums on Select Colors)	GS	ethos® Modular	750	\$73.39	44.79%	\$40.52
03988	Cerise (Minimums on Select Colors)	GU	ethos® Modular with Omnicoat	750	\$73.39	44.79%	\$40.52
03988	Cerise (Minimums on Select Colors)	CF	Flex-Aire® Cushion Modular	750	\$74.67	44.02%	\$41.80
03988	Cerise (Minimums on Select Colors)	CR	Flex-Aire® Cushion Modular RS	750	\$75.94	43.28%	\$43.07
03988	Cerise (Minimums on Select Colors)	M	Powerbond Cushion	750	\$62.11	42.95%	\$35.44
03988	Cerise (Minimums on Select Colors)	MR	Powerbond Cushion RS	750	\$63.38	42.08%	\$36.71
03988	Cerise (Minimums on Select Colors)	GN	Powerbond ethos® Cushion	750	\$64.08	41.62%	\$37.41
03988	Cerise (Minimums on Select Colors)	GR	Powerbond ethos® Cushion RS	750	\$65.36	40.81%	\$38.69
03988	Cerise (Minimums on Select Colors)	NG	Powerbond Medfloor®	750	\$62.11	42.95%	\$35.44
03988	Cerise (Minimums on Select Colors)	NS	Powerbond Medfloor® RS	750	\$63.38	42.08%	\$36.71
04074	Cypher	EX	ER3® Modular	500	\$58.14	39.30%	\$35.30
04074	Cypher	EB	ER3® Modular RS	500	\$59.42	38.45%	\$36.57

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MODULAR & POWERBOND SELECT STANDARDS (Minimums Apply to All Colors)							
Style Code	Style Description	Back Code	Backing Description	Minimum SY	List Price	Discount Off List Price	NJPA Delivered Member Price
04074	Cypher	GS	ethos® Modular	500	\$58.14	39.30%	\$35.30
04074	Cypher	GU	ethos® Modular with Omnicoat	500	\$58.14	39.30%	\$35.30
04074	Cypher	CF	Flex-Aire® Cushion Modular	500	\$59.42	38.45%	\$36.57
04074	Cypher	CR	Flex-Aire® Cushion Modular RS	500	\$60.69	37.65%	\$37.85
04074	Cypher	M	Powerbond Cushion	500	\$53.76	40.37%	\$32.06
04074	Cypher	MR	Powerbond Cushion RS	500	\$55.03	39.43%	\$33.33
04074	Cypher	GN	Powerbond ethos® Cushion	500	\$55.73	38.94%	\$34.03
04074	Cypher	GR	Powerbond ethos® Cushion RS	500	\$57.01	38.07%	\$35.31
04074	Cypher	NG	Powerbond Medfloor®	500	\$53.76	40.37%	\$32.06
04074	Cypher	NS	Powerbond Medfloor® RS	500	\$55.03	39.43%	\$33.33
02591	Endhara II	EX	ER3® Modular	750	\$91.94	48.32%	\$47.51
02591	Endhara II	EB	ER3® Modular RS	750	\$93.30	47.62%	\$48.87
02591	Endhara II	GU	ethos® Modular with Omnicoat	750	\$91.94	48.32%	\$47.51
02591	Endhara II	CF	Flex-Aire® Cushion Modular	750	\$93.30	47.62%	\$48.87
02591	Endhara II	CR	Flex-Aire® Cushion Modular RS	750	\$94.66	46.94%	\$50.23
03672	Ensemble	EX	ER3® Modular	100	\$81.14	42.22%	\$46.89
03672	Ensemble	EB	ER3® Modular RS	100	\$82.50	41.52%	\$48.24
03672	Ensemble	GU	ethos® Modular with Omnicoat	100	\$81.14	42.22%	\$46.89
03672	Ensemble	CF	Flex-Aire® Cushion Modular	100	\$82.50	41.52%	\$48.24
03672	Ensemble	CR	Flex-Aire® Cushion Modular RS	100	\$83.86	40.85%	\$49.60
03672	Ensemble	M	Powerbond Cushion	100	\$72.66	43.53%	\$41.03
03672	Ensemble	MR	Powerbond Cushion RS	100	\$74.02	42.73%	\$42.39
03672	Ensemble	GN	Powerbond ethos® Cushion	100	\$74.76	42.30%	\$43.14
03672	Ensemble	GR	Powerbond ethos® Cushion RS	100	\$76.12	41.55%	\$44.50
03672	Ensemble	NG	Powerbond Medfloor®	100	\$72.66	43.53%	\$41.03
03672	Ensemble	NS	Powerbond Medfloor® RS	100	\$74.02	42.73%	\$42.39
05187	Expedition	EX	ER3® Modular	1,000	\$75.06	48.72%	\$38.50
05187	Expedition	EB	ER3® Modular RS	1,000	\$76.34	47.90%	\$39.77
05187	Expedition	GS	ethos® Modular	1,000	\$75.06	48.72%	\$38.50
05187	Expedition	GU	ethos® Modular with Omnicoat	1,000	\$75.06	48.72%	\$38.50
05187	Expedition	CF	Flex-Aire® Cushion Modular	1,000	\$76.34	47.90%	\$39.77
05187	Expedition	CR	Flex-Aire® Cushion Modular RS	1,000	\$77.61	47.11%	\$41.05
05187	Expedition	M	Powerbond Cushion	1,000	\$69.96	49.48%	\$35.35
05187	Expedition	MR	Powerbond Cushion RS	1,000	\$71.24	48.59%	\$36.62
05187	Expedition	GN	Powerbond ethos® Cushion	1,000	\$71.94	48.12%	\$37.32
05187	Expedition	GR	Powerbond ethos® Cushion RS	1,000	\$73.21	47.28%	\$38.60

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05187	Expedition	NG	Powerbond Medfloor®	1,000	\$69.96	49.48%	\$35.35
05187	Expedition	NS	Powerbond Medfloor® RS	1,000	\$71.24	48.59%	\$36.62
04389	Garrison	EX	ER3® Modular	1,000	\$57.10	43.25%	\$32.40
04389	Garrison	EB	ER3® Modular RS	1,000	\$58.37	42.31%	\$33.68
04389	Garrison	GS	ethos® Modular	1,000	\$57.10	43.25%	\$32.40
04389	Garrison	GU	ethos® Modular with Omnicoat	1,000	\$57.10	43.25%	\$32.40
04389	Garrison	CF	Flex-Aire® Cushion Modular	1,000	\$58.37	42.31%	\$33.68
04389	Garrison	CR	Flex-Aire® Cushion Modular RS	1,000	\$59.65	41.40%	\$34.95
04389	Garrison	M	Powerbond Cushion	1,000	\$50.72	43.44%	\$28.69
04389	Garrison	MR	Powerbond Cushion RS	1,000	\$52.00	42.37%	\$29.97
04389	Garrison	GN	Powerbond ethos® Cushion	1,000	\$52.70	41.81%	\$30.67
04389	Garrison	GR	Powerbond ethos® Cushion RS	1,000	\$53.97	40.82%	\$31.94
04389	Garrison	NG	Powerbond Medfloor®	1,000	\$50.72	43.44%	\$28.69
04389	Garrison	NS	Powerbond Medfloor® RS	1,000	\$52.00	42.37%	\$29.97
03848	Grama Forte	EX	ER3® Modular	750	\$66.38	41.89%	\$38.57
03848	Grama Forte	EB	ER3® Modular RS	750	\$67.65	41.10%	\$39.85
03848	Grama Forte	GS	ethos® Modular	750	\$66.38	41.89%	\$38.57
03848	Grama Forte	GU	ethos® Modular with Omnicoat	750	\$66.38	41.89%	\$38.57
03848	Grama Forte	CF	Flex-Aire® Cushion Modular	750	\$67.65	41.10%	\$39.85
03848	Grama Forte	CR	Flex-Aire® Cushion Modular RS	750	\$68.93	40.34%	\$41.12
02127	Haiku II	EX	ER3® Modular	500	\$77.00	55.80%	\$34.03
02127	Haiku II	EB	ER3® Modular RS	500	\$78.28	54.89%	\$35.31
02127	Haiku II	GS	ethos® Modular	500	\$77.00	55.80%	\$34.03
02127	Haiku II	GU	ethos® Modular with Omnicoat	500	\$77.00	55.80%	\$34.03
02127	Haiku II	CF	Flex-Aire® Cushion Modular	500	\$78.28	54.89%	\$35.31
02127	Haiku II	CR	Flex-Aire® Cushion Modular RS	500	\$79.55	54.01%	\$36.58
03867	Helena	EX	ER3® Modular	750	\$74.45	42.40%	\$42.88
03867	Helena	EB	ER3® Modular RS	750	\$75.81	41.65%	\$44.24
03867	Helena	GU	ethos® Modular with Omnicoat	750	\$74.45	42.40%	\$42.88
03867	Helena	CF	Flex-Aire® Cushion Modular	750	\$75.81	41.65%	\$44.24
03867	Helena	CR	Flex-Aire® Cushion Modular RS	750	\$77.17	40.91%	\$45.60
03867	Helena	M	Powerbond Cushion	750	\$66.83	43.68%	\$37.64
03867	Helena	MR	Powerbond Cushion RS	750	\$68.19	42.81%	\$39.00
03867	Helena	GN	Powerbond ethos® Cushion	750	\$68.94	42.35%	\$39.74
03867	Helena	GR	Powerbond ethos® Cushion RS	750	\$70.30	41.53%	\$41.10
03867	Helena	NG	Powerbond Medfloor®	750	\$66.83	43.68%	\$37.64

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MODULAR & POWERBOND SELECT STANDARDS (Minimums Apply to All Colors)							
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03867	Helena	NS	Powerbond Medfloor® RS	750	\$68.19	42.81%	\$39.00
01880	Intersection	EX	ER3® Modular	200	\$82.79	56.34%	\$36.14
01880	Intersection	EB	ER3® Modular RS	200	\$84.15	55.43%	\$37.50
01880	Intersection	GU	ethos® Modular with Omnicoat	200	\$82.79	56.34%	\$36.14
01880	Intersection	CF	Flex-Aire® Cushion Modular	200	\$84.15	55.43%	\$37.50
01880	Intersection	CR	Flex-Aire® Cushion Modular RS	200	\$85.50	54.55%	\$38.86
01880	Intersection	M	Powerbond Cushion	200	\$68.10	50.23%	\$33.89
01880	Intersection	MR	Powerbond Cushion RS	200	\$69.45	49.25%	\$35.25
01880	Intersection	GN	Powerbond ethos® Cushion	200	\$70.20	48.72%	\$36.00
01880	Intersection	GR	Powerbond ethos® Cushion RS	200	\$71.56	47.80%	\$37.35
01880	Intersection	NG	Powerbond Medfloor®	200	\$68.10	50.23%	\$33.89
01880	Intersection	NS	Powerbond Medfloor® RS	200	\$69.45	49.25%	\$35.25
03223	Landscape Colours	EX	ER3® Modular	1,000	\$85.26	42.54%	\$48.99
03223	Landscape Colours	EB	ER3® Modular RS	1,000	\$86.54	41.92%	\$50.26
03223	Landscape Colours	CF	Flex-Aire® Cushion Modular	1,000	\$86.54	41.92%	\$50.26
03223	Landscape Colours	CR	Flex-Aire® Cushion Modular RS	1,000	\$87.81	41.31%	\$51.54
03223	Landscape Colours	M	Powerbond Cushion	1,000	\$73.06	37.71%	\$45.51
03223	Landscape Colours	MR	Powerbond Cushion RS	1,000	\$74.34	37.07%	\$46.78
03223	Landscape Colours	GN	Powerbond ethos® Cushion	1,000	\$75.04	36.72%	\$47.48
03223	Landscape Colours	GR	Powerbond ethos® Cushion RS	1,000	\$76.31	36.11%	\$48.76
04087	Lumen	EX	ER3® Modular	1,000	\$78.44	43.04%	\$44.68
04087	Lumen	EB	ER3® Modular RS	1,000	\$79.72	42.35%	\$45.95
04087	Lumen	GS	ethos® Modular	1,000	\$78.44	43.04%	\$44.68
04087	Lumen	GU	ethos® Modular with Omnicoat	1,000	\$78.44	43.04%	\$44.68
04087	Lumen	CF	Flex-Aire® Cushion Modular	1,000	\$79.72	42.35%	\$45.95
04087	Lumen	CR	Flex-Aire® Cushion Modular RS	1,000	\$80.99	41.69%	\$47.23
03136	Manufactured Landscapes	EX	ER3® Modular	1,000	\$83.86	42.53%	\$48.20
03136	Manufactured Landscapes	EB	ER3® Modular RS	1,000	\$85.14	41.89%	\$49.47
03136	Manufactured Landscapes	CF	Flex-Aire® Cushion Modular	1,000	\$85.14	41.89%	\$49.47
03136	Manufactured Landscapes	CR	Flex-Aire® Cushion Modular RS	1,000	\$86.41	41.27%	\$50.75
03136	Manufactured Landscapes	M	Powerbond Cushion	1,000	\$71.33	37.15%	\$44.83
03136	Manufactured Landscapes	MR	Powerbond Cushion RS	1,000	\$72.60	36.49%	\$46.11
03136	Manufactured Landscapes	GN	Powerbond ethos® Cushion	1,000	\$73.30	36.14%	\$46.81
03136	Manufactured Landscapes	GR	Powerbond ethos® Cushion RS	1,000	\$74.58	35.53%	\$48.08
03671	Monologue	EX	ER3® Modular	1,000	\$72.29	42.02%	\$41.92
03671	Monologue	EB	ER3® Modular RS	1,000	\$73.65	41.24%	\$43.27

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Style Code	Style Description	Back Code	Backing Description	Minimum SY	List Price	Discount Off List Price	NJPA Delivered Member Price
03671	Monologue	GU	ethos® Modular with Omnicoat	1,000	\$72.29	42.02%	\$41.92
03671	Monologue	CF	Flex-Aire® Cushion Modular	1,000	\$73.65	41.24%	\$43.27
03671	Monologue	CR	Flex-Aire® Cushion Modular RS	1,000	\$75.01	40.50%	\$44.63
03671	Monologue	M	Powerbond Cushion	1,000	\$64.42	43.38%	\$36.47
03671	Monologue	MR	Powerbond Cushion RS	1,000	\$65.77	42.49%	\$37.83
03671	Monologue	GN	Powerbond ethos® Cushion	1,000	\$66.52	42.01%	\$38.58
03671	Monologue	GR	Powerbond ethos® Cushion RS	1,000	\$67.88	41.17%	\$39.93
03671	Monologue	NG	Powerbond Medfloor®	1,000	\$64.42	43.38%	\$36.47
03671	Monologue	NS	Powerbond Medfloor® RS	1,000	\$65.77	42.49%	\$37.83
03669	Pirouette	EX	ER3® Modular	1,000	\$75.79	42.44%	\$43.63
03669	Pirouette	EB	ER3® Modular RS	1,000	\$77.15	41.69%	\$44.98
03669	Pirouette	GU	ethos® Modular with Omnicoat	1,000	\$75.79	42.44%	\$43.63
03669	Pirouette	CF	Flex-Aire® Cushion Modular	1,000	\$77.15	41.69%	\$44.98
03669	Pirouette	CR	Flex-Aire® Cushion Modular RS	1,000	\$78.51	40.97%	\$46.34
03669	Pirouette	M	Powerbond Cushion	1,000	\$68.53	43.71%	\$38.58
03669	Pirouette	MR	Powerbond Cushion RS	1,000	\$69.89	42.86%	\$39.93
03669	Pirouette	GN	Powerbond ethos® Cushion	1,000	\$70.63	42.41%	\$40.68
03669	Pirouette	GR	Powerbond ethos® Cushion RS	1,000	\$71.99	41.61%	\$42.04
03669	Pirouette	NG	Powerbond Medfloor®	1,000	\$68.53	43.71%	\$38.58
03669	Pirouette	NS	Powerbond Medfloor® RS	1,000	\$69.89	42.86%	\$39.93
05112	Plexus Accents II	EX	ER3® Modular	200	\$105.36	42.91%	\$60.15
05112	Plexus Accents II	EB	ER3® Modular RS	200	\$106.71	42.36%	\$61.51
05112	Plexus Accents II	GU	ethos® Modular with Omnicoat	200	\$105.36	42.91%	\$60.15
05112	Plexus Accents II	CF	Flex-Aire® Cushion Modular	200	\$106.71	42.36%	\$61.51
05112	Plexus Accents II	CR	Flex-Aire® Cushion Modular RS	200	\$108.07	41.83%	\$62.87
03670	Poise	M	Powerbond Cushion	1,000	\$62.34	43.59%	\$35.17
03670	Poise	MR	Powerbond Cushion RS	1,000	\$63.70	42.66%	\$36.53
03670	Poise	GN	Powerbond ethos® Cushion	1,000	\$64.44	42.16%	\$37.27
03670	Poise	GR	Powerbond ethos® Cushion RS	1,000	\$65.80	41.29%	\$38.63
03670	Poise	NG	Powerbond Medfloor®	1,000	\$62.34	43.59%	\$35.17
03670	Poise	NS	Powerbond Medfloor® RS	1,000	\$63.70	42.66%	\$36.53
03713	Prism	EX	ER3® Modular	500	\$81.74	53.69%	\$37.86
03713	Prism	EB	ER3® Modular RS	500	\$83.10	52.81%	\$39.21
03713	Prism	GU	ethos® Modular with Omnicoat	500	\$81.74	53.69%	\$37.86
03713	Prism	CF	Flex-Aire® Cushion Modular	500	\$83.10	52.81%	\$39.21
03713	Prism	CR	Flex-Aire® Cushion Modular RS	500	\$84.46	51.96%	\$40.57

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03713	Prism	M	Powerbond Cushion	500	\$73.32	52.19%	\$35.06
03713	Prism	MR	Powerbond Cushion RS	500	\$74.68	51.24%	\$36.42
03713	Prism	GN	Powerbond ethos® Cushion	500	\$75.43	50.73%	\$37.16
03713	Prism	GR	Powerbond ethos® Cushion RS	500	\$76.79	49.83%	\$38.52
03713	Prism	NG	Powerbond Medfloor®	500	\$73.32	52.19%	\$35.06
03713	Prism	NS	Powerbond Medfloor® RS	500	\$74.68	51.24%	\$36.42
04085	Radiant	EX	ER3® Modular	1,000	\$76.18	42.99%	\$43.43
04085	Radiant	EB	ER3® Modular RS	1,000	\$77.46	42.29%	\$44.70
04085	Radiant	GS	ethos® Modular	1,000	\$76.18	42.99%	\$43.43
04085	Radiant	GU	ethos® Modular with Omnicoat	1,000	\$76.18	42.99%	\$43.43
04085	Radiant	CF	Flex-Aire® Cushion Modular	1,000	\$77.46	42.29%	\$44.70
04085	Radiant	CR	Flex-Aire® Cushion Modular RS	1,000	\$78.73	41.60%	\$45.98
04475	Regiment	EX	ER3® Modular	1,000	\$65.74	43.27%	\$37.30
04475	Regiment	EB	ER3® Modular RS	1,000	\$67.02	42.44%	\$38.57
04475	Regiment	GS	ethos® Modular	1,000	\$65.74	43.27%	\$37.30
04475	Regiment	GU	ethos® Modular with Omnicoat	1,000	\$65.74	43.27%	\$37.30
04475	Regiment	CF	Flex-Aire® Cushion Modular	1,000	\$67.02	42.44%	\$38.57
04475	Regiment	CR	Flex-Aire® Cushion Modular RS	1,000	\$68.29	41.65%	\$39.85
04475	Regiment	M	Powerbond Cushion	1,000	\$62.13	46.05%	\$33.52
04475	Regiment	MR	Powerbond Cushion RS	1,000	\$63.41	45.12%	\$34.80
04475	Regiment	GN	Powerbond ethos® Cushion	1,000	\$64.11	44.63%	\$35.50
04475	Regiment	GR	Powerbond ethos® Cushion RS	1,000	\$65.39	43.76%	\$36.77
04475	Regiment	NG	Powerbond Medfloor®	1,000	\$62.13	46.05%	\$33.52
04475	Regiment	NS	Powerbond Medfloor® RS	1,000	\$63.41	45.12%	\$34.80
01433	Sail Away	EX	ER3® Modular	1,000	\$57.38	41.84%	\$33.37
01433	Sail Away	EB	ER3® Modular RS	1,000	\$58.65	40.93%	\$34.65
01433	Sail Away	GS	ethos® Modular	1,000	\$57.38	41.84%	\$33.37
01433	Sail Away	GU	ethos® Modular with Omnicoat	1,000	\$57.38	41.84%	\$33.37
01433	Sail Away	CF	Flex-Aire® Cushion Modular	1,000	\$58.65	40.93%	\$34.65
01433	Sail Away	CR	Flex-Aire® Cushion Modular RS	1,000	\$59.93	40.06%	\$35.92
01433	Sail Away	M	Powerbond Cushion	1,000	\$47.36	40.20%	\$28.32
01433	Sail Away	MR	Powerbond Cushion RS	1,000	\$48.63	39.14%	\$29.60
01433	Sail Away	GN	Powerbond ethos® Cushion	1,000	\$49.33	38.59%	\$30.30
01433	Sail Away	GR	Powerbond ethos® Cushion RS	1,000	\$50.61	37.61%	\$31.57
01433	Sail Away	NG	Powerbond Medfloor®	1,000	\$47.36	40.20%	\$28.32
01433	Sail Away	NS	Powerbond Medfloor® RS	1,000	\$48.63	39.14%	\$29.60

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Style Code	Style Description	Back Code	Backing Description	Minimum SY	List Price	Discount Off List Price	NJPA Delivered Member Price
03989	Savoya <i>(Minimums on Select Colors)</i>	EX	ER3® Modular	750	\$74.09	45.27%	\$40.55
03989	Savoya <i>(Minimums on Select Colors)</i>	EB	ER3® Modular RS	750	\$75.37	44.51%	\$41.82
03989	Savoya <i>(Minimums on Select Colors)</i>	GS	ethos® Modular	750	\$74.09	45.27%	\$40.55
03989	Savoya <i>(Minimums on Select Colors)</i>	GU	ethos® Modular with Omnicoat	750	\$74.09	45.27%	\$40.55
03989	Savoya <i>(Minimums on Select Colors)</i>	CF	Flex-Aire® Cushion Modular	750	\$75.37	44.51%	\$41.82
03989	Savoya <i>(Minimums on Select Colors)</i>	CR	Flex-Aire® Cushion Modular RS	750	\$76.64	43.77%	\$43.10
03989	Savoya <i>(Minimums on Select Colors)</i>	M	Powerbond Cushion	750	\$62.63	43.40%	\$35.45
03989	Savoya <i>(Minimums on Select Colors)</i>	MR	Powerbond Cushion RS	750	\$63.91	42.54%	\$36.72
03989	Savoya <i>(Minimums on Select Colors)</i>	GN	Powerbond ethos® Cushion	750	\$64.61	42.07%	\$37.42
03989	Savoya <i>(Minimums on Select Colors)</i>	GR	Powerbond ethos® Cushion RS	750	\$65.88	41.26%	\$38.70
03989	Savoya <i>(Minimums on Select Colors)</i>	NG	Powerbond Medfloor®	750	\$62.63	43.40%	\$35.45
03989	Savoya <i>(Minimums on Select Colors)</i>	NS	Powerbond Medfloor® RS	750	\$63.91	42.54%	\$36.72
04390	Sentry	EX	ER3® Modular	1,000	\$52.84	43.24%	\$29.99
04390	Sentry	EB	ER3® Modular RS	1,000	\$54.11	42.22%	\$31.27
04390	Sentry	GS	ethos® Modular	1,000	\$52.84	43.24%	\$29.99
04390	Sentry	GU	ethos® Modular with Omnicoat	1,000	\$52.84	43.24%	\$29.99
04390	Sentry	CF	Flex-Aire® Cushion Modular	1,000	\$54.11	42.22%	\$31.27
04390	Sentry	CR	Flex-Aire® Cushion Modular RS	1,000	\$55.39	41.25%	\$32.54
04390	Sentry	M	Powerbond Cushion	1,000	\$47.43	43.87%	\$26.63
04390	Sentry	MR	Powerbond Cushion RS	1,000	\$48.71	42.72%	\$27.90
04390	Sentry	GN	Powerbond ethos® Cushion	1,000	\$49.41	42.11%	\$28.60
04390	Sentry	GR	Powerbond ethos® Cushion RS	1,000	\$50.68	41.05%	\$29.88
04390	Sentry	NG	Powerbond Medfloor®	1,000	\$47.43	43.87%	\$26.63
04390	Sentry	NS	Powerbond Medfloor® RS	1,000	\$48.71	42.72%	\$27.90
03900	Tableau	EX	ER3® Modular	1,000	\$80.29	42.53%	\$46.14
03900	Tableau	EB	ER3® Modular RS	1,000	\$81.65	41.83%	\$47.50
03900	Tableau	GU	ethos® Modular with Omnicoat	1,000	\$80.29	42.53%	\$46.14
03900	Tableau	CF	Flex-Aire® Cushion Modular	1,000	\$81.65	41.83%	\$47.50
03900	Tableau	CR	Flex-Aire® Cushion Modular RS	1,000	\$83.01	41.14%	\$48.85
03900	Tableau	M	Powerbond Cushion	1,000	\$71.00	43.80%	\$39.91
03900	Tableau	MR	Powerbond Cushion RS	1,000	\$72.36	42.97%	\$41.26
03900	Tableau	GN	Powerbond ethos® Cushion	1,000	\$73.11	42.53%	\$42.01
03900	Tableau	GR	Powerbond ethos® Cushion RS	1,000	\$74.46	41.76%	\$43.37
03900	Tableau	NG	Powerbond Medfloor®	1,000	\$71.00	43.80%	\$39.91
03900	Tableau	NS	Powerbond Medfloor® RS	1,000	\$72.36	42.97%	\$41.26
02499	Tanka II	EX	ER3® Modular	500	\$77.05	55.83%	\$34.03

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02499	Tanka II	EB	ER3® Modular RS	500	\$78.33	54.92%	\$35.31
02499	Tanka II	GS	ethos® Modular	500	\$77.05	55.83%	\$34.03
02499	Tanka II	GU	ethos® Modular with Omnicoat	500	\$77.05	55.83%	\$34.03
02499	Tanka II	CF	Flex-Aire® Cushion Modular	500	\$78.33	54.92%	\$35.31
02499	Tanka II	CR	Flex-Aire® Cushion Modular RS	500	\$79.60	54.04%	\$36.58
03990	Ventana	M	Powerbond Cushion	500	\$61.57	43.40%	\$34.85
03990	Ventana	MR	Powerbond Cushion RS	500	\$62.85	42.52%	\$36.12
03990	Ventana	GN	Powerbond ethos® Cushion	500	\$63.55	42.05%	\$36.83
03990	Ventana	GR	Powerbond ethos® Cushion RS	500	\$64.82	41.23%	\$38.10
03990	Ventana	NG	Powerbond Medfloor®	500	\$61.57	43.40%	\$34.85
03990	Ventana	NS	Powerbond Medfloor® RS	500	\$62.85	42.52%	\$36.12
03990	Ventana (Minimums on Select Colors)	EX	ER3® Modular	750	\$75.42	46.19%	\$40.59
03990	Ventana (Minimums on Select Colors)	EB	ER3® Modular RS	750	\$76.69	45.42%	\$41.86
03990	Ventana (Minimums on Select Colors)	GS	ethos® Modular	750	\$75.42	46.19%	\$40.59
03990	Ventana (Minimums on Select Colors)	GU	ethos® Modular with Omnicoat	750	\$75.42	46.19%	\$40.59
03990	Ventana (Minimums on Select Colors)	CF	Flex-Aire® Cushion Modular	750	\$76.69	45.42%	\$41.86
03990	Ventana (Minimums on Select Colors)	CR	Flex-Aire® Cushion Modular RS	750	\$77.97	44.68%	\$43.14
03353	Visa	EX	ER3® Modular	2,000	\$52.89	40.98%	\$31.22
03353	Visa	EB	ER3® Modular RS	2,000	\$54.25	39.95%	\$32.57
03353	Visa	GU	ethos® Modular with Omnicoat	2,000	\$52.89	40.98%	\$31.22
03353	Visa	CF	Flex-Aire® Cushion Modular	2,000	\$54.25	39.95%	\$32.57
03353	Visa	CR	Flex-Aire® Cushion Modular RS	2,000	\$55.60	38.98%	\$33.93

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BROADLOOM							
Style Code	Style Description	Back Code	Backing Description	Size Code	List Price	Discount Off List Price	NJPA Delivered Member Price
44069	Acadia	SL	Super-Lok	12'	\$20.79	24.43%	\$15.71
44069	Acadia	TR	Ergostep	12'	\$28.93	17.55%	\$23.86
44069	Acadia	NT	Lifelong®	12'	\$22.82	22.25%	\$17.75
40043	Alhambra	SL	Super-Lok	12'6"	\$55.41	40.68%	\$32.87
40043	Alhambra	TR	Ergostep	12'6"	\$63.56	35.46%	\$41.02
40043	Alhambra	NT	Lifelong®	12'6"	\$57.45	39.24%	\$34.91
51050	Alpaca II	NT	Lifelong®	12'	\$65.04	33.53%	\$43.23
51050	Alpaca II	SL	Super-Lok	12'	\$63.00	34.61%	\$41.20
51050	Alpaca II	TR	Ergostep	12'	\$71.15	30.65%	\$49.34
60137	Apace	CK	CrossCushion® Woven	12'	\$135.76	55.38%	\$60.57
60137	Apace	KW	Crossweave®	12'	\$127.61	58.92%	\$52.43
48003	Attune II	NT	Lifelong®	12'	\$46.32	38.47%	\$28.50
48003	Attune II	SL	Super-Lok	12'	\$44.28	40.23%	\$26.46
48003	Attune II	TR	Ergostep	12'	\$52.43	33.98%	\$34.61
44067	Augustine	NT	Lifelong®	12'	\$24.89	23.68%	\$19.00
44067	Augustine	SL	Super-Lok	12'	\$22.85	25.79%	\$16.96
44067	Augustine	TR	Ergostep	12'	\$31.00	19.01%	\$25.11
60124	Bella	CK	CrossCushion® Woven	12'	\$73.28	34.48%	\$48.01
60124	Bella	KW	Crossweave®	12'	\$65.14	38.80%	\$39.87
30397	Blocking II	NT	Lifelong®	12'	\$39.28	37.19%	\$24.67
30397	Blocking II	SL	Super-Lok	12'	\$37.24	39.23%	\$22.63
30397	Blocking II	TR	Ergostep	12'	\$45.39	32.19%	\$30.78
40035	Breakout	NT	Lifelong®	12'6"	\$63.21	40.77%	\$37.43
40035	Breakout	SL	Super-Lok	12'6"	\$61.17	42.13%	\$35.40
40035	Breakout	TR	Ergostep	12'6"	\$69.32	37.18%	\$43.55
44065	Broadcast	NT	Lifelong®	12'	\$63.55	39.45%	\$38.48
44065	Broadcast	SL	Super-Lok	12'	\$61.51	40.75%	\$36.44
44065	Broadcast	TR	Ergostep	12'	\$69.66	35.99%	\$44.59
40030	Broccato	NT	Lifelong®	12'6"	\$62.54	40.73%	\$37.07
40030	Broccato	SL	Super-Lok	12'6"	\$60.51	42.10%	\$35.03
40030	Broccato	TR	Ergostep	12'6"	\$68.65	37.11%	\$43.18
60127	Cable Weave	CK	CrossCushion® Woven	12'	\$83.59	41.52%	\$48.88
60127	Cable Weave	KW	Crossweave®	12'	\$75.44	46.01%	\$40.73

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44047	Calculus	NT	Lifelong®	12'	\$34.60	37.25%	\$21.71
44047	Calculus	SL	Super-Lok	12'	\$32.56	39.58%	\$19.67
44047	Calculus	TR	Ergostep	12'	\$40.71	31.66%	\$27.82
44058	Cane Stitch	NT	Lifelong®	12'	\$61.43	41.38%	\$36.01
44058	Cane Stitch	SL	Super-Lok	12'	\$59.39	42.80%	\$33.97
44058	Cane Stitch	TR	Ergostep	12'	\$67.54	37.64%	\$42.12
44045	Coastal II	NT	Lifelong®	12'	\$58.86	40.53%	\$35.00
44045	Coastal II	SL	Super-Lok	12'	\$56.83	41.98%	\$32.97
44045	Coastal II	TR	Ergostep	12'	\$64.97	36.72%	\$41.11
71503	Coastal Provence Colors	NT	Lifelong®	12'	\$60.90	39.18%	\$37.04
32032	Colourworks III	NT	Lifelong®	12'	\$64.09	36.99%	\$40.38
32032	Colourworks III	SL	Super-Lok	12'	\$62.05	38.21%	\$38.34
32032	Colourworks III	TR	Ergostep	12'	\$70.20	33.77%	\$46.49
44041	Converge	NT	Lifelong®	12'	\$43.99	40.50%	\$26.18
44041	Converge	SL	Super-Lok	12'	\$41.96	42.46%	\$24.14
44041	Converge	TR	Ergostep	12'	\$50.10	35.56%	\$32.29
60134	Crochet	CK	CrossCushion® Woven	12'	\$145.29	58.11%	\$60.86
60134	Crochet	KW	Crossweave®	12'	\$137.14	61.57%	\$52.71
44066	Dalvay	NT	Lifelong®	12'	\$24.89	23.68%	\$19.00
44066	Dalvay	SL	Super-Lok	12'	\$22.85	25.79%	\$16.96
44066	Dalvay	TR	Ergostep	12'	\$31.00	19.01%	\$25.11
40036	DataStream	NT	Lifelong®	12'6"	\$62.07	40.71%	\$36.80
40036	DataStream	SL	Super-Lok	12'6"	\$60.03	42.10%	\$34.76
40036	DataStream	TR	Ergostep	12'6"	\$68.18	37.07%	\$42.91
40029	Echo	NT	Lifelong®	12'6"	\$64.93	39.25%	\$39.44
40029	Echo	SL	Super-Lok	12'6"	\$62.90	40.52%	\$37.41
40029	Echo	TR	Ergostep	12'6"	\$71.04	35.88%	\$45.56
30400	Equilibrium	NT	Lifelong®	12'	\$41.43	38.64%	\$25.42
30400	Equilibrium	SL	Super-Lok	12'	\$39.39	40.64%	\$23.38
30400	Equilibrium	TR	Ergostep	12'	\$47.54	33.68%	\$31.53
40031	Fiori	NT	Lifelong®	12'6"	\$62.58	40.73%	\$37.10
40031	Fiori	SL	Super-Lok	12'6"	\$60.55	42.10%	\$35.06
40031	Fiori	TR	Ergostep	12'6"	\$68.69	37.10%	\$43.21

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Style Code	Style Description	Back Code	Backing Description	Size Code	List Price	Discount Off List Price	NJPA Delivered Member Price
72406	Fleur Estuary Colors	NT	Lifelong®	12'6"	\$69.55	41.41%	\$40.75
40002	Fleur II	NT	Lifelong®	12'6"	\$69.55	41.41%	\$40.75
40002	Fleur II	SL	Super-Lok	12'6"	\$67.51	42.66%	\$38.71
40002	Fleur II	TR	Ergostep	12'6"	\$75.66	38.07%	\$46.86
40045	Florentine	NT	Lifelong®	12'6"	\$55.21	39.13%	\$33.61
40045	Florentine	SL	Super-Lok	12'6"	\$53.17	40.63%	\$31.57
40045	Florentine	TR	Ergostep	12'6"	\$61.32	35.23%	\$39.72
60102	Full Volume III	CK	CrossCushion® Woven	12'	\$88.90	32.26%	\$60.22
60102	Full Volume III	KW	Crossweave®	12'	\$80.75	35.51%	\$52.07
44025	Grama II	NT	Lifelong®	12'	\$40.41	39.58%	\$24.41
44025	Grama II	SL	Super-Lok	12'	\$38.37	41.69%	\$22.38
44025	Grama II	TR	Ergostep	12'	\$46.52	34.39%	\$30.52
44040	Grama Striae II	NT	Lifelong®	12'	\$40.72	38.95%	\$24.86
44040	Grama Striae II	SL	Super-Lok	12'	\$38.68	41.00%	\$22.82
44040	Grama Striae II	TR	Ergostep	12'	\$46.83	33.87%	\$30.97
44057	Grasscloth	NT	Lifelong®	12'	\$61.43	41.38%	\$36.01
44057	Grasscloth	SL	Super-Lok	12'	\$59.39	42.80%	\$33.97
44057	Grasscloth	TR	Ergostep	12'	\$67.54	37.64%	\$42.12
44032	Groundwork	NT	Lifelong®	12'	\$37.96	36.55%	\$24.09
44032	Groundwork	SL	Super-Lok	12'	\$35.93	38.63%	\$22.05
44032	Groundwork	TR	Ergostep	12'	\$44.07	31.49%	\$30.20
66002	Halifax	CK	CrossCushion® Woven	12'	\$62.85	29.19%	\$44.51
66002	Halifax	KV	Crossweave Velvet	12'	\$54.71	33.53%	\$36.36
40038	Hexfold	NT	Lifelong®	12'6"	\$63.40	41.14%	\$37.31
40038	Hexfold	SL	Super-Lok	12'6"	\$61.36	42.51%	\$35.28
40038	Hexfold	TR	Ergostep	12'6"	\$69.51	37.53%	\$43.42
60133	Indent	CK	CrossCushion® Woven	12'	\$71.97	40.17%	\$43.06
60133	Indent	KW	Crossweave®	12'	\$63.82	45.30%	\$34.91
60135	Kerala	CK	CrossCushion® Woven	12'	\$108.90	49.64%	\$54.84
60135	Kerala	KW	Crossweave®	12'	\$100.75	53.65%	\$46.70
44038	Kharaplex	NT	Lifelong®	12'	\$60.83	44.13%	\$33.99
44038	Kharaplex	SL	Super-Lok	12'	\$58.79	45.66%	\$31.95
44038	Kharaplex	TR	Ergostep	12'	\$66.94	40.10%	\$40.10

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40033	Lido	NT	Lifelong®	12'6"	\$62.92	40.74%	\$37.29
40033	Lido	SL	Super-Lok	12'6"	\$60.89	42.11%	\$35.25
40033	Lido	TR	Ergostep	12'6"	\$69.03	37.14%	\$43.40
40041	Linea	NT	Lifelong®	12'6"	\$72.33	37.23%	\$45.41
40041	Linea	SL	Super-Lok	12'6"	\$70.30	38.30%	\$43.37
40041	Linea	TR	Ergostep	12'6"	\$78.44	34.33%	\$51.52
52008	Llano II	NT	Lifelong®	12'	\$76.80	30.23%	\$53.58
52008	Llano II	SL	Super-Lok	12'	\$74.76	31.06%	\$51.54
52008	Llano II	TR	Ergostep	12'	\$82.91	28.01%	\$59.69
44030	Loci	NT	Lifelong®	12'	\$20.60	21.49%	\$16.17
44030	Loci	SL	Super-Lok	12'	\$18.56	23.85%	\$14.13
44030	Loci	TR	Ergostep	12'	\$26.71	16.57%	\$22.28
72405	Matelasse Estuary Colors	NT	Lifelong®	12'6"	\$69.45	41.41%	\$40.69
40001	Matelasse II	NT	Lifelong®	12'6"	\$69.45	41.41%	\$40.69
40001	Matelasse II	SL	Super-Lok	12'6"	\$67.42	42.66%	\$38.66
40001	Matelasse II	TR	Ergostep	12'6"	\$75.56	38.06%	\$46.80
40037	Meta	NT	Lifelong®	12'6"	\$61.42	40.68%	\$36.43
40037	Meta	SL	Super-Lok	12'6"	\$59.38	42.08%	\$34.39
40037	Meta	TR	Ergostep	12'6"	\$67.53	37.00%	\$42.54
60132	Microbraid	CK	CrossCushion® Woven	12'	\$76.50	39.56%	\$46.23
60132	Microbraid	KW	Crossweave®	12'	\$68.35	44.28%	\$38.09
60125	Milarepa	CK	CrossCushion® Woven	12'	\$73.54	34.71%	\$48.01
60125	Milarepa	KW	Crossweave®	12'	\$65.39	39.04%	\$39.87
72408	Nandina Estuary Colors	NT	Lifelong®	12'6"	\$65.19	44.76%	\$36.01
40014	Nandina II	NT	Lifelong®	12'6"	\$65.19	44.76%	\$36.01
40014	Nandina II	SL	Super-Lok	12'6"	\$63.15	46.21%	\$33.97
40014	Nandina II	TR	Ergostep	12'6"	\$71.30	40.93%	\$42.12
72409	Okame Estuary Colors	NT	Lifelong®	12'6"	\$67.46	44.87%	\$37.19
40015	Okame II	NT	Lifelong®	12'6"	\$67.46	44.87%	\$37.19
40015	Okame II	SL	Super-Lok	12'6"	\$65.42	46.27%	\$35.15
40015	Okame II	TR	Ergostep	12'6"	\$73.57	41.14%	\$43.30
60136	Overstitch	CK	CrossCushion® Woven	12'	\$125.76	51.75%	\$60.68
60136	Overstitch	KW	Crossweave®	12'	\$117.62	55.33%	\$52.53

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Style Code	Style Description	Back Code	Backing Description	Size Code	List Price	Discount Off List Price	NJPA Delivered Member Price
60126	Pebble Mesh	CK	CrossCushion® Woven	12'	\$98.88	43.15%	\$56.21
60126	Pebble Mesh	KW	Crossweave®	12'	\$90.73	47.02%	\$48.07
40039	Perforated	NT	Lifelong®	12'6"	\$63.07	41.12%	\$37.14
40039	Perforated	SL	Super-Lok	12'6"	\$61.03	42.49%	\$35.10
40039	Perforated	TR	Ergostep	12'6"	\$69.18	37.49%	\$43.25
40044	Piazza	NT	Lifelong®	12'6"	\$56.92	39.22%	\$34.60
40044	Piazza	SL	Super-Lok	12'6"	\$54.88	40.67%	\$32.56
40044	Piazza	TR	Ergostep	12'6"	\$63.03	35.42%	\$40.71
60131	Plaited	CK	CrossCushion® Woven	12'	\$107.95	42.50%	\$62.07
60131	Plaited	KW	Crossweave®	12'	\$99.80	45.97%	\$53.92
51081	Plateau II	NT	Lifelong®	12'	\$71.79	43.64%	\$40.46
51081	Plateau II	SL	Super-Lok	12'	\$69.75	44.91%	\$38.43
51081	Plateau II	TR	Ergostep	12'	\$77.90	40.21%	\$46.57
44060	Plumeria	NT	Lifelong®	12'	\$61.43	41.38%	\$36.01
44060	Plumeria	SL	Super-Lok	12'	\$59.39	42.80%	\$33.97
44060	Plumeria	TR	Ergostep	12'	\$67.54	37.64%	\$42.12
48005	Portent	NT	Lifelong®	12'	\$83.66	45.40%	\$45.68
48005	Portent	SL	Super-Lok	12'	\$81.62	46.53%	\$43.64
48005	Portent	TR	Ergostep	12'	\$89.77	42.31%	\$51.79
48004	Presage	NT	Lifelong®	12'	\$75.94	40.12%	\$45.47
48004	Presage	SL	Super-Lok	12'	\$73.91	41.23%	\$43.44
48004	Presage	TR	Ergostep	12'	\$82.05	37.13%	\$51.58
40034	Recode	NT	Lifelong®	12'6"	\$63.13	40.76%	\$37.39
40034	Recode	SL	Super-Lok	12'6"	\$61.09	42.12%	\$35.36
40034	Recode	TR	Ergostep	12'6"	\$69.24	37.17%	\$43.50
60129	Replay	CK	CrossCushion® Woven	12'	\$93.77	45.41%	\$51.19
60129	Replay	KW	Crossweave®	12'	\$85.63	49.73%	\$43.04
60128	Reprise	CK	CrossCushion® Woven	12'	\$88.90	32.26%	\$60.22
60128	Reprise	KW	Crossweave®	12'	\$80.75	35.51%	\$52.07
44024	Reverb II	NT	Lifelong®	12'	\$42.54	40.47%	\$25.32
44024	Reverb II	SL	Super-Lok	12'	\$40.50	42.51%	\$23.29
44024	Reverb II	TR	Ergostep	12'	\$48.65	35.39%	\$31.43
40007	Rya	NT	Lifelong®	12'	\$73.96	40.98%	\$43.65

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40007	Rya	SL	Super-Lok	12'	\$71.92	42.14%	\$41.62
40007	Rya	TR	Ergostep	12'	\$80.07	37.85%	\$49.76
40042	Savane	NT	Lifelong®	12'6"	\$56.77	39.39%	\$34.41
40042	Savane	SL	Super-Lok	12'6"	\$54.73	40.86%	\$32.37
40042	Savane	TR	Ergostep	12'6"	\$62.88	35.57%	\$40.52
51082	Site II	NT	Lifelong®	12'	\$64.57	35.25%	\$41.81
51082	Site II	SL	Super-Lok	12'	\$62.53	36.40%	\$39.77
51082	Site II	TR	Ergostep	12'	\$70.68	32.20%	\$47.92
51085	Soie II	NT	Lifelong®	12'	\$63.67	29.62%	\$44.81
51085	Soie II	SL	Super-Lok	12'	\$61.63	30.60%	\$42.77
51085	Soie II	TR	Ergostep	12'	\$69.78	27.03%	\$50.92
44063	Statement	NT	Lifelong®	12'	\$73.88	42.13%	\$42.76
44063	Statement	SL	Super-Lok	12'	\$71.84	43.32%	\$40.72
44063	Statement	TR	Ergostep	12'	\$79.99	38.91%	\$48.87
44068	Stratford	NT	Lifelong®	12'	\$22.89	22.42%	\$17.76
44068	Stratford	SL	Super-Lok	12'	\$20.86	24.61%	\$15.72
44068	Stratford	TR	Ergostep	12'	\$29.00	17.70%	\$23.87
44054	Stratify	NT	Lifelong®	12'	\$57.04	34.28%	\$37.49
44054	Stratify	SL	Super-Lok	12'	\$55.01	35.55%	\$35.45
44054	Stratify	TR	Ergostep	12'	\$63.15	30.96%	\$43.60
44023	Strobe II	NT	Lifelong®	12'	\$47.93	42.01%	\$27.79
44023	Strobe II	SL	Super-Lok	12'	\$45.89	43.88%	\$25.76
44023	Strobe II	TR	Ergostep	12'	\$54.04	37.26%	\$33.90
44043	Suri	NT	Lifelong®	12'	\$80.71	41.44%	\$47.27
44043	Suri	SL	Super-Lok	12'	\$78.67	42.51%	\$45.23
44043	Suri	TR	Ergostep	12'	\$86.82	38.52%	\$53.38
40019	Suspension	NT	Lifelong®	12'6"	\$38.68	38.05%	\$23.96
40019	Suspension	SL	Super-Lok	12'6"	\$36.65	40.16%	\$21.93
40019	Suspension	TR	Ergostep	12'6"	\$44.79	32.86%	\$30.08
56071	Tatami III	NT	Lifelong®	12'	\$57.21	34.94%	\$37.22
56071	Tatami III	SL	Super-Lok	12'	\$55.17	36.23%	\$35.18
56071	Tatami III	TR	Ergostep	12'	\$63.32	31.57%	\$43.33
40046	Toulon	NT	Lifelong®	12'6"	\$55.79	39.16%	\$33.95

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Style Code	Style Description	Back Code	Backing Description	Size Code	List Price	Discount Off List Price	NJPA Delivered Member Price
40046	Toulon	SL	Super-Lok	12'6"	\$53.76	40.64%	\$31.91
40046	Toulon	TR	Ergostep	12'6"	\$61.90	35.29%	\$40.06
44053	Trace <i>(Minimums on Select Colors)</i>	NT	Lifelong®	12'	\$75.24	41.28%	\$44.18
44053	Trace <i>(Minimums on Select Colors)</i>	SL	Super-Lok	12'	\$73.20	42.42%	\$42.15
44053	Trace <i>(Minimums on Select Colors)</i>	TR	Ergostep	12'	\$81.35	38.17%	\$50.29
44064	Translate	NT	Lifelong®	12'	\$49.21	38.72%	\$30.16
44064	Translate	SL	Super-Lok	12'	\$47.17	40.39%	\$28.12
44064	Translate	TR	Ergostep	12'	\$55.32	34.44%	\$36.27
40009	Travertine	NT	Lifelong®	12'6"	\$73.31	40.95%	\$43.29
40009	Travertine	SL	Super-Lok	12'6"	\$71.27	42.12%	\$41.25
40009	Travertine	TR	Ergostep	12'6"	\$79.42	37.80%	\$49.40
40032	Vetro	NT	Lifelong®	12'6"	\$62.41	40.73%	\$36.99
40032	Vetro	SL	Super-Lok	12'6"	\$60.37	42.11%	\$34.95
40032	Vetro	TR	Ergostep	12'6"	\$68.52	37.10%	\$43.10

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Style Code	Style Description	Back Code	Backing Description	Size Code	List Price	Discount Off List Price	NJPA Delivered Member Price
52042	Vip III	NT	Lifelong®	12'	\$72.39	34.35%	\$47.52
52042	Vip III	SL	Super-Lok	12'	\$70.35	35.34%	\$45.49
52042	Vip III	TR	Ergostep	12'	\$78.50	31.67%	\$53.63
66001	Windsor	CK	CrossCushion® Woven	12'	\$80.76	32.80%	\$54.27
66001	Windsor	KV	Crossweave Velvet	12'	\$72.62	36.48%	\$46.13
44059	Woodrush	NT	Lifelong®	12'	\$61.43	41.38%	\$36.01
44059	Woodrush	SL	Super-Lok	12'	\$59.39	42.80%	\$33.97
44059	Woodrush	TR	Ergostep	12'	\$67.54	37.64%	\$42.12
30398	Yohji Grid II	NT	Lifelong®	12'	\$42.15	37.86%	\$26.19
30398	Yohji Grid II	SL	Super-Lok	12'	\$40.11	39.78%	\$24.15
30398	Yohji Grid II	TR	Ergostep	12'	\$48.26	33.06%	\$32.30
44031	Zona	NT	Lifelong®	12'	\$21.45	21.14%	\$16.92
44031	Zona	SL	Super-Lok	12'	\$19.42	23.36%	\$14.88
44031	Zona	TR	Ergostep	12'	\$27.56	16.45%	\$23.03

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BROADLOOM SELECT STANDARDS (Minimums Apply to All Colors)								
Style Code	Style Description	Back Code	Backing Description	Size Code	Minimum SY	List Price	Discount Off List Price	NJPA Delivered Member Price
48002	Alloy	NT	Lifelong®	12'	200	\$57.00	43.90%	\$31.98
48002	Alloy	SL	Super-Lok	12'	200	\$54.97	45.53%	\$29.94
48002	Alloy	TR	Ergostep	12'	200	\$63.11	39.65%	\$38.09
40024	Bouquet	NT	Lifelong®	12'6"	200	\$68.38	41.36%	\$40.10
40024	Bouquet	SL	Super-Lok	12'6"	200	\$66.34	42.63%	\$38.06
40024	Bouquet	TR	Ergostep	12'6"	200	\$74.49	37.97%	\$46.21
72412	Bouquet Estuary Colors	NT	Lifelong®	12'6"	200	\$68.38	41.36%	\$40.10
51080	Bukhara	NT	Lifelong®	12'	200	\$70.28	34.53%	\$46.02
51080	Bukhara	SL	Super-Lok	12'	200	\$68.25	35.56%	\$43.98
51080	Bukhara	TR	Ergostep	12'	200	\$76.39	31.76%	\$52.13
44020	Census	NT	Lifelong®	12'	200	\$46.83	39.67%	\$28.26
44020	Census	SL	Super-Lok	12'	200	\$44.79	41.47%	\$26.22
44020	Census	TR	Ergostep	12'	200	\$52.94	35.09%	\$34.37
30399	Colourbook	NT	Lifelong®	12'6"	200	\$46.85	41.02%	\$27.63
30399	Colourbook	SL	Super-Lok	12'6"	200	\$44.81	42.88%	\$25.59
30399	Colourbook	TR	Ergostep	12'6"	200	\$52.96	36.28%	\$33.74
40008	Coloursection	NT	Lifelong®	12'6"	200	\$75.82	41.05%	\$44.70
40008	Coloursection	SL	Super-Lok	12'6"	200	\$73.79	42.18%	\$42.66
40008	Coloursection	TR	Ergostep	12'6"	200	\$81.93	37.99%	\$50.81
44039	Crepe	NT	Lifelong®	12'	200	\$58.82	40.88%	\$34.77
44039	Crepe	SL	Super-Lok	12'	200	\$56.78	42.35%	\$32.74
44039	Crepe	TR	Ergostep	12'	200	\$64.93	37.04%	\$40.88
40021	Curio	NT	Lifelong®	12'6"	200	\$76.00	41.27%	\$44.63
40021	Curio	SL	Super-Lok	12'6"	200	\$73.96	42.41%	\$42.59
40021	Curio	TR	Ergostep	12'6"	200	\$82.11	38.20%	\$50.74
44021	Dossier	NT	Lifelong®	12'	200	\$47.66	39.74%	\$28.72
44021	Dossier	SL	Super-Lok	12'	200	\$45.62	41.52%	\$26.68
44021	Dossier	TR	Ergostep	12'	200	\$53.77	35.23%	\$34.83
40025	Ellesmere	NT	Lifelong®	12'6"	200	\$64.67	40.84%	\$38.26
40025	Ellesmere	SL	Super-Lok	12'6"	200	\$62.64	42.16%	\$36.23
40025	Ellesmere	TR	Ergostep	12'6"	200	\$70.78	37.31%	\$44.37
72401	Ellesmere Provence Colors	NT	Lifelong®	12'6"	200	\$66.71	39.59%	\$40.30
40023	Entwine	NT	Lifelong®	12'6"	200	\$67.91	41.35%	\$39.82
40023	Entwine	SL	Super-Lok	12'6"	200	\$65.87	42.63%	\$37.79
40023	Entwine	TR	Ergostep	12'6"	200	\$74.02	37.94%	\$45.94
72411	Entwine Estuary Colors	NT	Lifelong®	12'6"	200	\$67.91	41.35%	\$39.82
30400	Equilibrium	NT	Lifelong®	12'	200	\$41.43	38.64%	\$25.42
30400	Equilibrium	SL	Super-Lok	12'	200	\$39.39	40.64%	\$23.38

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BROADLOOM SELECT STANDARDS (Minimums Apply to All Colors)								
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30400	Equilibrium	TR	Ergostep	12'	200	\$47.54	33.68%	\$31.53
44052	Etch	NT	Lifelong®	12'	200	\$68.88	41.04%	\$40.61
44052	Etch	SL	Super-Lok	12'	200	\$66.85	42.29%	\$38.58
44052	Etch	TR	Ergostep	12'	200	\$74.99	37.70%	\$46.72
44022	Flicker	NT	Lifelong®	12'	200	\$48.90	40.49%	\$29.10
44022	Flicker	SL	Super-Lok	12'	200	\$46.86	42.25%	\$27.06
44022	Flicker	TR	Ergostep	12'	200	\$55.01	35.99%	\$35.21
44051	Graph	NT	Lifelong®	12'	200	\$67.25	40.97%	\$39.70
44051	Graph	SL	Super-Lok	12'	200	\$65.22	42.25%	\$37.67
44051	Graph	TR	Ergostep	12'	200	\$73.36	37.55%	\$45.81
40022	Homage	NT	Lifelong®	12'6"	200	\$71.78	41.15%	\$42.24
40022	Homage	SL	Super-Lok	12'6"	200	\$69.74	42.35%	\$40.21
40022	Homage	TR	Ergostep	12'6"	200	\$77.89	37.92%	\$48.35
44035	Impulse	NT	Lifelong®	12'	200	\$53.87	40.21%	\$32.21
44035	Impulse	SL	Super-Lok	12'	200	\$51.83	41.79%	\$30.17
44035	Impulse	TR	Ergostep	12'	200	\$59.98	36.11%	\$38.32
40003	Karira	NT	Lifelong®	12'6"	200	\$69.51	41.42%	\$40.72
40003	Karira	SL	Super-Lok	12'6"	200	\$67.47	42.67%	\$38.68
40003	Karira	TR	Ergostep	12'6"	200	\$75.62	38.07%	\$46.83
72407	Karira Estuary Colors	NT	Lifelong®	12'6"	200	\$69.51	41.42%	\$40.72
40028	Lavande	NT	Lifelong®	12'6"	200	\$61.61	40.67%	\$36.55
40028	Lavande	SL	Super-Lok	12'6"	200	\$59.57	42.06%	\$34.52
40028	Lavande	TR	Ergostep	12'6"	200	\$67.72	37.00%	\$42.66
72404	Lavande Provence Colors	NT	Lifelong®	12'6"	200	\$63.64	39.37%	\$38.59
44042	Measure	NT	Lifelong®	12'	200	\$47.90	39.74%	\$28.87
44042	Measure	SL	Super-Lok	12'	200	\$45.87	41.51%	\$26.83
44042	Measure	TR	Ergostep	12'	200	\$54.01	35.24%	\$34.98
30363	Moraine II	NT	Lifelong®	12'	200	\$46.93	32.32%	\$31.76
30363	Moraine II	SL	Super-Lok	12'	200	\$44.89	33.79%	\$29.72
30363	Moraine II	TR	Ergostep	12'	200	\$53.04	28.60%	\$37.87
40027	Myrtle	NT	Lifelong®	12'6"	200	\$64.65	40.83%	\$38.25
40027	Myrtle	SL	Super-Lok	12'6"	200	\$62.61	42.16%	\$36.21
40027	Myrtle	TR	Ergostep	12'6"	200	\$70.76	37.31%	\$44.36
72403	Myrtle Provence Colors	NT	Lifelong®	12'6"	200	\$66.68	39.59%	\$40.29
40020	Namesake	NT	Lifelong®	12'6"	200	\$77.94	41.36%	\$45.70
40020	Namesake	SL	Super-Lok	12'6"	200	\$75.90	42.47%	\$43.67
40020	Namesake	TR	Ergostep	12'6"	200	\$84.05	38.35%	\$51.81
44004	Opening Lines III	NT	Lifelong®	12'	200	\$43.61	36.12%	\$27.86

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BROADLOOM SELECT STANDARDS (Minimums Apply to All Colors)								
Style Code	Style Description	Back Code	Backing Description	Size Code	Minimum SY	List Price	Discount Off List Price	NJPA Delivered Member Price
44004	Opening Lines III	SL	Super-Lok	12'	200	\$41.58	37.89%	\$25.83
44004	Opening Lines III	TR	Ergostep	12'	200	\$49.72	31.68%	\$33.97
60136	Overstitch	CK	CrossCushion® Woven	12'	200	\$125.76	51.75%	\$60.68
60136	Overstitch	KW	Crossweave®	12'	200	\$117.62	55.33%	\$52.53
40018	Parterre	NT	Lifelong®	12'6"	200	\$65.76	44.79%	\$36.31
40018	Parterre	SL	Super-Lok	12'6"	200	\$63.72	46.22%	\$34.27
40018	Parterre	TR	Ergostep	12'6"	200	\$71.87	40.98%	\$42.42
72410	Parterre Estuary Colors	NT	Lifelong®	12'6"	200	\$65.76	44.79%	\$36.31
44037	Phase	NT	Lifelong®	12'	200	\$53.87	40.21%	\$32.21
44037	Phase	SL	Super-Lok	12'	200	\$51.83	41.79%	\$30.17
44037	Phase	TR	Ergostep	12'	200	\$59.98	36.11%	\$38.32
44046	Rivulet	NT	Lifelong®	12'	200	\$62.05	40.70%	\$36.80
44046	Rivulet	SL	Super-Lok	12'	200	\$60.02	42.08%	\$34.76
44046	Rivulet	TR	Ergostep	12'	200	\$68.16	37.05%	\$42.91
71504	Rivulet Provence Colors	NT	Lifelong®	12'	200	\$64.09	39.41%	\$38.83
40026	Santolina	NT	Lifelong®	12'6"	200	\$63.03	40.74%	\$37.35
40026	Santolina	SL	Super-Lok	12'6"	200	\$60.99	42.10%	\$35.32
40026	Santolina	TR	Ergostep	12'6"	200	\$69.14	37.14%	\$43.46
72402	Santolina Provence Colors	NT	Lifelong®	12'6"	200	\$65.07	39.46%	\$39.39
44003	Starting Point III	NT	Lifelong®	12'	200	\$38.74	35.44%	\$25.01
44003	Starting Point III	SL	Super-Lok	12'	200	\$36.70	37.40%	\$22.97
44003	Starting Point III	TR	Ergostep	12'	200	\$44.85	30.61%	\$31.12

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LVT			
Series	List Price	Discount Off List Price	NJPA Delivered Member Price
Adaptt (Sure Set)	\$6.64	37.68%	\$4.14
Aloft Click	N/A	N/A	\$2.72
Aloft Glue Down	N/A	N/A	\$1.69
Collections Infinies™ Co-Creation	\$8.72	34.30%	\$5.73
Collections Infinies™ Standard	\$8.53	35.08%	\$5.54
Contour	\$7.90	37.89%	\$4.90
Contour Snaplock 12" x 12"	\$15.09	18.89%	\$12.24
Contour Snaplock 18" x 18"	\$13.12	21.73%	\$10.27
Event	\$6.31	48.07%	\$3.28
Event Snaplock 12" x 12"	\$13.18	18.93%	\$10.69
Event Snaplock 18" x 18"	\$11.21	22.25%	\$8.72
Indigenous Earth	\$8.13	36.80%	\$5.14
More Than Wood	\$8.10	36.92%	\$5.11
Venue	\$6.17	49.14%	\$3.14
Venue Snaplock 12" x 12"	\$13.05	19.12%	\$10.56
Venue Snaplock 18" x 18"	\$11.08	22.52%	\$8.59
Victory (A)	\$14.82	36.20%	\$9.45
Victory (A) Snaplock 12" x 12"	\$21.68	23.56%	\$16.57
Victory (A) Snaplock 18" x 18"	\$19.71	25.92%	\$14.60
Victory (B)	\$15.23	35.21%	\$9.87
Victory (B) Snaplock 12" x 12"	\$22.07	23.14%	\$16.96
Victory (B) Snaplock 18" x 18"	\$20.10	25.41%	\$14.99

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SUNDRIES				
Product Description & Use	Spread Rate	Style	UOM	NJPA Delivered Member Price
Modular Products				
C-12E Pressure Sensitive Adhesive--Flex-Aire & Desso Only	133-155 Square Yards	962	4-Gallon Pail	\$85.19
C-14E Pressure Sensitive Adhesive--ER3 Only	133-155 Square Yards	931	4-Gallon Pail	\$85.19
C-EX Adhesive--ethos & ER3 Only	133-155 Square Yards	959	4-Gallon Pail	\$85.19
*Note: Existing adhesive needs to be removed and the floor primed with C-56. If new concrete has a high level of porosity, C-36E primer is suggested. Do not use with Flex-Aire backing.				
C-TR Adhesive--Conserv Only	80-90 Squar Yards	988	4-Gallon Pail	\$62.84
*Note: Existing adhesive needs to be removed and the floor primed with C-56. If new concrete has a high level of porosity, C-36E primer is suggested. Do not use with Flex-Aire backing.				
*Use with Abrasive Action II when subjected to wet traffic or where exposure from external sources exceed normal conditions of use in interior installs.				
TarkettTape@+--ethos Modular & Flex-Aire Modular Only	144 Square Yards per Roll for 24"x24"	875	Roll	\$106.50
See Technical Bulletin for further configurations.				
Powerbond Products				
C-16E Adhesive	44-55 Square Yards	932	4-Gallon Pail	\$62.84
C-350 Adhesive (ethos Only)	55-82 Square Yards	858	4-Gallon Pail	\$85.19
Primers, Sealers & Cleaners				
C-36E Primer (Porous concrete floors must be primed)	133-177 Square Yards	933	4-Gallon Pail	\$42.60
C-56 Primer (Encapsulates trace amounts of old adhesive)	120-140 Square Yards	927	4-Gallon Pail	\$85.19
Seam Weld #54 (Not for sale in California)	800 Linear Feet	901	QT	\$11.10
Do not use with Powerbond ethos Cushion. Cleans with 77.				
C-XL Seam Weld (Powerbond & Broadloom)	400 Linear Feet	985	QT	\$14.11
Water-Based (Cleans with Water)				
Seam Cleaner 77 (Not for sale in California)	1,600 Linear Feet	903	QT	\$15.79
Do not use with Powerbond ethos Cushion				
CA-WELD Seam Weld--Powerbond Cushion & Medfloor	400 Linear Feet	870	QT	\$14.11
(To be sold in California) *Do not use with Powerbond ethos Cushion. Cleans with 100% Acetone.				
Broadloom Products				
B-19 Greenbond Adhesive	40-48 Square Yards	B1900	4-Gallon Pail	\$31.94
C-XL Seam Weld (Broadloom & Powerbond)	400 Linear Feet	985	Quart	\$14.11
Geo Tile Adhesives				
Premium Grade Gold Stix Adhesive	10-15 Square Yards	920	1-Gallon	\$34.77
Stix 2230 Pressure Sensitive Adhesive	24-29 Square Yards	923	1-Gallon	\$34.77
Centiva LVT Products				
CENTI 6000 Special Purpose Adhesive	120-130 Square Feet per Gallon	N0010	1-Gallon Pail	\$23.68
Not for use on Coral reef, Magics, and Mineral Chip Products				
CENTI 2001 Wet Set Adhesive	125 Square Feet per Gallon	N0011	4-Gallon Pail	\$78.13
Recommended adhesive for installation over porous subfloor only				
		N0004	1-Gallon Pail	\$22.07
		N0001	4-Gallon Pail	\$72.83
CENTI 2000 Epoxy Adhesive	120-130 Square Feet per Gallon	N0002	1-Gallon Pail	\$46.67
	32,000 Square Feet	N0021	QT	\$7.44
CENTI Clean Green Maintenance	128,000 Square Feet	N0022	1-Gallon Pail	\$16.80
	640,000 Square Feet	N0020	5-Gallon Pail	\$79.96
	32,000 Square Feet	N0044	Quart	\$8.59
CENTI Maintain Green Maintenance	128,000 Square Feet	N0026	Gallon Pail	\$26.82
	750 Square Feet	N0043	Quart	\$13.02
CENTI Finish Green Maintenance	3,000 Square Feet	N0025	Gallon Pail	\$32.60
	15,000 Square Feet	N0024	5-Gallon Pail	\$159.00
	3,880 Square Feet	N0045	Quart	\$8.61
CENTI Strip Green Maintenance	11,520 Square Feet	N0046	Gallon Pail	\$25.39
	N/A	N0019	Each	\$34.55
Maintenance Kit (One bottle of each + applicator)				
RollSmart	350-400 Square Feet	N0101	4-Gallon Pail	\$197.40
	350-400 Square Feet	N0102	Gallon Pail	\$51.26

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SUNDRIES				
Product Description & Use	Spread Rate	Style	UOM	NJPA Delivered Member Price
Aloft LVT Products				
Qbond Glue	350 square feet	N0103	Gallon Pail	\$28.04
	350 Square Feet	N0104	4-Gallon Pail	\$95.06
Tarkett 959 Vinyl Tile and Plank Adhesive Solvent-free easy to apply adhesive	150-175 Square Feet (Porous)	N0105	1 Carton	\$118.60
	250-300 Square Feet (Non-porous)	N0106	(4) 1-Gallon Pail	\$110.99
LVT Accessories				
Tarkett Universal Transition 7'10" with Reducer	N/A	TUT	Carton	\$16.94
Tarkett Universal Transition 7'10" with T-Molding	N/A	TTM	Carton	\$16.94
Tarkett Stair Nose 7'10"	N/A	TSN	Carton	\$18.11
Tarkett SureStart™ Underlayment	N/A	50003	Square Feet	\$0.43
Johnsonite Products - MetalEdge Transition Strips - Available in 4 Colors (Steel, Ironstone, Black Pearl & Brass)				
MetalEdge UN 12' Strip	N/A	ME001	Each	\$17.38
MetalEdge Deux 12' Strip	N/A	ME002	Each	\$17.38
MetalEdge Trois 12' Strip	N/A	ME003	Each	\$17.38
MetalEdge Quatre 4' Strip - Leveler Only. Use with ME003	N/A	ME004	Each	\$9.97
Tools				
Seam Trimmer - Double Blade	N/A	993	Each	\$72.15
Extra Blades (5 per pack) k#PBR-1	N/A	916	Pack	\$3.20
Circular Repair Cookie Cutter	N/A	924	Each	\$15.98
Miscellaneous				
SYON-5®	12 Pints per Carton	926	Carton	\$105.70
	4 Gallons per Carton	925	Carton	\$109.16
power (Shield)®	6' x 75' - 50 Yards (Roll)	210PS	SF	\$0.43
Carpet Rescue Kit	N/A	855	Each	\$39.14
Double Faced Tape	2"x25 Yards (Roll)	955	Roll	\$16.46
Freeform Tape Strips (35 per bundle)	4.4 Square Yards (Bundle)	974	Bundle	\$18.64
FREE FORM Paper - Used with FREE FORM Panels	4"x1,200' (Roll)	873	Roll	\$6.39

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HOMOGENEOUS VINYL SHEET						
Style Code	Style Description	Gauge	SY per Roll	Roll Size	NJPA Member Price	Unit of Measure
OPT-R	iQ Optima	2 mm	59	6'6" Width	\$28.56	SQ YD
GRT-R	iQ Granit	2 mm	59	6'6" Width	\$29.26	SQ YD
GRTM-R	iQ Granit Micro	2 mm	59	6'6" Width	\$29.26	SQ YD
NAT-R	iQ Natural	2 mm	59	6'6" Width	\$29.26	SQ YD
MLD2-R	Melodia 2.0	2 mm	54.7	6'6" Width	\$22.92	SQ YD
ARI2-R	Aria 2.0	2 mm	54.7	6'6" Width	\$19.86	SQ YD
GRTSFT-R	Granit Safe-T Sheet	2 mm	54.9	6'6" Width	\$29.95	SQ YD
GRTSD-R	iQ Granit SD Static Dissipative Sheet	2 mm	54.9	6'6" Width	\$36.89	SQ YD
TOR-R	iQ Toro Static Conductive Sheet	2 mm	54.9	6'6" Width	\$36.89	SQ YD
STP-R	Standard Plus	2 mm	55.7	6'6" Width	\$14.84	SQ YD
HOMOGENEOUS VINYL TILE						
Style Code	Style Description	Gauge	SF per Carton	Tile Size	NJPA Member Price	Unit of Measure
OPT-JT	iQ Optima JT Tile	2 mm	56	24" x 24"	\$243.77	CTN
MLD2-JT	Melodia 2.0 JT Tile	2 mm	56	24" x 24"	\$233.67	CTN
ARI2-JT	Aria 2.0 JT Tile	2 mm	56	24" x 24"	\$233.67	CTN
GRTSD-JT	iQ Granit SD Static Dissipative Tile	2 mm	56	24" x 24"	\$322.01	CTN
TORSC-JT	iQ Toro Static Conductive Tile	2 mm	56	24" x 24"	\$322.01	CTN
HETEROGENEOUS VINYL SHEET						
Style Code	Style Description	Gauge	SY per Roll	Roll Size	NJPA Member Price	Unit of Measure
ACW-R	Acczent Wood	2 mm	52	6'6" Width	\$27.23	SQ YD
ACC-R	Acczent Concrete	2 mm	52	6'6" Width	\$27.23	SQ YD
ACZ-R	Acczent Zen	2 mm	52	6'6" Width	\$27.23	SQ YD
ACT-R	Acczent Tisse	2 mm	52	6'6" Width	\$27.23	SQ YD
FLR-R	Acczent Flourish	2 mm	52	6'6" Width	\$27.23	SQ YD
ACWAC-R	Acczent Wood Acoustiflor	3.45 mm	55	6'6" Width	\$29.00	SQ YD
LINOLEUM SHEET						
Style Code	Style Description	Gauge	SY per Roll	Roll Size	NJPA Member Price	Unit of Measure
VEN-R	Harmonium XF2 Veneto	2.5 mm	72.2	6'6" Width	\$20.23	SQ YD
LNZ-R	Harmonium XF2 Lenza	2.5 mm	72.2	6'6" Width	\$20.23	SQ YD
TNL-R	Harmonium XF2 Tonali	2.5 mm	72.2	6'6" Width	\$20.23	SQ YD
VINYL ENHANCED TILE VET						
Style Code	Style Description	Gauge	SF per Carton	Tile Size	NJPA Member Price	Unit of Measure
AT	Azterra (Full Cartons Only)	1/8"	45	12" x 12"	\$101.30	CTN
SOLID VINYL TILE SVT						
Style Code	Style Description	Gauge	SF per Carton	Tile Size	NJPA Member Price	Unit of Measure
CG	Cortina Grande (Standard Colors Only/Full Cartons Only)	1/8"	44.44	16" x 16"	\$153.99	CTN
MG	Gemstone (Full Cartons Only)	1/8"	44.44	16" x 16"	\$144.26	CTN

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VINYL COMPOSITION TILE VCT						
Style Code	Style Description	Gauge	SF per Carton	Tile Size	NJPA Member Price	Unit of Measure
V-XX-3	Azrock VCT (Full Cartons Only)	1/8"	45	12" x 12"	\$38.43	CTN
SOLID RUBBER TILE						
Style Code	Style Description	Gauge	SF per Carton	Tile Size	NJPA Member Price	Unit of Measure
RT-RD	Raised Round Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
RT-SQ	Raised Square Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
HRTS	Hammered Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
BMRTS	Bamboo Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
BRS	Brushed Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
COS	Concrete Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
CRTS	Cubis Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
CN	Diamond Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
FRTS	Flagstone Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
LRS	Leather Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
FRPA	Rice Paper Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
C	Smooth Surface	1/8"	32	24" x 24"	\$6.88	SQ FT
CFL	Circulinity Fastlane	1/8"	32	24" x 24"	\$6.88	SQ FT
CTR	Circulinity Tricycle	1/8"	32	24" x 24"	\$6.88	SQ FT
CRB	Circulinity Round-A-Bout	1/8"	32	24" x 24"	\$6.88	SQ FT
CTT	Circulinity Tic-Tac-Toe	1/8"	32	24" x 24"	\$6.88	SQ FT
CEF	Circulinity Effervescent	1/8"	32	24" x 24"	\$6.88	SQ FT
SPECKLED RUBBER TILE						
Style Code	Style Description	Gauge	SF per Carton	Tile Size	NJPA Member Price	Unit of Measure
HNSP	Hammered Surface	.080"	32	24" x 24"	\$6.41	SQ FT
FRPANSP	Rice Paper Surface	.080"	32	24" x 24"	\$6.41	SQ FT
HRTSP	Hammered Surface	1/8"	32	24" x 24"	\$7.65	SQ FT
FRPASP	Rice Paper Surface	1/8"	32	24" x 24"	\$7.65	SQ FT
RTSP-RD	Raised Round Surface	1/8"	32	24" x 24"	\$7.65	SQ FT
RTSP-SQ	Raised Square Surface	1/8"	32	24" x 24"	\$7.65	SQ FT
BMRTSP	Bamboo Surface	1/8"	32	24" x 24"	\$7.65	SQ FT
MULTI PURPOSE FLOORING RUBBER TILE AND SHEET						
Style Code	Style Description	Color	Gauge	Size	NJPA Member Price	Unit of Measure
COMT-507	Replay Commotion Square Edge Tile	Black	3/8"	24" x 24"	\$4.78	SQ FT
COM-T	Replay Commotion Square Edge Tile	Speckled	3/8"	24" x 24"	\$5.99	SQ FT
COMR-507	Replay Commotion Sheet	Black	1/4"	4' x 75'	\$2.53	SQ FT
COM-R	Replay Commotion Sheet	Speckled	1/4"	4' x 75'	\$3.32	SQ FT
COMR-507	Replay Commotion Sheet	Black	3/8"	4' x 75'	\$3.68	SQ FT
COM-R	Replay Commotion Sheet	Speckled	3/8"	4' x 75'	\$4.81	SQ FT
SMH	Triumph Square Edge	Speckled Mesto	3/8"	24" x 24"	\$11.37	SQ FT
INRH	Inertia Square Edge	Speckled Mesto	1/4"	24" x 24"	\$9.04	SQ FT

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MULTI PURPOSE FLOORING						
Style Code	Style Description	Gauge	SY per Roll	Roll Size	NJPA Member Price	Unit of Measure
TRN-R	Training	5 mm	49	6'6" Width	\$45.66	SQ YD
SPECIALTY RUBBER TILE						
Style Code	Style Description	Gauge	SF per Carton	Tile Size	NJPA Member Price	Unit of Measure
MHO-12	Mesto Configurations (Full Cartons Only)	.080"	60	12" x 12"	\$5.96	SQ FT
MHO-12-24	Mesto Configurations (Full Cartons Only)	.080"	60	12" x 24"	\$5.96	SQ FT
MHO-24	Mesto Configurations (Full Cartons Only)	.080"	48	24" x 24"	\$5.96	SQ FT
MHO-6	Mesto Configurations (Full Cartons Only)	.080"	60	6" x 6"	\$5.96	SQ FT
MHO-6-24	Mesto Configurations (Full Cartons Only)	.080"	60	6" x 24"	\$5.96	SQ FT
MRLR-S	Minerality Strata - Leather Surface	1/8"	32	12" x 24"	\$6.88	SQ FT
MRLR-G	Minerality Grains - Leather Surface	1/8"	32	6" x 48"	\$6.88	SQ FT
HRTEC	EcoShell Rubber Tile	1/8"	32	24" x 24"	\$8.44	SQ FT
HRTCT	Corktones Rubber Tile	1/8"	32	24" x 24"	\$8.16	SQ FT
WALL BASE						
Style Code	Style Description	Gauge	LF per Carton	Height	NJPA Member Price	Unit of Measure
ALL WALL BASE MUST BE PURCHASED IN FULL CARTONS ONLY						
TSB-4	Baseworks TS Thermoset TOE	1/8"	120'	4"	\$0.90	LF
TSBT-4	Baseworks TS Thermoset TOELESS	1/8"	120'	4"	\$0.90	LF
TSB-6	Baseworks TS Thermoset TOE	1/8"	100'	6"	\$1.37	LF
TSB-6	Baseworks TS Thermoset TOELESS	1/8"	100'	6"	\$1.37	LF
CB-4	Traditional TPV Vinyl TOE	.080"	120'	4"	\$0.55	LF
CBT-4	Traditional TPV Vinyl TOELESS	.080"	120'	4"	\$0.55	LF
CB-6	Traditional TPV Vinyl TOE	.080"	120'	6"	\$0.91	LF
CBT-6	Traditional TPV Vinyl TOELESS	.080"	120'	6"	\$0.91	LF
CB-4	Traditional TPV Vinyl TOE	1/8"	120'	4"	\$0.68	LF
CBT-4	Traditional TPV Vinyl TOELESS	1/8"	120'	4"	\$0.68	LF
CB-6	Traditional TPV Vinyl TOE	1/8"	100'	6"	\$1.07	LF
CBT-6	Traditional TPV Vinyl TOELESS	1/8"	100'	6"	\$1.07	LF
DC-4	Traditional TPR Rubber TOE	1/8"	120'	4"	\$0.76	LF
DCT-4	Traditional TPR Rubber TOELESS	1/8"	120'	4"	\$0.76	LF
DC-6	Traditional TPR Rubber TOE	1/8"	100'	6"	\$1.12	LF
DCT-6	Traditional TPR Rubber TOELESS	1/8"	100'	6"	\$1.12	LF
MILLWORK CONTOURED WALL BASE						
Style Code	Style Description	Gauge	LF per Carton	Height	NJPA Member Price	Unit of Measure
ALL WALL BASE MUST BE PURCHASED IN FULL CARTONS ONLY						
MW-A	Diplomat 8' lengths	3/8"	48'	4 1/2"	\$2.46	LF
MW-D	Outline 8' lengths	5/16"	80'	3 1/2"	\$1.79	LF
MW-F	Reveal 8' lengths	1/4"	64'	4 1/4"	\$2.28	LF
MW-G	Inflection 8' lengths	3/8"	48'	5 1/4"	\$4.09	LF
MW-H	Mandalay 8' lengths	3/8"	40'	4 1/2"	\$3.56	LF

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SOLID RUBBER TREADS						
Style Code	Style Description	Type	Depth	Sizes	NJPA Member Price	Unit of Measure
RH-RD	Raised Round Surface	Tread Only	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8'	\$11.32	LFT
RH-SQ	Raised Square Surface	Tread Only	12 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$11.32	LFT
HMT	Hammered Surface	Tread Only	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 9'	\$11.32	LFT
CN	Diamond Surface	Tread Only	13 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$11.32	LFT
FRPAT	Rice Paper Surface	Tread Only	13 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$11.32	LFT
RTR-RD	Raised Round Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 9'	\$14.71	LFT
RTR-SQ	Raised Square Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 9'	\$14.71	LFT
HTR	Hammered Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6'	\$14.71	LFT
CNTR	Diamond Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6'	\$14.71	LFT
CUTR	Cubis Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6'	\$14.71	LFT
CFLTR	Ciculinity Fastlane Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6'	\$14.71	LFT
FRPATR	Rice Paper Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6'	\$14.71	LFT
VIRH-RD	Raised Round Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8'	\$15.81	LFT
VIRH-SQ	Raised Square Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$15.81	LFT
VIHMT	Hammered Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 9'	\$15.81	LFT
VICN	Diamond Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$15.81	LFT
VIFRPAT	Rice Paper Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$15.81	LFT
SPECKLED RUBBER TREADS						
Style Code	Style Description	Type	Depth	Sizes	NJPA Member Price	Unit of Measure
RHSP-RD	Raised Round Surface	Tread Only	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8'	\$13.97	LFT
RHSP-SQ	Raised Square Surface	Tread Only	12 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$13.97	LFT
HMTSP	Hammered Surface	Tread Only	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 9'	\$13.97	LFT
CNSP	Diamond Surface	Tread Only	13 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$13.97	LFT
FRPATSP	Rice Paper Surface	Tread Only	13 1/4"	3', 3'6", 4', 4'6" 5', 6'	\$13.97	LFT
RTRSP-RD	Raised Round Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 9'	\$16.91	LFT

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SPECKLED RUBBER TREADS						
Style Code	Style Description	Type	Depth	Sizes	NJPA Member Price	Unit of Measure
RTRSP-SQ	Raised Square Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 9'	\$16.91	LFT
HTRSP	Hammered Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6", 5', 6'	\$16.91	LFT
CNTRSP	Diamond Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6", 5', 6'	\$16.91	LFT
CUTRSP	Cubis Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6", 5', 6'	\$16.91	LFT
CFLTRSP	Circulinity Fastlane Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6", 5', 6'	\$16.91	LFT
FRPATRSP	Rice Paper Surface	One Piece Tread & Riser	20"	3', 3'6", 4', 4'6", 5', 6'	\$16.91	LFT
VIRHSP-RD	Raised Round Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8'	\$19.12	LFT
VIRHSP-SQ	Raised Square Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6", 5', 6'	\$19.12	LFT
VIHMTSP	Hammered Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 9'	\$19.12	LFT
VICNSP	Diamond Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6", 5', 6'	\$19.12	LFT
VIFRPATSP	Rice Paper Surface	Visually Impaired Tread Only w/ Tape	12 1/4"	3', 3'6", 4', 4'6", 5', 6'	\$19.12	LFT
VINYL STAIR TREADS						
Style Code	Style Description	Type	Depth	Sizes	NJPA Member Price	Unit of Measure
HD	Heavy Duty Vinyl	Tread Only	12 1/4"	3', 3'6", 4', 4'6" 5', 6', 7', 8', 12'	\$7.72	LFT
VINYL STAIR NOSINGS						
Style Code	Style Description	Type		Size	NJPA Member Price	Unit of Measure
RCN-A	Recessed Vinyl Nosing	Undercut for 1/4" and 5/16" Carpet		12'	\$2.85	LFT
LUXURY VINYL TILE AND PLANK LVT/LVP						
Style Code	Style Description	Size	SQ/CTN	Gauge	NJPA Member Price	Unit of Measure
TRS-S	Transcend SureSet	12" x 36"	24	4.5 mm	\$92.20	CTN
TRS-S	Transcend SureSet	6" x 36"	24	4.5 mm	\$92.20	CTN
TRS-S	Transcend SureSet	9" x 48"	24	4.5 mm	\$92.20	CTN
TRS-C	Transcend Click	5" x 37"	19.35	4 mm	\$55.75	CTN
TRS-C	Transcend Click	12" x 24"	19.27	4 mm	\$55.45	CTN
TRS-C	Transcend Click	7" x 48"	24.03	4 mm	\$68.96	CTN
INSP	ID Inspiration 70 (28 mil)	7.87" x 48"	39.35	2.5 mm	\$126.47	CTN
INSP	ID Inspiration 70 (28 mil)	6.56" x 39.37"	39.35	2.5 mm	\$126.47	CTN

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ADHESIVE					
Style Code	Style Description	Type	Packaging	NJPA Member Price	Unit of Measure
ALL ADHESIVE MUST BE PURCHASED IN FULL CARTONS ONLY					
960-G	960 Wall Base Adhesive	1 Gallon Unit	x4 1-gallon units	\$77.62	CTN
100-G	100 Clear Thin Spread Adhesive	1 Gallon Unit	x4 1-gallon units	\$52.94	CTN
930-13.5	930 Epoxy Caulking Compound	13.5 OZ Cartridges	x12 1.5 oz units	\$398.03	CTN
901	901 SpraySmart Spray Adhesive	22 OZ Cans	x6 22 oz units	\$173.16	CTN
959-G	959 Vinyl Tile & Plank Adhesive	1 Gallon Unit	x4 1-gallon units	\$153.00	CTN
965-G	965 Flooring and Tread Adhesive	1 Gallon Unit	x4 1-gallon units	\$146.16	CTN
946-KG	946 Premium Contact Bond Adhesive	1 KG Unit Unit	x12 6 KG units	\$287.66	CTN
950-G	950 Linoleum Sheet Adhesive	1 Gallon Unit	x4 1-gallon units	\$147.31	CTN
925-G	925 Resilient Flooring Adhesive	1 Gallon Unit	x4 1-gallon units	\$152.44	CTN
926-4	926 Vinyl Flooring Adhesive	4 Gallon Pail	x1 4-gallon unit	\$147.60	CTN
975-1	975 Two-Part Urethane Adhesive	1 Gallon Unit	1 Part A & 1 Part B	\$110.68	CTN
ROLLSMART	RollSmart	1 Gallon Unit	x4 1-gallon	\$230.20	CTN
WELD ROD					
Style Code	Style Description	Type	Packaging	NJPA Member Price	Unit of Measure
ALL ADHESIVE MUST BE PURCHASED IN FULL CARTONS ONLY					
CW	Cold Weld	1 Unit	10 Units	\$419.28	CTN
WR	Homogeneous Weld Rod - Solid Color	165 LFT Coil	x1 Coil	\$39.62	CTN
WRC	Homogeneous Weld Rod - Multi Color	165 LFT Coil	x1 Coil	\$47.06	CTN
WR	Heterogeneous Weld Rod	165 LFT Coil	x1 Coil	\$39.76	CTN
WR	Linoleum Weld Rod	165 LFT Coil	x1 Coil	\$88.12	CTN

REGIONAL LABOR PRICING

Item Description	UOM	Region 1 N.CA,WA, OR,ID,MT		Region 2 S.CA,NV,AZ, UT,WY,CO		Region 3 NM,TX,OK, AR,LA		Region 4 MS,AL,GA,FL, TN,KY,SC,NC		Region 5 NE,KS,IA, MO,SD,ND		Region 6 WI,MI,IL, OH,IN,MN		Region 7 WV,VA,PA, NY,RI,MD,DE, NJ,CT,VT,MA, NH,ME,DC	
		Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage
Furnish and Install VCT	SF	\$ 2.34	\$ 3.16	\$ 2.01	\$ 2.72	\$ 2.01	\$ 2.72	\$ 2.08	\$ 2.80	\$ 2.34	\$ 3.16	\$ 2.29	\$ 3.08	\$ 2.34	\$ 3.16
VCT Installation	SF	\$ 1.30	\$ 1.75	\$ 0.98	\$ 1.32	\$ 0.98	\$ 1.32	\$ 1.05	\$ 1.41	\$ 1.30	\$ 1.75	\$ 1.24	\$ 1.68	\$ 1.30	\$ 1.75
Furnish and Install LVT (Standard)	SF	\$ 7.36	\$ 9.95	\$ 7.34	\$ 9.92	\$ 7.33	\$ 9.91	\$ 7.70	\$ 10.39	\$ 7.85	\$ 10.59	\$ 7.57	\$ 10.22	\$ 7.52	\$ 10.15
LVT Installation	SF	\$ 2.64	\$ 3.55	\$ 2.62	\$ 3.52	\$ 2.60	\$ 3.51	\$ 2.97	\$ 4.01	\$ 3.11	\$ 4.19	\$ 2.84	\$ 3.83	\$ 2.78	\$ 3.75
Furnish and Install Solid Vinyl	SF	\$ 6.06	\$ 8.18	\$ 5.61	\$ 7.57	\$ 5.61	\$ 7.57	\$ 6.06	\$ 8.18	\$ 6.25	\$ 8.44	\$ 6.25	\$ 8.44	\$ 5.95	\$ 8.03
Solid Vinyl Installation	SF	\$ 2.41	\$ 3.25	\$ 1.97	\$ 2.65	\$ 1.97	\$ 2.65	\$ 2.41	\$ 3.25	\$ 2.60	\$ 3.51	\$ 2.60	\$ 3.51	\$ 2.31	\$ 3.11
Furnish and Install Rubber Floor	SF	\$ 10.25	\$ 13.84	\$ 9.61	\$ 12.99	\$ 9.61	\$ 12.99	\$ 9.61	\$ 12.99	\$ 10.79	\$ 14.56	\$ 10.59	\$ 14.29	\$ 10.25	\$ 13.84
Rubber Floor Installation	SF	\$ 2.60	\$ 3.51	\$ 1.97	\$ 2.65	\$ 1.97	\$ 2.65	\$ 1.97	\$ 2.65	\$ 3.13	\$ 4.23	\$ 2.94	\$ 3.96	\$ 2.60	\$ 3.51
Furnish and Install Linoleum Sheet	SF	\$ 6.12	\$ 8.26	\$ 5.63	\$ 7.60	\$ 5.63	\$ 7.60	\$ 6.12	\$ 8.26	\$ 6.33	\$ 8.56	\$ 6.33	\$ 8.56	\$ 6.01	\$ 8.12
Linoleum Sheet Installation	SF	\$ 2.65	\$ 3.57	\$ 2.16	\$ 2.90	\$ 2.16	\$ 2.90	\$ 2.65	\$ 3.57	\$ 2.86	\$ 3.86	\$ 2.86	\$ 3.86	\$ 2.53	\$ 3.42
Sports Flooring - FURNISH AND INSTALL	SF	\$ 12.00	\$ 16.20	\$ 12.00	\$ 16.20	\$ 12.00	\$ 16.20	\$ 12.00	\$ 16.20	\$ 12.00	\$ 16.20	\$ 12.00	\$ 16.20	\$ 12.00	\$ 16.20
Ceramic Tile - Labor and Material (Standard)	SF	\$ 30.97	\$ 41.82	\$ 29.92	\$ 40.40	\$ 30.46	\$ 41.12	\$ 30.97	\$ 41.82	\$ 31.51	\$ 42.53	\$ 31.51	\$ 42.53	\$ 30.46	\$ 41.12
Resilient Heat Weld	LF	\$ 4.50	\$ 6.07	\$ 3.75	\$ 5.06	\$ 3.98	\$ 5.37	\$ 4.51	\$ 6.09	\$ 5.13	\$ 6.91	\$ 5.13	\$ 6.91	\$ 5.53	\$ 7.47
Resilient Flash Cove	LF	\$ 4.50	\$ 6.07	\$ 3.75	\$ 5.06	\$ 3.98	\$ 5.37	\$ 4.51	\$ 6.09	\$ 5.13	\$ 6.91	\$ 5.13	\$ 6.91	\$ 5.53	\$ 7.47
Furnish and Install 4" Coving	LF	\$ 2.28	\$ 3.07	\$ 2.28	\$ 3.07	\$ 2.28	\$ 3.07	\$ 2.28	\$ 3.07	\$ 2.28	\$ 3.07	\$ 2.28	\$ 3.07	\$ 2.28	\$ 3.07
Furnish and Install 6" Coving	LF	\$ 3.41	\$ 4.59	\$ 3.41	\$ 4.59	\$ 3.41	\$ 4.59	\$ 3.41	\$ 4.59	\$ 3.41	\$ 4.59	\$ 3.41	\$ 4.59	\$ 3.41	\$ 4.59
4" Cove Base Installation	LF	\$ 1.52	\$ 2.06	\$ 1.52	\$ 2.06	\$ 1.52	\$ 2.06	\$ 1.52	\$ 2.06	\$ 1.52	\$ 2.06	\$ 1.52	\$ 2.06	\$ 1.52	\$ 2.06
6" Cove Base Installation	LF	\$ 2.34	\$ 3.16	\$ 2.34	\$ 3.16	\$ 2.34	\$ 3.16	\$ 2.34	\$ 3.16	\$ 2.34	\$ 3.16	\$ 2.34	\$ 3.16	\$ 2.34	\$ 3.16
VCT Removal	SF	\$ 0.85	\$ 1.14	\$ 0.85	\$ 1.14	\$ 0.85	\$ 1.14	\$ 0.98	\$ 1.32	\$ 1.11	\$ 1.50	\$ 0.98	\$ 1.32	\$ 1.19	\$ 1.61
LVT Removal	SF	\$ 1.58	\$ 2.13	\$ 0.91	\$ 1.23	\$ 0.91	\$ 1.23	\$ 0.98	\$ 1.32	\$ 1.11	\$ 1.50	\$ 1.11	\$ 1.50	\$ 1.24	\$ 1.68
Solid Vinyl Removal	SF	\$ 0.98	\$ 1.32	\$ 0.85	\$ 1.14	\$ 0.85	\$ 1.14	\$ 1.30	\$ 1.75	\$ 1.30	\$ 1.75	\$ 1.30	\$ 1.75	\$ 1.24	\$ 1.68
Rubber Floor Removal	SF	\$ 1.30	\$ 1.75	\$ 0.98	\$ 1.32	\$ 0.91	\$ 1.23	\$ 1.30	\$ 1.75	\$ 1.51	\$ 2.04	\$ 1.30	\$ 1.75	\$ 1.44	\$ 1.95
Carpet Installation - Powerbond	SY	\$ 6.93	\$ 9.35	\$ 6.71	\$ 9.04	\$ 6.52	\$ 8.81	\$ 7.00	\$ 9.47	\$ 7.80	\$ 10.54	\$ 7.87	\$ 10.62	\$ 7.51	\$ 10.14
Carpet Installation - Broadloom w/o Attached Cushion	SY	\$ 8.34	\$ 11.25	\$ 8.06	\$ 10.88	\$ 7.82	\$ 10.57	\$ 8.40	\$ 11.34	\$ 9.34	\$ 12.62	\$ 9.44	\$ 12.74	\$ 9.02	\$ 12.16
Carpet Installation - Broadloom w/ Attached Cushion	SY	\$ 9.16	\$ 12.37	\$ 8.87	\$ 11.97	\$ 8.61	\$ 11.62	\$ 9.25	\$ 12.48	\$ 10.28	\$ 13.87	\$ 10.38	\$ 14.02	\$ 9.92	\$ 13.38
Carpet Installation - Broadloom with Pattern Match	SY	\$ 10.08	\$ 13.62	\$ 9.75	\$ 13.17	\$ 9.48	\$ 12.78	\$ 10.17	\$ 13.72	\$ 11.31	\$ 15.27	\$ 11.41	\$ 15.41	\$ 10.90	\$ 14.72
Carpet Installation - Modular Tile	SY	\$ 6.93	\$ 9.35	\$ 6.71	\$ 9.04	\$ 6.52	\$ 8.81	\$ 7.00	\$ 9.47	\$ 7.80	\$ 10.54	\$ 7.87	\$ 10.62	\$ 7.51	\$ 10.14
Carpet Installation - Double Stick	SY	\$ 13.38	\$ 18.07	\$ 10.72	\$ 14.47	\$ 10.44	\$ 14.10	\$ 11.74	\$ 15.85	\$ 13.06	\$ 17.63	\$ 11.74	\$ 15.85	\$ 11.74	\$ 15.85
Carpet Installation - Stretch-in	SY	\$ 11.74	\$ 15.85	\$ 9.16	\$ 12.37	\$ 9.15	\$ 12.36	\$ 7.82	\$ 10.57	\$ 10.44	\$ 14.10	\$ 10.44	\$ 14.10	\$ 9.87	\$ 13.33
Carpet Installation - Custom Border Inlays	LF	\$ 2.63	\$ 3.53	\$ 2.60	\$ 3.51	\$ 3.91	\$ 5.28	\$ 3.28	\$ 4.44	\$ 3.81	\$ 5.14	\$ 3.91	\$ 5.28	\$ 3.28	\$ 4.44
Installation of Carpet Base with Bound Edge	LF	\$ 2.31	\$ 3.11	\$ 1.58	\$ 2.13	\$ 1.30	\$ 1.75	\$ 1.30	\$ 1.75	\$ 1.44	\$ 1.95	\$ 1.24	\$ 1.68	\$ 1.44	\$ 1.95
Install Primer	SF	\$ 0.78	\$ 1.06	\$ 0.68	\$ 0.92	\$ 0.68	\$ 0.92	\$ 0.78	\$ 1.06	\$ 0.84	\$ 1.13	\$ 0.84	\$ 1.13	\$ 0.73	\$ 1.00
Carpet Edge Binding	LF	\$ 2.60	\$ 3.51	\$ 1.92	\$ 2.60	\$ 2.09	\$ 2.82	\$ 2.60	\$ 3.51	\$ 1.91	\$ 2.58	\$ 2.31	\$ 3.11	\$ 1.97	\$ 2.65
Carpet Removal - Stretch-in	SY	\$ 4.57	\$ 6.18	\$ 2.36	\$ 3.19	\$ 2.41	\$ 3.25	\$ 3.28	\$ 4.44	\$ 5.22	\$ 7.06	\$ 3.28	\$ 4.44	\$ 4.12	\$ 5.57
Carpet Removal - Direct Glue	SY	\$ 5.22	\$ 7.06	\$ 3.30	\$ 4.45	\$ 3.28	\$ 4.44	\$ 3.45	\$ 4.67	\$ 3.81	\$ 5.14	\$ 4.06	\$ 5.47	\$ 4.06	\$ 5.47
Carpet Removal - Double Stick and Attached Cushion	SY	\$ 12.07	\$ 16.29	\$ 9.48	\$ 12.78	\$ 8.26	\$ 11.17	\$ 8.90	\$ 12.02	\$ 8.34	\$ 11.25	\$ 10.60	\$ 14.31	\$ 14.06	\$ 18.98
Carpet Removal - Modular Tile	SY	\$ 4.61	\$ 6.24	\$ 3.55	\$ 4.80	\$ 3.08	\$ 4.15	\$ 3.50	\$ 4.74	\$ 3.58	\$ 4.83	\$ 3.95	\$ 5.34	\$ 5.27	\$ 7.13
Carpet Palletize/Shrinkwrap; if required to prepare for Recycling	SY	\$ 1.41	\$ 1.91	\$ 1.05	\$ 1.41	\$ 1.19	\$ 1.61	\$ 1.30	\$ 1.75	\$ 1.30	\$ 1.75	\$ 1.30	\$ 1.75	\$ 1.30	\$ 1.75

REGIONAL LABOR PRICING

Item Description	UOM	Region 1 N.CA,WA, OR,ID,MT		Region 2 S.CA,NV,AZ, UT,WY,CO		Region 3 NM,TX,OK, AR,LA		Region 4 MS,AL,GA,FL, TN,KY,SC,NC		Region 5 NE,KS,IA, MO,SD,ND		Region 6 WI,MI,IL, OH,IN,MN		Region 7 WV,VA,PA, NY,RI,MD,DE, NJ,CT,VT,MA, NH,ME,DC	
		Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage	Standard	Union / Prev. Wage
Carpet Disposal	SY	\$ 0.91	\$ 1.23	\$ 0.71	\$ 0.96	\$ 0.61	\$ 0.81	\$ 0.67	\$ 0.91	\$ 0.66	\$ 0.89	\$ 0.78	\$ 1.06	\$ 1.06	\$ 1.43
Carpet Recycling	SY	\$ 2.68	\$ 3.63	\$ 2.68	\$ 3.63	\$ 2.68	\$ 3.63	\$ 3.07	\$ 4.14	\$ 2.68	\$ 3.63	\$ 2.68	\$ 3.63	\$ 2.68	\$ 3.63
Furniture Lift System	SY	\$ 8.47	\$ 11.43	\$ 9.08	\$ 12.27	\$ 7.45	\$ 10.06	\$ 8.26	\$ 11.17	\$ 8.15	\$ 10.99	\$ 9.72	\$ 13.12	\$ 8.26	\$ 11.17
Library Lift	SY	\$ 29.82	\$ 40.25	\$ 25.73	\$ 34.74	\$ 28.09	\$ 37.90	\$ 29.82	\$ 40.25	\$ 32.56	\$ 43.95	\$ 32.56	\$ 43.95	\$ 28.88	\$ 38.99
Furniture Removal/Replacement	SY	\$ 4.79	\$ 6.47	\$ 4.11	\$ 5.55	\$ 3.23	\$ 4.37	\$ 4.02	\$ 5.41	\$ 4.07	\$ 5.48	\$ 4.31	\$ 5.81	\$ 3.81	\$ 5.14
Moving Boxes	EA	\$ 4.73	\$ 6.39	\$ 4.20	\$ 5.67	\$ 4.56	\$ 6.17	\$ 4.73	\$ 6.39	\$ 5.24	\$ 7.09	\$ 5.24	\$ 7.09	\$ 4.83	\$ 6.53
Removal and Disposal of Cove Base	LF	\$ 0.37	\$ 0.48	\$ 0.33	\$ 0.44	\$ 0.52	\$ 0.70	\$ 0.48	\$ 0.66	\$ 0.48	\$ 0.66	\$ 0.52	\$ 0.70	\$ 0.56	\$ 0.74
Floor Prep (Portland Base) Material and Labor (100s/f per 10# bag to skim coat)	SF	\$ 0.94	\$ 1.28	\$ 0.91	\$ 1.23	\$ 0.91	\$ 1.23	\$ 1.11	\$ 1.50	\$ 0.85	\$ 1.14	\$ 0.85	\$ 1.14	\$ 0.98	\$ 1.32
Major Floor Preparation (to include self-leveling) - Material Only (55s/f per 55# bag)	SF	\$ 1.30	\$ 1.75	\$ 1.24	\$ 1.68	\$ 1.24	\$ 1.68	\$ 1.30	\$ 1.75	\$ 1.63	\$ 2.19	\$ 1.35	\$ 1.82	\$ 1.26	\$ 1.69
Major Floor Preparation (to include self-leveling) - Labor Only (55s/f per 55# bag)	SF	\$ 1.42	\$ 1.92	\$ 1.24	\$ 1.68	\$ 1.24	\$ 1.68	\$ 1.30	\$ 1.75	\$ 1.11	\$ 1.50	\$ 1.86	\$ 2.51	\$ 1.72	\$ 2.32
Transition Strips and Labor	LF	\$ 3.91	\$ 5.28	\$ 3.68	\$ 4.96	\$ 3.60	\$ 4.85	\$ 3.28	\$ 4.44	\$ 3.91	\$ 5.28	\$ 3.28	\$ 4.44	\$ 3.91	\$ 5.28
Stair Nosing - Labor and Material	LF	\$ 7.82	\$ 10.57	\$ 7.82	\$ 10.57	\$ 8.48	\$ 11.45	\$ 7.82	\$ 10.57	\$ 7.84	\$ 10.58	\$ 8.48	\$ 11.45	\$ 10.20	\$ 13.77
Stair Tread Installation	LF	\$ 20.07	\$ 27.10	\$ 19.66	\$ 26.54	\$ 18.90	\$ 25.52	\$ 20.51	\$ 27.69	\$ 20.76	\$ 28.05	\$ 21.44	\$ 28.96	\$ 21.26	\$ 28.71
Custom Rug/Logo Fabrication	SF	\$ 105.00	\$ 141.76	\$ 105.00	\$ 141.76	\$ 105.00	\$ 141.76	\$ 105.00	\$ 141.76	\$ 105.00	\$ 141.76	\$ 105.00	\$ 141.76	\$ 105.00	\$ 141.76
Custom Color Upcharge	SY	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00	\$ 10.00
Additional Cost for After Hours Installation	SY	\$ 4.41	\$ 5.96	\$ 4.41	\$ 5.96	\$ 4.41	\$ 5.96	\$ 4.41	\$ 5.96	\$ 4.27	\$ 5.76	\$ 4.51	\$ 6.09	\$ 4.51	\$ 6.09
Moisture Testing	EA	\$ 183.75	\$ 248.07	\$ 183.75	\$ 248.07	\$ 183.75	\$ 248.07	\$ 183.75	\$ 248.07	\$ 183.75	\$ 248.07	\$ 183.75	\$ 248.07	\$ 183.75	\$ 248.07
MI Moisture Limiter (Up to 95.0% RH)	SF	\$ 2.84	\$ 3.83	\$ 2.63	\$ 3.53	\$ 2.63	\$ 3.53	\$ 2.84	\$ 3.83	\$ 3.15	\$ 4.25	\$ 3.15	\$ 4.25	\$ 2.78	\$ 3.75
MI Moisture Limiter (Up to 98.9% RH)	SF	\$ 7.56	\$ 10.21	\$ 6.83	\$ 9.22	\$ 6.83	\$ 9.22	\$ 7.56	\$ 10.21	\$ 8.40	\$ 11.34	\$ 8.40	\$ 11.34	\$ 7.34	\$ 9.92
Long Term Storage	SF/Mth	\$ 0.80	\$ 1.07	\$ 0.73	\$ 1.00	\$ 0.73	\$ 1.00	\$ 0.80	\$ 1.07	\$ 0.90	\$ 1.22	\$ 0.90	\$ 1.22	\$ 0.80	\$ 1.07
Staging / Inside Delivery	Man Hr	\$ 51.97	\$ 70.16	\$ 49.40	\$ 66.68	\$ 49.40	\$ 66.68	\$ 51.97	\$ 70.16	\$ 57.75	\$ 77.96	\$ 57.75	\$ 77.96	\$ 51.13	\$ 69.03
Mileage Reimbursement	Mile	\$ 0.73	\$ 1.00	\$ 0.66	\$ 0.89	\$ 0.73	\$ 1.00	\$ 0.72	\$ 0.99	\$ 0.78	\$ 1.06	\$ 0.78	\$ 1.06	\$ 0.66	\$ 0.89
Hotel/Motel	Night	\$ 163.24	\$ 220.38	\$ 157.51	\$ 212.63	\$ 163.52	\$ 220.76	\$ 156.71	\$ 211.56	\$ 163.24	\$ 220.38	\$ 163.24	\$ 220.38	\$ 176.29	\$ 238.00
Food (Per Diem)	Man	\$ 58.77	\$ 79.34	\$ 52.50	\$ 70.87	\$ 45.70	\$ 61.70	\$ 51.45	\$ 69.44	\$ 45.70	\$ 61.70	\$ 58.77	\$ 79.34	\$ 58.77	\$ 79.34

NOTES:

Labor prices submitted are "Not-to-Exceed" for turnkey services through the Tandus Centiva / Source One® Department.

Carpet labor pricing is for projects of 500 s/y or more. Smaller projects could require additional "minimum" costs.

LVT/VCT labor pricing is for projects 1000 s/ft or more. Projects smaller than 1000 s/ft, or installations involving patterns could require additional costs.

Payment and Performance bond costs are not included in pricing.

On Turnkey projects, Tandus Centiva will invoice for material as it ships (or as phased), and labor as it completes. EA invoice is due Net 30 days after invoice date (subject to credit approval).

Tandus Centiva storage is included for 35 days without cost. Longer duration storage could be at additional costs.

Additional items and services may be available through Tandus Centiva / Source One® at competitively negotiated pricing.

The above pricing may not include all project administration and execution costs. A turnkey services fee could be added to EA project to cover the cost of administering the turnkey program.

For State of New York ONLY

State of New York Contract Number: PC67779DL, NJPA Contract Number: 121715-TFU

Tandus Centiva Contract Number: State of New York: 10339, NJPA: 11012

Pricing Effective: May 2018

Updated: May 2018

ADDITIONAL LABOR--NEW YORK ONLY			
Item Description	UOM	New York	
		Standard	Union / Prev. Wage
Bead Blast/Grind	SF	\$ 2.90	\$ 3.92
Sand Existing Finish	SF	\$ 2.60	\$ 3.51
Screen Existing Finish	SF	\$ 0.50	\$ 0.68
Remove Coating	SF	\$ 0.25	\$ 0.34
Provide and Install 1/4 Plywood	SF	\$ 2.70	\$ 3.65
Apply New Finish Per Coat	SF	\$ 0.50	\$ 0.68
Adhesive Removal	SF	\$ 0.80	\$ 1.08
Apply New Finish Per Coat	SF	\$ 0.35	\$ 0.47
Screen (rough Up) Existing Finish	SF	\$ 0.25	\$ 0.34
Sand Existing Finish	SF	\$ 2.50	\$ 3.38
Screen (rough Up) Existing Finish	SF	\$ 0.25	\$ 0.34
Epoxy	SF	\$ 18.65	\$ 25.18
Hourly Labor (for any service not otherwise listed on this price list)	HR	\$ 148.00	\$ 65.74

NOTES:

This price list is specific to State of New York only.

Labor prices submitted are "Not-to-Exceed" for turnkey services through the Tandus Centiva / Source One® Department. Carpet labor pricing is for projects of 500 s/y or more. Smaller projects could require additional "minimum" costs.

On Turnkey projects, Tandus Centiva will invoice for material as it ships (or as phased), and labor as it completes. EA invoice is due Net 30 days after invoice date (subject to credit approval). Tandus Centiva storage is included for 35 days without cost. Longer duration storage could be at additional costs.

The above pricing may not include all project administration and execution costs. A turnkey services fee could be added to EA project to cover the cost of administering the turnkey services

NJPA

Johnsonite Program Number: 53587

Contract Number:121715-TFU

Pricing Effective: May 2018

Updated: May 2018

JOHNSONITE TERMS AND CONDITIONS

Account Representative	Brenda Ciccarello (440) 708-5860 Brenda.Ciccarello@Tarkett.com
Asbestos Abatement when Installation is Handled Through Tandus Centiva's Source One Department	> Neither Tarkett USA nor its installers will be responsible for the handling, removal, or abatement of asbestos contained flooring material or adhesives. > Building Owner must provide an Asbestos Hazard Emergency Response Act (AHERA) report to Tarkett USA prior to implementation by Tarkett USA of flooring preparation and/or installation of flooring material for each job. > If any chemical stripping agents such as those commonly used in asbestos abatement have been utilized, Tarkett USA and its installers may require additional measures be taken prior to installation of any flooring product.
Change Orders	> Any work not included in the initial scope of work will require a signed changed order before work can be performed.
Deliveries	> All available alternatives will be reviewed in an effort to satisfy the customer's product delivery requirements. > Tarkett USA will work with the customer to implement a plan to resolve any specific situations should they arise and to prevent delays in the future. > Tarkett USA products include delivery to a distribution hub, which are located in most areas of the continental United States. Delivery to Authorized Dealers, NJPA members job sites, or outside of the continental United States may incur additional fees. > The customer shall be responsible for any expedited freight charges requested. > On Resilient products (excluding LVT), there will be a lift gate delivery charge (where required) of \$175.00.
Floor Preparation	> Additional floor preparation may be required as a result of any unforeseen condition of the floor. > Costs associated with additional floor preparation will be negotiated on a job-to-job basis. > Floors must be free of dirt, oil, paint, and excessive moisture in order for the product(s) to perform properly. See tarkettna.com for the most up to date installation instructions. > Please see Tarkett USA written instructions for guidelines on the number of test sites/data points and the allowable moisture and pH limits. > Please note the MVER, RH & Alkalinity testing must be performed to give an accurate assessment of the concrete condition and the test results/data of each test shall be within acceptable limits. > Wet or mechanical removal of all non-water based adhesives is recommended.

NJPA

Johnsonite Program Number: 53587

Contract Number:121715-TFU

Pricing Effective: May 2018

Updated: May 2018

JOHNSONITE TERMS AND CONDITIONS

FOB	> Point of Destination; Prepay and Add Freight from Distributor Warehouse	
Labor Exclusions	> Protection of Floors > Dumpster Costs > Preformed Corners > Attic Stock > Bonding Cost > Trip Charges > Night/Weekend Labor > Mats	> Removal & Disposal of Existing Flooring > Furniture Moving > Carpet Cleaning > Asbestos Abatement > Cleaning/Waxing of Resilient Flooring > Extensive Floor Preparation > Sales Tax > Border Carpet
Minimum Order Requirements	>\$50 charge applicable on sheet cut requests. > Rubber Sheet sold in full roll quantities. > Vinyl Tile, Wall Base, and Adhesives sold in full carton quantities.	
Order Cancellation or Termination	> Customer may cancel any portion of a purchase order for standard running line products, or the whole thereof, that have not been shipped subject to a restocking fee. >Material that has already been shipped may be returned only with prior written approval of an authorized Tarkett USA representative and may be subject to a minimum 20% restocking fees and any return freight incurred.	
	NOTE: The Parties herein agree that there shall be no cancellation or return for any Custom product orders.	
Payment Terms	> Net 30 days from the date of Invoice.	
Pricing	> Pricing is quoted for material and freight to Distribution Hub. Pricing does not include applicable taxes or freight beyond distribution hub.	
Notes	> All Tarkett USA products and services not shown are also available. > Include product style, color and size on each purchase order as applicable.	

NJPA

Johnsonite Program Number: 53587

Contract Number:121715-TFU

Pricing Effective: May 2018

Updated: May 2018

JOHNSONITE TERMS AND CONDITIONS

Warranty

Resilient Products (excluding LVT):

> **Rubber or Vinyl Stair Treads** - Limited 5-Year Commercial Warranty for Manufacturing Defects - Johnsonite warrants from the date of purchase for a period of five (5) years of Commercial use that rubber or vinyl stair tread products conform to written specifications and are free of manufacturing defects, subject to our terms and conditions - see tarkettna.com

> **Linoleum Sheet Flooring** - Limited 5-year Commercial Warranty for Manufacturing Defects - Johnsonite warrants from the date of purchase for a period of five (5) years of Commercial use that linoleum sheet and tile flooring products conform to written specifications and are free of manufacturing defects, subject to our terms and conditions - see tarkettna.com

> **Finishing Borders (Wall Base)** - Limited 2-year Commercial Warranty for Manufacturing Defects - Johnsonite warrants from the date of purchase for a period of two (2) years of Commercial use that rubber or vinyl wall base products conform to written specifications and are free of manufacturing defects, subject to our terms and conditions - see tarkettna.com

> **Vinyl Sheet Flooring** - Limited 5-year Commercial Warranty for Manufacturing Defects - Johnsonite warrants from the date of purchase for a period of five (5) years of Commercial use that vinyl sheet flooring products conform to written specifications and are free of manufacturing defects, subject to our terms and conditions - see tarkettna.com

> **Vinyl Tile Flooring** - Limited 10-year Commercial Warranty for Manufacturing Defects - Johnsonite warrants from the date of purchase for a period of ten (10) years of Commercial use that vinyl tile flooring products conform to written specifications and are free of manufacturing defects, subject to our terms and conditions - see tarkettna.com

> **Vinyl Composition Tile and Plank** - Limited 5-year Commercial Warranty for Manufacturing Defects - Johnsonite warrants from the date of purchase for a period of five (5) years of Commercial use that vinyl composition tile and plank flooring products conform to written specifications and are free of manufacturing defects, subject to our terms and conditions - see tarkettna.com

NJPA (National Joint Powers Alliance)

Tandus Centiva Contract Number: 11012

Customer Contract Number: 121715-TFU

Pricing Effective: May 2018

Terms & Conditions									
Account Representative: John Sumlin Phone: (404) 431-2131 Email: john.sumlin@tarkett.com									
Asbestos Abatement	• • •	Neither Tandus Centiva nor its installers will be responsible for the handling, removal, or abatement of asbestos contained flooring materials or adhesives. Building Owner must provide an Asbestos Hazard Emergency Response Act (AHERA) report to Tandus Centiva prior to implementation by Tandus Centiva of flooring preparation and/or installation of flooring material for each job. If any chemical stripping agents such as those commonly used in asbestos abatement have been utilized, Tandus Centiva and its installers may require additional measures be taken prior to installation of flooring product.							
California AB2398 Carpet Stewardship Assessment Fee	• •	Soft surface product pricing does not include the California AB2398 Carpet Stewardship Assessment Fee. This fee will appear as a separate line item on invoices for soft surface products shipped to California locations.							
Change Orders	•	Any work not included in the initial scope of work will require a signed change order before work can begin.							
Deliveries	• • •	All available alternatives will be reviewed in an effort to satisfy the customer's product delivery requirements. Should a delay be attributable to Tandus Centiva, Tandus Centiva will take responsibility for any expedited freight charges. Should the delay be attributable to delay in submitting an order allowing for standard lead-time, the Customer shall be responsible for any expedited freight charge.							
Floor Preparation	• • • •	Additional floor preparation may be required as a result of any unforeseen condition of the floor. Costs associated with additional floor preparation will be negotiated on a job-to-job basis. Floors must be free of dirt, oil, paint, and excessive moisture in order for the product to perform properly. Floors with a moisture reading greater than 3.0 lbs per 1,000 feet in 24 hours will not meet specification and will require further curing time or treatment prior to installation of the product.							
Labor Exclusions	• • • • •	Protection of Floors	• • • • •	Boding Cost	• • • • •	Carpet Cleaning	• • • • •	Night/Weekend Labor	• • • • •
		Dumpster Cost		Trip Charges		Stairs		Asbestos Abatement	
		Preformed Corners		Mats		Cleaning/Waxing of Resilient Flooring			
		Attaic Stock		Furniture Moving Materials		Extensive Floor Preparation			
		Sales Tax		Border Carpet		Removal & Disposal of Resilient Flooring			
Invoices	Material Only Orders: • An invoice will be issued upon shipment of the material. Source One Turnkey Projects: • Material - An invoice will be issued upon shipment of the material. • Installation - An invoice will be issued upon completion of installation or as needed for phased installation.								

NJPA (National Joint Powers Alliance)

Tandus Centiva Contract Number: 11012

Customer Contract Number: 121715-TFU

Pricing Effective: May 2018

Terms & Conditions									
FOB	• Destination								
Lead Times	Soft Surface Products: • Production of material will begin upon the receipt of a signed valid purchase order or a fully executed contract. • Quickship Carpets - Allow an average of two weeks for production plus applicable shipping time. • Running Line Carpets - Allow an average of six weeks for production plus applicable shipping time. • Custom Carpets - Allow an average of eight weeks for production plus applicable shipping time. LVT Products: • Contour - 2 weeks • Event - 7 business days • Venue - 3 weeks • Victory - 3 weeks								
Custom Products	• Custom product constructions and product custom colors are available at negotiated prices. • All soft surface custom products are subject to a minimum order requirement based upon the custom product construction and applicable shippable manufacturing overages. • Custom Accuweaves - untested patterns require mockups prior to order. • Other custom constructions and/or colors may also require mockups prior to order. • All custom option orders must be approved by the Tandus Centiva's Product Development and Technical Services departments. • Custom Broadloom product orders are subject to a manufacturing overage of 5% or 6 lineal feet, whichever is greater. • Modular Tile and Powerbond with a custom color require a \$350 piece dye charge with a minimum order requirement based on the product. • The Parties herein agree that there shall be no cancellation or return for custom product orders. • All soft surface Custom or dropped product orders are subject to the following shippable overage conditions per item ordered. <table> <tr> <td>1,000 Square Yards or less</td><td>6%</td></tr> <tr> <td>1,000 to 2,500 Square Yards</td><td>5%</td></tr> <tr> <td>2,501 to 5,000 Square Yards</td><td>4%</td></tr> <tr> <td>Over 5,000 Square Yards</td><td>3%</td></tr> </table> Note: Overages for all products must be shown on the Purchase Order.	1,000 Square Yards or less	6%	1,000 to 2,500 Square Yards	5%	2,501 to 5,000 Square Yards	4%	Over 5,000 Square Yards	3%
1,000 Square Yards or less	6%								
1,000 to 2,500 Square Yards	5%								
2,501 to 5,000 Square Yards	4%								
Over 5,000 Square Yards	3%								

NJPA (National Joint Powers Alliance)

Tandus Centiva Contract Number: 11012

Customer Contract Number: 121715-TFU

Pricing Effective: May 2018

Terms & Conditions	
Minimum Order Requirements	Soft Surface Products: - Minimum order requirement for Powerbond & Modular Tile running line & Chameleon products is 65 square yards. - Minimum order requirement for running line products under the Tandus Centiva Quickship program is 25 square yards for Powerbond & Modular Tile except for: - Halftone Transition and Code Transition (20 Square Yards) - Plexus Colour IV, Abrasive Action II & Assertive Series (5 Square Yards or one carton of 24" x 24" Modular Tile 6.67 Square Yards) - Non-standard styles require a minimum order of 500 square yards. - Modular Tile orders are subject to full carton shipments. Orders of 100 square yards or less are subject to an additional one full carton. (6.67 square yards per carton of 24" x 24" Modular Tile) LVT Products: - LVT products are subject to full carton shipments.
	Area Rugs: - Area rugs are custom made and may not be cancelled. Soft Surface Products: - Customer may cancel any portion of a purchase order for standard running line products, or the whole thereof, that have not been shipped subject to a restocking fee. - Material that has already been shipped may be returned only with prior written approval of an authorized Tandus Centiva representative and may be subject to restocking fees and any return freight incurred. LVT Products: - Contour, Venue and the Victory Series products are custom made and may not be canceled or returned. - Customer may cancel any portion of a purchase order for the Event Series products, or the whole thereof, that have not already been shipped, subject to a 30% restocking fee. - Products that have already been shipped may be returned only with prior written approval of an authorized Tandus Centiva representative, and will be subject to a 30% restocking fees and any return freight incurred. NOTE: The Parties herein agree that there shall be no cancellation or return for any Custom product orders.

NJPA (National Joint Powers Alliance)

Tandus Centiva Contract Number: 11012

Customer Contract Number: 121715-TFU

Pricing Effective: May 2018

Terms & Conditions									
Overages	Soft Surface Products: - Modular Tile product orders will be accepted for full cartons only. Orders of 100 square yards or less are subject to one additional full carton. - Standard Running Line products are subject to the following shippable overage conditions per item ordered: <table> <tr> <td>500 Square Yards or less</td><td>5%</td></tr> <tr> <td>501-1,000 Square Yards</td><td>4%</td></tr> <tr> <td>1,001 - 2,500 Square Yards</td><td>2%</td></tr> <tr> <td>Over 2,500 Square Yards</td><td>1%</td></tr> </table> LVT Products: - All orders will be accepted for full cartons only. Note: Overages for all products must be shown on the Purchase Order.	500 Square Yards or less	5%	501-1,000 Square Yards	4%	1,001 - 2,500 Square Yards	2%	Over 2,500 Square Yards	1%
500 Square Yards or less	5%								
501-1,000 Square Yards	4%								
1,001 - 2,500 Square Yards	2%								
Over 2,500 Square Yards	1%								
Payment Terms	Net 30 Days from the date of invoice.								
Pricing	- Pricing is quoted for material and freight only. Pricing does not include applicable taxes. - Pricing shown shall be held for a period of 12 months from effective date of any given term. - After this period, any change in pricing will be based on published industry wide materials or internal price increases and shall not exceed 5% in any 12-month term. - Product pricing may be modified or amended with 30-days prior written notice to Customer. - If Customer's order is mailed or otherwise placed during said 30-day period, the prior price shall prevail.								
Title/Risk of Loss	- Title and Risk of loss shall pass to the Customer upon transfer to the freight carrier. - Tandus Centiva shall promptly replace damaged or lost material occurring during transit and ship the replacement order as expeditiously as possible at no cost to the Customer. - Tandus Centiva shall file any claims with the carrier on behalf of the Customer for any prepaid shipments.								

NJPA (National Joint Powers Alliance)

Tandus Centiva Contract Number: 11012

Customer Contract Number: 121715-TFU

Pricing Effective: May 2018

Terms & Conditions

Terms & Conditions	
Warranty	Area Rugs: One year for manufacture's defects.
	Installation: Installation labor shall be warranted for a period of three years after completion of installation.
	Modular Tile: Styles with nylon face fiber are covered by a non-prorated Lifetime Limited Warranty issued by Supplier against excessive surface wear, edge ravel, zippering, resiliency loss of backing, and delamination of the secondary backing from the primary backing containing the face fiber.
	Powerbond: Styles with nylon face fiber are covered by a non-prorated Lifetime Limited Warranty issued by Supplier against excessive surface wear, edge ravel, zippering, resiliency loss of backing, and delamination of the secondary backing from the primary backing containing the face fiber.
	Tarkett Tape: ethos Modular products installed with the Tarkett Tape installation system will maintain stability over sub-floors with a maximum allowable Moisture Vapor Emission Rate (MVER) of 8 lbs. per 1,000 square feet in 24 hours, Relative Humidity (RH) of 85% or less, and a pH of less than 11 for a period of 15 years from the date of manufacturer's invoice.
	CrossCushion: All Tandus Centiva woven products with CrossCushion are covered by a limited warranty issued by Tandus Centiva against abrasive wear, edge ravel, zippering, failure to retain backing resiliency, delamination of the secondary backing from the primary backing containing the face fiber, and excessive static electricity.
	Crossweave: All Tandus Centiva woven products with Crossweave are covered by a limited warranty issued by Tandus Centiva against abrasive wear, edge ravel, zippering and excessive static electricity.
	Ergostep: All Tandus Centiva products with Ergostep are covered by a limited warranty issued by Tandus Centiva against excessive surface wear, edge ravel, failure to retain backing resiliency, delamination of the secondary backing from the primary backing containing the face fiber, and excessive static electricity for a period of 10 years from the date of manufacturer's invoice.
	LifeLong: 20-year non-prorated limited performance warranty.
	Super-Lok: Limited performance warranty.
	LVT: Contour, Venue and the Victory Series - 20-year warranty Venue Series - 10-year warranty

NJPA (National Joint Powers Alliance)

Tandus Centiva Contract Number: 11012

Customer Contract Number: 121715-TFU

Pricing Effective: May 2018

Terms & Conditions**NOTES**

- All Tandus Centiva products and services not shown are also available. Please contact your Account Representative for more details.
- Tandus Centiva US LLC Contract Number **11012** should be placed on all communications to ensure utilization of the proper pricing as well as for reporting purposes.

NJPA

By: _____

Printed Name: _____

Title: _____

Date: _____

TANDUS CENTIVA US LLC

By: _____

Leonard F. Ferro

Printed Name: _____

President

Title: _____

26-Apr-18

Date: _____

**SUPPLEMENTAL TERMS & CONDITIONS to
NJPA Contract 121715-TFU**

This Agreement ("Agreement" or "Contract") dated as of this 23 day of May, 2018 is between Tandus Centiva US LLC, having its principal office and place of business at 311 Smith Industrial Blvd. Dalton, GA 30721, (hereinafter called "Contractor") and King County, Washington, a political subdivision of the state of Washington (hereinafter called "County"). The County is undertaking certain activities related to acquiring Flooring with Related Equipment, Products, Supplies, Installation, and Services for King County, and the County desires to engage the Contractor to provide work in connection with such undertakings of the County.

Now, therefore, in consideration of payments, covenants, and agreements hereinafter mentioned, to be made and performed by the parties hereto, the parties covenant and do mutually agree as follows:

I. Contractor shall provide all work described in this Agreement, which consist of the following terms and conditions and attached exhibits, each of which are made a part hereof by this reference:

☒ Certificate(s) of Insurance and Policy Endorsement..... Exhibit B

II. The terms and conditions of this Agreement shall also include the National Joint Powers Alliance (NJPA), Contract 121715-TFU signed and dated by NJPA on February 16th, 2016, a copy of which is attached hereto and which terms and conditions are incorporated herein by reference, except as expressly amended herein and in any Amendment or Purchase Order that do not contain conflicting provisions. Any and all reference to NJPA in shall also mean King County. The parties agree that the following terms of the NJPA Contract 121715-TFU are modified solely and take precedence for this Agreement as follows:

1. RETENTION OF RECORDS, AUDIT ACCESS AND PROOF OF COMPLIANCE WITH CONTRACT

A. Retention of Records.

The Contractor and its subcontractors shall maintain books, records and documents of its performance under this Contract in accordance with generally accepted accounting principles. The Contractor shall retain for six (6) years after the date of final payment under the Contract all financial information, data and records for all Work.

B. Audit Access.

The Contractor shall provide access to its facilities, including those of any subcontractors, to the County, the state and/or federal agencies or officials at all reasonable times in order to monitor and evaluate the Work provided under this Contract. The County shall give reasonable notice to the Contractor of the date on which the audit shall begin.

2. AUDIT EXCEPTION

The Contractor agrees that it is financially responsible for and will repay the County all indicated amounts following an audit exception that occurs due to the negligence, intentional act and/or failure for any reason to comply with the terms of this Contract by the Contractor, its officers, employees, agents, and/or representatives. This duty to repay shall survive the expiration or termination of this Contract.

3. PUBLIC RECORDS REQUESTS

This Contract shall be considered a public document and will be available for inspection and copying by the public in accordance with the Public Records Act, chapter 42.56 RCW (the "Act").

If the Contractor considers any portion of any record provided to the County under this Contract, whether in electronic or hard copy form, to be protected under law, the Contractor shall clearly identify each such portion with words such as "CONFIDENTIAL," "PROPRIETARY" or "BUSINESS SECRET." If a request is made for disclosure of such portion, the County will determine whether the material should be made available under the Act. If the County determines that the material is subject to disclosure, the County will notify the Contractor of the request and allow the Contractor ten (10) business days to take whatever action it deems necessary to protect its interests. If the Contractor fails or neglects to take such action within said period, the County will release the portions of record(s) deemed by the County to be subject to disclosure. The County shall not be liable to the Contractor for inadvertently releasing records pursuant to a disclosure request not clearly identified by the Contractor as "CONFIDENTIAL," "PROPRIETARY" or "BUSINESS SECRET."

4. NONDISCRIMINATION AND EQUAL EMPLOYMENT OPPORTUNITY

A. Nondiscrimination in Employment.

During performance of this Contract, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of the employee or applicant's sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age except by minimum age and retirement provisions, unless based upon a bona fide occupational qualification.

B. Equal Employment Opportunity Efforts.

The Contractor will undertake, and require all subcontractors to undertake equal employment opportunity efforts to ensure that applicants and employees are treated, without regard to their sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age. Equal employment opportunity efforts shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeships. The Contractor agrees to post, and to require subcontractors to post in conspicuous places available to employees and applicants for employment notices setting forth

this nondiscrimination clause. In accordance with KCC 12.16.010.J, "equal employment opportunity efforts" shall mean active efforts to ensure equal opportunity in employment that is free from all forms of discrimination.

Ref: KCC 12.16.020.

C. Equal Benefits to Employees with Domestic Partners.

Pursuant to Ordinance 14823, King County's "Equal Benefits" (EB) ordinance, and related administrative rules adopted by the County Executive, as a condition of award of a contract valued at \$25,000 or more, the Contractor agrees that it shall not discriminate in the provision of employee benefits between employees with spouses, and employees with domestic partners during the performance of this Contract. Failure to comply with this provision shall be considered a material breach of this Contract, and may subject the Contractor to administrative sanctions and remedies for breach.

When the contract is valued at \$25,000 or more, the Contractor shall complete a Worksheet and Declaration form for County review and acceptance prior to Contract execution. The EB Compliance forms, Ordinance 14823 (which is codified at KCC Chapter 12.19), and related administrative rules are incorporated herein by reference. They are also available online at:
[http://www.kingcounty.gov/operations/procurement/ Services/Equal_Benefits.aspx](http://www.kingcounty.gov/operations/procurement/Services/Equal_Benefits.aspx)

D. Nondiscrimination in Subcontracting Practices.

During the term of this Contract, the Contractor shall not create barriers to open and fair opportunities to participate in County contracts or to obtain or compete for contracts and subcontracts as sources of supplies, equipment, construction and services. In considering offers from and doing business with subcontractors and suppliers, the Contractor shall not discriminate against any person because of their sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age except by minimum age and retirement provisions, unless based upon a bona fide occupational qualification.

E. Compliance with Laws and Regulations.

The Contractor and all subcontractors shall comply fully with all applicable federal, state and local laws, ordinances, executive orders and regulations that prohibit discrimination. These laws include, but are not limited to, Chapter 49.60 RCW, Titles VI and VII of the Civil Rights Act of 1964, the American with Disabilities Act, and the Restoration Act of 1987. KCC chapters 12.16, 12.17 and 12.18 are incorporated herein by reference and the requirements in these code sections shall specifically apply to this Contract. The Contractor and all subcontractors shall further comply fully with any equal opportunity requirements set forth in any federal regulations, statutes or rules included or referenced in the contract documents.

F. Small Contractors and Suppliers Policy.

It is King County policy that Small Contractors and Suppliers (SCS) have equitable opportunities to participate in the performance of goods and services contracts issued by King County, and that contractors and subcontractors shall afford equal opportunity in employment while providing supplies and services for and to King County.

Inquiries and Information Regarding King County Certified SCS Firms. Direct inquiries on how to apply for SCS certification, or obtain a list of King County Certified Firms to the King County Business Development and Contract Compliance (BDCC) office by telephone at 206-263-9734. Information about becoming a King County Certified SCS Firm, as well as a Directory of King County Certified Firms is available at: <http://www.kingcounty.gov/bdcc>.

Definitions. The following definitions shall apply throughout this Section.

1. "Administrator" means the Director of Finance.
2. "Certified SCS Firm" means a business that has applied for participation in King County's Contracting Opportunities Program, and has been certified as an SCS by the King County BDCC office.
3. "Small Contractor or Supplier" or "(SCS)" means that a business and the person or persons who own and control it are in a financial condition, which puts the business at a substantial disadvantage in attempting to compete for public contracts. The relevant financial condition for eligibility under the Contracting Opportunities Program is based on a dollar ceiling for standard business classifications that is set at fifty percent (50%) of the Federal Small Business Administration (SBA) small business size standards using the North American Industrial Classification System (NAICS), and an Owners' Personal Net Worth less than \$750K dollars.

G. Compliance with Section 504 of the Rehabilitation Act of 1973, as amended (Section 504) and the American with Disabilities Act of 1990 as amended (ADA).

Pursuant to Title II of the ADA, and Section 504, King County must not discriminate against people with disabilities in providing services, programs or activities even if those services, programs or activities are carried out by Contractors. The Contractor agrees that it shall provide all programs, services, and activities to County employees or members of the public under this Contract in the same manner as King County is obligated to under Title II of the ADA, and Section 504 and shall not deny participation of the benefits of such services, programs, or activities to people with disabilities on the basis of such disability. Failure to comply with this Section 7.1.H shall be a material breach of, and grounds for the immediate termination of, this Contract.

The Contractor agrees to provide to persons with disabilities access to programs, activities and services provided under the Contract, as required by the disability access laws as defined by KCC 12.16.

The Contractor shall not discriminate against persons with disabilities in providing the Work. In any subcontracts for the programs, activities and services under their Contract, the Contractor shall include the requirement that the subcontractor provide to persons with disabilities access to programs, activities and services provided under the Contract, as required by the disability access laws as defined by KCC 12.16; that the subcontractor shall not discriminate against persons with disabilities in providing the Work under the Contract; and that the subcontractor shall provide that the County is a third party beneficiary to that required provision.

H. Sanctions for Violations.

Any violation of the mandatory requirements of the provisions of this Section shall be a material breach of Contract, for which the Contractor may be subject to damages, withholding payment and any other sanctions provided for by Contract and by applicable law.

5. CONFLICTS OF INTEREST AND NON-COMPETITIVE PRACTICES

A. Conflict of Interest.

By entering into this Contract to perform Work, the Contractor represents that it has no direct or indirect pecuniary or proprietary interest, and that it shall not acquire any such interest, that conflicts in any manner or degree with the Work required to be performed under this Contract. The Contractor shall not employ any Person or agent having any conflict of interest. In the event that the Contractor or its agents, employees or officers hereafter acquires such a conflict of interest, it shall immediately disclose such conflict to the County. The County shall require that the Contractor take immediate action to eliminate the conflict.

B. Contingent Fees and Gratuities.

By entering into this Contract to perform Work, the Contractor represents that:

1. No Persons except as designated by Contractor shall be employed or retained to solicit or secure this Contract with an agreement or understanding that a commission, percentage, brokerage, or contingent fee would be paid.
2. No gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Contractor or any of its officers, agents, employees or representatives, to any official, member or employee of the County or other governmental agency with a view toward securing this Contract or securing favorable treatment with respect to the awarding or amending, or the making of any determination with respect to the performance of this Contract.
3. Any Person having an existing contract with the County or seeking to obtain a contract who willfully attempts to secure preferential treatment in his or her dealings with the County by offering any valuable consideration, thing or promise, in any form to any County official or employee shall have his or her current contracts with the County canceled and shall not be able to bid on any other County contracts for a period of two (2) years.

C. Disclosure of Current and Former County Employees.

To avoid any actual or potential conflict of interest or unethical conduct:

1. County employees or former County employees are prohibited from assisting with the preparation of proposals or contracting with, influencing, advocating, advising or consulting with a third party, including Contractor, while employed by the County or within one (1) year after leaving County employment if he/she participated in determining the Work to be done or processes to be followed while a County employee.
2. Contractor shall identify at the time of offer current or former County employees involved in the preparation of proposals or the anticipated performance of Work if awarded the Contract. Failure to identify current or former County employees involved in this Contract may result in termination of this Contract.
3. After Contract award, the Contractor is responsible for notifying the County's Project Manager of current or former County employees who may become involved in the Contract any time during the term of the Contract.

6. INDEPENDENT STATUS OF CONTRACTOR

In the performance of this Contract, the parties shall be acting in their individual, corporate or governmental capacities and not as agents, employees, partners, joint ventures, or associates of one another. The parties intend that an independent contractor relationship shall be created by this Contract. The Contractor shall be responsible for all federal and/or state tax, industrial insurance, wages, benefits, or other compensation by or on behalf of the Contractor and its employees. The Contractor shall not make any claim of right, privilege or benefit which would accrue to an employee under chapter 41.06 RCW or Title 51 RCW.

7. INDEMNIFICATION AND HOLD HARMLESS

To the maximum extent permitted by law and except to the extent caused by the sole negligence of the County, the Contractor shall indemnify and hold harmless the County, its officers, officials, agents and employees, from and against any and all suits, claims, actions, losses, costs, penalties and damages of whatsoever kind or nature arising out of, in connection with, or incident to the goods and/or Services Provided by or on behalf of the Contractor. In addition, the Contractor shall assume the defense of the County and its officers and employees in all legal or claim proceedings arising out of, in connection with, or incidental to such goods and/or Services: shall pay all defense expenses, including reasonable attorney's fees, expert fees and costs incurred by the County on account of such litigation or claims. This indemnification obligation shall include, but is not limited to, all claims against the County by an employee or former employee of the Contractor or its subcontractors, and the Contractor, by mutual negotiation, expressly waives all immunity and limitation on liability, as respects the County only, under any industrial insurance act, including Title 51 RCW, other Worker's Compensation act, disability benefit act, or other employee benefit act of any jurisdiction which would otherwise be applicable in the case of such claim. In the event

that the County incurs any judgment, award and/or cost including attorney's fees arising from the provisions of this section, or to enforce the provisions of this section, any such judgment, award, fees, expenses and costs shall be recoverable from the Contractor. In the event of litigation between the parties to enforce the rights under this section, reasonable attorney fees shall be allowed to the substantially prevailing party.

8. EVIDENCE AND CANCELLATION OF INSURANCE

Prior to execution of the Contract, the Contractor shall file with the County evidence of insurance and endorsements from the insurer(s) certifying to the coverage of all insurance required herein. All evidence of insurance shall be certified by a properly authorized officer, agent, general agent or qualified representative of the insurer(s) and shall certify the name of the insured, the type and amount of insurance, the location and operations to which the insurance applies, the expiration date, and that the County shall receive notice at least thirty (30) Days prior to the effective date of any cancellation, lapse or material change in the policy.

- A. The Contractor shall, upon request of the County, deliver to the County all such policies of insurance, and all endorsements and riders, and the receipts for payment of premiums thereon.
- B. Failure to provide such insurance in a timeframe acceptable to the County shall enable the County to suspend or terminate the Contractor's Work hereunder in accordance with Contract provisions regarding "Termination for Convenience/Default/Non-appropriation." Suspension or termination of this Contract shall not relieve the Contractor from its insurance obligations hereunder.
- C. Review of the Contractor's insurance by the County shall not relieve or limit the duty of the Contractor to comply with the requirements of the Contract documents.

9. INSURANCE REQUIREMENTS

- A. The Contractor shall obtain and maintain the minimum insurance set forth below. By requiring such minimum insurance, the County shall not be deemed or construed to have assessed the risks that may be applicable to the Contractor under this Contract. The Contractor shall assess its own risks and, if it deems appropriate and/or prudent, maintain greater limits and/or broader coverage.
- B. Nothing contained within these insurance requirements shall be deemed to limit the Scope, application and/or limits of the coverage afforded, which coverage shall apply to each insured to the full extent provided by the terms and conditions of the policy(s). Nothing contained with this provision shall affect and/or alter the application of any other provision contained with this Contract.
- C. For All Coverages:
 - 1. Each insurance policy shall be written on an "occurrence" form; excepting insurance for professional liability/errors and omissions. Professional

liability/errors and omissions when required, may be acceptable on a "claims made" form.

2. If coverage is approved and purchased on a "Claims Made" basis, the Contractor warrants continuation of coverage, either through policy renewals or the purchase of an extended discovery period, if such extended coverage is available, for not less than three (3) years from the date of completion of the Work which is the subject of this Contract.

D. Minimum Scope of Insurance.

Coverage shall be at least as broad as:

1. General Liability: Insurance Services Office form number (CG 00 01 current edition) or its commercial equivalent covering COMMERCIAL GENERAL LIABILITY.
2. Automobile Liability: Insurance Service form number (CA 00 01 current edition) or its commercial equivalent covering BUSINESS AUTO COVERAGE, symbol 1 "any auto"; or the combination of symbols 2, 8 and 9.
3. Workers' Compensation.
Workers' Compensation coverage, as required by the Industrial Insurance Act of the State of Washington, as well as any similar coverage required for this Work by applicable federal or "Other States" State Law.
4. Employers Liability or "Stop Gap":
The protection provided by the Workers Compensation Policy Part 2 (Employers Liability) or, in states with monopolistic state funds, the protection provided by the "Stop Gap" endorsement to the General Liability policy.

10. MINIMUM LIMITS OF INSURANCE

The Contractor shall maintain limits no less than, for:

- A. General Liability: \$1,000,000 combined single limit per occurrence for bodily injury, personal injury and property damage, and for those policies with aggregate limits, a \$2,000,000 aggregate limit.
- B. Automobile Liability: \$1,000,000 combined single limit per accident for bodily injury and property damage.
- C. Workers' Compensation: Statutory requirements of the state of residency.
- D. Employers Liability Stop Gap: \$1,000,000.

14. WORK SITE SAFETY

The Contractor shall have the "right to control" and bear the sole responsibility for the job site conditions, and job site safety. The Contractor shall comply with all applicable federal, state and local safety regulations governing the job site, employees and subcontractors. The Contractor shall be responsible for the subcontractor's compliance with these provisions.

15. TERMINATION FOR NON-APPROPRIATION

A. If expected or actual funding is withdrawn, reduced or limited in any way prior to [Final Acceptance and/or Completion of the Project], the County may, upon written notice to the Contractor, terminate this Contract in whole or in part for lack of appropriation. Such termination shall be in addition to the County's rights to terminate for convenience or default. In the event of termination under this section the following shall apply:

1. Subject to subsection 2., the County will be liable only for payment in accordance with the terms of this Contract for Work performed prior to the effective date of termination;
2. Payment, if any, associated with such termination shall not exceed the appropriation for the biennium in which termination occurs; and
3. The Contractor shall be released from any obligation to provide further Work under the Contract affected by the termination.

B. Notwithstanding subsection A., funding of this Contract beyond the current biennium is conditional upon the appropriation by the County Council of sufficient funds to support the Work described in this Contract. Otherwise, the Contract shall terminate on December 31 of the current biennium.

16. REQUIREMENTS OF KING COUNTY LIVING WAGE ORDINANCE

In accordance with King County Ordinance 17909, as a condition of award for contracts for services with an initial or amended value of \$100,000 or more, the Contractor agrees that it shall pay and require all subcontractors to pay a living wage as described in the ordinance, to employees for each hour the employee performs a Measurable Amount of Work on this Contract. "Measurable Amount of Work" shall mean a definitive allocation of an employee's time that can be attributed to work performed on a specific matter, but that is not less than a total of one hour in any one week period.

Violations of this requirement may result in disqualification of the Contractor from bidding on or being awarded a County contract for up to two years; contractual remedies including, but not limited to, liquidated damages and/or termination of the Contract; remedial action as set forth in public rule; and other civil remedies and sanctions allowed by law.

17. CONTRACTOR IMPAIRMENT

King County is committed to a safe, healthy, drug-free, and alcohol-free work environment on all County property and worksites. Contractor's employees are prohibited from reporting to or performing work on County property or worksites with the odor of alcohol present on their person, or are observed by a County employee to be consuming alcohol or controlled substances, and/or appear to be under the influence or impaired by alcohol or controlled substances. The County employee will use specific, contemporaneous and articulable observations about the Consultant's employee's appearance, speech, behavior, and odor when making this determination. King County will notify the Contractor of the County employee's observations. The Contractor shall instruct their employee that they are prohibited from continuing to perform work and will safely remove the employee from the County property or worksite.

IN WITNESS HEREOF, THE PARTIES HERETO HAVE CAUSED THIS SUPPLEMENT TO THE NJPA CONTRACT 121715-TFU TO BE EXECUTED AND INSTITUTED ON THE DATE FIRST ABOVE WRITTEN.

King County, Washington

By 
Name Eunjoo Greenhouse
Title Deputy Director
Date 5/18/18

Tandus Centiva US LLC

By 
Name Leonard F. Ferro
Title President
Date April 4, 2018

Contract Award
RFP # 121715

FORM D



Formal Offering of Proposal
(To be completed Only by Proposer)

FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES |
In compliance with the Request for Proposal (RFP) for FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: **Tandus Centiva US LLC** Date: **December 15, 2015**

Company Address: **311 Smith Industrial Blvd.**

City: **Dalton** State: **GA** Zip: **30721**

Contact Person: **John Sumlin** Title: **VP Education Strategic Accounts**

Authorized Signature (ink only): *Leonard F. Ferro* **Leonard F. Ferro, COO**
(Name printed or typed)



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA #121715 FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES

Tandus Centiva US LLC
Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective start date of the Contract will be February 16, 20 16 and continue for four years from the board award date. This contract has the consideration of a fifth year renewal option at the discretion of NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature:

NJPA Executive Director

Dr. Chad Coquette

(Name printed or typed)

Awarded this

16th

day of

February

, 20

16NJPA Contract Number # 121715-TFU

NJPA Authorized signature:

NJPA Board Member

Scott Veronen

(Name printed or typed)

Executed this

16th

day of

February

, 20

16NJPA Contract Number # 121715-TFU

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name Tandus Centiva US LLC

Vendor Authorized signature:

Leonard F. Ferro

(Name printed or typed)

Title:

President

Executed this

17th

day of

February

, 20

16NJPA Contract Number # 121715-TFU



National Joint Powers Alliance® (herein NJPA)

REQUEST FOR PROPOSAL (herein RFP)

for the procurement of

FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES

RFP Opening

DECEMBER 18, 2015

8:00 a.m. Central Time

At the offices of the

National Joint Powers Alliance®

202 12th Street Northeast, Staples, MN 56479

RFP # 121715

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of # 121715 FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES. Details of this RFP are available beginning NOVEMBER 5, 2015. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until DECEMBER 17, 2015 at 4:30 p.m. Central Time at the above address and opened DECEMBER 18, 2015 at 8:00 a.m. Central Time.

RFP Timeline

NOVEMBER 5, 2015

Publication of RFP in the print and online version of the *USA Today*, in the print and online version of the *Salt Lake News* within the State of Utah, in the print and online version of the *Daily Journal of Commerce* within the State of Oregon (note: OR entities this pertains to: <http://www.njpacoop.org/oregon-advertising>), in the print and online version of *The State* within the State of South Carolina, the NJPA website www.njpacoop.org, [MERX](http://www.merx.com), [Noticetobidders.com](http://www.noticetobidders.com), [PublicPurchase.com](http://www.publicpurchase.com), [Biddingo](http://www.biddingo.com), and [Onvia](http://www.onvia.com). Pre-Proposal Conference (the webcast/conference call. The connection information will be sent to all inquirers two business days before the conference).

**DECEMBER 2, 2015
10:00 a.m. Central Time**

Deadline for RFP questions.

**DECEMBER 10, 2015
DECEMBER 17, 2015
4:30 p.m. Central Time**

Deadline for Submission of Proposals. Late responses will be returned unopened.

**DECEMBER 18, 2015
8:00 a.m. Central Time**

Public Opening of Proposals.

Direct questions regarding this RFP to: Jonathan Yahn at jonathan.yahn@njpacoop.org or (218)895-4144.

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1 DEFINITIONS

A. CONTRACT

“Contract” as used herein shall consist of: this RFP, pricing, fully executed forms C, D, F & P from the Proposer’s response pursuant to this RFP, and a fully executed form E (“Acceptance and Award”) with final terms and conditions. Form E will be executed on or after award and will provide final clarification of terms and conditions of the award.

B. CURRENCY

All transactions are payable in U.S. dollars on U.S. sales. All administrative fees are to be paid in U.S. dollars.

C. EXCLUSIVE VENDOR

A sole Vendor awarded in a product category. NJPA reserves the right to award to an Exclusive Vendor in the event that such an award is in the best interests of NJPA Members nationally. A Proposer that exhibits and demonstrates the ability to offer and execute an outstanding overall program, demonstrates the ability and willingness to serve NJPA current and qualifying Members in all 50 states and comply with all other requirements of this RFP, is preferred.

D. FOB

FOB stands for “Freight On Board” and defines the point at which responsibility for loss and damage of product/equipment purchased is transferred from Seller to Buyer. “FOB Destination” defines that transfer of responsibility for loss is transferred from Seller to Buyer at the Buyer’s designated delivery point. FOB does not identify who is responsible for the costs of shipping. The responsibility for the costs of shipping is addressed elsewhere in this document.

E. HUB PARTNER

An organization that a member requests to be served through with an Awarded Vendor for the purposes of complying with a Law, Regulation, or Rule to which that individual NJPA Member deems to be applicable in their jurisdiction.

F. PROPOSER

A company, person, or entity delivering a timely response to this RFP.

G. REQUEST FOR PROPOSAL

Herein referred to as RFP.

H. SOURCED GOODS

A Sourced Good or Open Market Item is a product within the RFP’s scope - generally deemed incidental to the total transaction or purchase of contract items - which a member wants to buy under contract from an Awarded Vendor that is not currently available under the Vendor’s NJPA contract.

I. TIME

Periods of time, stated as number of days, shall be in calendar days.

J. TOTAL COST OF ACQUISITION

The Total Cost of Acquisition for the equipment/products and related services being proposed is the cost of the proposed equipment/products and related services delivered and operational for its intended purpose in the end-user’s location.

K. VENDOR

A Proposer whose response has been awarded a contract pursuant to this RFP.

2 ADVERTISEMENT OF RFP

2.1 NJPA shall advertise this solicitation: 1) once each in Oregon's Daily Journal of Commerce, South Carolina's The State and Utah's Salt Lake Tribune; 2) on NJPA's website; 3) in the hard copy print and online editions of the USA Today; and 4) on other third-party websites deemed appropriate by NJPA. Other third party advertisers may include Onvia, PublicPurchase.com, MERX and Biddingo.

2.2 NJPA also notifies and provides solicitation documentation to each State level procurement departments for possible re-posting of the solicitation within their systems and at their option for future use and to meet specific state requirements.

3 INTRODUCTION

A. ABOUT NJPA

3.1 The National Joint Powers Alliance® (NJPA) is a public agency serving as a national municipal contracting agency established under the Service Cooperative statute by Minnesota Legislative Statute §123A.21 with the authority to develop and offer, among other services, cooperative procurement services to its membership. Eligible membership and participation includes states, cities, counties, all government agencies, both public and non-public educational agencies, colleges, universities and non-profit organizations.

3.2 Under the authority of Minnesota state laws and enabling legislation, NJPA facilitates a competitive bidding and contracting process on behalf of the needs of itself and the needs of current and potential member agencies nationally. This process results in national procurement contracts with various Vendors of products/equipment and services which NJPA Member agencies desire to procure. These procurement contracts are created in compliance with applicable Minnesota Municipal Contracting Laws. A complete listing of NJPA cooperative procurement contracts can be found at www.njpacoop.org.

3.3 NJPA is a public agency governed by publicly elected officials that serve as the NJPA Board of Directors. NJPA's Board of Directors calls for all proposals, awards all Contracts, and hosts those resulting Contracts for the benefit of its own and its Members use.

3.3.1 Subject to Approval of the NJPA Board: NJPA contracts are awarded by the action of NJPA Board of Directors. This action is based on the open and competitive bidding process facilitated by NJPA. The evaluation and resulting recommendation is presented to the Board of Directors by the NJPA Proposal Evaluation Committee.

3.4 NJPA currently serves over 50,000 member agencies nationally. Both membership and utilization of NJPA contracts continue to expand, due in part to the increasing acceptance of Cooperative Purchasing throughout the government and education communities nationally.

B. JOINT EXERCISE OF POWERS LAWS

3.5 NJPA cooperatively shares those contracts with its Members nationwide through various Joint Exercise of Powers Laws or Cooperative Purchasing Statutes established in Minnesota, other States and Canadian Provinces. The Minnesota Joint Exercise of Powers Law is Minnesota Statute §471.59 which states "Two or more governmental units...may jointly or cooperatively exercise any power common to the contracting parties..." This Minnesota Statute allows NJPA to serve Member agencies located in all other states. Municipal agencies nationally have the ability to participate in cooperative purchasing activities as a result of specific laws of their own state. These laws can be found on our website at <http://www.njpacoop.org/national-cooperative-contract-solutions/legal-authority/>.

C. WHY RESPOND TO A NATIONAL COOPERATIVE PROCUREMENT CONTRACT

3.6 National Cooperative Procurement Contracts create value for Municipal and Public Agencies, as well as for Vendors of products/equipment and services in a variety of ways:

3.6.1 National cooperative contracts potentially save the time and effort of Municipal and Public Agencies who would have been otherwise charged with soliciting vendor responses to individual RFP's, resulting in individual contracts, to meet the procurement needs of their respective agencies. Considerable time and effort is also potentially saved by the Vendors who would have had to otherwise respond to each of those individual RFPs. A single, nationally advertised RFP, resulting in a single, national cooperative contract can potentially replace thousands of individual RFPs for the same equipment/products/services that might have been otherwise advertised by individual NJPA member agencies.

3.6.2 NJPA contracts offer our Members nationally leveraged volume purchasing discounts. Our contract terms and conditions offer the opportunity for Vendors to recognize individual member procurement volume commitment through additional volume based contract discounts.

3.7 State laws that permit or encourage cooperative purchasing contracts do so with the belief that cooperative efficiencies will result in lower prices, better overall value, and considerable time savings.

3.8 The collective purchasing power of thousands of NJPA Member agencies nationwide offers the opportunity for volume pricing discounts. Although no sales or sales volume is guaranteed by an NJPA Contract resulting from this RFP, substantial volume is anticipated and volume pricing is requested and justified.

3.9 NJPA and its Members desire the best value for their procurement dollar as well as a competitive price. Vendors have the opportunity to display and highlight value added attributes of their company, equipment/products and services without constraints of a typical individual proposal process.

D. THE INTENT OF THIS RFP

3.10. National contract awarded by the NJPA Board of Directors: NJPA seeks the most responsive and responsible Vendor relationship(s) to reflect the best interests of NJPA and its Member agencies. Through a competitive proposal and evaluation process, the NJPA Proposal Evaluation Committee reviews and recommends vendors for to award a national contract by the action of the NJPA Board of Directors. NJPA's primary intent is to establish and provide a national cooperative procurement contract which offer opportunities for NJPA and our Member agencies to procure quality product/equipment and services as desired and needed. The contracts will be marketed nationally through a cooperative effort between the awarded vendor(s) and NJPA. Contracts are expected to offer price levels reflective of the potential and collective volume of NJPA and the nationally established NJPA membership base.

3.11 Beyond our primary intent, NJPA further desires to:

3.11.1 Award a four year term contract with a fifth year contract option resulting from this RFP;

3.11.2 Offer and apply any applicable technological advances throughout the term of a contract resulting from this RFP

3.11.3 Deliver "Value Added" aspects of the company, equipment/products and services as defined in the "Proposer's Response";

3.11.4 Deliver wide spectrums of solutions to meet the needs and requirement of NJPA and NJPA Member agencies.

3.11.5 Award an exclusive contract to the most responsive and responsible vendor when it is deemed to be in the best interest of NJPA and the NJPA Member agencies

3.12 Exclusive or Multiple Awards: Based on the goals and scope of this RFP, NJPA is requesting responders to demonstrate their ability to serve the needs of NJPA's national membership. It is NJPA's intent and desire to award a contract to a single exclusive Vendor to serve our membership's needs. To meet the goals of this RFP, NJPA reserves the right to award a Contract to multiple Proposers where the result justifies a multiple award and multiple contracts are deemed to be in the best interests of NJPA Member agencies.

3.13 Non-Manufacturer Awards: NJPA reserves the right to make an award related to this invitation to a non-manufacturer or dealer/distributor if such action is in the best interests of NJPA and its Members.

3.14 Manufacturer as a Proposer: If the Proposer is a Manufacturer or wholesale distributor, the response received will be evaluated on the basis of a response made in conjunction with that Manufacturer's authorized Dealer Network. Unless stated otherwise, a Manufacturer or wholesale distributor Proposer is assumed to have a documented relationship with their Dealer Network where that Dealer Network is informed of, and authorized to accept, purchase orders pursuant to any Contract resulting from this RFP on behalf of the Manufacturer or wholesale distributor Proposer. Any such dealer will be considered a sub-contractor of the Proposer/Vendor. The relationship between the Manufacturer and wholesale distributor Proposer and its Dealer Network may be proposed at the time of the proposed submission if that fact is properly identified.

3.15 Dealer/Re-seller as a Proposer: If the Proposer is a dealer or re-seller of the products and/or services being proposed, the response will be evaluated based on the Proposer's authorization to provide those products and services from their manufacturer. Where appropriate, Proposers must document their authority to offer those products and/or services.

E. SCOPE OF THIS RFP

3.16 Scope: The scope of this RFP is to award a contract to a qualifying vendor defined as a manufacturer, provider, or dealer/distributor, established as a Proposer, and deemed responsive and responsible through our open and competitive proposal process. Vendors will be awarded contracts based on the proposal and responders demonstrated ability to meet the expectations of the RFP and demonstrate the overall highest valued solutions which meet and/or exceed the current and future needs and requirements of NJPA and its Member agencies nationally within the scope of **FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES**.

3.17 Additional Scope Definitions: For purposes of the scope of this solicitation:

3.17.1 In addition to **FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES** **this solicitation should be read to include, but not to be limited to:**

3.17.1.1 All indoor/outdoor, resilient, ceramic tile, porcelain tile, wood, hardwood, linoleum, rubber, vinyl, broadloom, carpet tile, epoxy, and any other flooring hybrid, floor mats, area rugs, and floor cleaning services.

3.17.2 NJPA reserves the right to limit the scope of this solicitation for NJPA and current and potential NJPA member agencies.

3.17.2.1 **This solicitation should not be read to include** any indoor/outdoor athletic, recreational, or sport surfaces.

3.18 Overlap of Scope: When considering equipment/products/services, or groups of equipment/products/services submitted as a part of your response, and whether inclusion of such will fall within a “Scope of Proposal,” please consider the validity of an inverse statement.

3.18.1 For example, pencils and post-it-notes can generally be classified as office supplies and office supplies generally include pencils and post-it-notes.

3.18.2 In contrast, computers (PCs and peripherals) can generally be considered office supplies; however, the scope of office supplies does not generally include computer servers and infrastructure.

3.18.3 In conclusion: With this in mind, individual products and services must be examined individually by NJPA, from time to time and in its sole discretion, to determine their compliance and fall within the original “Scope” as intended by NJPA.

3.19 Best and Most Responsive – Responsible Proposer: It is the intent of NJPA to award a Contract to the best and most responsible and responsive Proposer(s) offering the best overall quality and selection of equipment/products and services meeting the commonly requested specifications of the NJPA and NJPA Members, provided the Proposer’s Response has been submitted in accordance with the requirements of this RFP. Qualifying Proposers who are able to anticipate the current and future needs and requirements of NJPA and NJPA member agencies; demonstrate the knowledge of any and all applicable industry standards, laws and regulations; and possess the willingness and ability to distribute, market to and service NJPA Members in all 50 states are preferred. NJPA requests proposers submit their entire product line as it applies and relates to the scope of this RFP.

3.20 Sealed Proposals: NJPA will receive sealed proposal responses to this RFP in accordance with accepted standards set forth in the Minnesota Procurement Code and Uniform Municipal Contracting Law. Awards may be made to responsible and responsive Proposers whose proposals are determined in writing to be the most advantageous to NJPA and its current or qualifying future NJPA Member agencies.

3.21 Use of Contract: Any Contract resulting from this solicitation shall be awarded with the understanding that it is for the sole convenience of NJPA and its Members. NJPA and/or its members reserve the right to obtain like equipment/products and services solely from this contract or from another contract source of their choice or from a contract resulting from their own procurement process.

3.22 Awarded Vendor’s interest in a contract resulting from this RFP: Awarded Vendors will be able to offer to NJPA, and current and potential NJPA Members, only those products/equipment and services specifically awarded on their NJPA Awarded Contract(s). Awarded Vendors may not offer as “contract compliant,” products/equipment and services which are not specifically identified and priced in their NJPA Awarded Contract.

3.23 Sole Source of Responsibility- NJPA desires a “Sole Source of Responsibility” Vendor. This means the Vendor will take sole responsibility for the performance of delivered equipment/products/ services. NJPA also desires sole responsibility with regard to:

3.23.1 Scope of Equipment/Products/Services: NJPA desires a provider for the broadest possible scope of products/equipment and services being proposed over the largest possible geographic area and to the largest possible cross-section of NJPA current and potential Members.

3.23.2 Vendor use of sub-contractors in sourcing or delivering equipment/product/services: NJPA desires a single source of responsibility for equipment/products and services proposed. Proposers are assumed to have sub-contractor relationships with all organizations and individuals whom are external to the Proposer and are involved in providing or delivering the equipment/products/services being proposed. Vendor assumes all responsibility for the equipment/products/services and actions of any such Sub-Contractor. Suggested Solutions Options include:

3.24.1 Multiple solutions to the needs of NJPA and NJPA Members are possible. Examples could include:

3.24.1.1 Equipment/Products Only Solution: Equipment/Products Only Solution may be appropriate for situations where NJPA or NJPA Members possess the ability, either in-house or through local third party contractors, to properly install and bring to operation those equipment/products being proposed.

3.24.1.2 Turn-Key Solutions: A Turn-Key Solution is a combination of equipment/products and services which provides a single price for equipment/products, delivery, and installation to a properly operating status. Generally this is the most desirable solution as NJPA and NJPA Members may not possess, or desire to engage, personnel with the necessary expertise to complete these tasks internally or through other independent contractors

3.24.1.3 Good, Better, Best: Where appropriate and properly identified, Proposers are invited to offer the CHOICE of good – better – best multiple grade solutions to NJPA and NJPA Members' needs.

3.24.1.4 Proven – Accepted – Leading Edge Technology: Where appropriate and properly identified, Proposers are invited to provide an appropriate identified spectrum of technology solutions to compliment or enhance the functionality of the proposed solutions to NJPA and NJPA Members' needs both now and into the future.

3.24.2 If applicable, Contracts will be awarded to Proposer(s) able to deliver a proposal meeting the entire needs of NJPA and its Members within the scope of this RFP. NJPA prefers Proposers submit their complete product line of products and services described in the scope of this RFP. NJPA reserves the right to reject individual, or groupings of specific equipment/products and services proposals as a part of the award.

3.25 Geographic Area to be Proposed: This RFP invites proposals to provide FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES to NJPA and NJPA Members throughout the entire United States and possibly internationally. Proposers will be expected to express willingness to explore service to NJPA Members located abroad; however the lack of ability to serve Members outside of the United States will not be cause for non-award. The ability and willingness to serve Canada, for instance, will be viewed as a value-added attribute.

3.26 Contract Term: At NJPA's option a contract resulting from this RFP will become effective either the date awarded by the NJPA Board of Directors or the day following the expiration date of an existing NJPA procurement contract for the same or similar product/equipment and services.

3.26.1 NJPA is seeking a Contract base term of four years as allowed by Minnesota Contracting Law. Full term is expected. However, one additional one-year renewal/extension may be offered by NJPA to Vendor beyond the original four year term if NJPA deems such action to be in the best interests of NJPA and its Members. NJPA reserves the right to conduct periodic business reviews throughout the term of the contract.

3.27 Minimum Contract Value: NJPA anticipates considerable activity resulting from this RFP and subsequent award; however, no commitment of any kind is made concerning actual quantities to be acquired. NJPA does not guarantee usage. Usage will depend on the actual needs of the NJPA Members and the value of the awarded contract.

3.28 Estimated Contract Volume: Estimated quantities and sales volume are based on potential usage by NJPA and NJPA Member agencies nationally.

3.29 Contract Availability: This Contract must be available to all current and potential NJPA Members who choose to utilize this NJPA Contract to include all governmental and public agencies, public and private primary and secondary education agencies, and all non-profit organizations nationally.

3.30 Proposer's Commitment Period: In order to allow NJPA the opportunity to evaluate each proposal thoroughly, NJPA requires any response to this solicitation be valid and irrevocable for ninety (90) days after the date proposals were opened regarding this RFP.

F. EXPECTATIONS FOR EQUIPMENT/PRODUCTS AND SERVICES BEING PROPOSED

3.31 Industry Standards: Except as contained herein, the specifications or solutions for this RFP shall be those accepted guidelines set forth by the FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES industry, as they are generally understood and accepted within that industry across the nation. Submitted products/equipment, related services, and their warranties and assurances are required to meet and/or exceed all current, traditional and anticipated needs and requirements of NJPA and its Members.

3.31.1 Deviations from industry standards must be identified by the Proposer and explained how, in their opinion, the equipment/products and services they propose will render equivalent functionality, coverage, performance, and/or related services. Failure to detail all such deviations may comprise sufficient grounds for rejection of the entire proposal.

3.31.2 Technical Descriptions/Specifications. Excessive technical descriptions and specifications which, in the opinion of NJPA unduly enlarge the proposal response may reduce evaluation points awarded on Form G. Proposers must supply sufficient information to:

3.31.2.1 demonstrate the Proposer's knowledge of industry standards;

3.31.2.2 identify the equipment/products and services being proposed; and

3.31.2.3 differentiate equipment/products and services from others.

3.32 New Current Model Equipment/Products: Proposals submitted shall be for new, current model equipment/products and services with the exception of certain close-out products allowed to be offered on the Proposer's "Hot List" described herein.

3.33 Compliance with laws and standards: All items supplied on this Contract shall comply with any current applicable safety or regulatory standards or codes.

3.34 Delivered and operational: Products/equipment offered herein are to be proposed based upon being delivered and operational at the NJPA Member's site. Exceptions to "delivered and operational" must be explicitly disclosed in the "Total Cost of Acquisition" section of your proposal response.

3.35 Warranty: The Proposer warrants that all products, equipment, supplies, and services delivered under this Contract shall be covered by the industry standard or better warranty. All products and equipment should carry a minimum industry standard manufacturer's warranty that includes materials and labor. The Proposer has the primary responsibility to submit product specific warranty as required and accepted by industry standards. Dealer/Distributors agree to assist the purchaser in reaching a solution in a dispute over warranty's terms with the manufacturer. Any manufacturer's warranty which is effective past the expiration of the warranty will be passed on to the NJPA member. Failure to submit a minimum warranty may result in non-award.

3.36 Additional Warrants: The Proposer warrants all products/equipment and related services furnished hereunder will be free from liens and encumbrances; defects in design, materials, and workmanship; and will conform in all respects to the terms of this RFP including any specifications or standards. In addition,

Proposer/Vendor warrants the products/equipment and related services are suitable for and will perform in accordance with the ordinary use for which they are intended.

G. SOLUTIONS BASED SOLICITATION

3.37 NJPA solicitations and contract process will not offer specific specifications for proposers to meet or base your response on. This RFP is a “Solutions Based Solicitation.” This means the proposers are asked to understand and anticipate the current and future needs of NJPA and the nationally located NJPA membership base, within the scope of this RFP, and including specifications commonly desired or required by law or industry standards. Your proposal will be evaluated in part on your demonstrated ability to meet or exceed the needs and requirements of NJPA and our member agencies within the defined scope of this RFP.

3.38 NJPA does not typically provide product and service specifications; rather NJPA is requesting an industry standard or accepted specification for the requested product/equipment and services. Where specific line items are specified, those line items should be considered the minimum which can be expanded by the Proposer to deliver the Proposer’s “Solution” to NJPA and NJPA Members’ needs.

4 INSTRUCTIONS FOR PREPARING YOUR PROPOSAL

A. INQUIRY PERIOD

4.1 The inquiry period shall begin at the date of first advertisement and continue to the “Deadline for Requests.” RFP packages shall be distributed to Potential Bidders during the inquiry period. The purpose for the defined “Inquiry Period” is to ensure proposers have enough time to complete and deliver the proposal to our office.

B. PRE-PROPOSAL CONFERENCE

4.2 A non-mandatory pre-proposal conference will be held at the date and time specified in the time line on page one of this RFP. Conference call and web connection information will be sent to all Potential Proposers through the same means employed in their inquiry. The purpose of this conference call is to allow Potential Proposers to ask questions regarding this RFP and hear answers to their own questions and the questions of other Potential Proposers. Only answers issued in writing by NJPA to questions asked before or during the Pre-proposal Conference shall be considered binding.

C. IDENTIFICATION OF KEY PERSONNEL

4.3 Vendor will designate one senior staff individual who will represent the awarded Vendor to NJPA. This contact person will correspond with members for technical assistance, questions or problems that may arise including instructions regarding different contacts for different geographical areas as needed.

4.4 Individuals should also be identified (if applicable) as the primary contacts for the contents of this proposal, marketing, sales, and any other area deemed essential by the Proposer.

D. PROPOSER’S EXCEPTIONS TO TERMS AND CONDITIONS

4.5 Any exceptions, deviations, or contingencies a Proposer may have to the terms and conditions contained herein must be documented on Form C.

4.6 Exceptions, deviations or contingencies stipulated in Proposer’s Response, while possibly necessary in the view of the Proposer, may result in disqualification of a Proposal Response.

E. PROPOSAL FORMAT

4.7 It is the responsibility of all Proposers to examine the entire RFP package, to seek clarification of any item or requirement that may not be clear and to check all responses for accuracy before submitting a Proposal. Negligence in preparing a Proposal confers no right of withdrawal after the deadline for submission of proposals.

4.8 All proposals must be properly labeled and sent to “The National Joint Powers Alliance®, 202 12th ST NE Staples, MN 56479.”

4.9 **Format for proposal response:** All proposals must be physically delivered to NJPA at the above address in the following form and with all required hard copy documents and signature forms/pages inserted as loose pages at the front of the Vendor’s response:

4.9.1 Hard copy original signed, completed, and dated forms C, D, F and hard copy signed signature page only from forms A and P from this RFP;

4.9.2 Hard copies of all addenda issued for the RFP with original counter signed by the Proposer;

4.9.3 Hardy copy of Certificate of Insurance verifying the coverage identified in this RFP; and

4.9.4 A complete copy of your response on a CD (Compact Disc) or flash drive. The copy shall contain completed Forms A, B, C, D, F & P, your statement of products and pricing (including apparent discount) together with all appropriate attachments. Everything you send with your hard copy should also be included in the electronic copy. As a public agency, NJPA proposals, responses and awarded contracts are a matter of public record, except for that data included in the proposals, responses and awarded contracts that is classified as nonpublic; thus, pursuant to statute, NJPA policies and RFP terms and conditions, all documentation, except for that data which is nonpublic is available for review by the public through a public records request. If you wish to request that certain information that falls within Minnesota Statute §13.37 be redacted, such request must be made within thirty-days of award/non-award.

4.10 All Proposal forms must be submitted in English and be legible. All appropriate forms must be executed by an authorized signatory of the Proposer. Blue ink is preferred for signatures.

4.11 Proposal submissions should be submitted using the electronic forms provided. If a Proposer chooses to use alternative documents for their response, the Proposer will be responsible for ensuring the content is effectively equal to the NJPA form and the document is in a format readable by NJPA.

4.12 It is the responsibility of the Proposer to be certain the proposal submittal is in the physical possession of NJPA on or prior to the deadline for submission of proposals.

4.12.1 Proposals must be submitted in a sealed envelope or box properly addressed to NJPA and prominently identifying the proposal number, proposal category name, the message “**Hold for Proposal Opening**”, and the deadline for proposal submission. NJPA cannot be responsible for late receipt of proposals. Proposals received by the correct deadline for proposal submission will be opened and the name of each Proposer and other appropriate information will be publicly read.

4.13 Corrections, erasures, and interlineations on a Proposer’s Response must be initialed by the authorized signer in original ink on all copies to be considered.

4.14 Addendums to the RFP: The Proposer is responsible for ensuring receipt of all addendums to this RFP.

4.14.1 Proposer’s are responsible for checking directly with the NJPA website for addendums to this RFP.

4.14.2 Addendums to this RFP can change terms and conditions of the RFP including the deadline for submission of proposals.

F. QUESTIONS AND ANSWERS ABOUT THIS RFP

4.15 Upon examination of this RFP document, Proposer shall promptly notify NJPA of any ambiguity, inconsistency, or error they may discover. Interpretations, corrections and changes to this RFP will be made by NJPA through addendum. Interpretations, corrections, or changes made in any other manner will not be binding and Proposer shall not rely upon such.

4.16 Submit all questions about this RFP, in writing, referencing FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES to Jonathan Yahn, NJPA 202 12th Street NE, Staples, MN 56479 or RFP@njpacoop.org. Those not having access to the Internet may call Jonathan Yahn at (218) 895-4144. Requests for additional information or interpretation of instructions to Proposers or technical specifications shall also be addressed to Jonathan Yahn. NJPA urges Potential Proposers to communicate all concerns well in advance of the deadline to avoid misunderstandings. Questions received less than seven (7) days ending at 4:00 p.m. Central Time of the seventh (7th) calendar day prior to proposal due-date cannot be answered; however, communications permitted include: NJPA issued addenda or potential Vendor withdrawal of their response prior to RFP submission deadline.

4.17 If the answer to a question is deemed by NJPA to have a material impact on other potential proposers or the RFP itself, the answer to the question will become an addendum to this RFP.

4.18 If the answer to a question is deemed by NJPA to be a clarification of existing terms and conditions and does not have a material impact on other potential proposers or the RFP itself, no further documentation of that question is required.

4.19 As used in this solicitation, clarification means communication with a Potential Proposer for the sole purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the RFP.

4.20 Addenda are written instruments issued by NJPA that modify or interpret the RFP. All addenda issued by NJPA shall become a part of the RFP. Addenda will be delivered to all Potential Proposers using the same method of delivery of the original RFP material. NJPA accepts no liability in connection with the delivery of said materials. Copies of addenda will also be made available on the NJPA website at www.njpacoop.org by clicking on “Current and Pending Solicitations” and from the NJPA offices. No questions will be accepted by NJPA later than seven (7) days prior to the deadline for receipt of proposals, except Each Potential Proposer shall ascertain prior to submitting a Proposal that it has received all addenda issued, and the Proposer shall acknowledge their receipt in its Proposal Response.

4.21 An amendment to a submitted proposal must be in writing and delivered to NJPA no later than the time specified for opening of all proposals.

G. MODIFICATION OR WITHDRAWAL OF A SUBMITTED PROPOSAL

4.22 A submitted proposal may not be modified, withdrawn or cancelled by the Proposer for a period of ninety (90) days following the date proposals were opened. Prior to the deadline for submission of proposals, any proposal submitted may be modified or withdrawn by notice to the NJPA Contracts and Compliance Manager. Such notice shall be submitted in writing and include the signature of the Proposer and shall be delivered to NJPA prior to the deadline for submission of proposals and it shall be so worded as not to reveal the content of the original proposal. However, the original proposal shall not be physically returned to the Potential Proposer until after the official proposal opening. Withdrawn proposals may be resubmitted up to the time designated for the receipt of the proposals if they are then fully in conformance with the Instructions to Proposer.

4.23 Examples of Value Added Attributes: Value-Added attributes, products and services are items offered in addition to the products and services being proposed which adds value to those items being proposed. The availability of a contract for maintenance or service after the initial sale, installation, and set-up may, for instance, be “Value Added Services” for products where a typical buyer may not have the ability to perform these functions. The opportunity to indicate value added dimensions and such advancements will be available in the Proposer’s Questionnaire and Proposer’s product and service submittal.

4.24 Value added equipment/products and services and expanded services, as they relate to this RFP, will be given positive consideration in the award selection. Consideration will be given to an expanded selection of FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES and advances to provide equipment/products/services or supplies meeting and/or exceeding today’s industry standards and expectations. A value add would include a program or service that further serves the members needs above and possibly beyond standard expectation and complements the equipment/products/services and training. Value added could include areas of equipment, product and service, sales, ordering, delivery, performance, maintenance, technology, and service that furthers the functionality and effectiveness of the procurement process while remaining within the scope of this RFP.

4.25 Minority, Small Business, and Women Business Enterprise (WMBE) participation: It is the policy of some NJPA Members to involve Minority, Small Business, and WMBE contractors in the process to purchase equipment/products and related services. Vendors should document WMBE status for their organization AND any such status of their affiliates (i.e. Supplier networks) involved in carrying out the activities invited. The ability of a Proposer to provide “Credits” to NJPA and NJPA Members in these subject areas, either individually or through related entities involved in the transaction, will be evaluated positively by NJPA and reflected in the “value added” area of the evaluation. NJPA is committed to facilitating the realization of such “Credits” through certain structuring techniques for transactions resulting from this RFP.

4.26 Environmentally Preferred Purchasing Opportunities: There is a growing trend among NJPA Members to consider the environmental impact of the equipment/products and related services they purchase. “Green” characteristics demonstrated by responding companies will be evaluated positively by NJPA and reflected in the “value added” area of the evaluation. Please identify any Green characteristics of the equipment/products and related services in your proposal and identify the sanctioning body determining that characteristic. Where appropriate, please indicate which products have been certified as “green” and by which certifying agency.

4.27 On-Line Requisitioning systems: When applicable, on-line requisitioning systems will be viewed as a value-added characteristic. Proposer shall include documentation about user interfaces that make on-line ordering easy for NJPA Members as well as the ability to punch-out from mainstream e-Procurement or Enterprise Resource Planning (ERP) systems that NJPA Members may currently utilize.

4.28 Financing: The ability of the Proposer to provide financing options for the products and services being proposed will be viewed as a Value Added Attribute.

H. PROPOSAL OPENING PROCEDURE

4.29 Sealed and properly identified Proposer’s Responses for this RFP entitled FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES will be received by Jonathan Yahn, Contracts and Compliance Manager, at NJPA Offices, 202 12th Street NE, Staples, MN 56479 until the deadline for receipt of, and proposal opening identified on page one of this RFP. **We document the receipt by using an atomic clock; an NJPA employee electronically time and date stamps all Proposals immediately upon receipt.** The NJPA Director of Contracts and Marketing, or Representative from the NJPA Proposal Evaluation Committee, will then read the Proposer’s names aloud. A summary of the responses to this RFP will be made available for public inspection in the NJPA office in Staples, MN. A letter or e-mail request is required to receive a complete RFP package. Send or communicate

all requests to the attention of Jonathan Yahn 202 12th Street Northeast Staples, MN 56479 or RFP@njpacoop.org to receive a complete copy of this RFP. Method of delivery needs to be indicated in the request; an email address is required for electronic transmission. Oral, facsimile, telephone or telegraphic Proposal Submissions or requests for this RFP are invalid and will not receive consideration. All Proposal Responses must be submitted in a sealed package. The outside of the package shall plainly identify FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES. To avoid premature opening, it is the responsibility of the Proposer to label the Proposal Response properly.

I. NJPA'S RIGHTS RESERVED

4.30.1 Reject any and all Proposals received in response to this RFP;

4.30.2 Disqualify any Proposer whose conduct or Proposal fails to conform to the requirements of this RFP;

4.30.3 Have unlimited rights to duplicate all materials submitted for purposes of RFP evaluation, and duplicate all public information in response to data requests regarding the Proposal;

4.30.4 Consider a late modification of a Proposal if the Proposal itself was submitted on time and if the modifications were requested by NJPA and the modifications make the terms of the Proposal more favorable to NJPA, and accept such Proposal as modified;

4.30.5 At its sole discretion, reserve the right to waive any non-material deviations from the requirements and procedures of this RFP;

4.30.6 Extend the Contract, in increments determined by NJPA, not to exceed a total contract term of five years; and

4.30.7 Cancel the Request for Proposal at any time and for any reason with no cost or penalty to NJPA.

4.30.8 Correct or amend the RFP at any time with no cost or penalty to NJPA. If NJPA should correct or amend any segment of the RFP after submission of Proposals and prior to announcement of the Awarded Vendor, all Proposers will be afforded ample opportunity to revise their Proposal to accommodate the RFP amendment and the dates for submission of revised Proposals announced at that time. NJPA will not be liable for any errors in the RFP or other responses related to the RFP.

4.30.9 Extend proposal due dates.

5 PRICING

5.1 NJPA requests Potential Proposers respond to this RFP only if they are able to offer a wide array of equipment/products and services and at prices lower and better value than what they would ordinarily offer to single government agency, larger school district, or regional cooperative.

5.2 This RFP requests pricing for an indefinite quantity of products or related services with potential national sales distribution and service. While most RFP categories represent significant sales opportunities, NJPA makes no guarantees about the quantity of products or services that members will purchase. **The estimated annual value of this FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES category is \$60,000,000.00.** If the proposer's solution requires additional supporting documentation or is presented with multiple alternatives, describe where it can be found in your submission and make it easy to understand.

5.3 Regardless of the payment method selected by NJPA or NJPA Member, a total cost associated with any purchase option of the equipment/products and services and being supplied must always be disclosed at the time of purchase.

5.4 All Proposers will be required to submit “Primary Pricing” in the form of either “Line-Item Pricing,” or “Percentage Discount from Catalog Pricing,” or a combination of these pricing strategies. Proposers are also encouraged to offer OPTIONAL pricing strategies such as but not limited to “Hot List,” “Sourced Product/Equipment” and “Volume Discounts,” as well as financing options such as leasing. All pricing documents should include an effective date, preferably in the top right corner of the first page of each pricing document.

A. LINE-ITEM PRICING

5.5 A pricing format where specific individual products and/or services are offered at specific individual Contract prices. Products/equipment and/or related services are individually priced and described by characteristics such as manufacture name, stock or part number, size, or functionality. This method of pricing offers the least amount of confusion as products/equipment and prices are individually identified however, Proposers with a large number of products/equipment to propose may find this method cumbersome. In these situations, a percentage discount from catalog or category pricing model may make more sense and increase the clarity of the contract pricing format.

5.6 All Line-Item Pricing items must be numbered, organized, sectioned, including SKU’s (when applicable) and easily understood by the Evaluation Committee and members.

5.7 Submit Line-Item Pricing items in an Excel spreadsheet format and include all appropriate identification information necessary to discern the line item from other line items in each Responder’s proposal.

5.8 The purpose for a searchable excel spreadsheet format for Line-Item Pricing is to be able to quickly find any particular item of interest. For that reason, Proposers are responsible for providing the appropriate product and service identification information along with the pricing information which is typically found on an invoice or price quote for such products/equipment and related services.

5.9 All products/equipment and related services typically appearing on an invoice or price quote must be individually priced and identified on the line-item price sheet, including any and all ancillary costs.

5.10 Proposers are asked to provide both a published “List” price as well as a “Proposed Contract Price” in their pricing matrix. Published List price will be the standard “quantity of one” price currently available to government and educational customers excluding cooperative and volume discounts.

B. PERCENTAGE DISCOUNT FROM CATALOG OR CATEGORY

5.11 A specific percentage discount from a Catalog or List price” defined as a published Manufacturer’s Suggested Retail Price (MSRP) for the products/equipment or related services being proposed.

5.12 Individualized percentage discounts can be applied to any number of defined product groupings.

5.13 A Percentage Discount from MSRP may be applied to all elements identified in MSRP including all Manufacturer Options applicable to the equipment/products or related services.

5.14 When a Proposer elects to use “Percentage Discount from Catalog or Category,” Proposer will be responsible for providing and maintaining current published MSRP with NJPA and must be included in their proposal and provided throughout the term of any Contract resulting from this RFP.

C. COST PLUS A PERCENTAGE OF COST

5.15 Cost plus a percentage of cost as a primary pricing mechanism is not desirable.

D. HOT LIST PRICING

5.16 Where applicable, a Vendor may opt to offer a specific selection of products/services, defined as Hot List pricing at greater discounts or related advantages than those listed in the standard Contract pricing. All product/service pricing, including the Hot List Pricing, must be submitted electronically provided in Excel format. Hot List pricing must be submitted in a Line-Item format. Equipment/products and related services may be added or removed from the “Hot List” at any time through an NJPA Price and Product Change Form.

5.17 Hot List program and pricing when applicable may also be used to discount and liquidate close-out and discontinued equipment/products and related services as long as those close-out and discontinued items are clearly labeled as such. Current ordering process and administrative fees apply. This option must be published and made available to all NJPA Members.

E. CEILING PRICE

5.18 Proposal pricing is to be established as a ceiling price. At no time may the proposed equipment/products and related services be offered pursuant to this Contract at prices above this ceiling price without request and approval by NJPA. Contract prices may be reduced to allow for volume considerations and commitments and to meet the specific and unique needs of an NJPA Member.

5.19 Allowable specific needs may include competitive situations, certain purchase volume commitments or the creation of custom programs based on the individual needs of NJPA Members.

F. VOLUME PRICE DISCOUNTS / ADDITIONAL QUANTITIES

5.20 Proposers are free to offer volume commitment discounts from the contract pricing documented in a Contract resulting from this RFP. Volume considerations shall be determined between the Vendor and individual NJPA Members on a case-by-case basis.

5.21 Nothing in this Contract establishes a favored member relationship between the NJPA or any NJPA Member and the Vendor. The Vendor will, upon request by NJPA Member, extend this same reduced price offered or delivered to another NJPA Member provided the same or similar volume commitment, specific needs, terms, and conditions, a similar time frame, seasonal considerations, locations, competitively situations and provided the same manufacturer support is available to the Vendor.

5.22 All price adjustments are to be offered equally to all NJPA Members exhibiting the same or substantially similar characteristics such as purchase volume commitments, and timing including the availability of special pricing from the Vendor’s suppliers.

5.23 The contract awarded vendor will accept orders for additional quantities at the same prices, terms and conditions, providing the NJPA Member exercises the option before a specific date, mutually agreed upon between member and contract awarded vendor at time of original purchase order. Any extension(s) of pricing beyond the specific date shall be upon mutual consent between the NJPA Member and the contract awarded vendor.

G. TOTAL COST OF ACQUISITION

5.24 The Total Cost of Acquisition for the equipment/products and related services being proposed, including those payable by NJPA Members to either the Proposer or a third party is the cost of the proposed equipment/products product/equipment and related services delivered and operational for its intended purpose in the end-user’s location. For example, if you are proposing equipment/products FOB Proposer’s dock., your proposal should identify your deviation from the “Total Cost of Acquisition” of contracted

equipment/products. The Proposal should reflect that the “contract does not provide for delivery beyond Proposer’s dock, nor any set-up activities or costs associated with those delivery or set-up activities.” In contrast, proposed terms including all costs for product/equipment and services delivered and operational at to the end-user’s location would require a disclosure of “None.”

H. SOURCED PRODUCT/EQUIPMENT / OPEN MARKET ITEMS

5.25 A Sourced Good or an Open Market Item is a product that a member wants to buy under contract that is not currently available under the Vendor’s NJPA contract. This method of procurement can be satisfied through a contract sourcing process. Sourcing options serve to provide a more complete contract solution to meet our members’ needs. Sourced items are generally deemed incidental to the total transaction or purchase of contract items.

5.26 NJPA or NJPA Members may request product/equipment and/or related services that are within the related scope of this RFP, which are not included in an awarded Vendor’s line-item product/equipment and related service list or catalog. These items are known as Sourced Product/Equipment or Open Market Items.

5.27 An awarded Vendor resulting from this RFP may “Source” equipment/products and related services for NJPA or an NJPA Member to the extent they:

5.27.1 Identify all such equipment, products and services as “Sourced Products/Equipment ” or “Open Market Items” on any quotation issued in reference to an NJPA awarded contract, and provided to either NJPA or an NJPA Member; and

5.27.2 Follow all applicable acquisition regulations pertaining to the purchase of such equipment, products and services, as defined by NJPA or NJPA Member receiving quotation from Vendor; and

5.27.3 Ensure NJPA or the NJPA Member has determined the prices as quoted by the Vendor for such equipment, products and services are deemed to be fair and reasonable and are acceptable to the member/buyer; and

5.27.4 Identify all product/equipment sourced as a part of an NJPA contract purchase with all required NJPA reporting and fees applying.

5.28 Cost plus a percentage is an option in pricing of sourced goods.

I. PRODUCT & PRICE CHANGES

5.29 Requests for equipment/products or service changes, additions or deletions will be allowed at any time throughout the awarded contract term. All requests must be made in written format by completing the NJPA Price and Product Change Request Form (located at the end of this RFP and on the NJPA website) and signature of an authorized Vendor employee. All changes are subject to review and approval by the NJPA Contracts & Compliance Manager, signed in acceptance by the NJPA Executive Director and acknowledged by the NJPA Contract Council. Submit request via email to your Contract Manager and PandP@njpacoop.org.

5.30 NJPA’s due diligence in analyzing any request for change is to determine if approval of the request is: 1) within the scope of the original RFP and 2) in the “Best Interests of NJPA and NJPA Members.” A signed Price and Product Change form will be returned to vendor contact via email.

5.31 Vendor must complete this change request form and individually list or attach all items or services subject to change, provide sufficiently detailed explanation and documentation for the change, and include a complete restatement of pricing document in appropriate format (preferably Excel). The pricing document must identify all equipment/products and services being offered and must conform to the following NJPA

product/price change naming convention: (Vendor Name) (NJPA Contract #) (effective pricing date); for example, “COMPANY 012411-CPY eff 02-12-2013.”

5.32 New pricing restatement must include all equipment/products and services offered regardless of whether their prices have changed and include a new “effective date” on the pricing documents. This requirement reduces confusion by providing a single, current pricing sheet for each vendor and creates a historical record of pricing.

5.33 ADDITIONS. New equipment/products and related services may be added to a contract if such additions are within the scope of the RFP. New equipment/products and related services may be added to a Contract resulting from this RFP at any time during that Contract to the extent those equipment/products and related services are within the scope of this RFP. Those requests are subject to review and approval of NJPA. Allowable new equipment/products and related services generally include new updated models of equipment/products and related services and or enhanced services previously offered which could reflect new technology and improved functionality.

5.34 DELETIONS. New equipment/products and related services may be deleted from a contract if an item or service is no longer available and thus not relevant to the contract; for example, discontinued, improved, etc.

5.35 PRICE CHANGES: Request prices changes in general terms along with the justification by product category for the change; for example, a 3% increase in XYZ Product Line is due to a 3% increase in petroleum, or this list of SKUs/ product descriptions is increasing X% due to X% increase in cost of raw materials.

5.35.1 *Price decreases:* NJPA expects Vendors to propose their very best prices and anticipates price reductions are due to advancement of technologies and market place efficiencies.

5.35.2 *Price increases:* Typical acceptable increase requests include increases to Vendor input costs such as petroleum or other applicable commodities, increases in product utility of new compared to old equipment/product or service, etc. Vendor must include reasonable documentation for the claims cited in their request along with detailed justification for why the increase is needed. Special details for price changes must be included with the request along with both current and proposed pricing. Appropriate documentation should be attached to this form, including letters from suppliers announcing price increases. Price increases will not exceed industry standard.

5.36 Submit the following documentation to request a pricing change:

5.36.1 Signed NJPA Price and Product Change Form

5.36.2 Single Statement of Pricing Excel spreadsheet identifying all equipment/products and services being offered and their pricing. Each complete pricing list will be identified by its “Effective Date.” Each successive price listing identified by its “Effective Date” will create a “Product and Price History” for the Contract. Each subsequent pricing update will be saved using the naming convention of “(Vendor Name) pricing effective XX/XX/XXXX.”

5.36.2.1 Include all equipment/products and services regardless of whether their prices have changed. By observing this convention we will:

5.36.2.1.1 Reduce confusion by providing a single, easy to find, current pricing sheet for each Vendor.

5.36.2.1.2 Create a historical record of pricing.

5.37 NJPA reserves the right to review additional catalogs being proposed as additions or replacements to determine if the represented products and services reflect and relate to the scope of this RFP. Each new catalog received may have the effect of adding new product offerings and deleting products no longer carried by the Vendor. New catalogs shall apply to the Contract only upon approval of the NJPA. Non-approved use of catalogs may result in termination for convenience. New price lists or catalogs found to be offering non-contract items during the Contract may be grounds for terminating the Contract for convenience.

5.38 Proposers representing multiple manufacturers, or carrying multiple related product lines may also request the addition of new manufacturers or product lines to their Contract to the extent they remain within the scope of this RFP.

5.39 Proposers may use the multiple tabs available in an Excel workbook to separately list logical product groupings or to separately list product and service pricing as they see fit.

5.40 All equipment/products and services together with their pricing, whether changed within the request or remaining unchanged, will be stated on each “Pricing” sheet created as a result of each request for product, service, or pricing change.

5.41 Each subsequent “Single Statement of Product and Pricing” will be archived by its effective date therefore creating a product and price history for any Contract resulting from this RFP. Proposers are required to create a historical record of pricing annually by submitting updated pricing referred to as a “Single Statement of Product/Equipment and Related Services Contract Price Update”. This pricing update is required at a minimum of once per contract year.

J. PAYMENT TERMS

5.42 Payment terms will be defined by the Proposer in the Proposer’s Response. Proposers are encouraged to offer payment terms through P Card services if applicable.

5.43 If applicable, identify any leasing programs available to NJPA and NJPA Members as part of your proposal. Proposers should submit an example of the lease agreement to be used and should identify:

5.43.1 General leasing terms such as:

5.43.1.1 The percentage adjustment over/under an index rate used in calculating the internal rate of return for the lease; and

5.43.1.2 The index rate being adjusted; and

5.43.1.3 The “Purchase Option” at lease maturity (\$1, or fair market value); and

5.43.1.4 The available term in months of lease(s) available.

5.43.2 Leasing company information such as:

5.43.2.1 The name and address of the leasing company; and

5.43.2.2 Any ownership, common ownership, or control between the Proposer and the Leasing Company.

K. SALES TAX

5.44 Sales and other taxes shall not be included in the prices quoted. Vendor will charge state and local sales and other taxes on items for which a valid tax exemption certification has not been provided. Each

NJPA Member is responsible for providing verification of tax exempt status to the Vendor. When ordering, NJPA Members must indicate that they are tax exempt entities. Except as set forth herein, no party shall be responsible for taxes imposed on another party as a result of or arising from the transactions contemplated by a Contract resulting from this RFP.

L. SHIPPING

5.45 NJPA desires an attractive freight program. A shipping program for material only proposals, or sections of proposals, must be defined as a part of the cost of equipment/products. If shipping is charged to NJPA or NJPA Member, only the actual cost of delivery may be added to an invoice. Shipping charges calculated as a percentage of the product price may not be used, unless such charges are lower than actual delivery charges. COD orders will be accepted if both parties agree. It is desired that delivery be made within ninety-days (90) of receipt of the Purchase Order.

5.46 Selection of a carrier for shipment or expedited shipping will be the option of the party paying for said shipping. Use of another carrier will be at the expense of the party who requested.

5.47 Proposers must define their shipping programs for Alaska and Hawaii and any location not served by conventional shipping services. Over-size and over-weight items and shipments may be subject to custom freight programs.

5.48 All shipping and re-stocking fees must be identified in the price program. Certain industries providing made to order product/equipment may not allow returns. Proposers will be evaluated based on the relative flexibility extended to NJPA and NJPA Members relating to those subjects.

5.49 Proposer agrees shipping errors will be at the expense of the Vendor.

5.50 Delivery effectiveness is very important aspect of this Contract. If completed deliveries are not made at the time agreed, NJPA or NJPA Member reserves the right to cancel and purchase elsewhere and hold Vendor accountable. If delivery dates cannot be met, Vendor agrees to advise NJPA or NJPA Member of the earliest possible shipping date for acceptance by NJPA or NJPA Member.

5.51 Delivered products/equipment must be properly packaged. Damaged equipment/products will not be accepted, or if the damage is not readily apparent at the time of delivery, the equipment/products shall be returned at no cost to NJPA or NJPA Member. NJPA and NJPA Members reserve the right to inspect the equipment/products at a reasonable time subsequent to delivery where circumstances or conditions prevent effective inspection of the equipment/products at the time of delivery.

5.52 Vendor shall deliver Contract conforming products/equipment in each shipment and may not substitute products/equipment without approval from NJPA or the NJPA Member.

5.53 NJPA reserves the right to declare a breach of Contract if the Vendor intentionally delivers substandard or inferior equipment/products which are not under Contract and described in its paper or electronic price lists or sourced upon request to any member under this Contract. In the event of the delivery of non-conforming equipment/products, NJPA Member will notify the Vendor as soon as possible and the Vendor will replace non-conforming equipment/products with conforming equipment/products acceptable to the NJPA member.

5.54 Throughout the term of the Contract, Proposer agrees to pay for return shipment on equipment/products that arrives in a defective or inoperable condition. Proposer must arrange for the return shipment of damaged equipment/products.

5.55 Vendor may not substitute equipment/products unless agreed to by both parties.

5.56 Unless contrary to other parts of this solicitation, if the product/equipment or the tender of delivery fail in any respect to conform to this Contract, the purchasing member may: 1) reject the whole, 2) accept the whole or 3) accept any commercial unit or units and reject the rest.

6 EVALUATION OF PROPOSALS

A. PROPOSAL EVALUATION PROCESS

6.1 The NJPA Proposal Evaluation Committee will evaluate proposals received based on a 1,000 point evaluation system. The Committee establishes both the evaluation criteria and designates the relative importance of those criteria by assigning possible scores for each category on Form G of this RFP.

6.2 NJPA shall use a final overall scoring system to include consideration for best price and cost evaluation. NJPA reserves the right to assign any number of point awards or penalties it considers warranted if a Proposer stipulates exceptions, exclusions, or limitations of liabilities. Strong consideration will be given to the best price as it relates to the quality of the product and service. However, price is ultimately only one of the factors taken into consideration in the evaluation and award.

6.3 Responses will be evaluated first for responsiveness and thereafter for content. The NJPA Board of Directors will make awards to the selected Proposer(s) based on the recommendations of the Proposal Evaluation Committee. To qualify for the final evaluation, a Proposer must have been deemed responsive as a result of the criteria set forth under “Proposer Responsiveness.”

B. PROPOSER RESPONSIVENESS

6.4 All responses are evaluated for level one and level two responsiveness. If a response does not reasonably and substantially conform to all the terms and conditions in the solicitation or it requests unreasonable exceptions, it may be considered non-responsive.

6.5 All proposals must contain answers or responses to the information requested in the proposal forms. The following items constitute the test for “Level One Responsiveness” and are determined on the proposal opening date. If these are not received, your response may be disqualified as non-responsive.

6.6 Level One Responsiveness includes:

- 6.6.1** received prior to the deadline for submission or it will be returned unopened;
- 6.6.2** properly addressed and identified as a sealed proposal with a specific opening date and time;
- 6.6.3** pricing document (with apparent discounts), sample certificate of liability insurance and all forms fully completed even if “not applicable” is the answer;
- 6.6.4** original signed, completed and dated RFP forms C, D, and F hard copy signed signature page Only from forms A and P from this RFP and if applicable, all counter signed addenda issued in relation to this RFP;
- 6.6.5** an electronic copy (CD or flash drive) of the entire response; and
- 6.6.6** falls within the scope as determined by the NJPAs Proposal Evaluation Committee.

6.7 “Level Two” responsiveness is determined through the evaluation of the remaining items listed under Proposal Evaluation Criteria below. These items are not arranged in order of importance and each item may encompass multiple areas of information requested. Any questions not answered will result in a loss

of points from relevant Form G criteria and may lead to non-award if too many areas are unanswered resulting in the inability for evaluation team to effectively review your response.

C. PROPOSAL EVALUATION CRITERIA

6.8 Evaluation Criteria: Forms A and P includes a series of questions encompassing, but not limited to, the following categories:

- 6.8.1** Company Information & Financial Strength
- 6.8.2** Industry Requirements & Marketplace Success
- 6.8.3** Ability to Sell & Deliver Service Nationwide
- 6.8.4** Marketing Plan
- 6.8.5** Other Cooperative Procurement Contracts
- 6.8.6** Value Added Attributes
- 6.8.7** Payment Terms & Financing Options
- 6.8.8** Warranty
- 6.8.9** Equipment/Products/Services
- 6.8.10** Pricing & Delivery
- 6.8.11** Industry Specific Items

6.9 Evaluation of each Proposer's Response will take into consideration as a minimum response but not necessarily limited to these items.

D. OTHER CONSIDERATION

6.10 The Proposer is required to have extensive knowledge and at least three (3) years of experience with the related activities surrounding the selling of the equipment/products and/or related services.

6.11 NJPA reserves the right to accept or reject newly formed companies solely based on information provided in the proposal and/or its own investigation of the company.

6.12 If a manufacturer or supplier chooses not to produce or supply a full selection and representation of product/equipment and related services it has available which fall within the scope of this RFP, such action will be considered sufficient cause to reduce evaluation points.

6.13 NJPA reserves the right to request and test equipment/products and related services from the apparent successful Proposer. Prior to the award of the Contract, the apparent successful Proposer, if requested by NJPA, shall furnish current information and data regarding the Proposer's resources, personnel, and organization within three (3) days.

6.14 Past performance information is relevant information regarding a Proposer's actions under previously awarded contracts to schools, local, state, and governmental agencies and non-profit agencies. It includes the Proposer's record of conforming to specifications and standards of good workmanship. The Proposer's history for reasonable and cooperative behavior and commitment to member satisfaction shall be under evaluation. Ultimately, Past Performance Information can be defined as the Proposer's businesslike concern for the interests of the NJPA Member.

6.15 NJPA shall reserve the right to reject any or all proposals.

E. COST COMPARISON

6.16 NJPA uses a variety of evaluation methodologies, including but not limited to a cost comparison of specific and deemed to be like equipment/products. NJPA reserves the right to use this process in the event the Proposal Evaluation Committee feels it is necessary to make a final determination.

6.17 This process will be based on a point system with points being awarded for being low to high Proposer for each cost evaluation item selected. A “Market Basket” of identical (or substantially similar) equipment/products and related services may be selected by the NJPA Evaluation Committee and the unit cost will be used as a basis for determining the point value. The “Market Basket” will be selected by NJPA from all product categories as determined appropriate by NJPA.

F. MARKETING PLAN

6.18 A key element of an NJPA awarded a contract will be based on your marketing response to this solicitation. An awarded Vendor’s sales force will be the primary source of communication to the customers and NJPA members directly relating to the contract success. Success in marketing is dependent on delivery of messaging and communication relating to the contract value, knowledge of contract, proper use and the delivery of contracted equipment/products and related services to the end user. Much of the success and sales reward is a direct result of the commitment to the Contract by the vendor and sales teams. NJPA reserves the right to deem a proposer non-responsive or to not award based on an unacceptable or incomplete marketing plan

6.19 NJPA marketing expectations include:

6.19.1 Vendors ability to demonstrate the leveraging of a national sales force and/or dealer network. Vendors must demonstrate the ability to sell, service and deliver products and equipment through acceptable distribution channels to customers and NJPA members in all 50 states. Demonstrate fully the sales and service capabilities of your company through your response; outline Vendor’s national sales force network in terms of numbers and geographic location and method of distribution of the equipment/products and related services. Service may be independent of the equipment/product sales pricing but is encouraged to be a part of your response and contract.

6.19.2 Vendor is invited to demonstrate the ability to successfully market, promote and communicate the opportunity of an NJPA contract to current and potential members nationwide. NJPA desires a marketing plan that communicates the value of the contract to members.

6.19.3 Vendor is expected to be receptive to NJPA sales trainings. Vendor shall provide a venue for appropriate personnel from both management and the sales force who will be trained. NJPA commits to providing contract sales training and awareness regarding all aspects of communicating the value of the contract itself including: the authority of NJPA to offer the contract to its Members, value and utility the contract delivers to NJPA Members, scope of NJPA Membership, authority of NJPA Members to utilize NJPA procurement contracts, marketing and sales methods, and overall vertical strategies.

6.19.4 Vendor is expected to demonstrate the intent to a commit to full embracement of the NJPA contract. Identify the appropriate levels of sales management and sales force that will need to understand the value of and the internal procedures necessary, to deliver the NJPA contract solution and message to NJPA and NJPA Members. NJPA shall provide a general schedule and a variety of methods surrounding when and how those individuals will be trained.

6.19.5 Vendor will outline their proposed involvement in the promotion of a contract resulting from this RFP through applicable industry trade show exhibits and related customer meetings. Proposers are encouraged to consider participation with NJPA at NJPA embraced national trade shows.

6.19.6 Vendor must exhibit the willingness and ability to actively market and develop contract specific marketing materials including, but not limited to:

6.19.6.1 Complete Marketing Plan. Proposer shall submit a marketing plan outlining how the Vendor will launch the NJPA contract to current and potential NJPA Members. NJPA requires the Awarded Vendors to embrace and actively promote the Contract in cooperation with the NJPA.

6.19.6.2 Printed Marketing Materials. Proposer will initially produce and thereafter maintain full color print advertisements in camera ready electronic format including company logo and contact information to be used in the NJPA directory and other approved marketing publications.

6.19.6.3 Contract announcements and advertisements. Proposer will outline in the marketing plan their anticipated contract announcements, advertisements in industry periodicals and other direct or indirect marketing activities promoting the awarded NJPA contract.

6.19.6.4 Proposer's Website. Proposer will identify how an Awarded Contract will be displayed and linked on the Proposer's website. An on-line shopping experience for NJPA Members is desired when applicable.

6.19.7 An NJPA Vendor Contract Launch will be scheduled during a reasonable time frame after the award and held at the NJPA office in Staples, MN.

6.20 Proposer shall identify their commitment to develop a sales/communication process to facilitate NJPA membership and establish status of current and potential agencies/members. Proposer should further express their commitment to capturing sufficient member information as is deemed necessary by NJPA.

G. CERTIFICATE OF INSURANCE

6.21 Vendors shall provide evidence of liability insurance coverage identified below in the form of a Certificate of Insurance or an ACCORD binder form with their proposal. Upon Award issued pursuant to this contract and prior to the execution of any commerce relating to such award, Vendor will be responsible for providing verification, in the form of a Certificate of Insurance identifying the coverage required below and identifying NJPA as a "Certificate Holder." Vendor will be responsible to maintain such insurance coverage at their own expense throughout the term of any contract resulting from this solicitation.

6.22 Any exceptions and/or assumptions to the insurance requirements **must** be identified on **Attachment C**. Exceptions and/or assumptions will be taken into consideration as part of the evaluation process; however, vendors must be specific. If vendors do not specify any exceptions and/or assumptions at time of proposal submission, NJPA will not consider any additional exceptions and/or assumptions during negotiations. Upon contract award, the successful vendor **must** provide the Certificate of Insurance identifying the coverage as specified.

6.23 Insurance Liability Limits: The awarded vendor must maintain, for the duration of its contract, \$1.5 million in General Liability insurance coverage or General Liability insurance in conjunction with an Umbrella for a total combined coverage of \$1.5 million. Work on the contract shall not begin until after the awarded vendor has submitted acceptable evidence of the required insurance coverage. Failure to maintain any required insurance coverage or acceptable alternative method of insurance will be deemed a breach of contract.

6.23.1 Minimum Scope and Limits of Insurance: Vendor shall provide coverage with limits of liability not less than those stated below. An excess liability policy or umbrella liability policy

may be used to meet the minimum liability requirements provided that the coverage is written on a “following form” basis.

6.23.1.1 Commercial General Liability – Occurrence Form

Policy shall include bodily injury, property damage and broad form contractual liability and XCU coverage.

6.23.1.2 Each Occurrence

\$1,500,000

6.24 Insurance Requirements: The limits listed herein are minimum requirements for this Contract and in no way limit the indemnity covenants contained in this Contract. NJPA in no way warrants that the minimum limits contained herein are sufficient to protect the Vendor from liabilities that might arise out of the performance of the work under this Contract by the Vendor, his agents, representatives, employees or subcontractors and Vendor is free to purchase additional insurance as may be determined necessary.

6.25 Acceptability of Insurers: Insurance is to be placed with insurers duly licensed or authorized to do business in the State of Minnesota and with an “A.M. Best” rating of not less than A- VII. NJPA in no way warrants that the above required minimum insurer rating is sufficient to protect the Vendor from potential insurer solvency.

6.26 Subcontractors: Vendors’ certificate(s) shall include all subcontractors as additional insureds under its policies **or** Vendor shall furnish to NJPA separate certificates for each subcontractor. All coverage for subcontractors shall be subject to the minimum requirements identified above.

H. ORDER PROCESS AND/OR FUNDS FLOW

6.27 Please propose an order process and funds flow. The Business-to-Government order process and/or funds flow model involves NJPA Members issuing Purchase Orders directly to a Vendor and pursuant to a Contract resulting from this RFP. Administrative fees may also be used for purposes as allowed by Minnesota State Law and approved by the Board of Directors.

6.28 Additional Terms and Conditions can be added at the PO level if both Vendor and Member agree.

I. ADMINISTRATIVE FEES

6.29 Proposer agrees to authorize and/or allow for an administrative fee payable to NJPA by an Awarded Vendor in exchange for its facilitation and marketing of a Contract resulting from this RFP to current and potential NJPA Members. This Administration Fee shall be:

6.29.1 Calculated as a percentage of the dollar volume of all equipment/products and services provided to and purchased by NJPA Members or calculated as reasonable and acceptable method applicable to the contracted transaction; and

6.29.2 Included in, and not added to, the pricing included in Proposer’s Response to the RFP; and

6.29.3 Designed to offset the anticipated costs of NJPA’s involvement in contract management, facilitating marketing efforts, Vendor training, and any order processing tasks relating to the Contract resulting from this RFP. Administrative fees may also be used for other purposes as allowed by Minnesota law. Administrative fees may also be used for other purposes as allowed by Minnesota law.

6.29.4 Typical administrative fees for a B-TO-G order process and funds flow is 2.0%. NJPA does not mandate a specific fee percentage, we merely state that 2% is a typical fee across our contracts. The administrative fee percent varies among vendors, industries and responses.

6.29.5 NJPA awarded contract holder is responsible for the Administrative Fee and related reporting.

6.30 The opportunity to propose these factors and an appropriate administrative fee is available in the Proposer's Questionnaire Form P.

J. VALUE ADDED

6.31 Examples of Value Added Attributes: Value-Added attributes, products and services are items offered in addition to the products and services being proposed which adds value to those items being proposed. The availability of a contract for maintenance or service after the initial sale, installation, and set-up may, for instance, be "Value Added Services" for products where a typical buyer may not have the ability to perform these functions.

6.32 Where to document Value Added Attributes: The opportunity to indicate value added dimensions and such advancements will be available in the Proposer's Questionnaire and Proposer's product and service submittal.

6.33 Value added equipment/products and services and expanded services, as they relate to this RFP, will be given positive consideration in the award selection. Consideration will be given to an expanded selection of FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES and advances to provide products/services, supplies meeting and/or exceeding today's industry standards and expectations. A value add would include a program or service that further serves the members needs above and possibly beyond standard expectation and complements the equipment/products and services and training. Value added could include areas of product and service, sales, ordering, delivery, performance, maintenance, technology, and service that furthers the functionality and effectiveness of the procurement process while remaining within the scope of this RFP.

6.34 Minority, Small Business, and Women Business Enterprise (WMBE) participation: It is the policy of some NJPA Members to involve Minority, Small Business, and WMBE contractors in the process to purchase product/equipment and related services. Vendors should document WMBE status for their organization AND any such status of their affiliates (i.e. Supplier networks) involved in carrying out the activities invited. The ability of a Proposer to provide "Credits" to NJPA and NJPA Members in these subject areas, either individually or through related entities involved in the transaction, will be evaluated positively by NJPA and reflected in the "value added" area of the evaluation. NJPA is committed to facilitating the realization of such "Credits" through certain structuring techniques for transactions resulting from this RFP.

6.35 Environmentally Preferred Purchasing Opportunities: There is a growing trend among NJPA Members to consider the environmental impact of the equipment/products and related services they purchase. "Green" characteristics demonstrated by responding companies will be evaluated positively by NJPA and reflected in the "value added" area of the evaluation. Please identify any Green characteristics of the product/equipment and related services in your proposal and identify the sanctioning body determining that characteristic. Where appropriate, please indicate which products have been certified as "green" and by which certifying agency.

6.36 On-Line Requisitioning systems: When applicable, on-line requisitioning systems will be viewed as a value-added characteristic. Proposer shall include documentation about user interfaces that make on-line ordering easy for NJPA Members as well as the ability to punch-out from mainstream e-Procurement or Enterprise Resource Planning (ERP) systems that NJPA Members may currently utilize.

6.37 Financing: The ability of the Proposer to provide financing options for the products and services being proposed will be viewed as a Value Added Attribute.

6.38 Technology: Technological advances, increased efficiencies, expanded service and other related improvements beyond today's NJPA member's needs and applicable standards.

K. WAIVER OF FORMALITIES

6.39 NJPA reserves the right to waive any minor formalities or irregularities in any proposal and to accept proposals, which, in its discretion and according to the law, may be in the best interest of its members.

7 POST AWARD OPERATING ISSUES

A. SUBSEQUENT AGREEMENTS

7.1 Purchase Order. Purchase Orders for equipment/products and/or related services may be executed between NJPA or NJPA Members (Purchaser) and awarded Vendor(s) or Vendor's sub-contractors pursuant to this invitation and any resulting Contract. NJPA Members are instructed to identify on the face of such Purchase Orders that "This purchase order is issued pursuant to NJPA procurement contract #XXXXXX." A Purchase Order is an offer to purchase product/equipment and related services at specified prices by NJPA or NJPA Members pursuant to a Contract resulting from this RFP. Purchase Order flow and procedure will be developed jointly between NJPA and an Awarded Vendor after an award is made.

7.2 Governing Law. Purchase Orders shall be construed in accordance with, and governed by, the laws of a competent jurisdiction with respect to the purchaser. Each and every provision of law and clause required by law to be included in the Purchase Order shall be read and enforced as though it were included. If through mistake or otherwise any such provision is not included, or is not currently included, then upon application of either party the Contract shall be physically amended to make such inclusion or correction. The venue for any litigation arising out of disputes related to Purchase Order(s) shall be a court of competent jurisdiction to the Purchaser.

7.3 Additional Terms and Conditions. Additional terms and conditions to a Purchase Order may be proposed by NJPA, NJPA Members, or Vendors. Acceptance of these additional terms and conditions is OPTIONAL to all parties to the Purchase Order. The purpose of these additional terms and conditions is to formally introduce job or industry specific requirements of law such as prevailing wage legislation. Additional terms and conditions can include specific local policy requirements and standard business practices of the issuing Member. Said additional terms and conditions shall not interfere with the general purpose, intent or currently established terms and conditions contain in this RFP document.

7.4 Specialized Service Requirements. In the event service requirements or specialized performance requirements such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements not addressed in the Contract resulting from this RFP, NJPA Member and Vendor may enter into a separate, standalone agreement, apart from a Contract resulting from this RFP. Any proposed service requirements or specialized performance requirements require pre-approval by Vendor. Any separate agreement developed to address these specialized service or performance requirements is exclusively between the NJPA Member and Vendor. NJPA, its agents, Members and employees shall not be made party to any claim for breach of such agreement. Product sourcing is not considered a service. NJPA Members will need to conduct procurements for any specialized services not identified as a part or within the scope of the awarded Contract.

7.5 Performance Bond. At the request of the member, a Vendor will provide all performance bonds typically and customarily required in their industry. These bonds will be issued pursuant to the requirements of Purchase Orders for product/equipment and related services. If a purchase order is cancelled for lack of a required performance bond by the member agency, it shall be the recommendation of NJPA that the current pending Purchase Order be canceled. Each member has the final decision on Purchase Order continuation. ANY PERFORMANCE BONDING REQUIRED BY THE MEMBER OR CUSTOMER STATE LAWS OR LOCAL POLICY IS TO BE MUTUALLY AGREED UPON AND SECURED BETWEEN THE VENDOR AND THE CUSTOMER/MEMBER.

B. NJPA MEMBER SIGN-UP PROCEDURE

7.6 Awarded Vendors will be responsible for familiarizing their sales and service forces with the various forms of NJPA Membership documentation and shall encourage and assist potential Members in establishing Membership with NJPA. NJPA membership is at no cost, obligation or liability to the Member or the Vendor.

C. REPORTING OF SALES ACTIVITY

7.7 A report of the total gross dollar volume of all equipment/products and related services purchased by NJPA Members as it applies to this RFP and Contract will be provided quarterly to NJPA. The form and content of this reporting will be provided by NJPA to include, but not limited to, name and address of purchasing agency, member number, amount of purchase, and a description of the items purchased.

7.7.1 Zero sales reports: Awarded Vendors are responsible for providing a quarterly sales report of contract sales every quarter regardless of the existence or amount of sales.

D. AUDITS

7.8 No more than once per calendar year during the Contract term, Vendor may be required to make available to NJPA the invoice reports and/or invoice documents from Vendor pertaining to all invoices sent by Vendor and all payments made by NJPA members for all equipment/products and related services purchased under the awarded Contract. NJPA must provide written notice of exercise of this requirement with no less than fourteen (14) business days' notice. NJPA may employ an independent auditor or NJPA may choose to conduct such audit on its own behalf. Upon approval and after the auditor has executed an appropriate confidentiality agreement, Vendor will permit the auditor to review the relevant Vendor documents. NJPA shall be responsible for paying the auditor's fees. The parties will make every reasonable effort to fairly and equitably resolve discrepancies to the satisfaction of both parties. Vendor agrees that the NJPA may audit their records with a reasonable notice to establish total compliance and to verify prices charged under of the Contract are being met. Vendor agrees to provide verifiable documentation and tracking in a timely manner.

E. HUB PARTNER

7.9 Hub Partner: NJPA Members may request to be served through a "Hub Partner" for the purposes of complying with a Law, Regulation, or Rule to which that individual NJPA Member deems to be applicable in their jurisdiction. Hub Partners may bring value to the proposed transactions through consultancy, Disadvantaged Business Entity Credits or other considerations.

7.10 Hub Partner Fees: Fees, costs, or expenses from this Hub Partner levied upon a transaction resulting from this contract, shall be payable by the NJPA Member. The fees, costs, or expenses levied by the Hub Vendor must be clearly itemized in the transaction; and to the extent that the Vendor stands in the chain of title during a transaction resulting from this RFP, the documentation shall be documented to show it is "Executed for the Benefit of [NJPA Member Name]."

F. TRADE-INS

7.11 The value in US Dollars for Trade-ins will be negotiated between NJPA or an NJPA Member, and an Awarded Vendor. That identified "Trade-In" value shall be viewed as a down payment and credited in full against the NJPA purchase price identified in a purchase order issued pursuant to any Awarded NJPA procurement contract. The full value of the trade-in will be consideration.

G. OUT OF STOCK NOTIFICATION

7.12 Vendor shall immediately notify NJPA members upon receipt of order(s) when an out-of-stock occurs. Vendor shall inform the NJPA member regarding the anticipated date of availability for the out-of-stock item(s), and may suggest equivalent substitute(s). The ordering organization shall have the option of accepting the suggested equivalent substitute, or canceling the item from the order. Under no circumstance is Proposer permitted to make unauthorized substitutions. Unfilled or substituted item(s) shall be indicated on the packing list.

H. TERMINATION OF CONTRACT RESULTING FROM THIS RFP

7.13 NJPA reserves the right to cancel the whole or any part of a resulting Contract due to failure by the Vendor to carry out any obligation, term or condition as described in the below procedure. Prior to any termination for cause, the NJPA will provide written notice to the Vendor, opportunity to respond and opportunity to cure. Some examples of material breach include, but are not limited to:

7.13.1 The Vendor provides products/equipment or related services that does not meet reasonable quality standards and is not remedied under the warranty;

7.13.2 The Vendor fails to ship the products/equipment or related services or provide the delivery and services within a reasonable amount of time;

7.13.3 NJPA has reason to believe the Vendor will not or cannot perform to the requirements or expectations of the Contract and issues a request for assurance and Vendor fails to respond;

7.13.4 The Vendor fails to observe any of the material terms and conditions of the Contract;

7.13.5 The Vendor fails to follow the established procedure for purchase orders, invoices and/or receipt of funds as established by the NJPA and the Vendor in the Contract.

7.13.6 The Vendor fails to report quarterly sales;

7.13.7 The Vendor fails to actively market this Contract within the guidelines provided in this RFP and the expectations of NJPA defined in the NJPA Contract Launch.

7.13.8 In the event the contract has no measurable and defining value or benefit to NJPA or the NJPA member.

7.14 Upon receipt of the written notice of concern, the Vendor shall have ten (10) business days to provide a satisfactory response to the NJPA. Failure on the part of the Vendor to reasonably address all issues of concern may result in Contract cancellation pursuant to this Section. If the issue is not resolved within sixty (60) days, contract will be terminated.

7.15 Any termination shall have no effect on purchases that are in progress at the time the cancellation is received by the NJPA. The NJPA reserves the right to cancel the Contract immediately for convenience, without penalty or recourse, in the event the Vendor is not responsive concerning the remedy, the performance, or the violation issue within the time frame, completely or in part.

7.16 NJPA reserves the right to cancel or suspend the use of any Contract resulting from this RFP if the Vendor files for bankruptcy protection or is acquired by an independent third party. Awarded Vendor will be responsible for disclosing to NJPA any litigation, bankruptcy or suspensions/disbarments that occur during the contract period. Failure to disclose may result in an immediate termination of the contract.

7.17 NJPA may execute Contract termination without cause with a required 60-day written notice of termination. Termination of Contract shall not relieve either party of financial, product or service obligations incurred or accrued prior to termination.

7.18 NJPA may cancel any Contract resulting from this solicitation without any further obligation if any NJPA employee significantly involved in initiating, negotiating, securing, drafting or creating the Contract on behalf of the NJPA is found to be in collusion with any Proposer to this RFP for their personal gain. Such cancellation shall be effective upon written notice from the NJPA or a later date if so designated in the notice given. A terminated Contract shall not relieve either party of financial, product or service obligations due to participating member or NJPA.

7.19 Events of Automatic termination to include, but not limited to:

7.19.1 Vendor's failure to remedy a material breach of a Contract resulting from this RFP within sixty (60) days of receipt of notice from NJPA specifying in reasonable detail the nature of such breach; and/or,

7.19.2 Receipt of written information from any authorized agency finding activities of Vendors engaged in pursuant to a Contract resulting from this RFP to be in violation of the law.

8 GENERAL TERMS AND CONDITIONS

A. ADVERTISING A CONTRACT RESULTING FROM THIS RFP

8.1 Proposer/Vendor shall not advertise or publish information concerning this Contract prior to the award being announced by the NJPA. Once the award is made, a Vendor is expected to advertise the awarded Contract to both current and potential NJPA Members.

B. APPLICABLE LAW

8.2 NJPA's interest in a contract resulting from this RFP: Notwithstanding its own use, to the extent NJPA issues this RFP and any resulting contract for the use of its Members, NJPA's interests and liability for said use shall be limited to the competitive proposal process performed and terms and conditions relating to said contract and shall not extend to the products, services, or warranties of the Awarded Vendor or the intended or unintended effects of the product/equipment and services procured there from.

8.3 NJPA Compliance with Minnesota Procurement Law: NJPA will exhaust all avenues to comply with each unique state law or requirement whenever possible. It is the responsibility of each participating NJPA member to ensure to their satisfaction that NJPA contracting process falls within these laws and applicable laws are satisfied. An individual NJPA member using these contracts is deemed by their own accord to be in compliance with their own requirements and procurement regulations.

8.4 Governing Law with respect to delivery and acceptance: All applicable portions of the Minnesota Uniform Commercial Code, all other applicable Minnesota laws, and the applicable laws and rules of delivery and inspection of the Federal Acquisition Regulations (FAR) laws shall govern NJPA contracts resulting from this solicitation.

8.5 Jurisdiction: Any claims pertaining to this RFP and any resulting Contract that develop between NJPA and any other party must be brought forth only in courts in Todd County in the State of Minnesota unless otherwise agreed to.

8.5.1 Purchase Orders issued pursuant to a contract resulting from this solicitation shall be construed in accordance with, and governed by, the laws of a competent jurisdiction with respect to the purchaser.

8.6 Vendor Compliance with applicable law: Vendor(s) shall comply with all federal, state, or local laws applicable to or pertaining to the transaction, acquisition, manufacturer, suppliers or the sale of the equipment/products and relating services resulting from this RFP.

8.7 Other Laws, whether or not herein contained, shall be included by this reference. It shall be Proposer's/Vendor's responsibility to determine the applicability and requirements of any such laws and to abide by them.

8.8 Indemnity: Each party agrees it will be responsible for its own acts and the result thereof to the extent authorized by law and shall not be responsible for the acts of the other party and the results thereof. NJPA's liability shall be governed by the provisions of the Minnesota Tort Claims Act, Minnesota Statutes, Section §3.736, and other applicable law.

8.9 Prevailing Wage: It shall be the responsibility of the Vendor to comply, when applicable, with prevailing wage legislation in effect in the jurisdiction of the purchaser (NJPA or NJPA Member). It shall be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this Contract and adjust wage rates accordingly.

8.10 Patent and Copyright Infringement: If an article sold and delivered to NJPA or NJPA Members hereunder shall be protected by any applicable patent or copyright, the Vendor agrees to indemnify and hold harmless NJPA and NJPA Members against any and all suits, claims, judgments, and costs instituted or recovered against it by any person on account of the use or sale of such articles by NJPA or NJPA Members in violation or right under such patent or copyright.

C. ASSIGNMENT OF CONTRACT

8.11 No right or interest in this Contract shall be assigned or transferred by the Vendor without prior written permission by the NJPA. No delegation of any duty of the Vendor shall be made without prior written permission of the NJPA. NJPA shall notify members by posting approved assignments on the NJPA website (www.njpacoop.org) within 15 days of NJPA's approval.

8.12 If the original Vendor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. NJPA reserves the right to reject the acquiring person or entity as a Vendor. A change of name agreement will not change the contractual obligations of the Vendor.

D. LIST OF PROPOSERS

8.13 NJPA will not maintain or communicate to a list of proposers. All interested proposers must respond to the solicitation as a result of NJPA solicitation advertisements indicated. Because of the wide scope of the potential Members and qualified national Vendors, NJPA has determined this to be the best method of fairly soliciting proposals.

E. CAPTIONS, HEADINGS, AND ILLUSTRATIONS

8.14 The captions, illustrations, headings, and subheadings in this solicitation are for convenience and ease of understanding and in no way define or limit the scope or intent of this request.

F. DATA PRACTICES

8.15 All materials submitted in response to this RFP will become property of the NJPA and will become public record in accordance with Minnesota Statutes, section 13.591, after the evaluation process is completed. If the Responder submits information in response to this RFP that it believes to be nonpublic

information, as defined by the Minnesota Government Data Practices Act, Minnesota Statute § 13.37, the Responder must:

8.15.1 make the request within thirty days of award/non-award, and include the appropriate statutory justification. Pricing is generally not redactable. The NJPA Legal Department shall review the statement to determine whether the information shall be withheld. If the NJPA determines to disclose the information, the Bids & Contracts department of the NJPA shall inform the Proposer, in writing, of such determination; and

8.15.2 defend any action seeking release of the materials it believes to be nonpublic information, and indemnify and hold harmless the NJPA, its agents and employees, from any judgments or damages awarded against the NJPA in favor of the party requesting the materials, and any and all costs connected with that defense.

8.16 This indemnification survives the NJPA's award of a contract. In submitting a response to this RFP, the Responder agrees that this indemnification survives as long as the confidential information is in possession of the NJPA. When the situation warrants, Proposer may be able redact additional nonpublic information after the evaluation process if legal justification is provided and accepted by NJPA.

G. ENTIRE AGREEMENT

8.17 The Contract, as defined herein, shall constitute the entire understanding between the parties to that Contract. A Contract resulting from this RFP is formed when the NJPA Board of Directors approves and signs the applicable Contract Award & Acceptance document (Form E).

H. FORCE MAJEURE

8.18 Except for payments of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented due to force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence including, but not limited to, the following: acts of God, acts of the public enemy, war, riots, strikes, mobilization, labor disputes, civil disorders, fire, flood, snow, earthquakes, tornadoes or violent wind, tsunamis, wind shears, squalls, Chinooks, blizzards, hail storms, volcanic eruptions, meteor strikes, famine, sink holes, avalanches, lockouts, injunctions-intervention-acts, terrorist events or failures or refusals to act by government authority and/or other similar occurrences where such party is unable to prevent by exercising reasonable diligence. The force majeure shall be deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure and shall be deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with a Contract resulting from this RFP. Force majeure shall not include late deliveries of equipment/products and services caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies, or other similar occurrences. If either party is delayed at any time by force majeure, then the delayed party shall notify the other party of such delay within forty-eight (48) hours.

I. GRATUITIES

8.19 NJPA may cancel an awarded Contract by written notice if it is found that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Vendor or any agent or representative of the Vendor, to any employee of the NJPA.

J. HAZARDOUS SUBSTANCES

8.20 Proper and applicable Material Safety Data Sheets (MSDS) that are in full compliance with OSHA's Hazard Communication Standard must be provided by the Vendor to NJPA or NJPA Member at the time of purchase.

K. LICENSES

8.21 Proposer shall maintain a current status on all required federal, state, and local licenses, bonds and permits required for the operation of the business that is anticipated to be conducted with NJPA and NJPA members by the Proposer.

8.22 All responding Proposers must be licensed (where required) and have the authority to sell and distribute offered equipment/products and related services to NJPA and NJPA Members nationally. Documentation of required said licenses and authorities, if applicable, is requested to be included in the proposer's response.

L. MATERIAL SUPPLIERS AND SUB-CONTRACTORS

8.23 The awarded Vendor shall be required to supply the names and addresses of sourcing suppliers and sub-contractors as a part of the purchase order when requested by NJPA or the NJPA member.

M. NON-WAIVER OF RIGHTS

8.24 No failure of either party to exercise any power given to it hereunder, nor to insistence upon strict compliance by the other party with its obligations hereunder, and no custom or practice of the parties at variance with the terms hereof, nor any payment under a Contract resulting from this RFP shall constitute a waiver of either party's right to demand exact compliance with the terms hereof. Failure by NJPA to take action or assert any right hereunder shall not be deemed as waiver of such right.

N. PROTESTS OF AWARDS MADE

8.25 Protests shall be filed with the NJPA's Executive Director and shall be resolved in accordance with appropriate Minnesota state statutes. Protests will only be accepted from Proposers. A protest must be in writing and filed with NJPA. A protest of an award or proposed award must be filed within ten (10) calendar days after the public notice or announcement of the award. A protest must include:

8.25.1 The name, address and telephone number of the protester;

8.25.2 The original signature of the protester or its representative (you must document the authority of the Representative);

8.25.3 Identification of the solicitation by RFP number;

8.25.4 Identification of the statute or procedure that is alleged to have been violated;

8.25.5 A precise statement of the relevant facts;

8.25.6 Identification of the issues to be resolved;

8.25.7 The aggrieved party's argument and supporting documentation;

8.25.8 The aggrieved party's statement of potential financial damages; and

8.25.9 A protest bond in the name of NJPA and in the amount of 10% of the aggrieved party's statement of potential financial damages.

O. SUSPENSION OR DISBARMENT STATUS

8.26 If within the past five (5) years, any firm, business, person or Proposer responding to NJPA solicitation and submitting a proposal has been lawfully terminated, suspended or precluded from participating in any public procurement activity with a federal, state or local government or education agency the Proposer must include a letter with its response setting forth the name and address of the public procurement unit, the effective date of the suspension or debarment, the duration of the suspension or debarment and the relevant circumstances relating to the suspension or debarment. Any failure to supply such a letter or to disclose pertinent information may result in the cancellation of any Contract. By signing the proposal affidavit, the Proposer certifies that no current suspension or debarment exists.

P. AFFIRMATIVE ACTION AND IMMIGRATION STATUS CERTIFICATION

8.27 An Affirmative Action Plan, Certificate of Affirmative Action or other documentation regarding Affirmative Action may be required by NJPA or NJPA Members relating to a transaction from this RFP. Vendors shall comply with any such requirements or requests.

8.28 Immigration Status Certification may be required by NJPA or NJPA Members relating to a transaction from this RFP. Vendors shall comply with any such requirements or requests.

Q. SEVERABILITY

8.29 In the event that any of the terms of a Contract resulting from this RFP are in conflict with any rule, law, statutory provision or are otherwise unenforceable under the laws or regulations of any government or subdivision thereof, such terms shall be deemed stricken from an awarded Contract resulting from this RFP, but such invalidity or unenforceability shall not invalidate any of the other terms of an awarded Contract resulting from this RFP.

R. RELATIONSHIP OF PARTIES

8.30 No Contract resulting from this RFP shall be considered a contract of employment. The relationship between NJPA and an Awarded Contractor is one of independent contractors each free to exercise judgment and discretion with regard to the conduct of their respective businesses. The parties do not intend the proposed Contract to create, or is to be construed as creating a partnership, joint venture, master-servant, principal-agent, or any other relationship. Except as provided elsewhere in this RFP, neither party may be held liable for acts of omission or commission of the other party and neither party is authorized or has the power to obligate the other party by contract, agreement, warranty, representation or otherwise in any manner whatsoever except as may be expressly provided herein.

9 FORMS

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PROPOSER QUESTIONNAIRE- General Business Information
*(Products, Pricing, Sector Specific, Services, Terms and Warranty are addressed on **Form P**)*

Proposer Name: _____ Questionnaire completed by: _____

Please identify the person NJPA should correspond with from now through the Award process:

Name: _____ E-Mail address: _____

Provide an answer to all questions directly below each question (do not leave blank, mark NA if not applicable) and address all requests made in this RFP. Please supply any applicable supporting information and documentation you feel appropriate in addition to answers entered to the Word document. All information must be typed, organized, and easily understood by evaluators. ***Please use the Microsoft Word document version of this questionnaire to respond to the questions contained herein.***

Company Information & Financial Strength

- 1) Why did you respond to this RFP?
- 2) What are your company's expectations in the event of an award?
- 3) Provide the full legal name, address, tax identifications number, and telephone number for your business.
- 4) Demonstrate your financial strength and stability.
- 5) Are you now, or have you ever been the subject of a bankruptcy action? Please explain.
- 6) Provide a brief history of your company that includes your company's core values and business philosophy.
- 7) How long has your company been in the FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES industry?
- 8) Is your organization best described as a manufacturer or a distributor/dealer/re-seller for a manufacturer of the products/equipment and related services being proposed?
 - a) If the Proposer is best described as a re-seller, manufacturer aggregate, or distributor, please provide evidence of your authorization as a dealer/re-seller/manufacturer aggregate for the manufacturer of the products/equipment and related services you are proposing.
 - b) If the Proposer is best described as a manufacturer, please describe your relationship with your sales/service force and/or Dealer Network in delivering the products/equipment and related services proposed.
 - c) Are these individuals your employees, or the employees of a third party?
 - d) If applicable, is the Dealer Network independent or company owned?
- 9) Please provide your bond rating, and/or a credit reference from your bank.
- 10) Provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held by your organization in pursuit of the commerce and business contemplated by this RFP.
- 11) Provide a detailed explanation outlining licenses and certifications both required to be held, and actually held, by third parties and sub-contractors to your organization in pursuit of the commerce contemplated by this RFP. If not applicable, please respond with "Not Applicable."
- 12) Provide all "Suspension or Disbarment" information as defined and required herein.
- 13) In addition to the \$1.5 million in General Liability and/or in conjunction with umbrella insurance coverage, what level of automobile and workers compensation insurance does your organization currently have? If none, please explain.
- 14) Within the RFP category there is potential to be several different sub-categories of solutions; list sub category title/s that best describe your equipment/products, services and supplies.

Industry Requirements & Marketplace Success

- 15) List and document recent industry awards and recognition.
- 16) Supply three references/testimonials from customers of like status to NJPA Members to include Government and Education agencies. Please include the customer's name, contact, and phone number.

- 17) Provide a list of your top 5 Government and/or Education customers (entity name is optional) including: entity type, the state the entity is located in, scope of the project/s, size of transaction/s and dollar volumes from the past 3 fiscal years.
- 18) What percentages of your current (within the past three (3) fiscal years) national sales are to the government and education verticals? Indicate government and education verticals individually.

Proposer's Ability to Sell and Deliver Service Nationwide

- 19) Please describe your company sales force in terms of numbers, geographic dispersion, and the proportion of their attention focused on the sale and services of the equipment/products contemplated in this RFP?
- 20) Please describe your dedicated dealer network and number of individual sales force within your dealer network in terms of numbers, geographic dispersion, and the proportion of their attention focused on the sales distribution and delivery of your equipment/products and related services contemplated in this RFP?
- 21) Please describe your dedicated company service force or dedicated network in terms of numbers, geographic dispersion, and the proportion of their attention focused on the sale of the equipment/products and related services contemplated in this RFP?
- 22) Please describe your dedicated dealer service force or network in terms of numbers geographic dispersion, and the proportion of their attention focused on the sale of the equipment/products and related services contemplated in this RFP? Additionally, please describe any applicable road service and do they offer the ability to service customers at the customer's location?
- 23) Describe in detail your customer service program regarding process and procedure. Please include, where appropriate, response time capabilities and commitments as a part of this RFP response and awarded contract.
- 24) Identify any geographic areas or NJPA market segments of the United States you will NOT be fully serving through the proposed contract.
- 25) Identify any of NJPA Member segments or defined NJPA verticals you will NOT be offering and promoting an awarded contract to? (Government, Education, Non-profit)
- 26) Define any specific requirements or restrictions as it applies to our members located off shores such as Hawaii and Alaska and the US Islands. Address your off shore shipping program on the Pricing form P of this document.

Marketing Plan

- 27) Describe your contract sales training program to your sales management, dealer network and/or direct sales teams relating to a NJPA awarded contract.
- 28) Describe how you would market/promote an NJPA Contract nationally to ensure success.
- 29) Describe your marketing material, and overall marketing ability, relating to promoting this type of partnership and contract opportunity. Please send a few representative samples of your marketing materials in electronic format.
- 30) Describe your use of technology and the internet to provide marketing and ensure national contract awareness.
- 31) Describe your perception of NJPA's role in marketing the contract and your contracted products/equipment and related services.
- 32) Describe in detail any unique marketing techniques and methods as a part of your proposal that would separate you from other companies in your industry.
- 33) Describe your company's Senior Management level commitment with regards to embracement, promoting, supporting and managing a resultant NJPA awarded contract
- 34) Do you view your products/equipment applicable to an E-procurement ordering process?
_____ Yes _____ No
 - a) If yes, describe examples of E-procurement system/s or electronic marketplace solutions that your products/equipment was available through. Demonstrate the success of government and educations customers to ordering through E-procurement.
- 35) Please describe how you will communicate your NJPA pricing and pricing strategy to your sales force nationally?

Other Cooperative Procurement Contracts

- 36) Describe your level of experience with national, state and local cooperative contracts.
- 37) What is the annual dollar sales volume generated through each of the contract(s) identified in your answer to the previous question.
- 38) Identify any GSA Contracts held or utilized by the Proposer.

- 39) What is the annual combined dollar sales volume for each of these contracts?
- 40) If you are awarded the NJPA contract, are there any market segments or verticals (e.g., higher education, K-12 local governments, non-profits etc.) or geographical markets where the NJPA contract will not be your primary contract purchasing vehicle? If so, please identify those markets and which cooperative purchasing agreement will be your primary vehicle.
- 41) How would you leverage an NJPA awarded contract in your sales process?
- 42) Identify a proposed administrative fee payable to NJPA for facilitation, management and promotion of the NJPA contract, should you be awarded. This fee is typically calculated as a percentage of Contract sales and not a line item addition to the customers cost of goods.

Value Added

- 43) If applicable, describe any product/equipment training programs available as options for NJPA members. If applicable, do you offer equipment operator training as well as maintenance training? ____ Yes ____ No
- 44) Is this training standard as a part of a purchase or optional?
- 45) Describe current technological advances your proposed equipment/products and related services offer.
- 46) Describe your “Green” program as it relates to your company, your products/equipment, and your recycling program, including a list of all green products accompanied by the certifying agency for each (if applicable).
- 47) Describe any Women or Minority Business Entity (WMBE) or Small Business Entity (SBE) accreditations and the general minority and small business program of your organization as it relates to a Contract resulting from this RFP.
- 48) Identify any other unique or custom value added attributes of your company or your products/equipment or related services. What makes your proposed solutions unique in your industry as it applies to NJPA members?
- 49) Other than what you have already demonstrated or described, what separates your company, your products/equipment and related services from your competition?
- 50) Identify and describe any service contract options included in the proposal, or offered as a proposed option, for the products/equipment being offered.
- 51) Identify your ability and willingness to offer an awarded contract to qualifying member agencies in Canada specifically and internationally in general.
- 52) Describe any unique distribution and/or delivery methods or options offered in your proposal.

NOTE: Questions regarding Payment Terms, Warranty, Products/Equipment/Services, Pricing and Delivery, and Industry Specific Items are addressed on Form P.

Signature: _____ Date: _____

**PROPOSER INFORMATION**

Company Name: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Toll Free Number: _____ E-mail: _____

Web site: _____

Voids sometimes exist between management (those who respond to RFPs) and sales staff (those who contact NJPA Members) that result in communication problems. Due to this fact, provide the names of your key sales people, phone numbers, and geographic territories for which they are responsible

COMPANY PERSONNEL CONTACTS**Authorized Signer for your organization*:**

Name: _____

Email: _____ Phone: _____

* By executing Form F, the "Proposer's Assurance of Compliance," you are certifying this person identified here has their authorization to sign on behalf of your organization:

Author of your proposal response

Name: _____ Title: _____

Email: _____ Phone: _____

Your Primary Contact person regarding your proposal:

Name: _____ Title: _____

Email: _____ Phone: _____

Other important contact information:

Name: _____ Title: _____

Email: _____ Phone: _____

Name: _____ Title: _____

Email: _____ Phone: _____

Form C**EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS
AND SOLUTIONS REQUEST**

Company Name: _____

Note: **Original must be signed** and inserted in the inside front cover pouch.

Any exceptions to the Terms, Conditions, Specifications, or Proposal Forms contained herein shall be noted in writing and included with the proposal submittal. Proposer acknowledges that the exceptions listed may or may not be accepted by NJPA and may or may not be included in the final contract. NJPA may clarify exceptions listed here and document the results of those clarifications in the appropriate section below.

Section/page	Term, Condition, or Specification	Exception	NJPA ACCEPTS

Proposer's Signature: _____ Date: _____

NJPA's clarification on exception/s listed above:

**Contract Award
RFP # 121715**

FORM D



Formal Offering of Proposal
(To be completed Only by Proposer)

FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES |
In compliance with the Request for Proposal (RFP) for FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: _____ Date: _____

Company Address: _____

City: _____ State: _____ Zip: _____

Contact Person: _____ Title: _____

Authorized Signature (ink only): _____
(Name printed or typed)



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA #121715 _____

Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective start date of the Contract will be _____, 20____ and continue for four years from the board award date. This contract has the consideration of a fifth year renewal option at the discretion of NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature: _____
NJPA Executive Director (Name printed or typed)

Awarded this _____ day of _____, 20____ **NJPA Contract Number #** 121715 |

NJPA Authorized signature: _____
NJPA Board Member (Name printed or typed)

Executed this _____ day of _____, 20____ **NJPA Contract Number #** 121715 |

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name _____

Vendor Authorized signature: _____
(Name printed or typed)

Title: _____

Executed this _____ day of _____, 20____ **NJPA Contract Number #** 121715 |

PROPOSER ASSURANCE OF COMPLIANCE**Proposal Affidavit Signature Page****PROPOSER'S AFFIDAVIT**

The undersigned, representing the persons, firms and corporations joining in the submission of the foregoing proposal (such persons, firms and corporations hereinafter being referred to as the "Proposer"), being duly sworn on his/her oath, states to the best of his/her belief and knowledge:

1. The undersigned certifies the Proposer is submitting their proposal under their true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, that the Proposer possesses, or will possess prior to the delivery of any equipment/products and related services, all applicable licenses necessary for such delivery to NJPA members agencies nationally, and that they are authorized to act on behalf of, and encumber the "Proposer" in this Contract; and
2. To the best of my knowledge, no Proposer or Potential Proposer, nor any person duly representing the same, has directly or indirectly entered into any agreement or arrangement with any other Proposers, Potential Proposers, any official or employee of the NJPA, or any person, firm or corporation under contract with the NJPA in an effort to influence either the offering or non-offering of certain prices, terms, and conditions relating to this RFP which tends to, or does, lessen or destroy free competition of the Contract sought for by this RFP; and
3. The Proposer or any person on his/her behalf, has not agreed, connived or colluded to produce a deceptive show of competition in the manner of the proposal or award of the referenced contract; and
4. Neither the Proposer nor any officer, director, partner, member or associate of the Proposer, nor any of its employees directly involved in obtaining contracts with the NJPA or any subdivision of the NJPA, has been convicted of false pretenses, attempted false pretenses or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985; and
5. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the proposal submittal; and
6. If awarded a contract, the Proposer will provide the equipment/products and/or services to qualifying members of the NJPA in accordance with the terms, conditions, scope of this RFP, Proposer offered specifications and other documents of this solicitation; and
7. The undersigned, being familiar with and understand the expectations requested and outlined in this RFP under consideration, hereby proposes to deliver through valid requests, Purchase Orders or other acceptable forms ordering and procurement by NJPA Members. Unless otherwise indicated, requested and agreed to on a valid purchase order per this RFP, only new, unused and first quality equipment/products and related services are to be transacted with NJPA Members relating to an awarded contract; and
8. The Proposer has carefully checked the accuracy of all proposed products/equipment and related services and listed total price per unit of purchase in this proposal to include shipping and delivery considerations. In addition, the Proposer accepts all general terms and conditions of this RFP, including all responsibilities of commitment as outlined and proposed; and

9. In submitting this proposal, it is understood that the right is reserved by the NJPA to reject any or all proposals and it is agreed by all parties that this proposal may not be withdrawn during a period of 90 days from the date proposals were opened regarding this RFP; and
10. The Proposer certifies that in performing this Contract they will comply with all applicable provisions of the federal, state, and local laws, regulations, rules, and orders; and
11. The Proposer understands that submitted proposals which are marked “confidential” in their entirety, or those in which a significant portion of the submitted proposal is marked “nonpublic” **will not** be accepted by NJPA. Pursuant to Minnesota Statute §13.37 only specific parts of the proposal may be labeled a “trade secret.” All proposals are nonpublic until the contract is awarded; at which time, both successful and unsuccessful vendors’ proposals become public information.
12. The Proposer understands and agrees that NJPA will not be responsible for any information contained within the proposal.
13. By signing below, the Proposer understands it is his or her responsibility as the Vendor to act in protection of labeled information and agree to defend and indemnify NJPA for honoring such designation. Proposer duly realizes failure to so act will constitute a complete waiver and all submitted information will become public information; additionally failure to label any information that is released by NJPA shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands and agrees to comply with the terms and conditions specified above.

Company Name: _____

Contact Person for Questions: _____

(Must be individual who is responsible for filling out this Proposer's Response form)

Address: _____

City/State/Zip: _____

Telephone Number: _____ Fax Number: _____

E-mail Address: _____

Authorized Signature: _____

Authorized Name (typed): _____

Title: _____

Date: _____

Notarized

Subscribed and sworn to before me this _____ day of _____, 20_____

Notary Public in and for the County of _____ State of _____

My commission expires: _____

Signature: _____



OVERALL EVALUATION AND CRITERIA

For the Proposed Subject | FLOORING WITH RELATED EQUIPMENT, PRODUCTS, SUPPLIES, INSTALLATION, AND SERVICES |

Conformance to Terms & Conditions	50	
Financial, Industry Requirements & Marketplace Success	75	
Proposer's Ability to Sell and Deliver Service Nationwide	100	
Proposer's Marketing Plan	50	
Value Added Attributes	75	
Warranty	50	
Equipment/Products and Related Services	200	
Pricing	400	
TOTAL POINTS	1000	

Reviewed by: _____ Its _____
 _____ Its _____



PROPOSER QUESTIONNAIRE

Payment Terms, Warranty, Products/Equipment/Services, Pricing and Delivery, Industry Specific

Proposer Name: _____

Questionnaire completed by: _____

Payment Terms and Financing Options

- 1) Identify your payment terms if applicable. (Net 30, etc.)
- 2) Identify any applicable leasing or other financing options as defined herein.
- 3) Briefly describe your proposed order process for this proposal and contract award. (Note: order process may be modified or refined during an NJPA member's final Contract phase process).
 - a. Please specify if you will be including your dealer network in this proposal. If so, please specify how involved they will be. (For example, will the Dealer accept the P.O.?), and how are we to verify the specific dealer is part of your network?
- 4) Do you accept the P-card procurement and payment process?

Warranty

- 5) Describe, in detail, your Manufacture Warranty Program including conditions and requirements to qualify, claims procedure, and overall structure.
- 6) Do all warranties cover all products/equipment parts and labor?
- 7) Do warranties impose usage limit restrictions?
- 8) Do warranties cover the expense of technicians travel time and mileage to perform warranty repairs?
- 9) Please list any other limitations or circumstances that would not be covered under your warranty.
- 10) Please list any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs. How will NJPA Members in these regions be provided service for warranty repair?

Equipment/Product/Services, Pricing, and Delivery

- 11) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.
- 12) Provide a general narrative description of your pricing model identifying how the model works (line item and/or published catalog percentage discount).
- 13) Please quantify the discount range presented in this response pricing as a percentage discount from MSRP/published list.
- 14) Provide an overall proposed statement of method of pricing for individual line items, percentage discount off published product/equipment catalogs and/or category pricing percentage discount with regard to all equipment/products and related services and being proposed. Provide a SKU number for each item being proposed.
- 15) Propose a strategy, process, and specific method of facilitating "Sourced Equipment/Products and/or related Services" (AKA, "Open Market" items or "Non-Standard Options").
- 16) Describe your NJPA customer volume rebate programs, as applicable.
- 17) Identify any Total Cost of Acquisition (as defined herein) cost(s) which is **NOT** included "Pricing" submitted with your proposal response. Identify to whom these charges are payable to and their relationship to Proposer.
- 18) If freight, delivery or shipping is an additional cost to the NJPA member, describe in detail the complete shipping and delivery program.

19) As an important part of the evaluation of your offer, indicate the level of pricing you are offering.

Prices offered in this proposal are:

- _____ a. Pricing is the same as typically offered to an individual municipality, Higher Ed or school district.
- _____ b. Pricing is the same as typically offered to GPOs, cooperative procurement organizations or state purchasing departments.
- _____ c. Better than typically offered to GPOs, cooperative procurement organizations or state purchasing departments.
- _____ d. Other; please describe.

20) Do you offer quantity or volume discounts?

_____ YES _____ NO Outline guidelines and program.

21) Describe in detail your proposed exchange and return program(s) and policy(s).

22) Specifically identify those shipping and delivery and exchange and returns programs as they relate to Alaska and Hawaii and any related off shore delivery of contracted products/ equipment and related services

23) Please describe any self-audit process/program you plan to employ to verify compliance with your anticipated contract with NJPA. Please be as specific as possible.

Industry-Specific Questions

24) Products-Only Purchase

Please list/identify the products that are available in your offering. According to your offering, please submit and explain the process of your product-only pricing and business model, if applicable. Explain clearly and simply the specific details of the pricing, as well as the value an NJPA member would derive from using this option in your offering.

25) Products, Installation, and Services Purchase

Please list/identify the products, installation, and related services that are available. According to your offering, please submit and explain the process of your products plus installation pricing and business model, if applicable. Explain clearly and simply the specific details of the pricing, as well as the value an NJPA member would derive from using this option in your offering.

Signature: _____ Date: _____



10 PRE-SUBMISSION CHECKLIST

Check when Completed	Contents of Your Bid Proposal	Hard Copy Required Signed and Dated	Electronic Copy Required - CD or Flash Drive
	Form A: Proposer Questionnaire with all questions answered completely	X - signature page only	X
	Form B: Proposer Information		X
	Form C: Exceptions to Proposal, Terms, Conditions, and Solutions Request	X	X
	Form D: Formal Offering of Proposal	X	X
	Form E. Contract Acceptance and Award		X
	Form F: Proposers Assurance of Compliance	X	X
	Form P: Proposer Questionnaire with all questions answered completely	X-signature page only	X
	Certificate of Insurance with \$1.5 million coverage	X	X
	Copy of all RFP Addendums issued by NJPA	X	X
	Pricing for all Products/Equipment/Services within the RFP being proposed		X
	Entire Proposal submittal including signed documents and forms.		X
	All forms in the Hard Copy Required Signed and Dated should be inserted in the front of the submitted response, unbound.		
	Package containing your proposal labeled and sealed with the following language: "Competitive Proposal Enclosed, Hold for Public Opening XX-XX-XXXX"		
	Response Package mailed and delivered prior to deadline to: NJPA, 202 12th St NE, Staples, MN 56479		



11 NJPA VENDOR PRICE AND PRODUCT CHANGE REQUEST FORM

Section 1. Instructions For Vendor

Pursuant the NJPA RFP, requests for equipment/products or service changes, additions or deletions will be allowed at any time throughout the awarded contract term. All requests must be made in written format by completing sections 2, 3 and 4 of the NJPA Price and Product Change Request Form and signature of an authorized Vendor employee in section 5. All changes are subject to review and approval by the NJPA Contracts & Compliance Manager, signed in acceptance by the NJPA Executive Director and acknowledged by the NJPA Contract Council. Submit request via email to your Contract Manager **AND: PandP@njpacoop.org**.

NJPA's due diligence in analyzing any request for change is to determine if approval of the request is: 1) within the scope of the original RFP and 2) in the "Best Interests of NJPA and NJPA Members." A signed Price and Product Change form will be returned to vendor contact via email.

Vendor must complete this change request form and individually list or attach all items or services subject to change, provide sufficiently detailed explanation and documentation for the change, and include a complete restatement of pricing document in appropriate format (preferably Excel). The pricing document must identify all equipment/products and services being offered and must conform to the following NJPA product/price change naming convention: (Vendor Name) (NJPA Contract #) (effective pricing date); for example, "COMPANY 012411-CPY eff 02-12-2013."

NOTE: New pricing restatement must include all equipment/products and services offered regardless of whether their prices have changed and include a new "effective date" on the pricing documents. This requirement reduces confusion by providing a single, current pricing sheet for each vendor and creates a historical record of pricing.

ADDITIONS. New equipment/products and related services may be added to a contract if such additions are within the scope of the RFP.

DELETIONS. New equipment/products and related services may be deleted from a contract if an item or service is no longer available and thus not relevant to the contract; for example, discontinued, improved, etc.

PRICE CHANGES: Request prices changes in general terms along with the justification by product category for the change; for example, a 3% increase in XYZ Product Line is due to a 3% increase in petroleum, or this list of SKUs/ product descriptions is increasing X% due to X% increase in cost of raw materials.

Price decreases: NJPA expects Vendors to propose their very best prices and anticipates price reductions are due to advancement of technologies and market place efficiencies.

Price increases: Typical acceptable increase requests include increases to Vendor input costs such as petroleum or other applicable commodities, increases in product utility of new compared to old equipment/products or service, etc. Vendor must include reasonable documentation for the claims cited in their request along with detailed justification for why the increase is needed. Special details for price changes must be included with the request along with both current and proposed pricing. Appropriate documentation should be attached to this form, including letters from suppliers announcing price increases.

Refer to section 4 of the RFP for complete "Pricing" details.

Section 2. Vendor Name and Type of Change Request

AWARDED
VENDOR NAME:

NJPA
CONTRACT
NUMBER:

CHECK ALL CHANGES THAT APPLY:

- ☐ Adding Equipment/ Products /Services
- ☐ Deleting/Discontinuing Equipment/Products/Services
- ☐ Price Increase
- ☐ Price Decrease



11 NJPA VENDOR PRICE AND PRODUCT CHANGE REQUEST FORM

Section 3. Detailed Explanation of Need for Changes

List equipment/products and/or services that are changing, being added or deleted from previous contract price list along with the percentage change for each item or category. (Attach a separate, detailed document if more than 10 items.)

--

Provide a general statement and documentation explaining the reasons for these price and/or equipment/product/service changes.

SAMPLES: 1-All paper equipment/products and services increased 5% in price due to transportation and fuel costs (see attached documentation of raw materials increase). 2-The 6400 series floor polisher is added to the product list as a new model replacing the 5400 series. The 6400 series 3% increase reflects technological improvements made that improve the rate of efficiency and useful life. The 5400 series is now included in the "Hot List" at a 20% discount from previous pricing until remaining inventory is liquidated.

--

If adding equipment/products/services, provide a general statement how these are in the scope.

--

If changing prices and/or adding equipment/products/services, provide a general statement that the pricing or equipment/products/services is consistent with existing NJPA contract pricing.

--



11 NJPA VENDOR PRICE AND PRODUCT CHANGE REQUEST FORM

Section 4. Complete Restatement of Pricing Submitted

A COMPLETE restatement of the pricing including all new and existing equipment/products and services is attached and/or has been emailed to PandP@njpacoop.org.

☐ Yes

☐ No

Section 5. Signatures

Vendor Authorized Signature

Date

Print Name and Title of Authorized Signer

NJPA Executive Director Signature

Date



Appendix A

NJPA The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies to include all Government, Higher Education, K12 Education, Non-Profit, Tribal Government, and all other Public Agencies located nationally in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution.

For your reference, the links below include some, but not all, of the entities included in this proposal:

http://www.usa.gov/Agencies/Local_Government/Cities.shtml

<http://nces.ed.gov/globallocator/>

<https://harvester.census.gov/imls/search/index.asp>

<http://nccsweb.urban.org/PubApps/search.php>

<http://www.usa.gov/Government/Tribal-Sites/index.shtml>

<http://www.usa.gov/Agencies/State-and-Territories.shtml>

<http://www.nreca.coop/about-electric-cooperatives/member-directory/>

[Oregon](#)

[Hawaii](#)

[Washington](#)